







**Top 50 Private Companies Fastest Growing** 



Entrepreneurial awards



Summary

Pork Statistics

**Beef Statistics** 

**Pork Price Forecasts** 

**Beef Price Forecasts** 

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**Chicken Forecasts** 

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**Turkey Forecasts** 

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LIST OF THE FASTEST-GROWING PRIVATE COMPANIES IN AMERICA.



# Hogs / Pork

- Market participants continue to be surprised by the supply of hogs coming to market relative to what was expected based on the inventory survey. In the last five weeks hog slaughter has averaged 2.1% under year ago levels rather than +3.5% as USDA suggested.

- The lower than expected supply has caused wholesale pork prices to be higher than forecast. Pork belly and ham prices are now significantly higher than they were in August.

- Lean hog futures still have a significant discount into December as participants expect higher supplies during that time. Lower than expected slaughter continues to support pork trim in general and lean trim in particular.

# **Broiler / Chicken**

- Broiler slaughter last week was 1.6% higher than last year, a function of higher egg sets a few weeks ago. More recently egg sets have been declining and they are now under year ago levels.

- Producers have struggled with demand in recent years and prices are lower across the board. Breast meat prices are now down almost 20% from last year and near 30 year lows, wings are down 30% and leg quarters are down 27% compared to a year ago.

- Seasonally chicken breast prices remain weak through December while wing prices should be higher.

- Low prices have encouraged exports. Chicken exports in August were 7.3% higher than a year ago.

# Cattle / Beef

- US cattle slaughter for the week was 1.1% higher than a year ago but this was mostly because of more cows and bulls coming to market. Fed cattle slaughter was about the same as a year ago.

- Beef exports in August were 9.4% higher than a year ago, with S. Korea, Japan and Taiwan accounting for almost all the increase. Exports to Mexico were up 4%.

- We think the pace of US beef exports has slowed down recently, however, which could weigh on cattle/beef prices in October and November.

- Prices for steak cuts, such as ribeyes are very firm while rounds and chucks, which compete with cheap pork and chicken, remain below year ago levels.

# **Turkey / Other Poultry**

- Turkey slaughter last week was 3.8% higher than a year ago but overall turkey supplies should be near year ago levels through year end.

- Seasonally turkey breast prices move higher in October and November. Supply disruptions in the Carolinas will cause some end users to shift to supplies from other areas. Whole bird prices are steady but should be modestly higher into November.

- The market for turkey thigh meat remains firm and up as much as 37% from a year ago. Higher prices have negatively impacted exports, with shipments in August down 8.5% compared to a year ago and down 5% YTD.



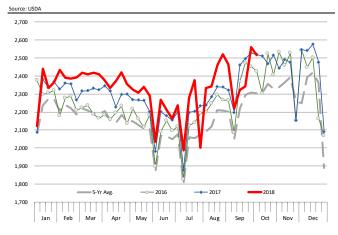
# Pork Market - Supply Situation & Outlook

# **Weekly Pork Production Statistics**

Source: USDA	Source:	USDA
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		Slaughter		Dressed Wt		Production	
		(1000 hd)	% CH.	LBS	% CH.	(Million lbs)	% CH.
Year Ago	7-Oct-17	2,519		210.0		529.6	
This Week	6-Oct-18	2,503	-0.6%	209.0	-0.5%	521.9	-1.5%
Last Week	29-Sep-18	2,560		208.0		532.8	
This Week	6-Oct-18	2,503	-2.2%	209.0	0.5%	521.9	-2.0%
YTD Last Year	7-Oct-17	91,205		210.5		19,201	
YTD This Year	6-Oct-18	93,248	2.2%	211.3	0.4%	19,701	2.6%
Quarterly Hist	ory + Forecasts	6					
Q1 2017		30,178		212.4		6,410	
Q2 2017		29,165		210.4		6,137	
Q3 2017		29,967		208.2		6,240	
Q4 2017		32,007		212.3		6,796	
Annual		121,317	Y/Y % CH.	210.9	Y/Y % CH.	25,584	Y/Y % CH.
Q1 2018		31,075	3.0%	213.8	0.7%	6,645	3.7%
Q2 2018		29,816	2.2%	212.1	0.8%	6,325	3.1%
Q3 2018		30,896	3.1%	208.5	0.1%	6,442	3.2%
Q4 2018		33,383	4.3%	212.0	-0.2%	7,077	4.1%
Annual		125,171	3.2%	211.6	0.4%	26,489	3.5%
Q1 2019		31,541	1.5%	214.5	0.3%	6,766	1.8%
Q2 2019		30,651	2.8%	214.5	0.3%	6,529	3.2%
Q3 2019		32,132	4.0%	210.0	0.7%	6,748	4.7%
Q4 2019		34,084	2.1%	213.5	0.7%	7,277	2.8%
Annual		128,409	2.6%	212.8	0.5%	27,319	3.1%

#### WEEKLY HOG SLAUGHTER. '000 HEAD



Barrow/Gilt Dressed Carcass Weights, 5-day Moving Avg. - All hogs Based on Daily MPR Report, LM\_HG201. Data through Oct 2, 2018





% CH.

-7.8%

-25.2%

-7.8%

-31.8%

-16.7%

-15.9%

10.7%

-0.4%

0.0%

FORECAST

62.62 -7.7%

63.00 -4.8%

60.00 -9.7%

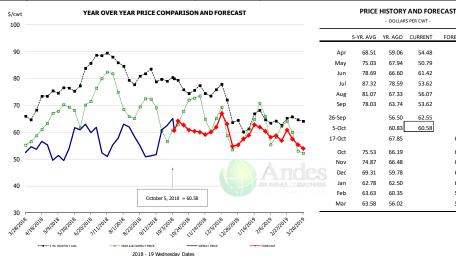
60.00 0.4%

60.00 -4.0%

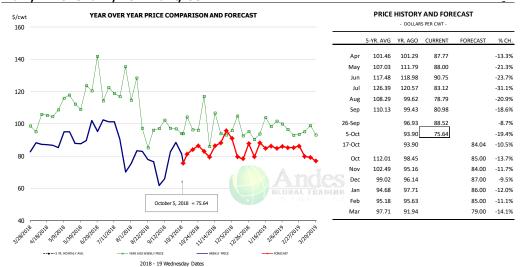
58.00 -3.9%

56.00

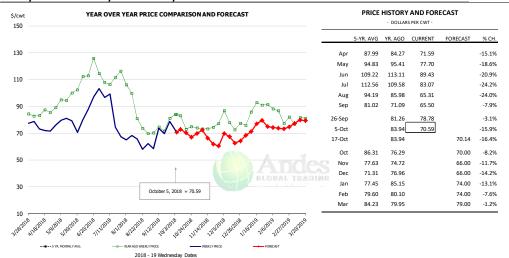




#### Ham, Inner Shank, FOB Plant, USDA

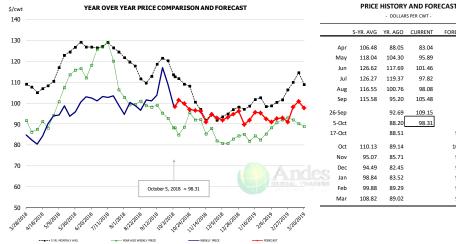


## Ham, Outer Shank, FOB Plant, USDA



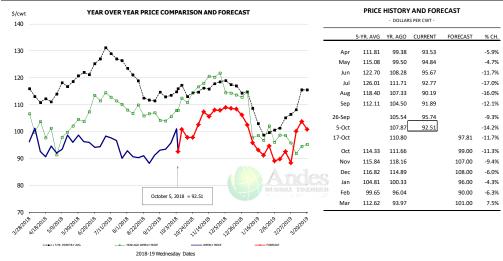


### Loin, 1/4 Trimmed Loin VAC, FOB Plant, USDA

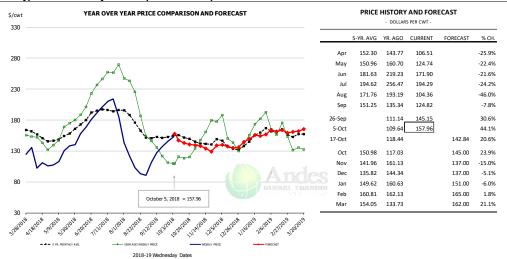


		5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.
	Apr	106.48	88.05	83.04		-5.7%
	May	118.04	104.30	95.89		-8.1%
	Jun	126.62	117.69	101.46		-13.8%
	Jul	126.27	119.37	97.82		-18.1%
	Aug	116.55	100.76	98.08		-2.7%
	Sep	115.58	95.20	105.48		10.8%
26	Sep		92.69	109.15		17.8%
5	-Oct		88.20	98.31		11.5%
17	-Oct		88.51		99.77	12.7%
	Oct	110.13	89.14		100.00	12.2%
	Nov	95.07	85.71		95.00	10.8%
~	Dec	94.49	82.45		94.00	14.0%
	Jan	98.84	83.52		93.00	11.3%
	Feb	99.88	89.29		92.00	3.0%
	Mar	108.82	89.02		98.00	10.1%

#### Picnic, Picnic Cushion Meat Combo, FOB Plant, USDA

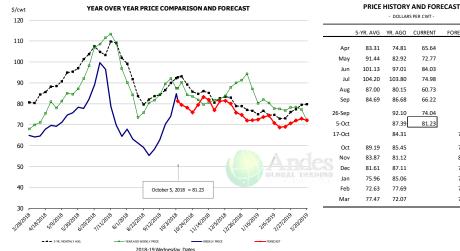


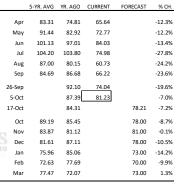
#### Belly, Derind Belly 9-13#, FOB Plant, USDA



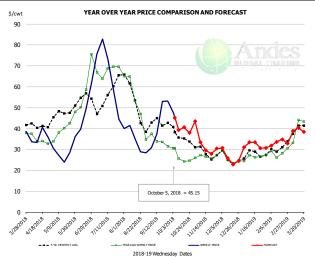


### Trim, Picnic Meat Combo Cushion Out, FOB Plant, USDA





#### Trim, 42% Trim Combo, FOB Plant, USDA



PRICE HISTORY AND FORECAST								
	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.			
Apr	41.05	34.21	34.69		1.4%			
May	46.23	38.73	26.67		-31.1%			
Jun	53.15	62.20	51.54		-17.1%			
Jul	56.30	68.68	54.13		-21.2%			
Aug	49.58	49.73	33.15		-33.4%			
Sep	41.16	33.37	43.10		29.2%			
26-Sep		31.57	53.16		68.4%			
5-Oct		30.62	45.15		47.5%			
17-Oct		24.27		40.61	67.3%			
Oct	35.63	25.89		40.00	54.5%			
Nov	28.68	27.04		31.00	14.7%			
Dec	25.36	25.34		26.00	2.6%			
Jan	27.34	26.66		32.00	20.0%			
Feb	29.31	27.85		33.00	18.5%			
Mar	38.37	37.49		39.00	4.0%			

% CH.

7.0%

-7.0%

-5.0%

-8.4%

-0.5%

7.2%

1.6%

4.5%

1.9%

0.2%

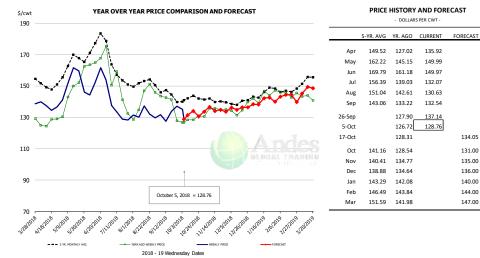
1.0%

-1.5%

0.1%

3.5%

Sparerib, Trmd Sparerib - MED, FOB Plant, USDA



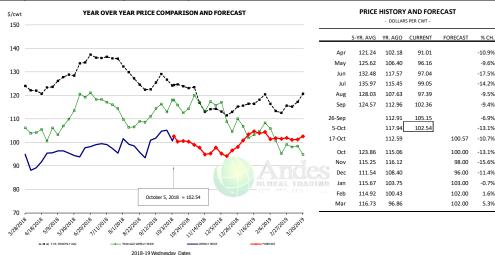


### Jowl, Skinned Combo, FOB Plant, USDA

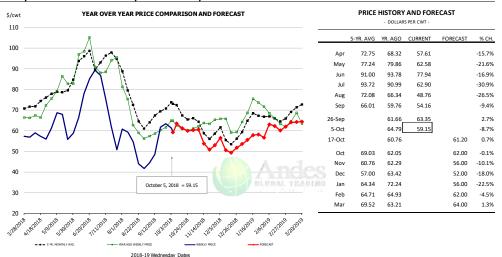
		5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.		
A	pr	49.61	51.40	51.87		0.9%		
M	ay	51.94	46.49	52.20		12.3%		
J	un	57.23	53.82	60.69		12.8%		
	Jul	59.95	58.90	65.69		11.5%		
A	ug	62.76	55.67	58.58		5.2%		
S	ер	54.99	48.77	59.92		22.8%		
26-S	ер		52.83	65.65		24.3%		
5-0	Oct		54.44	65.77		20.8%		
17-0	Oct		45.11		60.84	34.9%		
C	Oct	53.90	52.81		59.00	11.7%		
S N	ov	48.05	46.87		56.00	19.5%		
10 0	ec	47.41	49.78		54.00	8.5%		
- I	an	43.96	49.02		49.00	0.0%		
F	eb	46.30	51.68		51.00	-1.3%		
N	lar	48.96	55.35		51.00	-7.9%		

## Loin, Boneless Sirloin, FOB Plant, USDA

2018-19 We

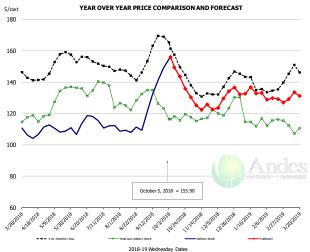


# Trim, 72% Trim Combo, FOB Plant, USDA



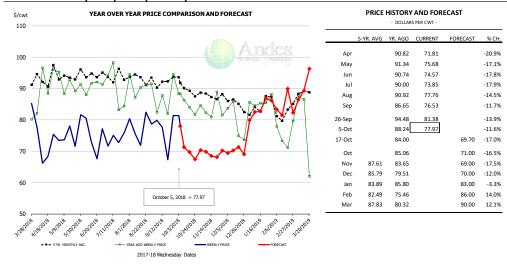


## Loin, Bnls CC Strap-on, FOB Plant, USDA



- DOLLARS PER CWT -							
	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.		
Apr	141.17	116.48	106.60		-8.5%		
May	151.95	129.76	109.80		-15.4%		
Jun	152.26	133.31	111.13		-16.6%		
Jul	148.67	132.32	112.74		-14.8%		
Aug	144.13	126.17	110.24		-12.6%		
Sep	157.93	127.18	132.00		3.8%		
26-Sep		123.21	149.02		20.9%		
5-Oct		116.47	155.90		33.9%		
17-Oct		115.59		143.52	24.2%		
Oct	152.77	117.34		145.00	23.6%		
Nov	133.02	116.77		125.00	7.0%		
Dec	137.49	122.82		131.00	6.7%		
Jan	139.68	116.43		134.00	15.1%		
Feb	132.79	113.92		129.00	13.2%		
Mar	143.93	111.33		130.00	16.8%		

#### Brisket Bones, Full, 30#, USDA, FRZ



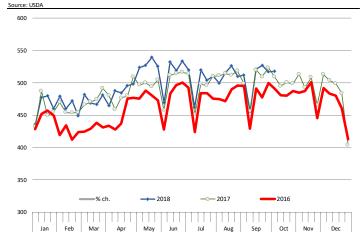


# Beef Market - Supply Situation & Outlook

# **Weekly Beef Production Statistics**

Source: USDA							
		Slaughter		Dressed Wt		Production	
		(1000 hd)	% CH.	LBS	% CH.	(Million lbs)	% CH.
Year Ago	7-Oct-17	636.0		825.0		523.8	
This Week	6-Oct-18	643.0	1.1%	827.0	0.2%	530.9	1.4%
Last Week	29-Sep-18	650.0		825.0		534.8	
This Week	6-Oct-18	643.0	-1.1%	827.0	0.2%	530.9	-0.7%
YTD Last Year	7-Oct-17	24,314		811.0		19,719	
YTD This Year	6-Oct-18	24,948	2.6%	813.3	0.3%	20,290	2.9%
<b>Ouarterly Hist</b>	ory + Forecasts	1					
<b>_</b>	,						
Q1 2017		7,714		817.0		6,303	
Q2 2017		8,076		793.3		6,407	
Q3 2017		8,254		816.0		6,736	
Q4 2017		8,145		827.8		6,742	
Annual		32,189	Y/Y % CH.	813.5	Y/Y % CH.	26,187	Y/Y % CH.
Q1 2018		7,877	2.1%	820.8	0.5%	6,465	2.6%
Q2 2018		8,424	4.3%	798.2	0.6%	6,724	4.9%
Q3 2018		8,585	4.0%	823.0	0.9%	7,065	4.9%
Q4 2018		8,397	3.1%	835.0	0.9%	7,011	4.0%
Annual		33,282	3.4%	819.2	0.7%	27,265	4.1%
Q1 2019		7,892	0.2%	826.0	0.6%	6,519	0.8%
Q2 2019		8,517	1.1%	808.0	1.2%	6,882	2.3%
Q3 2019		8,765	2.1%	830.0	0.9%	7,275	3.0%
Q4 2019		8,464	0.8%	840.0	0.6%	7,110	1.4%
Annual		33,638	1.1%	826.0	0.8%	27,785	1.9%

#### WEEKLY STEER AND HEIFER SLAUGHTER. '000 HEAD



Weekly Average FI Cattle Carcass Weights (Includes Fed & Non Fed Cattle)
Average Dressed Weight Per Carcass. Data Source: USDAAMS

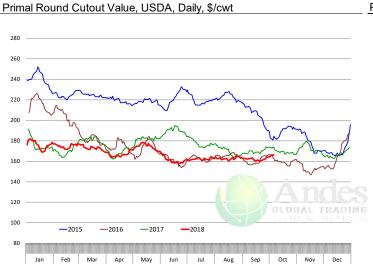


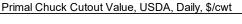
# **Beef Primal Values**

Andes GLOBAL TRADING GUALITY | INTEGRITY | TRUBT

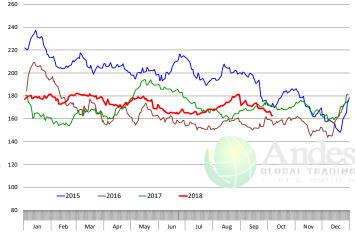
Beef Choice Cutout Value, USDA, Daily, \$/cwt



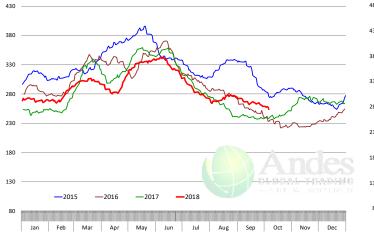


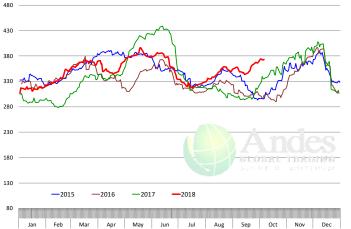


Primal Rib Cutout Value, USDA, Daily, \$/cwt



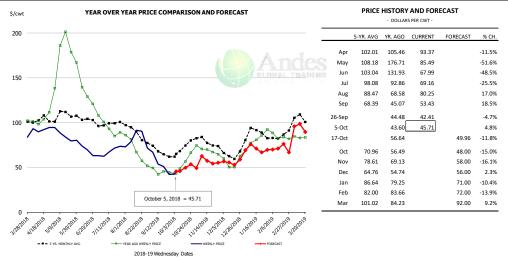
Primal Loin Cutout Value, USDA, Daily, \$/cwt



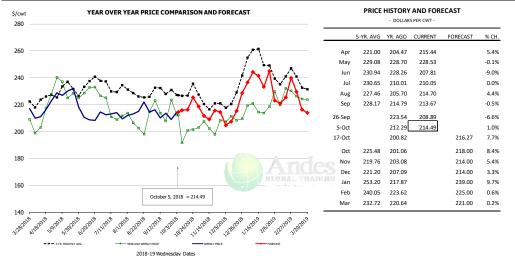




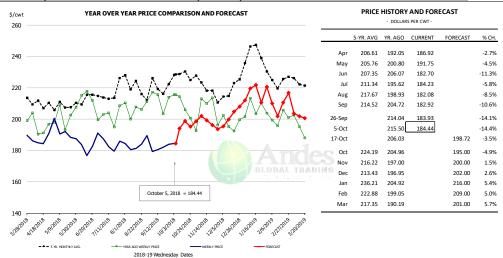
#### **50CL BEEF TRIM, FRESH, NATIONAL, USDA**



# SELECT, 114A, 3 SHOULDER CLOD, TRIMMED, 1/4" MAX, USDA

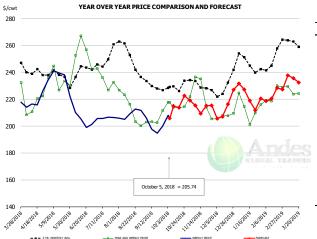


#### SELECT, 170 GOOSENECK ROUND, 18-33, USDA



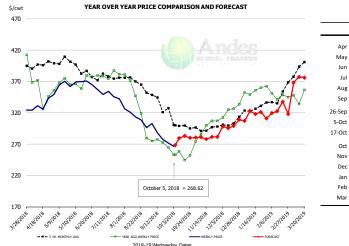


# CHOICE, 168, 3 TOP INSIDE ROUND, 1/4" MAX, USDA



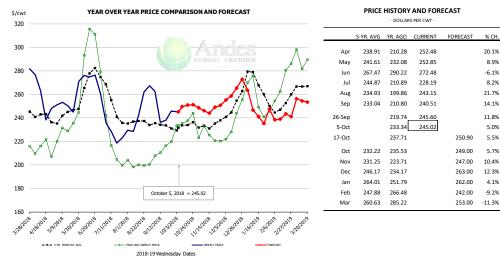
	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.
Apr	238.70	214.51	217.21		1.3%
May	236.66	231.79	232.51		0.3%
Jun	236.13	250.42	205.83		-17.8%
Jul	245.42	232.10	204.79		-11.8%
Aug	250.20	210.80	209.43		-0.7%
Sep	229.40	204.34	198.50		-2.9%
26-Sep		211.65	199.76		-5.6%
5-Oct		217.75	205.74		-5.5%
17-Oct		213.75		213.76	0.0%
Oct	228.65	215.92		216.00	0.0%
Nov	227.96	217.04		215.00	-0.9%
Dec	226.84	206.45		214.00	3.7%
Jan	245.29	212.85		225.00	5.7%
Feb	247.06	221.96		222.00	0.0%
Mar	258.07	223.30		235.00	5.2%

# 2018-19 Wednesday Dates CHOICE, 184, 3 TOP BUTT, BONELESS, USDA



PRICE HISTORY AND FORECAST - DOLLARS PER CWT -							
	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.		
Apr	391.19	358.69	332.58		-7.3%		
May	399.55	365.43	363.43		-0.5%		
Jun	379.60	367.27	364.50		-0.8%		
Jul	375.44	378.05	346.97		-8.2%		
Aug	363.83	333.81	310.82		-6.9%		
Sep	336.94	271.78	283.12		4.2%		
26-Sep		264.54	271.94		2.8%		
5-Oct		253.07	268.62		6.1%		
17-Oct		244.45		282.84	15.7%		
Oct	298.54	254.23		280.00	10.1%		
Nov	293.70	294.73		281.00	-4.7%		
Dec	297.56	320.99		295.00	-8.1%		
Jan	322.31	349.59		307.00	-12.2%		
Feb	334.43	345.29		318.00	-7.9%		
Mar	385.65	339.84		370.00	8.9%		

## CHOICE, 120, 1 BRISKET, DECKLE-OFF, BONELESS, USDA





#### Inside Skirt, USDA



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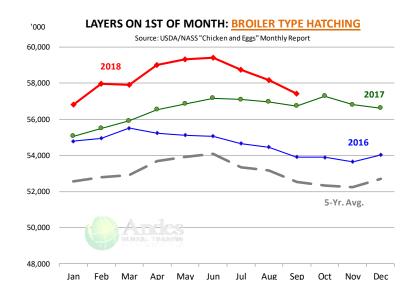
# Broiler Market - Supply Situation & Outlook

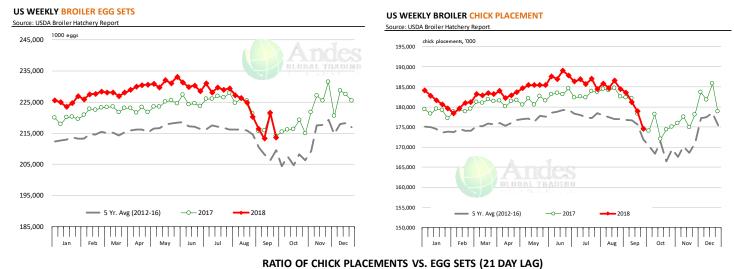
# **Weekly Broiler Production Statistics**

Source: USDA

Source. OSDA		Slaughter		Dressed Wt		Production RTC	
		(million hd)	% CH.	LBS	% CH.	(Million lbs)	% CH.
Year Ago	30-Sep-17	167.0		4.75		793.1	
Last Week	29-Sep-18	169.6	1.6%	4.79	0.8%	812.1	2.4%
Prev. Week	22-Sep-18	162.4		4.76		772.5	
Last Week	29-Sep-18	169.6	4.5%	4.79	0.6%	812.1	5.1%
YTD Last Year	30-Sep-17	6,301		4.66		29,339	
YTD This Year	29-Sep-18	6,289	-0.2%	4.70	0.8%	29,531	0.7%
Quarterly Hist	ory + Forecast	S					
Q1 2017		2,201		4.65		10,233	
Q2 2017		2,236		4.65		10,407	
Q3 2017		2,264		4.66		10,551	
Q4 2017		2,216		4.73		10,472	
Annual		8,916	Y/Y % CH.	4.67	Y/Y % CH.	41,662	Y/Y % CH.
Q1 2018		2,209	0.4%	4.70	1.1%	10,385	1.5%
Q2 2018		2,269	1.5%	4.71	1.2%	10,680	2.6%
Q3 2018		2,298	1.5%	4.70	0.8%	10,800	2.4%
Q4 2018		2,260	2.0%	4.75	0.5%	10,736	2.5%
Annual		9,035	1.3%	4.71	0.9%	42,601	2.3%
Q1 2019		2,220	0.5%	4.73	0.6%	10,500	1.1%
Q2 2019		2,289	0.9%	4.72	0.3%	10,804	1.2%
Q3 2019		2,321	1.0%	4.72	0.4%	10,954	1.4%
Q4 2019		2,267	0.3%	4.77	0.4%	10,813	0.7%
Annual		9,096	0.7%	4.74	0.4%	43,071	1.1%



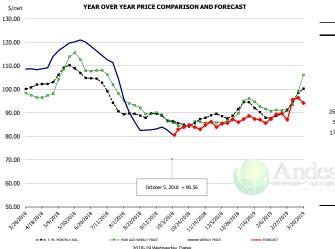








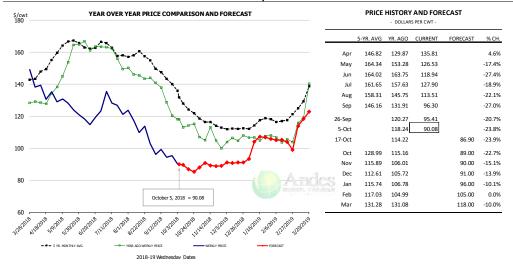
### **BROILER, NATIONAL WHOLE BIRD PRICE, USDA**



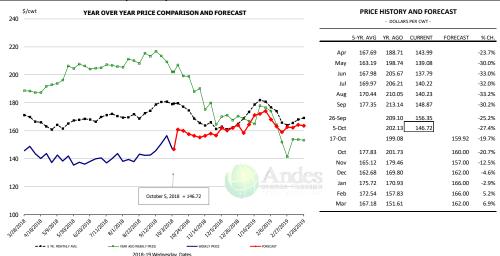
	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.
Apr	101.48	96.90	108.72		12.2%
May	107.33	108.05	117.62		8.9%
Jun	105.79	109.03	118.89		9.0%
Jul	97.86	103.65	110.64		6.8%
Aug	89.17	92.80	87.40		-5.8%
Sep	88.30	88.83	83.12		-6.4%
26-Sep		86.40	82.59		-4.4%
5-Oct		85.87	80.56		-6.2%
17-Oct		84.21		83.87	-0.4%
Oct	85.46	84.73		83.00	-2.0%
Nov	87.66	86.06		84.00	-2.4%
Dec	89.25	87.40		86.00	-1.6%
Jan	92.67	94.02		87.00	-7.5%
Feb	88.44	91.07		88.00	-3.4%
Mar	97.23	101.78		95.00	-6.7%

PRICE HISTORY AND FORECAST

#### N.E. BROILER BREAST BONELESS-SKINLESS, USDA

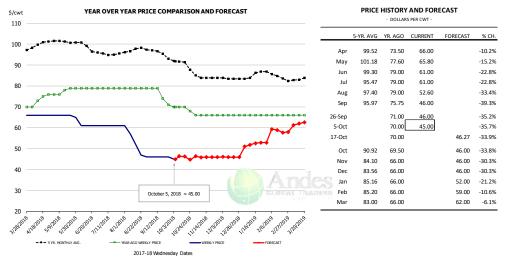


#### N.E. BROILER WINGS, USDA, WT.AVG.

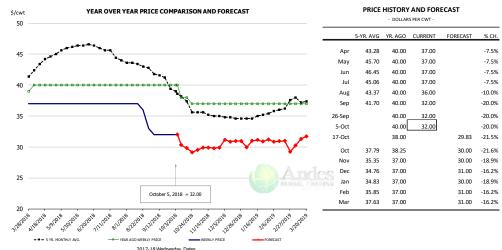




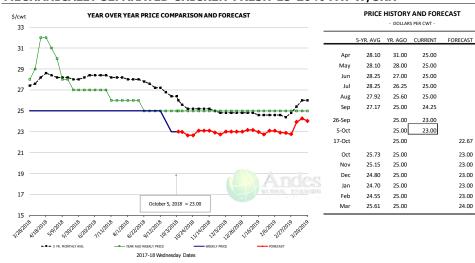
## NE BONELESS BREAST BROILER WHITE TRIM MEAT, UNDER 15%, FRESH



### **UB CHICKEN - NE DRUMSTICKS, (BULK)**



#### **MECHANICALLY SEPARATED CHICKEN-FRESH-15-20% FAT W/SKN**



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% CH.

-19.4%

-10.7%

-7.4%

-4 8%

-2.3%

-3.0%

-8.0%

-8.0%

-9.3%

-8.0%

-8.0%

-8.0%

-8.0%

-8.0%

-4.0%



% CH.

-8.1%

-12.7%

-12.9%

-16.3%

-19.8%

-19.7%

-19.6%

-19.6%

-12.3%

-13.8%

-1.7%

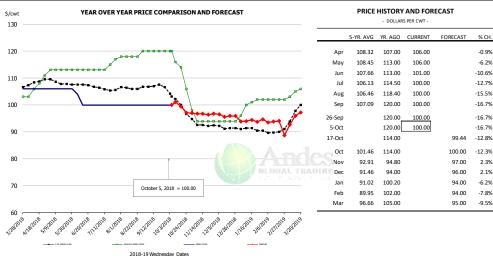
-3.8%

-10.5%

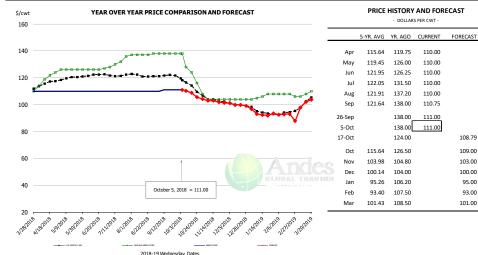
-13.5%

-6.9%

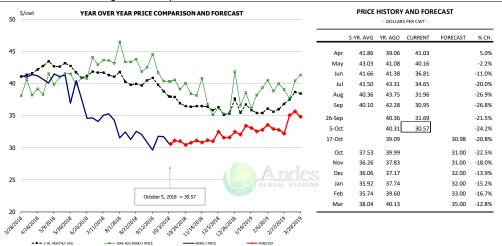
#### UB NE Whole Leg Meat 4/10's







#### **N.E. BROILER LEG QUARTERS, USDA**



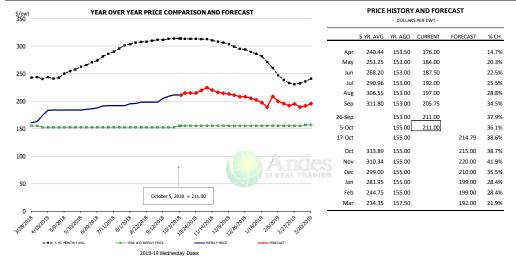


# **Weekly Turkey Production Statistics**

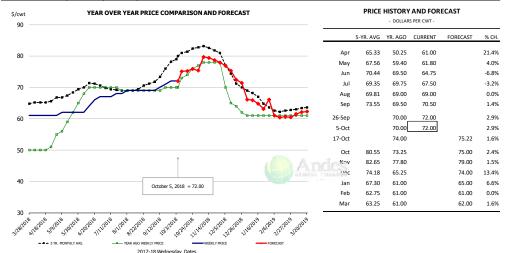
Source: USDA							
		Slaughter		Dressed Wt		Production RTC	
		(million hd)	% CH.	LBS	% CH.	(Million lbs)	% CH.
VeerAce	20 Can 17	4.240		25.20		100.4	
Year Ago	30-Sep-17	4.340	2.00/	25.20	2 50/	109.4	0.00/
Last Week	29-Sep-18	4.507	3.8%	24.33	-3.5%	109.7	0.3%
Prev. Week	22-Sep-18	3.884		24.79		96.3	
Last Week	29-Sep-18	4.507	16.0%	24.33	-1.8%	109.7	13.9%
YTD Last Year	30-Sep-17	161.4		25.30		4,083	
YTD This Year	29-Sep-18	160.3	-0.7%	25.16	-0.6%	4,032	-1.2%
Quarterly Hist	ory + Forecast	S					
Q1 2017		58.7		25.33		1,488	
Q2 2017		59.6		24.87		1,482	
Q3 2017		60.4		24.49		1,479	
Q4 2017		63.0		24.33		1,533	
Annual		241.7	Y/Y % CH.	24.76	Y/Y % CH.	5,981	Y/Y % CH.
Q1 2018		57.0	-2.9%	25.46	0.5%	1,452	-2.4%
Q2 2018		59.4	-0.3%	24.88	0.0%	1,432	-0.3%
Q3 2018		59.8	-1.0%	24.60	0.5%	1,471	-0.5%
Q4 2018		62.6	-0.7%	24.40	0.3%	1,526	-0.4%
Annual		238.7	- <b>1.2%</b>	24.83	0.3%	5,926	- <b>0.9%</b>
Q1 2019		57.7	1.2%	25.69	0.9%	1,482	2.1%
Q2 2019		60.3	1.5%	25.07	0.8%	1,511	2.3%
Q3 2019		60.6	1.3%	24.77	0.7%	1,500	2.0%
Q4 2019		63.3	1.2%	24.57	0.7%	1,555	1.9%
Annual		241.8	1.3%	25.03	0.8%	6,049	2.1%



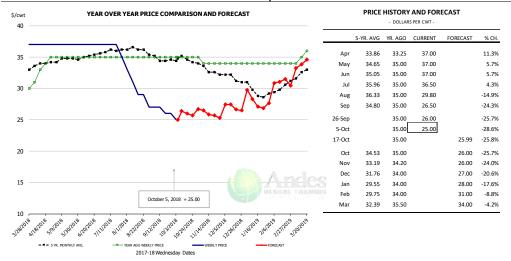
## **UB BONELESS-SKINLESS TURKEY BREAST, TOM, FRESH**



#### **UB DRUMS, EAST, TOM, FROZEN**



#### MECH. SEP. TURKEY-FRESH-UNDER 20% FAT, SOME SKIN

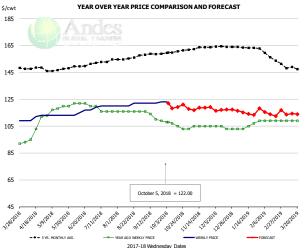


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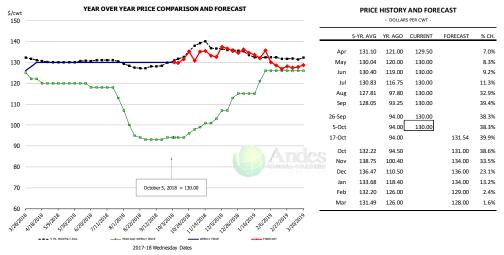
### **TURKEY MEAT - SCAPULA, FROZEN**



	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH
Apr	147.41	100.75	110.75		9.9%
May	146.58	117.60	113.00		-3.9%
Jun	148.98	121.50	115.50		-4.9%
Jul	152.57	117.00	119.75		2.4%
Aug	155.15	116.00	120.80		4.1%
Sep	158.13	112.25	122.25		8.9%
26-Sep		109.00	123.00		12.8%
5-Oct		108.00	122.00		13.0%
17-Oct		105.00		119.29	13.6%
Oct	160.22	105.75		119.00	12.5%
Nov	163.02	104.60		118.00	12.8%
Dec	164.07	104.00		117.00	12.5%
Jan	163.63	105.40		115.00	9.1%
Feb	158.00	109.00		115.00	5.5%
Mar	148.11	109.00		114.00	4.6%

PRICE HISTORY AND FORECAST

#### **UB TURKEY MEAT - THIGH, FRESH**



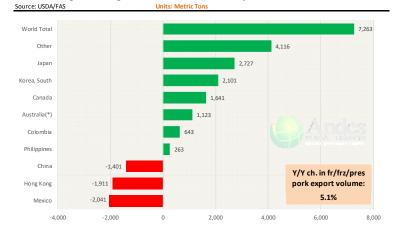
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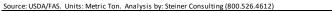
# Special Monthly Update - Pork Exports

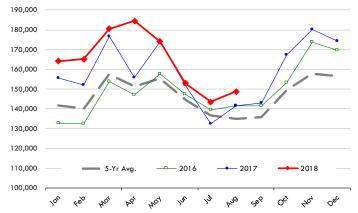


Y/Y Ch. in Aug. 18 vs. Aug 17 US Fr, Froz & Pres Pork Export Volume

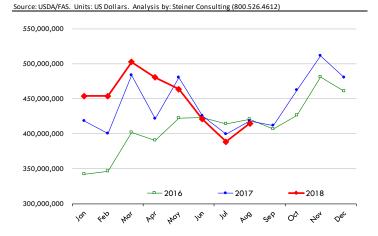


Quantity of US Exports of Fr/Frz/Cooked Pork: World Total

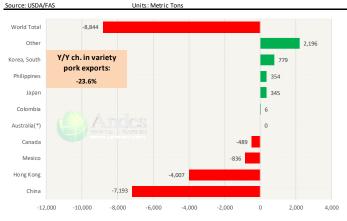




\$ Value of US Exports of Fr/Frz/Cooked Pork: World Total

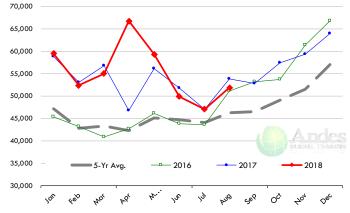


Y/Y Ch. in Aug. 18 vs. Aug 17 US Pork Variety Meat Exports



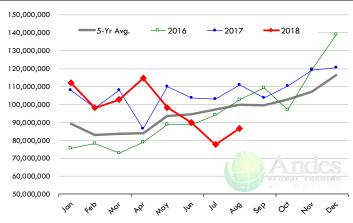
Quantity of US Exports of Fr/Frz/Cooked Pork: Mexico





# \$ Value of US Exports of Fr/Frz/Cooked Pork: Mexico

Source: USDA/FAS. Units: US Dollars. Analysis by: Steiner Consulting (800.526.4612)

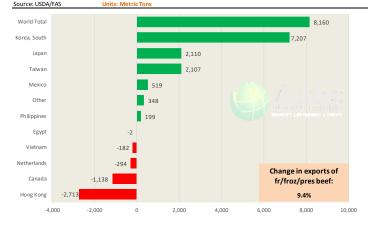


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# Special Monthly Update - Beef Exports

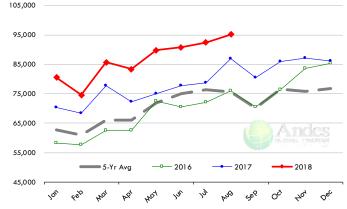


## Y/Y Ch. in Aug. 18 vs. Aug 17 US Beef and Veal Export Volume

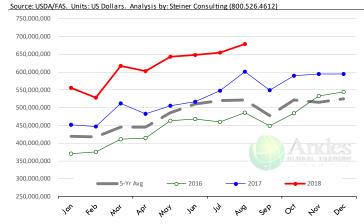


### Quantity of US Exports of Fr/Frz/Pres Beef & Veal: World Total

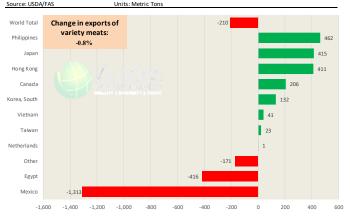
Source: USDA/FAS. Units: Metric Ton. Analysis by: Steiner Consulting (800.526.4612)



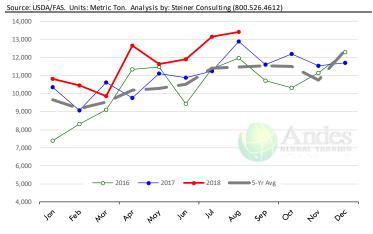
# \$ Value of US Exports of Fr/Frz/Pres Beef: World Total



### Y/Y Ch. in Aug. 18 vs. Aug 17 US Beef Variety Meat Exports

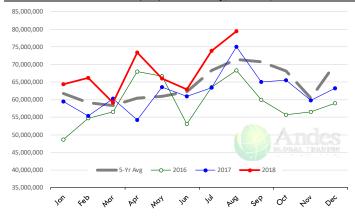


### Quantity of US Exports of Fr/Frz/Pres Beef: Mexico



# \$ Value of US Exports of Fr/Frz/Pres Beef: Mexico

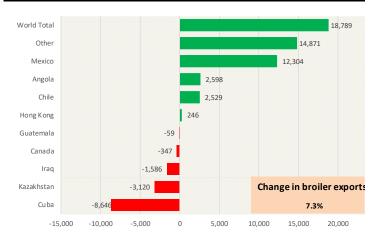
Source: USDA/FAS. Units: US Dollars. Analysis by: Steiner Consulting (800.526.4612)



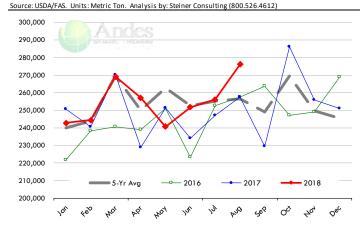
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# Special Monthly Update - Chicken Exports

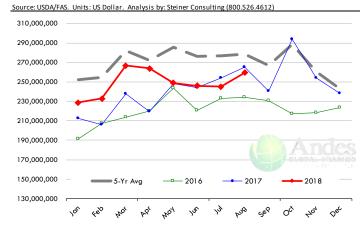
#### Y/Y Ch. in Aug. 18 vs. Aug 17 US Fresh/Frozen Broiler Meat Exports Source: USDA/FAS Units: Metric Tons



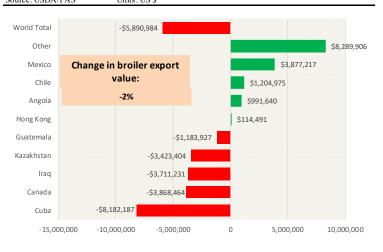
Quantity of US Exports of Fr/Frz Chicken: World Total



# \$ Value of US Exports of Fr/Frz Chicken: World Total

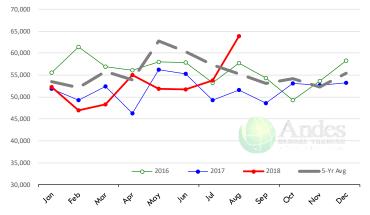


#### Y/Y Ch. in Aug. 18 vs. Aug 17 US Broiler Export Value (\$) Source: USDA/FAS Units: US \$



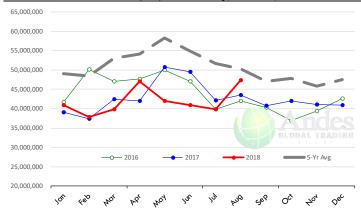
# Quantity of US Exports of Fr/Frz Chicken: Mexico

Source: USDA/FAS. Units: Metric Ton. Analysis by: Steiner Consulting (800.526.4612)



# \$ Value of US Exports of Fr/Frz Chicken: Mexico

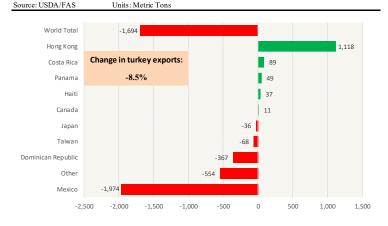
Source: USDA/FAS. Units: US Dollar. Analysis by: Steiner Consulting (800.526.4612)



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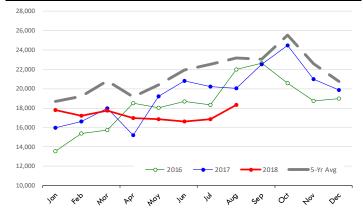
# Special Monthly Update - Turkey Exports



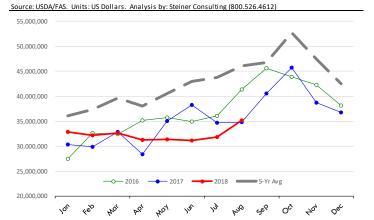
#### Y/Y Ch. in Aug. 18 vs. Aug 17 US Turkey Exports Source: USDA/FAS Units: Metric Tons



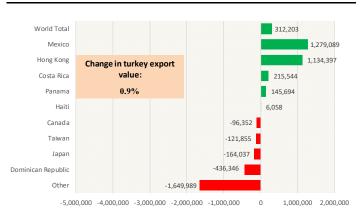
Source: USDA/FAS. Units: Metric Ton. Analysis by: Steiner Consulting (800.526.4612)



# \$ Value of US Exports of Fr/Frz Turkey Export Value: World Total

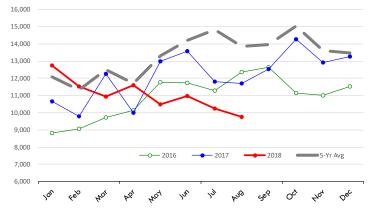


Y/Y Ch. in Aug. 18 vs. Aug 17 US Turkey Export Value (\$) Source: USDA/FAS Units: US Dollars



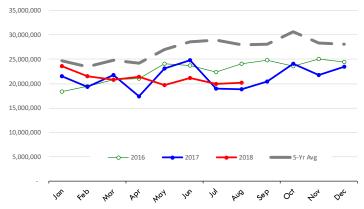
## Quantity of US Exports of Fr/Frz Turkey: Mexico

Source: USDA/FAS. Units: Metric Ton. Analysis by: Steiner Consulting (800.526.4612)



### \$ Value of US Exports of Fr/Frz Turkey: Mexico

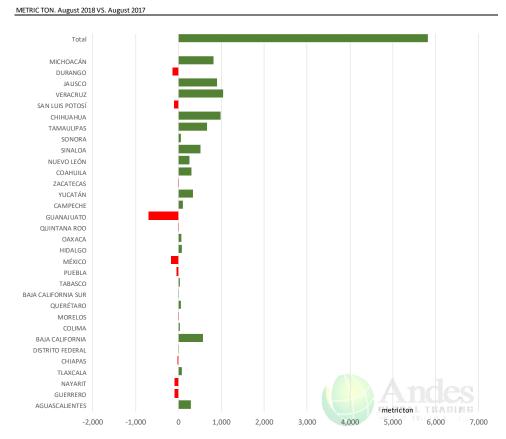
Source: USDA/FAS. Units: US Dollars. Analysis by: Steiner Consulting (800.526.4612)





# Mexico Beef Production

CONTRIBUTION TO YEAR/YEAR CHANGE IN MEXICO BEEF PRODUCTION

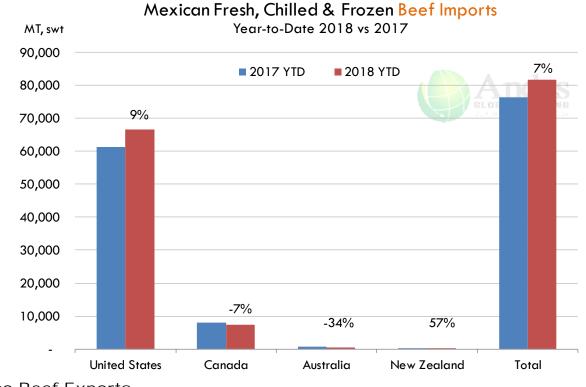


# Mexico Pork Prices

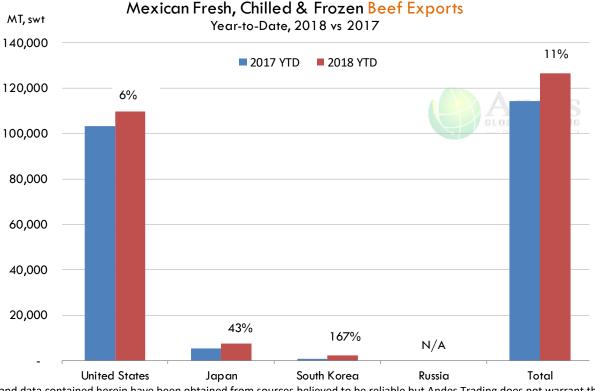
# Precio Promedio Semanal de Cerdo en Obrador en Mexico

W/E: 28/9/2018	Ultimo	Anterior	Cambio
Peso / 1 USD	18.72	18.83	
	USD/KG	USD/KG	
Supremo LAB Rastro	1.77	1.75	0.02
Carne en Canal	2.54	2.52	0.01
Cabeza	1.47	1.46	0.01
Espaldilla	3.02	3.00	0.02
Pecho	3.71	3.69	0.02
Entrecot	3.39	3.13	0.26
Tocino	3.90	3.96	-0.06
Pierna	3.39	3.43	-0.03
Cuero	1.60	1.59	0.01
Fuente: SNIIM			





Mexico Beef Exports



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# Colombia Meat Price Reference

INDICADO	DRES	octubre 5	octubre 4	octubre 3	octubre 2	octubre 1	septiembre 28	septiembre 27	septiembre 26	septiembre 25
	Extra	\$5.100 😑	\$5.100 😑	\$5.100 😑	\$5.100 😑	\$5.100 😑	\$5.100 😑	\$5.100 😑	\$5.100 😑	\$5.100
Vacuno Macho	1a	\$4.800 😑	\$4.800 😑	\$4.800 😑	\$4.800 😑	\$4.800 😑	\$4.800 😑	\$4.800 📀	\$4.750 😑	\$4.750
en pie (\$/kg)	2a	\$4.550 😑	\$4.550 📀	\$4.500 😑	\$4.500 😑	\$4.500 😑	\$4.500 😑	\$4.500 📀	\$4.450 😑	\$4.450
	1a	\$3.950 <del>O</del>	\$3.950 <del>O</del>	\$3.950 <del>O</del>	\$3.950 <del>O</del>	\$3.950 🔮	\$4.000 😑	\$4.000 📀	\$3.950 <del>O</del>	\$3.950
Vacuno Hembra en pie (\$/kg)	2a	\$3.600 😑	\$3.600 😑	\$3.600 😑	\$3.600 😑	\$3.600 😑	\$3.600 😑	\$3.600 😑	\$3.600 😑	\$3.600
Vacuno	1a	\$9.348 😑	\$9.348 <del>O</del>	\$9.348 <del>O</del>	\$9.348					
Canal (\$/kg)	2a	\$9.040 <del>O</del>	\$9.040 😑	\$9.040 😑	\$9.040 😑	\$9.040 <del>O</del>	\$9.040 😑	\$9.040 <mark>⊖</mark>	\$9.040 <del>O</del>	\$9.040
-	Extra	\$4.400 😑	\$4.400 😑	\$4.400 😑	\$4.400 😑	\$4.400 😑	\$4.400 😑	\$4.400 🔮	\$4.450 😑	\$4.450
Porcino en pie	1a	\$4.200 😑	\$4.200 😑	\$4.200 😑	\$4.200 😑	\$4.200 😑	\$4.200 😑	\$4.200 🔮	\$4.250 😑	\$4.250
(\$/kg)	2a	\$3.750 😑	\$3.750 😑	\$3.750 😑	\$3.750 😑	\$3.750 😑	\$3.750 😑	\$3.750 😑	\$3.750 😑	\$3.750
<b>Th</b>	1a	\$6.280 😑	\$6.280 🔮	\$6.320 😑	\$6.320 📀	\$6.304 😑	\$6.304 😑	\$6.304 📀	\$6.280 😑	\$6.280
<b>N</b> S S S S S S S S S S S S S S S S S S S	2a	\$5.728 😑	\$5.728 🔮	\$5.752 😑	\$5.752 📀	\$5.732 <del>O</del>	\$5.732 😑	\$5.732 🙂	\$5.752 <del>O</del>	\$5.752
Porcino canal (\$/kg)										

Source: Frigorifico Guadalupe



# World Hog Prices Various Styles, Dressed Wt. & Live Wt.

Prices in US\$ Equivalent

			This Week	Prev. Wk.	Year Ago		
			28-Sep-18	21-Sep-18	29-Sep-17		% ch.
	US Lean Hog Carcass, IA/MN, (US\$/kg)	carcass wt.	1.39	1.26	1.05	Ť	33%
*	CAN Hog Carcass (US\$/kg)	carcass wt.	1.14	1.01	1.01	Ť	13%
*	EU-28 Slaughter Pigs, 70-87 kg, (US\$/kg)	carcass wt.	1.65	1.69	1.88	Ŧ	-12%
	Denmark Slaughter Pigs, 70-87 kg, (US\$/kg)	carcass wt.	1.51	1.56	1.74	Ŧ	-13%
	Germany Slaughter Pigs, 70-87 kg, (US\$/kg)	carcass wt.	1.68	1.73	1.89	Ţ	-11%
<u>.</u>	Spain Slaughter Pigs, 70-87 kg, (US\$/kg)	carcass wt.	1.68	1.73		Š∓	-11%
	France Slaughter Pigs, 70-87 kg, (US\$/kg)	carcass wt.	1.58	1.64	1.69	ਂ ∔	-6%
٠	Argentina Live Hogs, (US\$/kg)	liveweight	0.74	0.82	1.13	Ţ	-35%
$\diamond$	Brazil Live Hogs, (US\$/kg)	liveweight	0.87	0.87	1.20	Ŧ	-28%
*	Chile Live Hogs, (US\$/kg)	liveweight	1.61	1.59	1.56	t	3%
٥.	Mexico Live Pigs, (US\$/kg)	liveweight	1.71	1.70	1.58	t	8%
*:	China Hog Carcass, (US\$/kg)	carcass wt.	3.09	3.10	3.24	Ţ	-5%



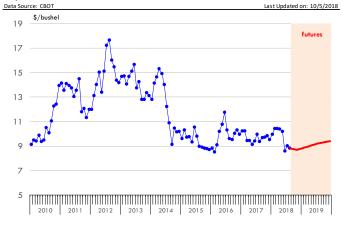
Futures Contracts	Current Week 5-Oct-18	Prior Week 28-Sep-18	Ch. From Last Week		Last Year 6-Oct-17		. From st Year		
<u>Corn Futures</u>									
Dec '18	368.25	356.25	t	12.00	350.00	t	18.25		
Mar '19	380.00	368.00	Ť	12.00	363.25	t	16.75		
May '19	387.00	375.75	t	11.25	372.00	t	15.00		
Jul '19	392.25	381.25	t	11.00	379.75	t	12.50		

Corn. CBOT. Actual + Latest Futures. US\$/bushel



Futures Contracts	Current Week	Prior Week	-	. From t Week	Last Year		Ch. From Last Year	
	5-Oct-18	28-Sep-18			6-0ct-17			
Soybean Futures								
Nov '18	869.00	845.50	Ť	23.50	972.25	Ŧ	-103.25	
Jan '19	882.50	859.50	Ť	23.00	983.00	Ļ	-100.50	
Mar '19	894.25	872.75	t	21.50	992.25	Ļ	-98.00	
May '19	907.50	885.75	t	21.75	1001.25	Ļ	-93.75	

Soybeans. CBOT. Actual + Latest Futures. US\$/bu.

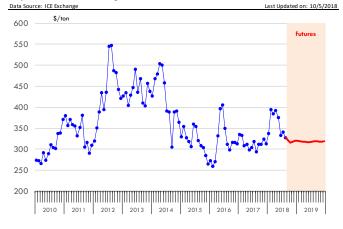


# **Global Commodities**



Futures Contracts	Current Week	Prior Week		. From t Week	Last Year		n. From st Year		
	5-Oct-18	28-Sep-18			6-0ct-17				
Soybean Meal Futures									
Dec '18	319.60	309.00	Ť	10.60	319.20	t	0.40		
Mar '19	318.30	308.60	t	9.70	324.20	ţ	-5.90		
May '19	316.30	306.90	t	9.40	326.70	Ŧ	-10.40		
Jul '19	317.70	308.30	t	9.40	329.10	Ļ	-11.40		

Soybean Meal. ICE Exchage. Actual + Latest Futures. \$/ton



Futures Contracts	Current Week	Prior Week	Ch. From Last Week		Last Year		. From st Year	
	5-Oct-18	28-Sep-18			6-0ct-17			
Crude Oil Futures (WTI)								
Dec '18	74.21	73.06	Ť	1.15	49.65	1	24.56	
Mar '19	73.96	72.51	Ť	1.45	50.27	1	23.69	
May '19	73.74	72.09	Ť	1.65	50.40	Ť	23.34	
Jul '19	73.32	71.51	1	1.81	50.38	1	22.94	

Crude Oil. WTI. NYMEX. Actual + Latest Futures. \$/barrel





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