

NEWSLETTER February 19/2019

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**Steiner** Consulting Group





Pork Market Trends:

December hog inventory survey.

since the fall of 2009.

**Chicken Market Trends:** 

than earlier thought.

February and March.

and foodservice promotions.

- Hog slaughter was 2.514 million head last week, 5.4%

higher than a year ago and the estimated weights were 0.6%

higher, implying pork production for the week was about 6%

- Slaughter has been above 2.5 million head in four of the

last six weeks, higher than the levels suggested by the

- The pork cutout last week was quoted under \$63/cwt,

18.5% lower than a year ago and the lowest cutout value

- Ham market remains especially weak as a combination of

high slaughter, a late Easter and Mexico tariffs pushes more

volume into the spot market. The ham cutout last week was

- Belly prices remain weak but should be higher into May as

- USDA has provided more current information on broiler

supplies and the supply situation appears to be much better

- In the four weeks ending February 9 broiler egg sets were

up 1.7% compared to a year ago while chick placements

were up 1.9%. This implies weekly broiler slaughter should

be between 1.5% and 2% higher than a year ago in late

- Chicken breast prices continue to recover, in part because

extremely low prices late last year encouraged more retail

- Broiler companies expect a more balanced mix of beef and

chicken promotions this year as beef price multiple to

chicken is extremely high. Prices for breast meat and wings

are expected to be above year ago levels while prices for

dark meat remain heavily dependent on export demand.

low prices encourage more retail and foodservice features.

down as much as 30% compared to year ago levels

higher than last year's record supply for this time of year.





### **Beef Market Trends:**

- Feedlot conditions have been guite poor so far this year and this has negatively impacted cattle weights. So far the modest increase in slaughter has been offset by lower weights.

- Seasonally wholesale beef prices are higher in March as retailers plan promotions before the start of Lent and cattle slaughter is seasonally lower.

- The price of rounds and chucks continues to hold near year ago levels. Despite extremely low prices for pork and chicken retailers like to merchandise beef cuts due to strong consumer demand and higher revenue potential.

- Ground beef prices have been relatively low. Demand for grinding materials should improve in March and April, in part because more fast food chains are using fresh beef but also due to lower imports from Australia and New Zealand.

### **Turkey Market Trends**

- Turkey meat supplies remain very tight. Slaughter in the last four weeks has averaged 7.5% lower than a year ago.

Based on the number of poults placed in Q4 of 2018, turkey slaughter should remain below year ago levels at least through May 2019.

- Seasonally turkey breast prices are steady in Q1. However, the continued reduction in slaughter has limited availability in the spot market and prices have gained ground in recent weeks. Turkey breast prices are now as much as 35% higher than a year ago.

- Prices for MST remain steady due to ample supplies and lower prices for beef, pork and chicken alternatives.

- Turkey dark meat prices remain weak, evidence of lagging demand for this part of the complex. Whole bird prices should be neat annual lows at this time.





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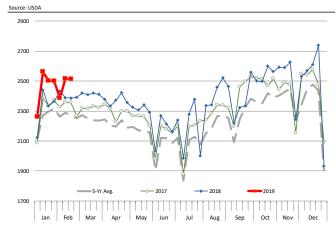
### **Pork Market - Supply Situation & Outlook**

### **Weekly Pork Production Statistics**

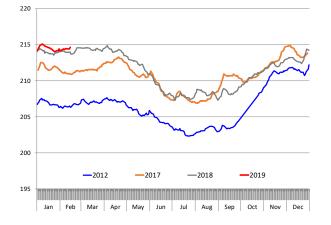
Source: USDA

		Slaughter (1000 hd)	% CH.	Dressed Wt LBS	% CH.	Production (Million lbs)	% CH.
		(1000 Hd)	70 CH.	LDS	76 CH.	(141111011103)	70 CH.
Year Ago	17-Feb-18	2,385		213.0		508.8	
This Week	16-Feb-19	2,514	5.4%	213.0	0.5%	537.7	5.7%
THIS WEEK	10100 15	2,514	5.470	214.0	0.370	557.7	5.770
Last Week	9-Feb-19	2,516		213.0		536.8	
This Week	16-Feb-19	2,514	-0.1%	214.0	0.5%	537.7	0.2%
YTD Last Year	17-Feb-18	16,465		213.9		3,520	
YTD This Year	16-Feb-19	16,817	2.1%	213.1	-0.3%	3,601	2.3%
Quarterly Hist	ory + Forecasts	i					
Q1 2017		30,178		212.4		6,410	
Q2 2017		29,165		210.4		6,137	
Q3 2017		29,967		208.2		6,240	
Q4 2017		32,007		212.3		6,796	
Annual		121,317	Y/Y % CH.	210.9	Y/Y % CH.	25,584	Y/Y % CH.
04 2010		24.075	2.0%	242.0	0.70/	6.645	2 70/
Q1 2018		31,075	3.0%	213.8	0.7%	6,645	3.7%
Q2 2018		29,816	2.2%	212.1	0.8%	6,325	3.1%
Q3 2018		30,402	1.4%	207.7	-0.2%	6,315	1.2%
Q4 2018		33,255	3.9%	212.0	-0.2%	7,050	3.7%
Annual		124,548	2.7%	211.4	0.3%	26,335	2.9%
Q1 2019		31,572	1.6%	214.5	0.3%	6,772	1.9%
Q1 2019 Q2 2019		31,572 30,472	2.2%	214.5	0.3%	6,491	1.9% 2.6%
					0.4%		
Q3 2019 Q4 2019		31,618	4.0%	208.5	0.4%	6,592	4.4%
Annual		33,954 <b>127,616</b>	2.1% <b>2.5%</b>	213.0 <b>212.3</b>	0.5%	7,232	2.6%
Alliludi		127,010	2.3%	212.5	0.4%	27,087	2.9%

#### WEEKLY HOG SLAUGHTER. '000 HEAD



Barrow/Gilt Dressed Carcass Weights, 5-day Moving Avg. - All hogs Based on Daily MPR Report, LM\_HG201. Data through Feb 14, 2019

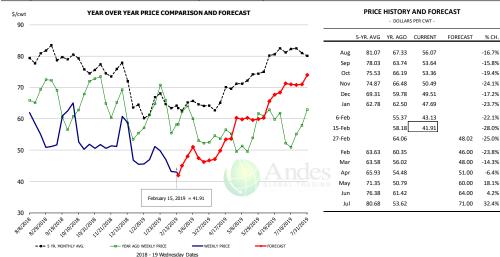


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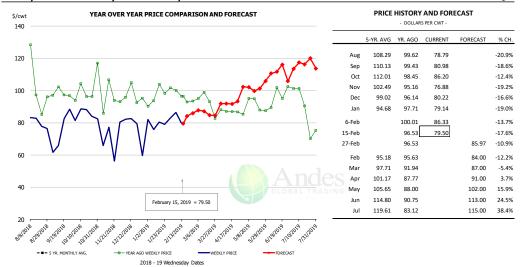
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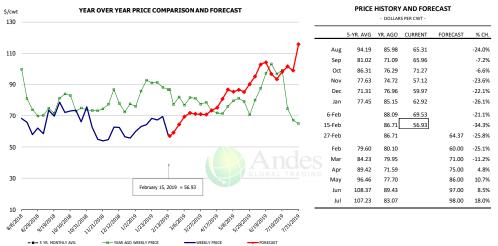




#### Ham, Inner Shank, FOB Plant, USDA



#### Ham, Outer Shank, FOB Plant, USDA

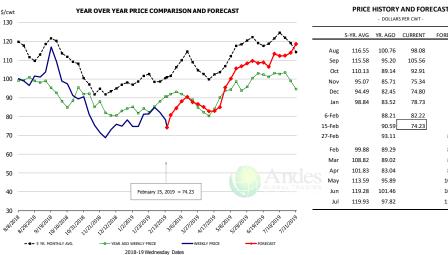








### Loin, 1/4 Trimmed Loin VAC, FOB Plant, USDA



#### CURRENT FORECAST % CH. 98.08 -2.7% 105.56 10.9% 92.91 4.2% 75.34 -12.1% 74.80 -9.3% 78.73 -5.7% 82.22 -6.8% -18.1% 74.23 84.52 -9.2% -10.4% 80.00 88.00 -1.1% 84.00 1.2% 102.00 6.4% 108.00 6.4% 113.00 15.5%

% CH.

-16.0%

-11.9%

-12.0%

-17.1%

-13.2%

-9.6%

-10.9%

-11.2%

-5.7%

-8.4%

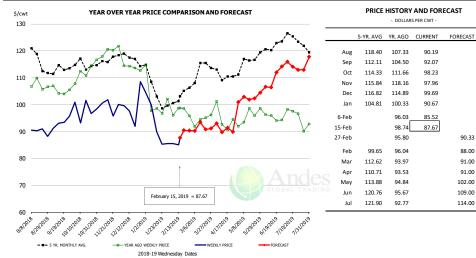
-3.2%

-2.7% 7.5%

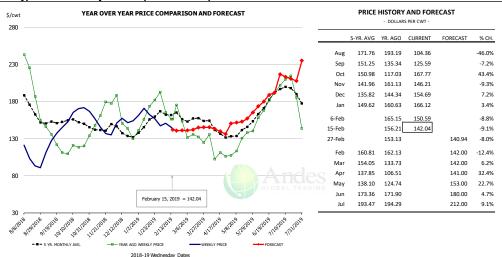
13.9%

22.9%

### Picnic, Picnic Cushion Meat Combo, FOB Plant, USDA



#### Belly, Derind Belly 9-13#, FOB Plant, USDA

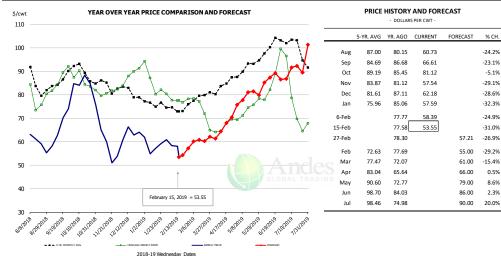


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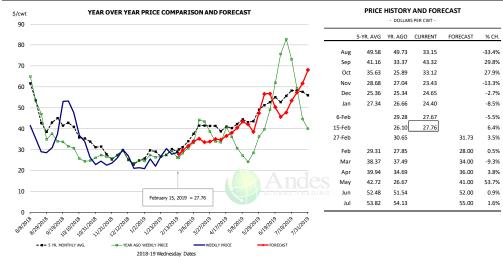




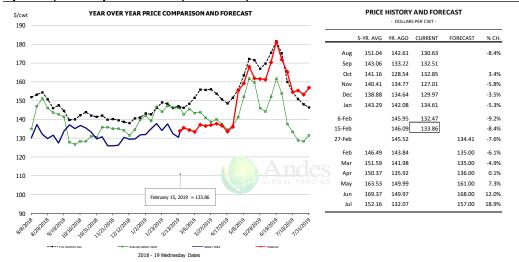




#### Trim, 42% Trim Combo, FOB Plant, USDA



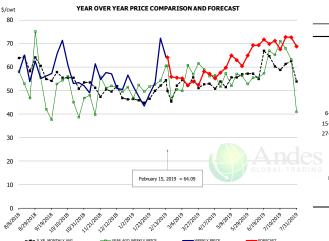
#### Sparerib, Trmd Sparerib - MED, FOB Plant, USDA







### Jowl, Skinned Combo, FOB Plant, USDA

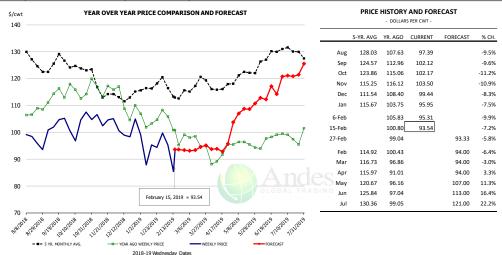


	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH
Aug	62.76	55.67	58.58		5.2%
Sep	54.99	48.77	59.92		22.8%
Oct	53.90	52.81	56.10		6.29
Nov	48.05	46.87	57.94		23.69
Dec	47.41	49.78	54.16		8.89
Jan	43.96	49.02	42.60		-13.19
6-Feb		54.27	72.25		33.19
15-Feb		60.55	64.09		5.89
27-Feb		50.48		55.51	10.09
Feb	46.30	51.68		60.00	16.19
Mar	48.96	55.35		53.00	-4.29
G Apr	50.99	51.87		57.00	9.9%
May	52.50	52.20		62.00	18.89
Jun	57.95	60.69		69.00	13.79
Jul	59.42	65.69		71.00	8.19

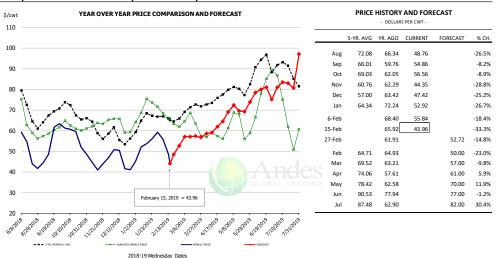
PRICE HISTORY AND FORECAST

#### Loin, Boneless Sirloin, FOB Plant, USDA

2018-19 Wed



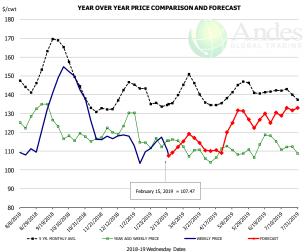
#### Trim, 72% Trim Combo, FOB Plant, USDA







### Loin, Bnls CC Strap-on, FOB Plant, USDA



		- DOLLAR	S PER CWT -		
	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH
Aug	144.13	126.17	110.24		-12.6%
Sep	157.93	127.18	132.38		4.19
Oct	152.77	117.34	146.33		24.79
Nov	133.02	116.77	118.93		1.99
Dec	137.49	122.82	114.78		-6.5%
Jan	139.68	116.43	107.85		-7.49
6-Feb		112.25	117.38		4.69
15-Feb		115.53	107.47		-7.09
27-Feb		115.45		112.21	-2.89
Feb	132.79	113.92		109.00	-4.39
Mar	143.93	111.33		116.00	4.29
Apr	134.83	106.60		110.00	3.29
May	142.11	109.80		127.00	15.79
Jun	139.86	111.13		126.00	13.49
Jul	140.44	112.74		131.00	16.29

% CH.

-14.5%

-11.7%

-12.6%

-5.5%

2.1%

-11.1%

-18.2%

4.5%

4.6% 15.3%

12.1%

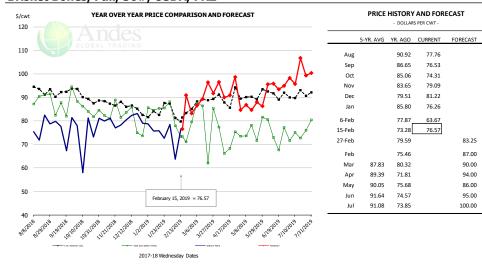
30.9%

13.6%

27.4%

35.4%

#### Brisket Bones, Full, 30#, USDA, FRZ





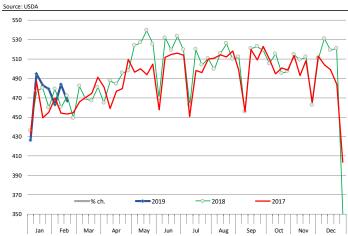


### **Beef Market - Supply Situation & Outlook**

### Weekly Beef Production Statistics

Source: USDA

		Slaughter		Dressed Wt		Production	
		(1000 hd)	% CH.	LBS	% CH.	(Million lbs)	% CH.
Year Ago	17-Feb-18	602.0		823.0		494.2	
This Week	16-Feb-19	596.0	-1.0%	824.0	0.1%	492.2	-0.4%
Last Week	9-Feb-19	620.0		830.0		515.2	
This Week	16-Feb-19	596.0	-3.9%	824.0	-0.7%	492.2	-4.5%
YTD Last Year	17-Feb-18	4,168		826.6		3,445	
YTD This Year	16-Feb-19	4,134	-0.8%	823.6	-0.4%	3,405	-1.2%
Quarterly Hist	<mark>ory + Forecasts</mark>						
Q1 2017		7,714		817.0		6,303	
Q2 2017		8,076		793.3		6,407	
Q3 2017		8,254		816.0		6,736	
Q4 2017		8,145		827.8		6,742	
Annual		32,189	Y/Y % CH.	813.5	Y/Y % CH.	26,187	Y/Y % CH.
Q1 2018		7,877	2.1%	820.8	0.5%	6,465	2.6%
Q2 2018		8,424	4.3%	798.2	0.6%	6,724	4.9%
Q3 2018		8,363	1.3%	815.5	-0.1%	6,820	1.3%
Q4 2018		8,340	2.4%	832.0	0.5%	6,939	2.9%
Annual		33,004	2.5%	816.6	0.4%	26,948	2.9%
Q1 2019		7,916	0.5%	826.0	0.6%	6,539	1.1%
Q2 2019		8,517	1.1%	808.0	1.2%	6,882	2.3%
Q3 2019		8,539	2.1%	830.0	1.8%	7,087	3.9%
Q4 2019		8,407	0.8%	840.0	1.0%	7,062	1.8%
Annual		33,378	1.1%	826.0	1.1%	27,569	2.3%



WEEKLY STEER AND HEIFER SLAUGHTER. '000 HEAD

Weekly Average FI Cattle Carcass Weights (Includes Fed & Non Fed Cattle)
Average Dressed Weight Per Carcass. Data Source: USDA AMS



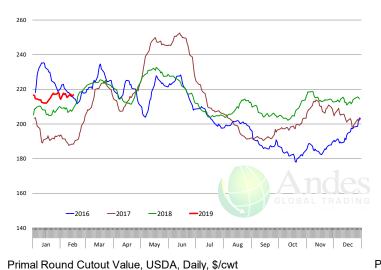
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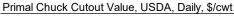
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### **Beef Primal Values**



Beef Choice Cutout Value, USDA, Daily, \$/cwt







Primal Loin Cutout Value, USDA, Daily, \$/cwt



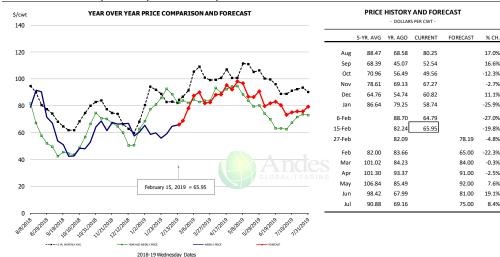




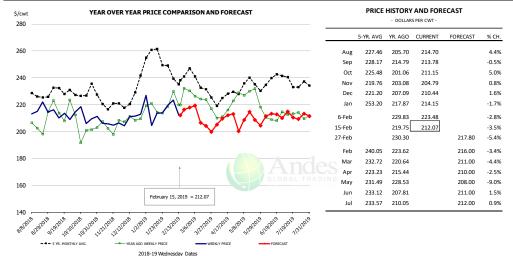


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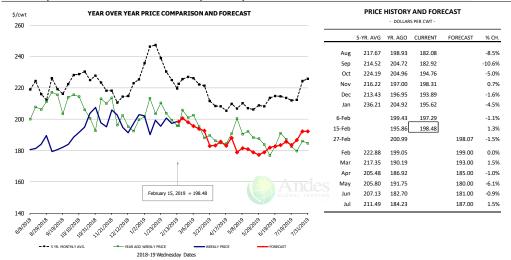
### **50CL BEEF TRIM, FRESH, NATIONAL, USDA**



### SELECT, 114A, 3 SHOULDER CLOD, TRIMMED, 1/4" MAX, USDA



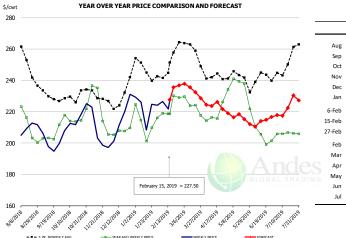
#### SELECT, 170 GOOSENECK ROUND, 18-33, USDA

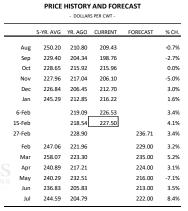






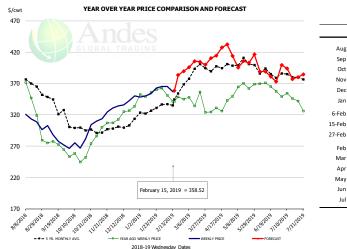
### CHOICE, 168, 3 TOP INSIDE ROUND, 1/4" MAX, USDA





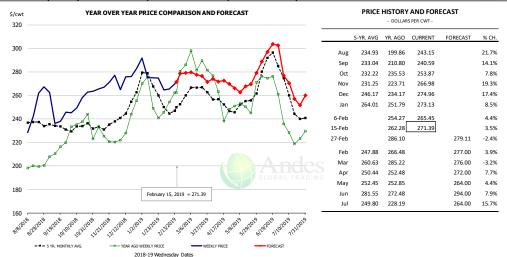
### CHOICE, 184, 3 TOP BUTT, BONELESS, USDA

2018-19



	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.
A	363.83	333.81	310.82		-6.9%
Aug					
Sep	336.94	271.78	282.82		4.1%
Oct	298.54	254.23	273.97		7.8%
Nov	293.70	294.73	317.30		7.7%
Dec	297.56	320.99	339.24		5.7%
Jan	322.31	349.59	352.60		0.9%
6-Feb		351.09	365.20		4.0%
15-Feb		341.63	358.52		4.9%
27-Feb		345.12		389.52	12.9%
Feb	334.43	345.29		361.00	4.5%
Mar	385.65	339.84		398.00	17.1%
Apr	392.29	332.58		414.00	24.5%
May	400.96	363.43		399.00	9.8%
Jun	384.30	364.50		384.00	5.4%

### CHOICE, 120, 1 BRISKET, DECKLE-OFF, BONELESS, USDA

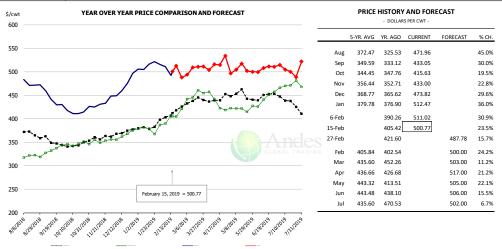


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### Inside Skirt, USDA



2017-18 Wednesday Dates

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### **Broiler Market - Supply Situation & Outlook**

### **Weekly Broiler Production Statistics**

Source: USDA

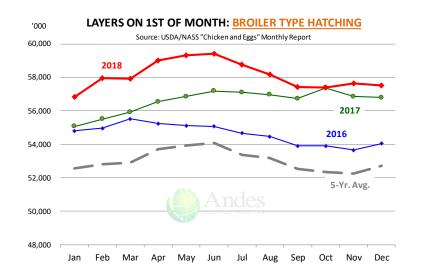
		Slaughter		Dressed Wt		Production RTC	
		(million hd)	% CH.	LBS	% CH.	(Million lbs)	% CH.
VoorAgo	10-Feb-18	162.8		4.65		757.3	
Year Ago			0.5%	4.63	0.89/		1 20/
Last Week	9-Feb-19	162.0	-0.5%	4.61	-0.8%	747.4	-1.3%
Prev. Week	2-Feb-19	163.2		4.64		757.7	
Last Week	9-Feb-19	162.0	-0.7%	4.61	-0.7%	747.4	-1.4%
YTD Last Year	10-Feb-18	936		4.70		4,403	
YTD This Year	9-Feb-19	955	2.0%	4.66	-0.9%	4,452	1.1%
Quarterly Hist	ory + Forecast	S					
04 0047				1.65		40.000	
Q1 2017		2,201		4.65		10,233	
Q2 2017		2,236		4.65		10,407	
Q3 2017		2,264		4.66		10,551	
Q4 2017		2,216		4.73		10,472	
Annual		8,916	Y/Y % CH.	4.67	Y/Y % CH.	41,662	Y/Y % CH.
Q1 2018		2,209	0.4%	4.70	1.1%	10,385	1.5%
Q2 2018		2,270	1.5%	4.71	1.2%	10,685	2.7%
Q3 2018		2,317	2.4%	4.72	1.3%	10,940	3.7%
Q4 2018		2,249	1.5%	4.77	0.9%	10,728	2.4%
Annual		9,045	1.4%	4.73	1.1%	42,738	2.6%
01 2010		2 224	0 70/	4.70	0.00	10 521	4.00/
Q1 2019		2,224	0.7%	4.73	0.6%	10,521	1.3%
Q2 2019		2,295	1.1%	4.74	0.7%	10,876	1.8%
Q3 2019		2,345	1.2%	4.73	0.2%	11,092	1.4%
Q4 2019		2,263	0.6%	4.79	0.4%	10,837	1.0%
Annual		9,126	0.9%	4.75	0.5%	43,326	1.4%

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June .





US WEEKLY BROILER EGG SETS US WEEKLY BROILER CHICK PLACEMENT Source: USDA Broiler Hatchery Report Source: USDA Broiler Hatchery Report 245,000 chick placements, '000 195,000 235,000 190,000 185,000 225,000 180,000 215,000 175.000 205.000 170,000 195.000 165,000 5 Yr. Avg (2012-16) 2019 2017 5 Yr. Avg (2012-16) 2017 -0 2018 2019 185,000 160,000 111 Aug Sep Oct Dec Jan Feb Mar Apr May Jun RATIO OF CHICK PLACEMENTS VS. EGG SETS (21 DAY LAG) 83.5%

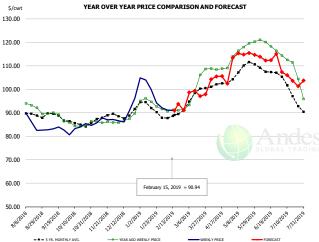


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### **BROILER, NATIONAL WHOLE BIRD PRICE, USDA**



PRICE HISTORY AND FORECAST - DOLLARS PER CWT -						
	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.	
Aug	89.17	92.80	87.40		-5.8%	
Sep	88.30	88.83	83.12		-6.4%	
Oct	85.46	84.73	83.58		-1.4%	
Nov	87.66	86.06	86.94		1.0%	
Dec	89.25	87.40	89.98		3.0%	
Jan	92.67	94.02	98.98		5.3%	
6-Feb		90.63	91.16		0.6%	
15-Feb		91.24	90.94		-0.3%	
27-Feb		91.42		91.01	-0.4%	
Feb	88.44	91.07		92.00	1.0%	
Mar	97.23	101.78		98.00	-3.7%	
Apr	101.80	108.72		105.00	-3.4%	
May	108.76	117.62		114.00	-3.1%	
Jun	107.91	118.89		113.00	-5.0%	
Jul	100.16	110.64		105.00	-5.1%	

-5.0%

2.7%

3.3%

3.3%

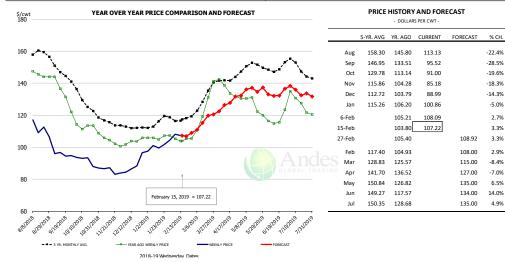
2.9%

-8.4%

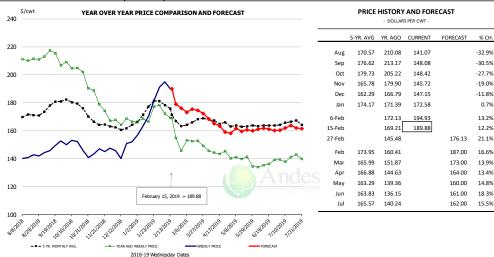
6.5%

4.9%

### 2018-19 **N.E. BROILER BREAST BONELESS-SKINLESS, USDA**



#### N.E. BROILER WINGS, USDA, WT.AVG.

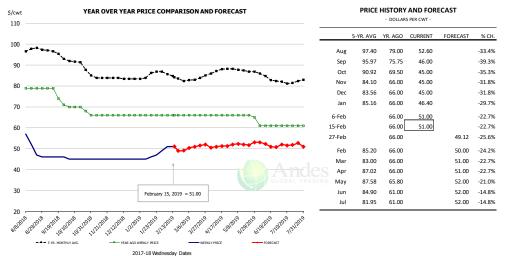






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### NE BONELESS BREAST BROILER WHITE TRIM MEAT, UNDER 15%, FRESH



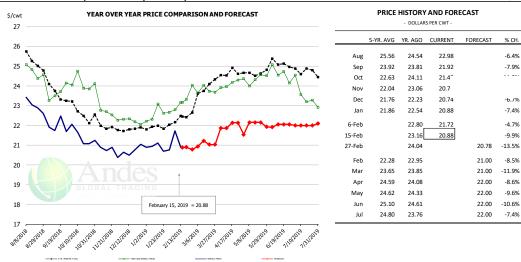
#### **N.E. Broiler Drumsticks, USDA**



PRICE HISTORY AND FORECAST - DOLLARS PER CWT -						
	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.	
Aug	49.67	45.22	41.52		-8.2%	
Sep	48.77	45.40	40.15		-11.6%	
Oct	46.52	45.21	37.16		-17.8%	
Nov	43.50	43.70	36.19		-17.2%	
Dec	42.72	42.41	38.22		-9.9%	
Jan	42.79	42.33	35.61		-15.9%	
6-Feb		40.64	32.97		-18.9%	
15-Feb		42.67	31.44		-26.3%	
27-Feb		41.09		32.10	-21.9%	
Feb	42.98	42.04		32.00	-23.9%	
Mar	43.04	42.51		33.00	-22.4%	
Apr	44.00	42.94		35.00	-18.5%	
May	46.41	43.30		37.00	-14.5%	
Jun	47.41	42.55		37.00	-13.0%	
Jul	45.97	41.18		39.00	-5.3%	

### MSC 15-20%, National, Fresh, USDA

2017-18 W



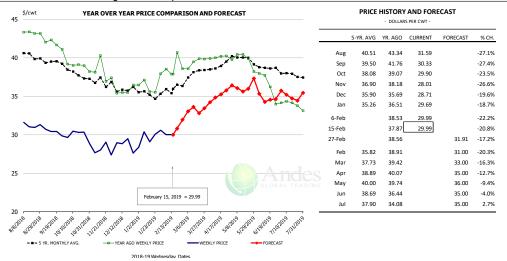


### **B/S BROILER THIGHS, USDA**

S/cvt YEAR OVER YEAR PRICE COMPARISON AND FORECAST

		- DOLLAR	S PER CWT -		
	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH
Aug	127.46	142.15	119.22		-16.1%
Sep	127.89	143.52	115.12		-19.8%
Oct	124.41	136.14	116.26		-14.6%
Nov	110.52	109.91	116.93		6.4%
Dec	105.61	107.25	116.38		8.5%
Jan	101.71	108.79	116.43		7.0%
6-Feb		110.15	115.14		4.5%
15-Feb		111.26	115.64		3.9%
27-Feb		111.26		117.46	5.6%
Feb	98.51	110.89		117.00	5.5%
Mar	104.02	112.21		119.00	6.1%
Apr	114.32	114.02		120.00	5.2%
May	118.85	115.12		125.00	8.6%
Jun	120.65	115.27		127.00	10.2%
Jul	121.06	115.82		127.00	9.7%

#### **N.E. BROILER LEG QUARTERS, USDA**







### **Turkey Market - Supply Situation & Outlook**

### **Weekly Turkey Production Statistics**

Source: USDA							
		Slaughter		Dressed Wt		Production RTC	
		(million hd)	% CH.	LBS	% CH.	(Million lbs)	% CH.
		4.465		25.00		107.0	
Year Ago	10-Feb-18	4.165		25.88		107.8	
Last Week	9-Feb-19	4.062	-2.5%	27.27	5.4%	110.8	2.8%
Prev. Week	2-Feb-19	3.808		27.43		104.4	
Last Week	9-Feb-19	4.062	6.7%	27.27	-0.6%	110.8	6.1%
YTD Last Year	10-Feb-18	24.6		26.06		640	
YTD This Year	9-Feb-19	22.9	-6.8%	26.97	3.5%	618	-3.5%
Quarterly Hist	ory + Forecast	S					
Q1 2017		58.7		25.33		1,488	
Q2 2017		59.6		24.87		1,482	
Q3 2017		60.4		24.49		1,479	
Q4 2017		63.0		24.33		1,533	
Annual		241.7	Y/Y % CH.	24.76	Y/Y % CH.	5,981	Y/Y % CH.
Q1 2018		57.0	-2.9%	25.46	0.5%	1,452	-2.4%
Q2 2018		59.4	-0.3%	24.88	0.0%	1,477	-0.3%
Q3 2018		58.6	-3.0%	24.43	-0.2%	1,431	-3.2%
Q4 2018		62.6	-0.7%	24.40	0.3%	1,526	-0.4%
Annual		237.5	-1.7%	24.79	0.1%	5,886	-1.6%
Q1 2019		55.9	-1.9%	25.72	1.0%	1,438	-0.9%
Q1 2019 Q2 2019		58.9	-0.8%	25.10	0.9%	1,438	0.1%
Q2 2019 Q3 2019		59.2	-0.8%	24.65	0.9%	1,479	1.9%
Q4 2019		61.3	-2.0%	24.60	0.8%	1,508	-1.2%
Annual		235.3	-0.9%	25.02	0.9%	5,883	-0.1%

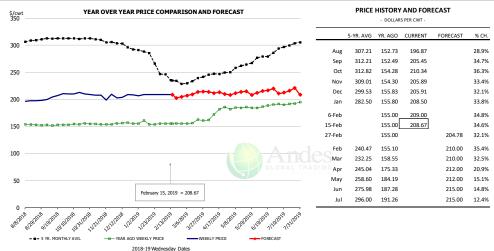
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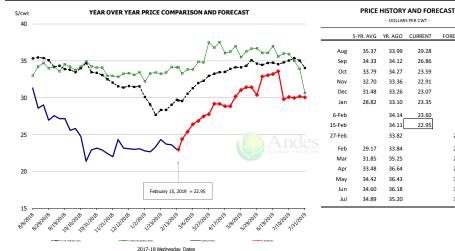
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### BONELESS-SKINLESS TURKEY BREAST, TOM, FRESH, USDA



#### Mech. Sep. Turkey-Fresh, USDA, WT.AVG.







	PRICE		S PER CWT -	ECASI	
	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.
Aug	155.60	115.00	120.60		4.9%
Sep	158.17	111.25	122.10		9.8%
Oct	160.09	106.00	119.80		13.0%
Nov	163.30	104.54	115.25		10.2%
Dec	162.98	100.35	105.13		4.8%
Jan	162.56	101.80	100.09		-1.7%
6-Feb		103.00	106.00		2.9%
15-Feb		103.00	106.00		2.9%
27-Feb		109.00		102.67	-5.8%
Feb	158.50	104.50		103.00	-1.4%
Mar	148.36	110.29		105.00	-4.8%
Apr	145.20	110.75		108.00	-2.5%
May	145.39	113.23		110.00	-2.9%
Jun	147.88	115.31		110.00	-4.6%
Jul	148.93	117.75		112.00	-4.9%

FORECAST

29.28

26.86

23.59

22.91

23.07

23.35

23.60

22.95

% CH. -13.8%

-21.3%

-31.1%

-31.3%

-30.6%

-29.4%

-30.9%

-32.7%

-25.0%

25.38

24.00 -29.1%

27.00 -23.4%

29.00 -20.8%

31.00 -14.9%

33.00 -8.8%

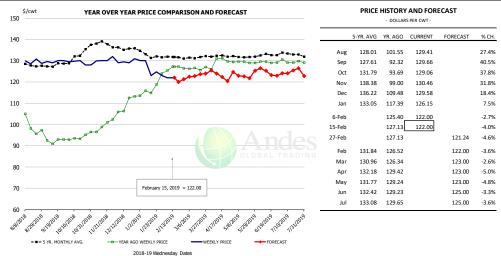
30.00 -14.8%

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### TURKEY THIGH, FRESH, USDA



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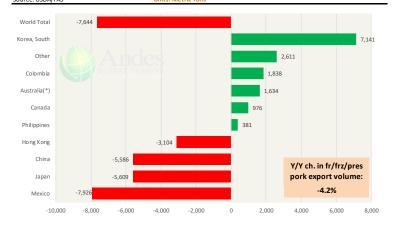


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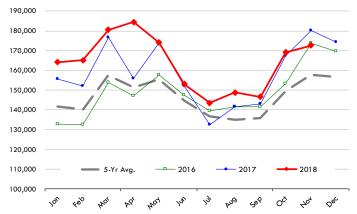
### **Special Monthly Update - Pork Exports**

Y/Y Ch. in Nov. 18 vs. Nov 17 US Fr, Froz & Pres Pork Export Volume Source: USDA/FAS Units: Metric Tons

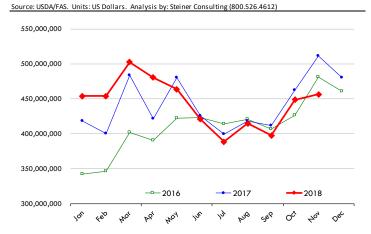


Quantity of US Exports of Fr/Frz/Cooked Pork: World Total

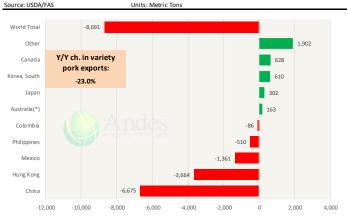
Source: USDA/FAS. Units: Metric Ton. Analysis by: Steiner Consulting (800.526.4612)



\$ Value of US Exports of Fr/Frz/Cooked Pork: World Total

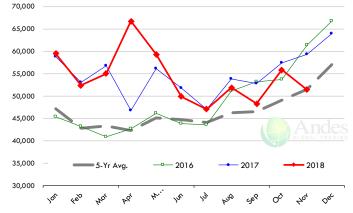


Y/Y Ch. in Nov. 18 vs. Nov 17 US Pork Variety Meat Exports



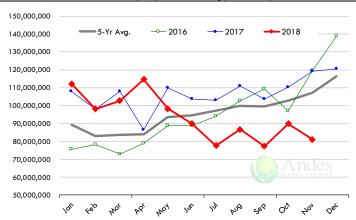
Quantity of US Exports of Fr/Frz/Cooked Pork: Mexico





### \$ Value of US Exports of Fr/Frz/Cooked Pork: Mexico

Source: USDA/FAS. Units: US Dollars. Analysis by: Steiner Consulting (800.526.4612)



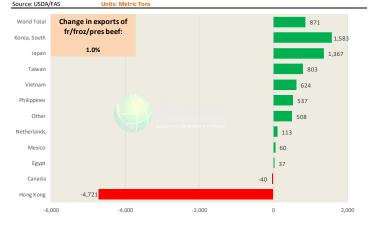
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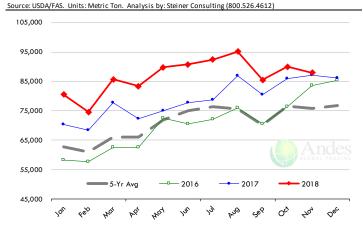
### **Special Monthly Update - Beef Exports**



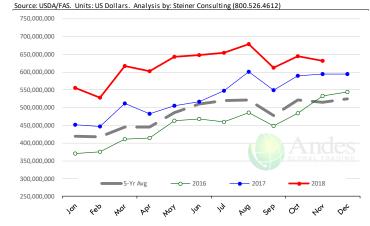
Y/Y Ch. in Nov. 18 vs. Nov 17 US Beef and Veal Export Volume



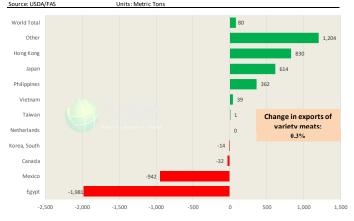
Quantity of US Exports of Fr/Frz/Pres Beef & Veal: World Total



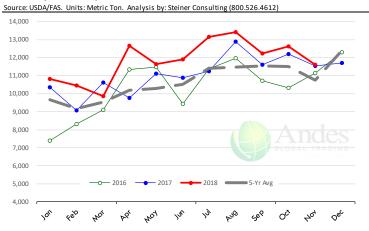
### \$ Value of US Exports of Fr/Frz/Pres Beef: World Total



### Y/Y Ch. in Nov. 18 vs. Nov 17 US Beef Variety Meat Exports

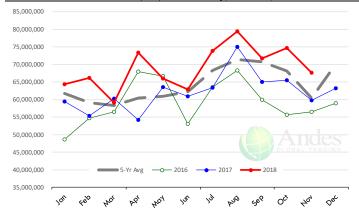


### Quantity of US Exports of Fr/Frz/Pres Beef: Mexico



### \$ Value of US Exports of Fr/Frz/Pres Beef: Mexico

Source: USDA/FAS. Units: US Dollars. Analysis by: Steiner Consulting (800.526.4612)

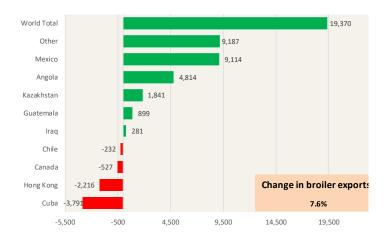




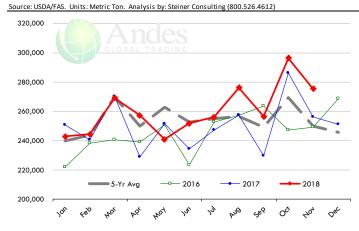


### **Special Monthly Update - Chicken Exports**

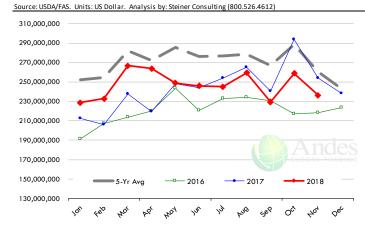
Y/Y Ch. in Nov. 18 vs. Nov 17 US Fresh/Frozen Broiler Meat Exports Source: USDA/FAS Units: Metric Tons



Quantity of US Exports of Fr/Frz Chicken: World Total

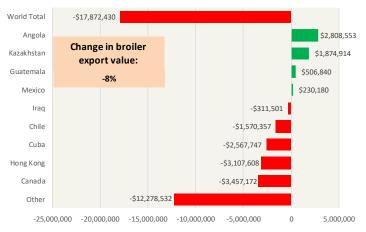


### \$ Value of US Exports of Fr/Frz Chicken: World Total



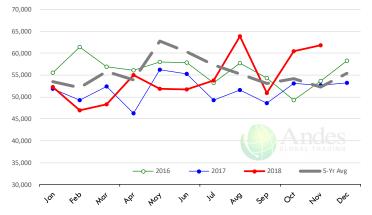
#### Y/Y Ch. in Nov. 18 vs. Nov 17 US Broiler Export Value (\$) Units: US \$

Source: USDA/FAS



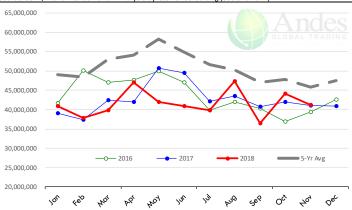
### Quantity of US Exports of Fr/Frz Chicken: Mexico

Source: USDA/FAS. Units: Metric Ton. Analysis by: Steiner Consulting (800.526.4612)



### \$ Value of US Exports of Fr/Frz Chicken: Mexico

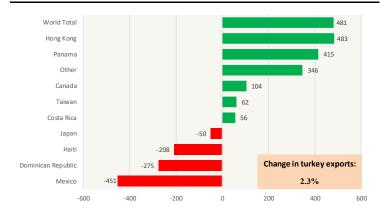
Source: USDA/FAS. Units: US Dollar. Analysis by: Steiner Consulting (800.526.4612)







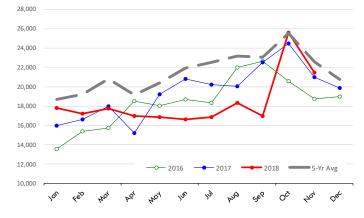
### **Special Monthly Update - Turkey Exports**



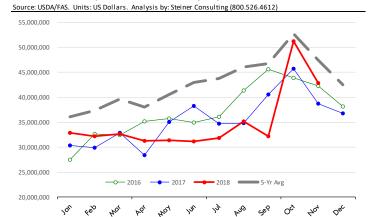
#### Y/Y Ch. in Nov. 18 vs. Nov 17 US Turkey Exports Source: USDA/FAS Units: Metric Tons



Source: USDA/FAS. Units: Metric Ton. Analysis by: Steiner Consulting (800.526.4612)

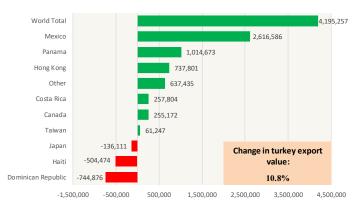


### \$ Value of US Exports of Fr/Frz Turkey Export Value: World Total



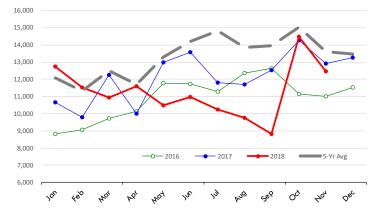
#### Y/Y Ch. in Nov. 18 vs. Nov 17 US Turkey Export Value (\$) Source: USDA/FAS Units: US Dollars





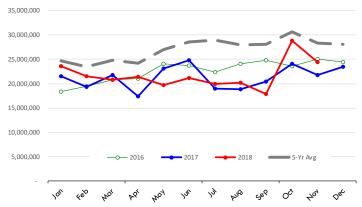
### Quantity of US Exports of Fr/Frz Turkey: Mexico

Source: USDA/FAS. Units: Metric Ton. Analysis by: Steiner Consulting (800.526.4612)



### \$ Value of US Exports of Fr/Frz Turkey: Mexico

Source: USDA/FAS. Units: US Dollars. Analysis by: Steiner Consulting (800.526.4612)



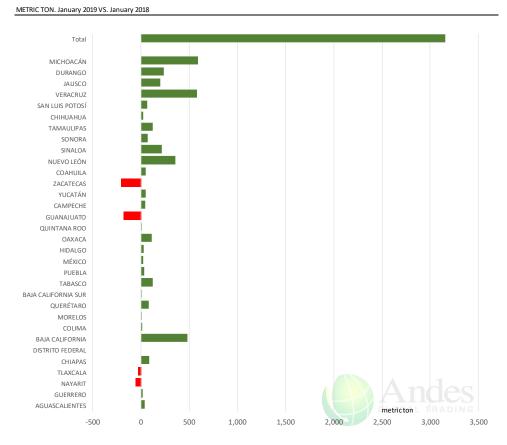




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### **Mexico Beef Production**

CONTRIBUTION TO YEAR/YEAR CHANGE IN MEXICO BEEF PRODUCTION



### **Mexico Pork Prices**

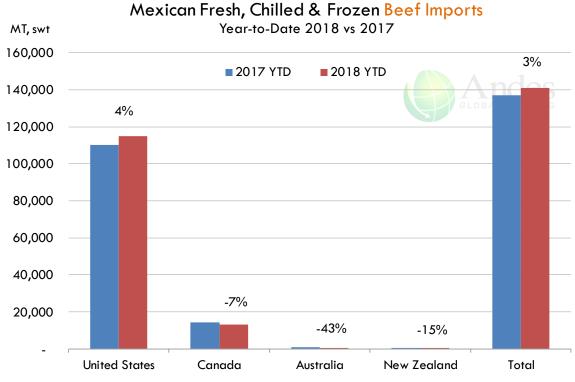
### Precio Promedio Semanal de Cerdo en Obrador en Mexico

W/E: 8/2/2019	Ultimo	Anterior	Cambio
Peso / 1 USD	19.08	19.10	
	USD/KG	USD/KG	
Supremo LAB Rastro	1.55	1.56	-0.01
Carne en Canal	2.38	2.38	0.00
Cabeza	1.26	1.28	-0.02
Espaldilla	2.41	2.51	-0.10
Pecho	3.17	3.32	-0.15
Entrecot	3.17	3.17	0.00
Tocino	3.56	3.61	-0.05
Pierna	3.20	3.22	-0.02
Cuero	1.42	1.41	0.00
Eventer Chille			

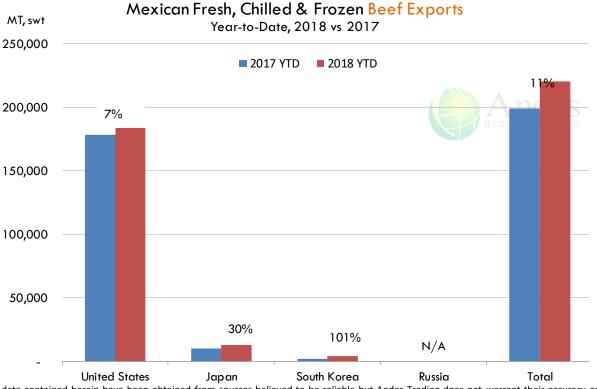
Fuente: SNIIM

### **Mexico Beef Imports**





### **Mexico Beef Exports**







### **Colombia Meat Price Reference**

INDICADO	ORES	febrero 15	febrero 14	febrero 13	febrero 12	febrero 11	febrero 8	febrero 7	febrero 6	febrero 5
Vacuno Macho	Extra	\$5.050 😑	\$5.050 😑	\$5.050 😑	\$5.050 😑	\$5.050 😑	\$5.050 😑	\$5.050 😑	\$5.050 😑	\$5.050
	1a	\$4.750 😑	\$4.750 🔮	\$4.800 😑	\$4.800 😑	\$4.800 📀	\$4.750 😑	\$4.750 🔮	\$4.800 😑	\$4.800
en pie (\$/kg)	2a	\$4.400 😑	\$4.400 😑	\$4.400 😑	\$4.400 😑	\$4.400 😑	\$4.400 😑	\$4.400 📀	\$4.350 😑	\$4.350
1. 1.	1a	\$4.000 😑	\$4.000 😑	\$4.000 😑	\$4.000 <del>O</del>	\$4.000 📀	\$3.950 <del>O</del>	\$3.950 🔮	\$4.050 <del>O</del>	\$4.050
Vacuno lembra en pie (\$/kg)	2a	\$3.650 <del>O</del>	\$3.650 📀	\$3.550 <del>O</del>	\$3.550 <del>O</del>	\$3.550 <del>O</del>	\$3.550 <del>O</del>	\$3.550 🔮	\$3.650 <del>O</del>	\$3.650
Vacuno	1a	\$9.348 <del>O</del>	\$9.348							
Canal (\$/kg)	2a	\$9.040 <del>O</del>	\$9.040							
	Extra	\$5.400 😑	\$5.400 😑	\$5.400 😑	\$5.400 😑	\$5.400 😑	\$5.400 😑	\$5.400 😑	\$5.400 😑	\$5.400
Porcino en pie	1a	\$5.050 😑	\$5.050 😑	\$5.050 😑	\$5.050 😑	\$5.050 😑	\$5.050 😑	\$5.050 😑	\$5.050 😑	\$5.050
(\$/kg)	2a	\$4.800 😑	\$4.800 😑	\$4.800 😑	\$4.800 😑	\$4.800 😑	\$4.800 😑	\$4.800 😑	\$4.800 😑	\$4.800
<b>Ti</b> h	1a	\$7.696 😑	\$7.696 🔮	\$7.700 😑	\$7.700 😑	\$7.700 🔮	\$7.744 😑	\$7.744 🔮	\$7.756 😑	\$7.756
histor	2a	\$7.296 😑	\$7.296 🔮	\$7.332 😑	\$7.332 😑	\$7.332 📀	\$7.320 😑	\$7.320 🙂	\$7.332 😑	\$7.332
Porcino canal (\$/kg)	•									

Source: Frigorifico Guadalupe COP/kg



## World Hog Prices Various Styles, Dressed Wt. & Live Wt.

Prices in US\$ Equivalent

			This Week	Prev. Wk.	Year Ago		
			8-Feb-19	1-Feb-19	9-Feb-18		% ch.
	US Lean Hog Carcass, IA/MN, (US\$/kg)	carcass wt.	1.09	1.14	1.58	Ļ	-31%
*	CAN Hog Carcass (US\$/kg)	carcass wt.	1.02	1.05	1.35	Ţ	-24%
	EU-28 Slaughter Pigs, 70-87 kg, (US\$/kg)	carcass wt.	1.52	1.54	1.67	Ţ	-9%
	Denmark Slaughter Pigs, 70-87 kg, (US\$/kg)	carcass wt.	1.45	1.46	1.49	Ţ	-3%
	Germany Slaughter Pigs, 70-87 kg, (US\$/kg)	carcass wt.	1.61	1.61	1.73	ţ	-7%
	Spain Slaughter Pigs, 70-87 kg, (US\$/kg)	carcass wt.	1.44	1.45	1.51	S₊	-4%
	France Slaughter Pigs, 70-87 kg, (US\$/kg)	carcass wt.	1.46	1.48	1.52	Ļ	-4%
٠	Argentina Live Hogs, (US\$/kg)	liveweight	1.08	1.09	1.37	ţ	-22%
$\bigcirc$	Brazil Live Hogs, (US\$/kg)	liveweight	0.94	0.91	1.06	Ţ	-12%
T	Chile Live Hogs, (US\$/kg)	liveweight	1.02	1.02	1.46	t	-30%
۲	Mexico Live Pigs, (US\$/kg)	liveweight	1.51	1.51	1.57	ţ	-4%
а 1	China Hog Carcass, (US\$/kg)	carcass wt.	2.80	2.80	3.43	Ļ	-18%

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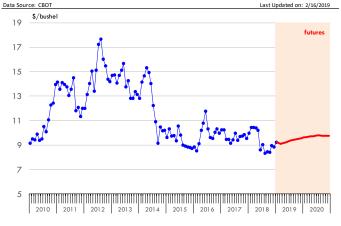
Futures Contracts	Current Week 15-Feb-19	Prior Week 8-Feb-19	Ch. From Last Week		Last Year 16-Feb-18		Ch. From Last Year			
Corn Futures										
Mar '19	374.75	374.25	Ť	0.50	367.50	t	7.25			
May '19	382.75	382.25	Ť	0.50	375.00	1	7.75			
Jul '19	390.50	390.00	Ť	0.50	382.75	t	7.75			
Sep '19	394.25	393.50	t	0.75	389.50	t	4.75			

Corn. CBOT. Actual + Latest Futures. US\$/bushel



Futures Contracts	Current Week	Prior Week	Ch. From Last Week		Last Year		Ch. From Last Year	
	15-Feb-19	8-Feb-19			16-Feb-18			
Soybean Futures								
Mar '19	907.50	914.50	ţ	-7.00	1021.50	ţ	-114.00	
May '19	921.50	928.75	ţ	-7.25	1032.50	ţ	-111.00	
Jul '19	935.00	942.25	ţ	-7.25	1042.25	ţ	-107.25	
Sep '19	943.50	950.25	4	-6.75	1030.75	Ļ	-87.25	

Soybeans. CBOT. Actual + Latest Futures. US\$/bu.



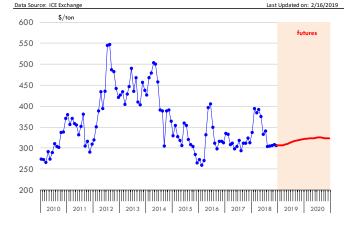
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### **Global Commodities**



Futures Contracts	Current Week	Prior Week	Ch. From Last Week		Last Year	Ch. From Last Year				
	15-Feb-19	8-Feb-19			16-Feb-18					
Soybean Meal Futures										
Mar '19	306.50	306.10	Ť	0.40	373.30	ţ	-66.80			
May '19	310.50	310.10	t	0.40	376.00	ţ	-65.50			
Jul '19	314.60	314.00	t	0.60	373.80	ţ	-59.20			
Sep '19	318.30	317.30	Ť	1.00	364.20	Ļ	-45.90			

Soybean Meal. ICE Exchage. Actual + Latest Futures. \$/ton



Futures Contracts	Current Week	Prior Week	Ch. From Last Week		Last Year		Ch. From Last Year	
	15-Feb-19	8-Feb-19			16-Feb-18			
Crude Oil Futures (WTI)								
Mar '19	55.74	52.72	Ť	3.02	61.68	Ļ	-5.94	
May '19	56.70	53.55	t	3.15	61.20	ţ	-4.50	
Jul '19	57.79	54.45	Ť	3.34	60.19	ţ	-2.40	
Sep '19	58.43	55.07	1	3.36	59.09	Ļ	-0.66	

Crude Oil. WTI. NYMEX. Actual + Latest Futures. \$/barrel



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# NPFDA 2019 Annual Convention & Showcase

## HYATT REGENCY ATLANTA SUITE 1505

Last February 12th, 13th & 14th, we had a successful business session at the Annual Convención & Show Case NPFDA 2019. Andes Global Trading suite, had the presence of important Latin American and Mexican enterpreneurs, with whom we strenghtened our commercial relationship. A special thank you to our visitors and we look forward to seeing you all at Expocarnes, Stand 1514 in the city of Monterrey.





# NPFDA 2019 Annual Convention & Showcase

## HYATT REGENCY ATLANTA SUITE 1505







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