

NEWSLETTER APRIL 13/2020

### Pork Market Trends:

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**Steiner** Consulting Group

- Retail demand has slowed down considerably, especially for pork shoulders. Traditionally these are fairly large cuts and it is difficult to get repeat business in a short period of time, especially after the panic buying that took place in late March.

- Pork market is now feeling the full impact of the lockdown on foodservice demand. About 2/3 of all the pork bellies produced in the US go to foodservice. Processors already had too many bellies in storage and the shutdown has caused demand to collapse. Current belly prices are now the lowest since at least the early 1980s. In inflation adjusted terms these are all time record low prices.

- Ham prices are also extremely weak due to a big drop in sandwich shop buys and the +20% devaluation of the Mexican Peso in recent weeks.

- COVID-19 impact on slaughter plants is a big wild card.

### **Chicken Market Trends:**

- Short term supply disruptions and panic buying caused chicken prices to move higher in late March and early April. Now that retail business has normalized, the chicken industry is feeling the full impact of the slowdown in foodservice.

- About half of the chicken produced in the US goes to foodservice and most of it is from larger birds that are processed, portioned and sold at fast food.

- Lower demand at fried chicken restaurants and more foodservice chicken diverted to retail has caused prices to collapse. Whole bird prices are now down 42% from the peak. Chicken breast prices are once again under 90 cents a pound.

- Wing prices are also extremely weak as bars and sports venues are all closed. Prices have been cut by more than 50% and we expect a significant increase in freezer inventories by end of April.







### Beef Market Trends:

- Cattle slaughter last week was down 23% from two weeks ago and 18% vs. the same week a year ago. The JBS Greeley plant will be closed for a week due to many workers testing positive for COVID-19.

- Seasonally fed cattle supplies are the highest for the year in Q2. The potential for one or more major plants to go offline has caused fed cattle futures to decline sharply.

- The beef cutout is down from the peak on March 23 but the decline has not been as significant as in pork, in part due to continued strong demand for cheaper beef cuts.

- Unemployment in April is expected to be as high as 20% and we do not expect a meaningful improvement in foodservice demand until later in the summer. These are all negative for beef demand and are reflected in our forecasts.

### **Turkey Market Trends:**

- Whole turkey supplies, which are smaller birds, remain limited and this has helped keep the spot market clean. However, the supply of big, processing type ,birds remains heavy and combined with large supplies of competing meats prices have been pressured lower.

- Breast meat prices are now under \$1.60 once again and we could see further downward pressure given lower prices for hams and other products competing in the retail deli case. Weak demand from fast food sandwich shops will disproportionately impact breast meat prices as well.

- Export demand remains a wild card but in the near term we expect Mexico purchases to slow down, in part due to the disruptions in processing caused by COVID-19 as well as the sharp depreciation of the peso.







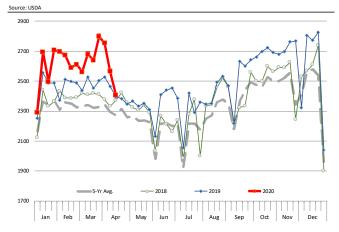
# **Pork Market - Supply Situation & Outlook**

## **Weekly Pork Production Statistics**

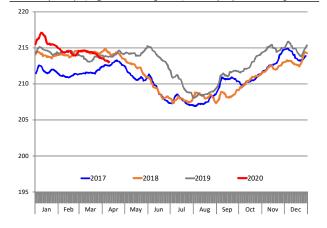
Source: USDA

		Slaughter		Dressed Wt		Production	
		(1000 hd)	% CH.	LBS	% CH.	(Million lbs)	% CH.
N	12 4	2 202		245.0		542.2	
Year Ago	13-Apr-19	2,393	0.001	215.0	0.00/	513.3	0.00/
This Week	11-Apr-20	2,407	0.6%	215.0	0.0%	517.8	0.9%
Last Week	4-Apr-20	2,565		215.0		552.0	
This Week	11-Apr-20	2,407	-6.2%	215.0	0.0%	517.8	-6.2%
YTD Last Year	13-Apr-19	36,557		214.3		7,846	
YTD This Year	11-Apr-20	38,295	4.8%	215.6	0.6%	8,251	5.2%
Quarterly Hist	ory + Forecasts						
Q1 2019		31,871		214.6		6,838	
Q2 2019		30,926		213.9		6,615	
Q3 2019		32,090		209.0		6,706	
Q4 2019		35,028		213.5		7,478	
Annual		129,914	Y/Y % CH.	212.7	Y/Y % CH.	27,637	Y/Y % CH.
Q1 2020		33,672	5.7%	216.0	0.7%	7,273	6.4%
Q2 2020		31,946	3.3%	214.0	0.0%	6,836	3.3%
Q3 2020		32,924	2.6%	208.5	-0.2%	6,865	2.4%
Q4 2020		35,903	2.5%	213.0	-0.2%	7,647	2.3%
Annual		134,446	3.5%	212.9	0.1%	28,622	3.6%
Q1 2021		33,809	0.4%	217.0	0.5%	7,337	0.9%
Q2 2021		32,425	1.5%	216.3	1.1%	7,014	2.6%
Q3 2021		33,418	1.5%	211.5	1.4%	7,068	3.0%
Q4 2021		35,873	-0.1%	216.5	1.6%	7,766	1.6%
Annual		135,525	0.8%	215.3	1.2%	29,184	2.0%

#### WEEKLY HOG SLAUGHTER. '000 HEAD



Barrow/Gilt Dressed Carcass Weights, 5-day Moving Avg. - All hogs Based on Daily MPR Report, LM\_HG201. Data through Mar 25, 2020. Analysis by Steiner Consulting

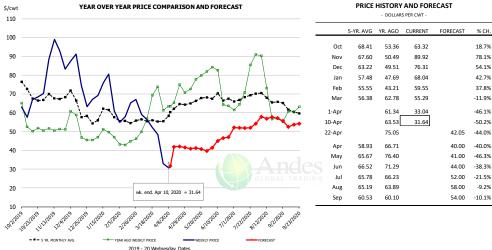




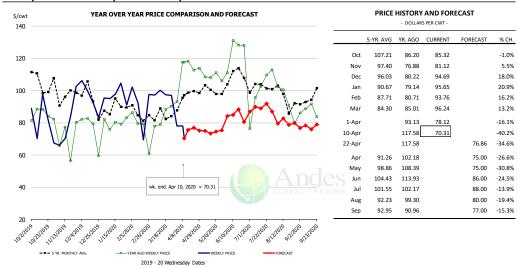




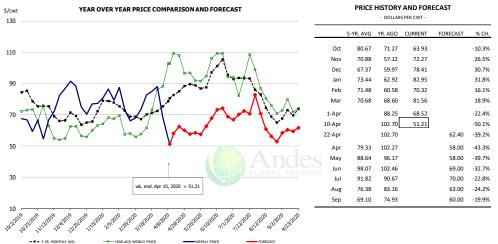
PRICE HISTORY AND FORECAST DOLLARS PER CWT



#### Ham, Inner Shank, FOB Plant, USDA



### Ham, Outer Shank, FOB Plant, USDA









### Loin, 1/4 Trimmed Loin VAC, FOB Plant, USDA

\$/cw

YEAR OVER YEAR PRICE COMPARISON AND FORECAST

PRICE HISTORY AND FORECAST

DOLLARS PER CWT

99.86

110.20

132.95

110.77

100.13

114.64

125.17

99.03

YR. AGO CURRENT

98.23

97.96

99.69

90.67

87.90

90.55

100.28

110.37

108.03

122.23

119.21

103.04

100.65

98.63

99.04

% CH.

-4.8%

13.7%

15.4%

8.1%

13.4%

33.8% 59.9%

43.5%

20.8%

21.9%

-8.3%

-4.2%

6.9%

17 4%

28.2%

% CH.

1.7%

12.5%

33.4%

22.2%

13.9%

26.6%

24.8%

0.0%

-11.7%

-2.7%

FORECAST

83.95 -23.9%

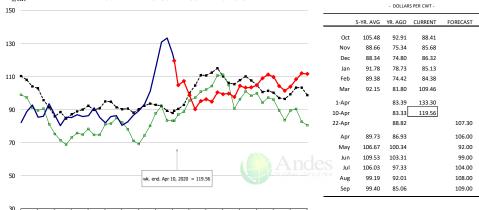
85.00 -21.3%

80.00 -34.5%

84.00 -29.5%

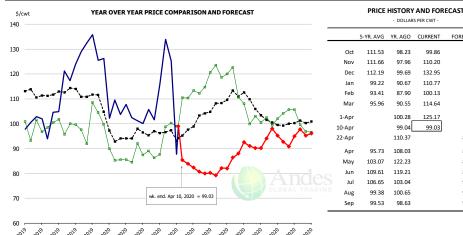
91.00 95.00 -5.6%

96.00

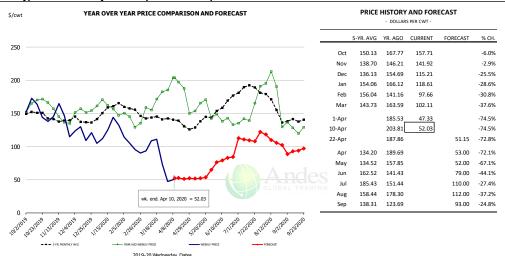




#### Picnic, Picnic Cushion Meat Combo, FOB Plant, USDA



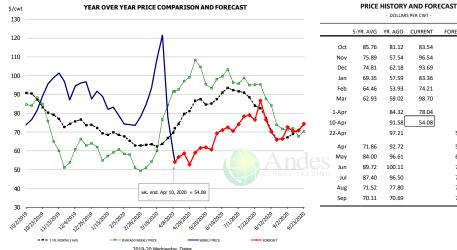
Belly.	Derind	Belly	9-13#,	FOB	Plant.	USDA
DCIIY,		DCITY	·J-1Jπ,	100	Fiant,	UJUA







### Trim, Picnic Meat Combo Cushion Out, FOB Plant, USDA



_	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.
Oct	85.76	81.12	83.54		3.0%
Nov	75.89	57.54	96.54		67.8%
Dec	74.81	62.18	93.69		50.7%
Jan	69.35	57.59	83.36		44.8%
Feb	64.46	53.93	74.21		37.6%
Mar	62.93	59.02	98.70		67.2%
1-Apr		84.32	78.04		-7.4%
10-Apr		91.58	54.08		-40.9%
22-Apr		97.21		58.63	-39.7%
Apr	71.86	92.72		55.00	-40.7%
May	84.00	96.61		60.00	-37.9%
Jun	89.72	100.11		70.00	-30.1%
I G Jul	87.40	96.50		77.00	-20.2%
Aug	71.52	77.80		72.00	-7.4%
Sep	70.11	70.69		72.00	1.9%

FORECAST

20.01 -57.8%

19.00 -60.0%

21.00

34.00 -31.7%

41.00 -26.2%

41.00 -23.9%

38.00 -23.2%

% CH.

8.1%

16.7%

-4.3%

5.9%

-5.7%

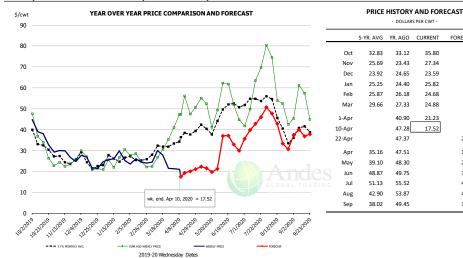
-9.0%

-48.1%

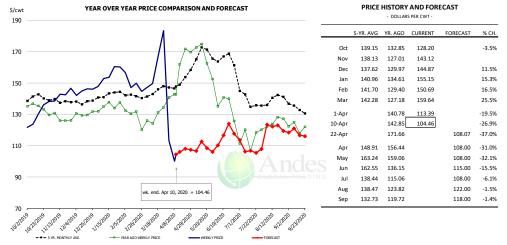
-62.9%

-56.5%

#### Trim, 42% Trim Combo, FOB Plant, USDA



#### Sparerib, Trmd Sparerib - MED, FOB Plant, USDA

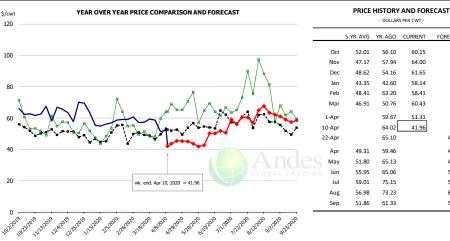


#### 2019 - 20





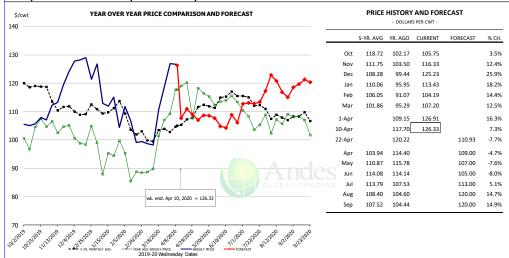
### Jowl, Skinned Combo, FOB Plant, USDA



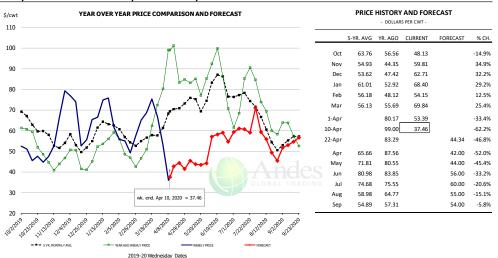
	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.
Oct	52.01	56.10	60.15		7.2%
Nov	47.17	57.94	64.00		10.5%
Dec	48.62	54.16	61.65		13.8%
Jan	43.35	42.60	58.14		36.5%
Feb	48.41	63.20	58.41		-7.6%
Mai	46.91	50.76	60.43		19.0%
1-Apr		59.67	51.31		-14.0%
10-Apr		64.02	41.96		-34.5%
22-Apr		65.10		45.46	-30.2%
Apr	49.31	59.46		45.00	-24.3%
S May	51.80	65.13		43.00	-34.0%
IG Jun	55.95	65.06		50.00	-23.1%
Ju	59.01	75.15		59.00	-21.5%
Aug	56.98	73.23		64.00	-12.6%
Sep	51.86	61.33		59.00	-3.8%

#### Loin, Boneless Sirloin, FOB Plant, USDA

2019-20 Wer



Trim, 72% Trim Combo, FOB Plant, USDA







FORECAST

99.73 12.1%

95.00 9.8%

94.00 5.7%

92.00 10.5%

90.00 5.4%

90.00 -2.2%

89.00 1.0%

% CH.

20.1%

17.8%

21.5%

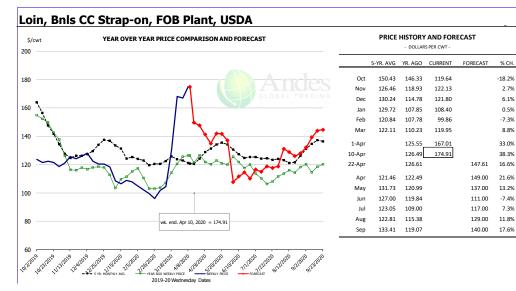
29.8%

31.1%

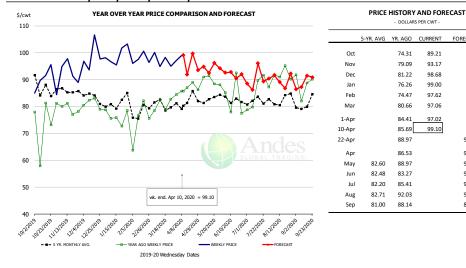
20.3%

14.9%

15.6%



Brisket Bones, Full, 30#, USDA, FRZ



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# **Beef Market - Supply Situation & Outlook**

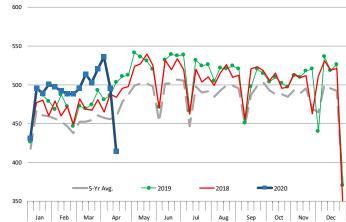
# Weekly Beef Production Statistics

Source: USDA

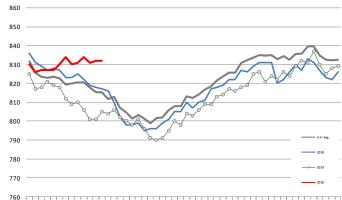
		Slaughter		Dressed Wt		Production	
		(1000 hd)	% CH.	LBS	% CH.	(Million lbs)	% CH.
Year Ago	13-Apr-19	638.0		806.0		512.8	
This Week	11-Apr-20	536.0	-16.0%	829.0	2.9%	443.5	-13.5%
	11 //pi 20		10.070		2.370		13.570
Last Week	4-Apr-20	626.0		832.0		519.3	
This Week	11-Apr-20	536.0	-14.4%	829.0	-0.4%	443.5	-14.6%
YTD Last Year	13-Apr-19	9,074		809.3		7,344	
YTD This Year	11-Apr-20	9,190	1.3%	827.6	2.3%	7,605	3.6%
Quarterly Hist	ory + Forecasts	i					
Q1 2019		7,934		808.4		6,414	
Q2 2019		8,573		794.8		6,814	
Q3 2019		8,541		810.5		6,923	
Q3 2019 Q4 2019		8,502		823.4		7,000	
Annual		<b>33,550</b>	Y/Y % CH.	809.3	Y/Y % CH.	<b>27,151</b>	Y/Y % CH.
,		00,000	.,.,.,.	00010	.,.,.,.	_,,	171 / Cli
Q1 2020		8,302	4.6%	819.0	1.3%	6,799	6.0%
Q2 2020		8,847	3.2%	805.0	1.3%	7,122	4.5%
Q3 2020		8,498	-0.5%	818.0	0.9%	6,952	0.4%
Q4 2020		8,374	-1.5%	832.0	1.0%	6,967	-0.5%
Annual		34,022	1.4%	818.5	1.1%	27,841	2.5%
Q1 2021		8,091	-2.5%	819.0	0.0%	6,626	-2.5%
Q2 2021		8,741	-1.2%	805.0	0.0%	7,037	-1.2%
Q3 2021		8,371	-1.5%	823.0	0.6%	6,889	-0.9%
Q4 2021		8,111	-3.1%	836.0	0.5%	6,781	-2.7%
Annual		33,314	-2.1%	820.8	0.3%	27,333	-1.8%

#### WEEKLY STEER AND HEIFER SLAUGHTER. '000 HEAD

Source: USDA



Weekly Average FI Cattle Carcass Weights (Includes Fed & Non Fed Cattle) Average Dressed Weight Per Carcass. Data Source: USDA AMS



# Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

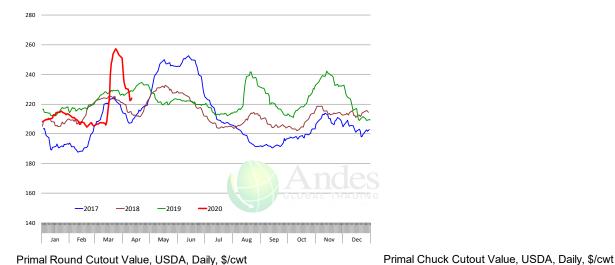


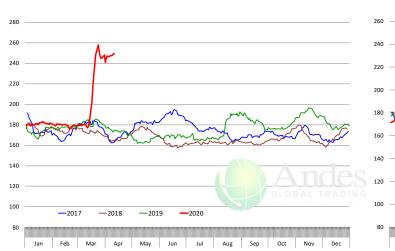
# **Beef Primal Values**

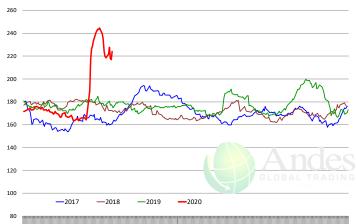


Nov

Beef Choice Cutout Value, USDA, Daily, \$/cwt

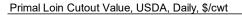






Feb Mar Apr May Jun Jul Aug Sep Oct

Primal Rib Cutout Value, USDA, Daily, \$/cwt





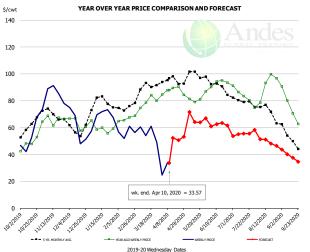


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Jan



### **50CL BEEF TRIM, FRESH, NATIONAL, USDA**



	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.
Oct	59.78	49.56	51.15		3.2%
Nov	70.10	67.27	84.92		26.2%
Dec	58.48	60.82	62.73		3.1%
Jan	76.88	58.74	68.00		15.8%
Feb	74.11	65.76	57.23		-13.0%
Mar	89.14	79.92	55.58		-30.5%
1-Apr		84.70	24.67		-70.9%
10-Apr		87.85	33.57		-61.8%
22-Apr		90.42		50.57	-44.1%
Apr	94.76	88.63		50.00	-43.6%
May	98.23	83.01		68.00	-18.1%
Jun	91.83	93.22		62.00	-33.5%
Jul	80.68	84.92		55.00	-35.2%
Aug	72.68	89.74		50.00	-44.3%
Sep	51.50	72.91		39.00	-46.5%

FORECAST

270.95

267.00 14.7%

265.00 16.3%

248.00 11.9%

248.00 14.2%

243.00

263.00 19.8%

% CH.

7.6%

18.0%

5.9%

7.0%

0.4%

41.3%

43.5%

13.8%

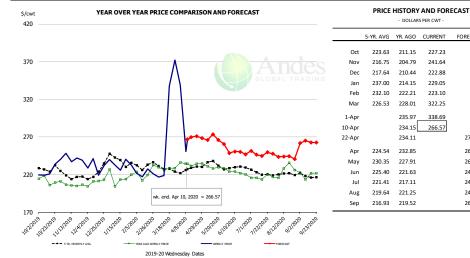
15.7%

9.8%

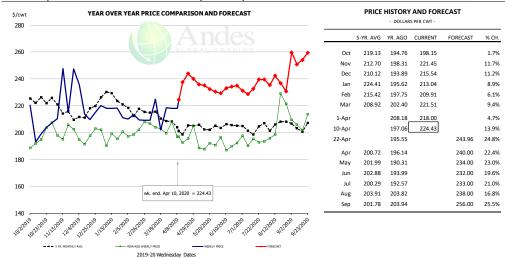
PRICE HISTORY AND FORECAST

DOLLARS PER CV

### SELECT, 114A, 3 SHOULDER CLOD, TRIMMED, 1/4" MAX, USDA



#### SELECT, 170 GOOSENECK ROUND, 18-33, USDA







% CH.

5.5%

5.5%

3.3%

6.9%

% <u>СН.</u>

14.7%

9.2%

0.6%

-2.2%

-8.2%

-8.5% -19.2%

-30.3%

-29.3%

-29.2%

-28.4%

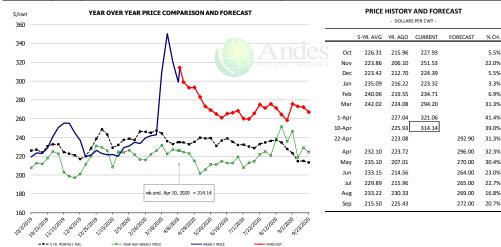
-19.3%

-20.7%

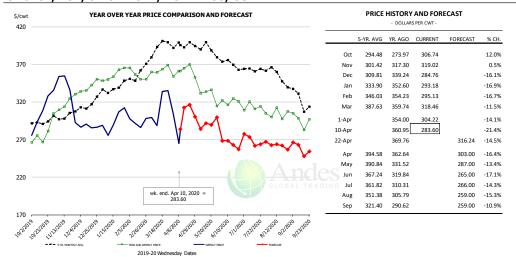
-27.6%

-23.0%

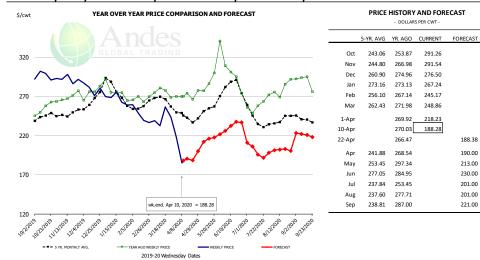
### CHOICE, 168, 3 TOP INSIDE ROUND, 1/4" MAX, USDA



### 2019-20 CHOICE, 184, 3 TOP BUTT, BONELESS, USDA



### CHOICE, 120, 1 BRISKET, DECKLE-OFF, BONELESS, USDA







### Inside Skirt, USDA



2019-20 W

		- DOLLAR	S PER CWT -		
	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.
Oct	363.26	415.63	416.11		0.1%
Nov	378.63	433.00	452.39		4.5%
Dec	398.78	473.82	442.48		-6.6%
Jan	412.28	512.47	426.05		-16.9%
Feb	434.84	486.90	394.33		-19.0%
Mar	454.64	458.69	421.96		-8.0%
1-Apr		472.42	343.42		-27.3%
10-Apr		459.84	279.56		-39.2%
22-Apr		464.59		288.06	-38.0%
Apr	454.02	463.29		279.00	-39.8%
May	449.73	440.71		275.00	-37.6%
Jun	444.33	443.58		294.00	-33.7%
Jul	433.35	443.33		293.00	-33.9%
Aug	396.89	433.70		309.00	-28.8%
Sep	377.95	419.36		324.00	-22.7%

PRICE HISTORY AND FORECAST

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### **Broiler Market - Supply Situation & Outlook**

## **Weekly Broiler Production Statistics**

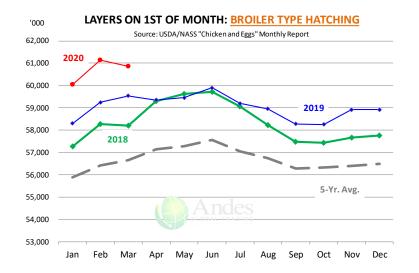
Source: USDA

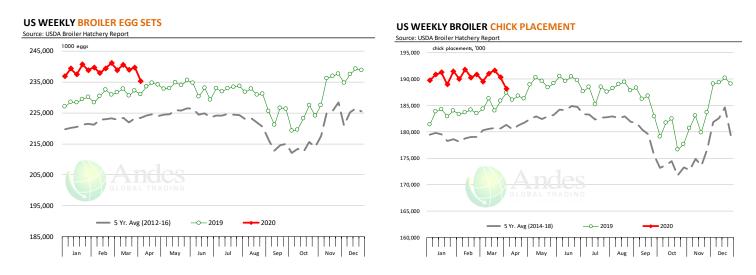
		Slaughter		Dressed Wt		Production RTC	
		(million hd)	% CH.	LBS	% CH.	(Million lbs)	% CH.
Year Ago	6-Apr-19	164.3		4.67		766.6	
Last Week	4-Apr-20	164.7	0.3%	4.69	0.5%	772.5	0.8%
Prev. Week	28-Mar-20	169.7	2.00/	4.67	0 50/	791.8	2 40/
Last Week	4-Apr-20	164.7	-2.9%	4.69	0.5%	772.5	-2.4%
YTD Last Year	6-Apr-19	2,249		4.66		10,471	
YTD This Year	4-Apr-20	2,362	5.0%	4.74	1.9%	11,202	7.0%
Quarterly Hist	ory + Forecast	S					
Q1 2019		2,217		4.68		10,384	
Q2 2019		2,300		4.75		10,933	
Q3 2019		2,386		4.78		11,397	
Q4 2019		2,319		4.82		11,175	
Annual		9,221	Y/Y % CH.	4.76	Y/Y % CH.	43,889	Y/Y % CH.
Q1 2020		2,335	5.3%	4.75	1.4%	11,093	6.8%
Q2 2020		2,366	2.9%	4.81	1.2%	11,382	4.1%
Q3 2020		2,438	2.2%	4.80	0.5%	11,703	2.7%
Q4 2020		2,365	2.0%	4.84	0.4%	11,449	2.5%
Annual		9,505	3.1%	4.80	0.9%	45,627	4.0%
Q1 2021		2,333	-0.1%	4.75	0.0%	11,084	-0.1%
Q2 2021		2,397	1.3%	4.83	0.4%	11,578	1.7%
Q3 2021		2,472	1.4%	4.85	1.0%	11,990	2.5%
Q4 2021		2,368	0.1%	4.87	0.6%	11,533	0.7%
Annual		9,571	0.7%	4.83	0.5%	46,185	1.2%

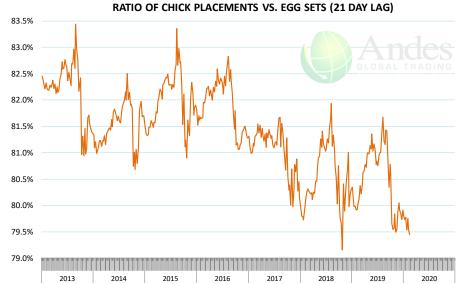
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June .







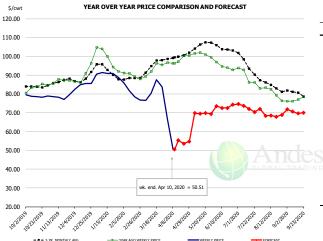


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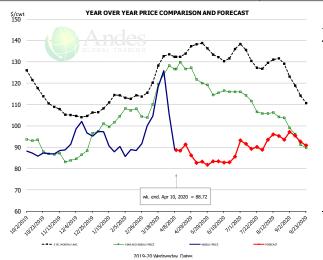
### **BROILER, NATIONAL WHOLE BIRD PRICE, USDA**



	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.
Oct	83.96	83.58	78.81		-5.7%
Nov	86.30	86.94	78.33		-9.9%
Dec	88.32	89.98	84.63		-5.9%
Jan	93.18	98.98	90.51		-8.6%
Feb	87.91	89.81	80.64		-10.2%
Mar	94.62	93.29	82.03		-12.1%
1-Apr		96.62	66.61		-31.1%
10-Apr		96.25	50.51		-47.5%
22-Apr		100.34		53.60	-46.6%
Apr	99.30	97.58		55.00	-43.6%
May	105.42	100.87		69.00	-31.6%
Jun	104.14	94.60		73.00	-22.8%
Jul	96.41	88.37		73.00	-17.4%
Aug	84.56	80.35		68.00	-15.4%
Sep	80.61	76.92		71.00	-7.7%

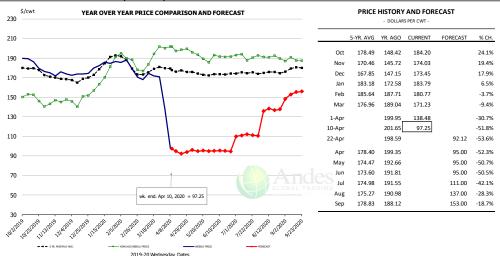
PRICE HISTORY AND FORECAST

# 2019-20 Wednesday Dates N.E. BROILER BREAST BONELESS-SKINLESS, USDA



PRICE HISTORY AND FORECAST - DOLLARS PER CWT -						
	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.	
Oct	120.56	91.00	87.09		-4.3%	
Nov	107.67	85.18	88.86		4.3%	
Dec	105.31	88.99	98.11		10.2%	
Jan	110.24	100.86	92.68		-8.1%	
Feb	113.49	106.92	88.68		-17.1%	
Mar	122.74	114.34	112.13		-1.9%	
1-Apr		128.19	105.56		-17.7%	
10-Apr		126.61	88.72		-29.9%	
22-Apr		126.59		91.23	-27.9%	
Apr	132.93	127.81		88.00	-31.1%	
May	137.63	120.51		82.00	-32.0%	
Jun	132.73	115.97		84.00	-27.6%	
Jul	132.87	110.82		91.00	-17.9%	
Aug	129.48	105.01		94.00	-10.5%	
Sep	117.31	94.00		94.00	0.0%	

### N.E. BROILER WINGS, USDA, WT.AVG.

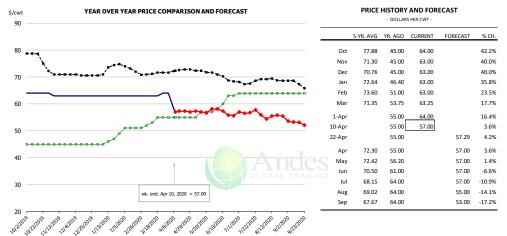


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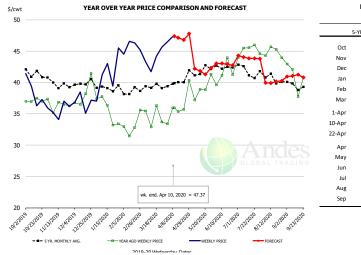




### NE BONELESS BREAST BROILER WHITE TRIM MEAT, UNDER 15%, FRESH

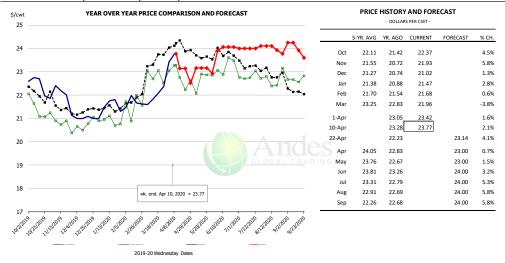


### N.E. Broiler Drumsticks, USDA



PRICE HISTORY AND FORECAST - DOLLARS PER CWT -							
	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.		
Oct	41.61	37.16	38.05		2.4%		
Nov	39.78	36.19	35.62		-1.6%		
Dec	39.87	38.22	36.89		-3.5%		
Jan	38.99	35.61	41.23		15.8%		
Feb	38.73	33.20	45.64		37.5%		
Mar	39.39	34.59	43.71		26.3%		
1-Apr		33.40	46.45		39.1%		
10-Apr		35.97	47.37		31.7%		
22-Apr		35.71		46.81	31.1%		
Apr	39.87	35.11		47.00	33.9%		
May	41.86	39.32		42.00	6.8%		
Jun	42.37	41.48		43.00	3.7%		
Jul	42.02	45.12		44.00	-2.5%		
Aug	40.81	44.80		40.00	-10.7%		
Sep	39.58	40.90		41.00	0.2%		

MSC 15-20%, National, Fresh, USDA



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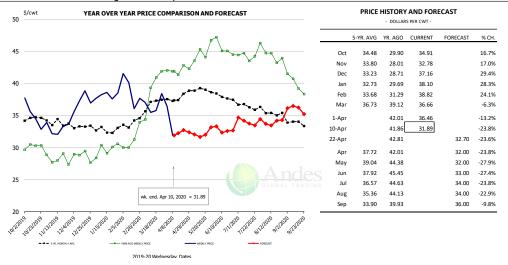
### **B/S BROILER THIGHS, USDA**

S/cvt YEAR OVER YEAR PRICE COMPARISON AND FORECAST

2019-20 W

- DOLLARS PER CWT -							
	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH		
Oct	117.99	116.26	112.18		-3.5%		
Nov	108.17	116.93	111.47		-4.7%		
Dec	103.50	116.38	111.30		-4.4%		
Jan	99.78	116.43	109.59		-5.9%		
Feb	96.95	116.27	101.10		-13.0%		
Mar	102.46	116.85	102.50		-12.3%		
1-Apr		119.04	97.53		-18.1%		
10-Apr		119.43	97.87		-18.1%		
22-Apr		119.43		98.89	-17.2%		
Apr	111.99	119.26		98.00	-17.8%		
May	115.80	121.04		92.00	-24.0%		
Jun	117.98	126.67		92.00	-27.4%		
Jul	118.19	126.51		99.00	-21.7%		
Aug	117.09	117.08		104.00	-11.2%		
Sep	117.08	113.81		114.00	0.2%		

#### **N.E. BROILER LEG QUARTERS, USDA**







### **Turkey Market - Supply Situation & Outlook**

# **Weekly Turkey Production Statistics**

		Slaughter		Dressed Wt		Production RTC	
		(million hd)	% CH.	LBS	% CH.	(Million lbs)	% CH.
Year Ago	6-Apr-19	4.011		27.01		108.4	
Last Week	4-Apr-20	4.047	0.9%	25.98	-3.8%	105.1	-3.0%
Prev. Week	28-Mar-20	4.077		26.44		107.8	
Last Week	4-Apr-20	4.047	-0.7%	25.98	-1.8%	105.1	-2.5%
YTD Last Year	6-Apr-19	55.3		26.87		1,485	
YTD This Year	4-Apr-20	56.7	2.5%	26.63	-0.9%	1,510	1.6%
Quarterly Hist	ory + Forecasts	5					
Q1 2019		55.0		26.28		1,446	
Q2 2019		56.1		25.85		1,450	
Q3 2019		57.9		25.09		1,453	
Q4 2019		60.0		25.05		1,504	
Annual		229.1	Y/Y % CH.	25.57	Y/Y % CH.	5,853	Y/Y % CH.
Q1 2020		55.1	0.1%	26.52	0.9%	1,460	1.0%
Q2 2020		55.5	-1.0%	25.92	0.3%	1,440	-0.7%
Q3 2020		58.2	0.4%	25.04	-0.2%	1,456	0.2%
Q4 2020		60.3	0.5%	24.95	-0.4%	1,505	0.1%
Annual		229.1	0.0%	25.61	0.2%	5,862	0.1%
Q1 2021		54.8	-0.4%	26.68	0.6%	1,463	0.2%
Q1 2021 Q2 2021		56.0	0.9%	26.10	0.7%	1,463	1.6%
Q3 2021		58.7	1.0%	25.16	0.5%	1,478	1.5%
Q4 2021		60.1	-0.4%	25.07	0.5%	1,507	0.1%
Annual		229.7	0.3%	25.76	0.6%	5,912	0.9%

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% CH.

-1.1%

-1.6%

-6.5%

-8.2%

-12.9%

-21.6% -26.5%

-23.0%

-24.5%

156.35

158.00 -23.5%

158.00 -23.4%

165.00 -20.4%

180.00 -12.8%

195.00 -6.1%

198.00 -4.7%

FORECAST

27.86

28.00 18.0%

30.00 20.0%

32.00 28.3%

32.00 29.6%

31.00 22.2%

29.00 0.0%

CURRENT

30.68

31.78

31.13

31.04

30.17

29.91

30.14

27.96

% CH.

30.0%

38.7%

34.9%

32.9%

30.2%

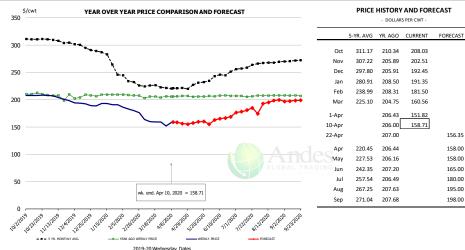
27.6%

32.1%

21.8%

11.9%

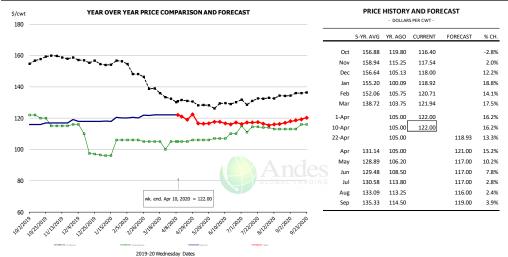
### BONELESS-SKINLESS TURKEY BREAST, TOM, FRESH, USDA



#### Mech. Sep. Turkey-Fresh, USDA, WT.AVG.





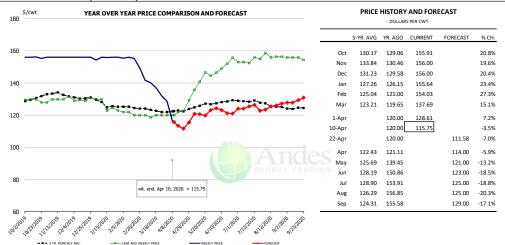


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### TURKEY THIGH, FRESH, USDA



2019-20 Wednesday Dates

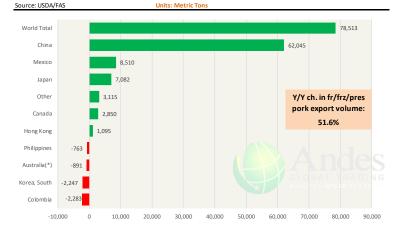
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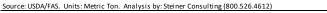


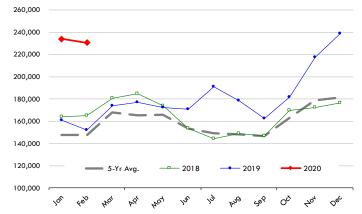
### **Special Monthly Update - Pork Exports**

Y/Y Ch. in Feb. 20 vs. Feb 19 US Fr, Froz & Pres Pork Export Volume

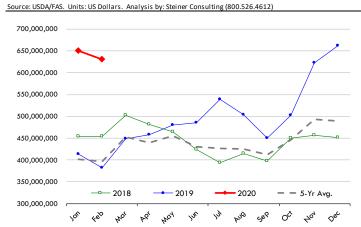


Quantity of US Exports of Fr/Frz/Cooked Pork: World Total





### \$ Value of US Exports of Fr/Frz/Cooked Pork: World Total

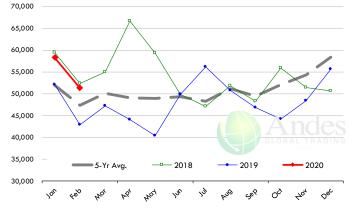


Y/Y Ch. in Feb. 20 vs. Feb 19 US Pork Variety Meat Exports Source: USDA/FAS Units: Metric Tons



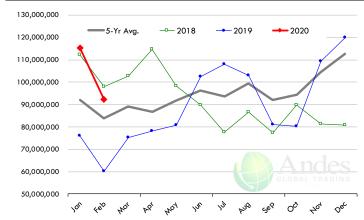
Quantity of US Exports of Fr/Frz/Cooked Pork: Mexico





### \$ Value of US Exports of Fr/Frz/Cooked Pork: Mexico

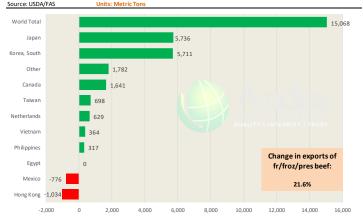
Source: USDA/FAS. Units: US Dollars. Analysis by: Steiner Consulting (800.526.4612)







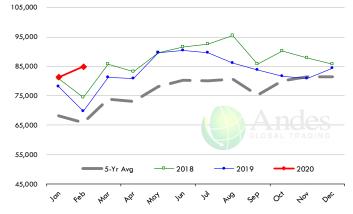
### **Special Monthly Update - Beef Exports**



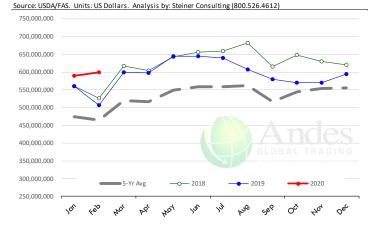
### Y/Y Ch. in Feb. 20 vs. Feb 19 US Beef and Veal Export Volume

### Quantity of US Exports of Fr/Frz/Pres Beef & Veal: World Total

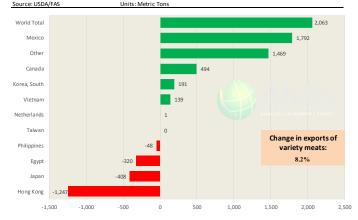
Source: USDA/FAS. Units: Metric Ton. Analysis by: Steiner Consulting (800.526.4612)



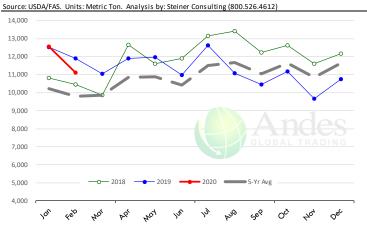
### \$ Value of US Exports of Fr/Frz/Pres Beef: World Total



### Y/Y Ch. in Feb. 20 vs. Feb 19 US Beef Variety Meat Exports

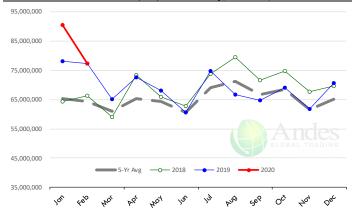


### Quantity of US Exports of Fr/Frz/Pres Beef: Mexico



### \$ Value of US Exports of Fr/Frz/Pres Beef: Mexico

Source: USDA/FAS. Units: US Dollars. Analysis by: Steiner Consulting (800.526.4612)

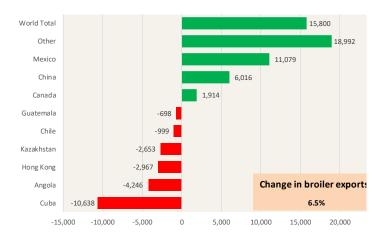




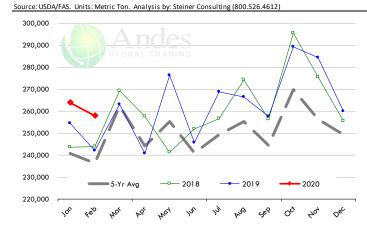


### **Special Monthly Update - Chicken Exports**

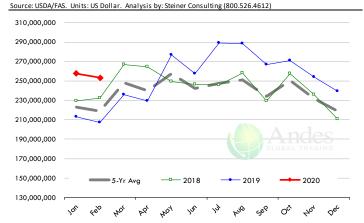
# Y/Y Ch. in Feb. 20 vs. Feb 19 US Fresh/Frozen Broiler Meat Exports Source: USDA/FAS Units: Metric Tons



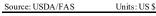
Quantity of US Exports of Fr/Frz Chicken: World Total

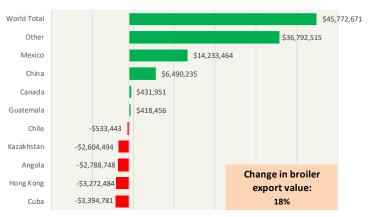






### Y/Y Ch. in Feb. 20 vs. Feb 19 US Broiler Export Value (\$)

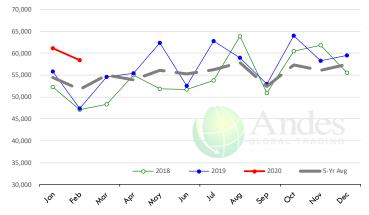




-19,000,000 -9,000,000 1,000,000 11,000,000 21,000,000 31,000,000 41,000,000 51,000,000

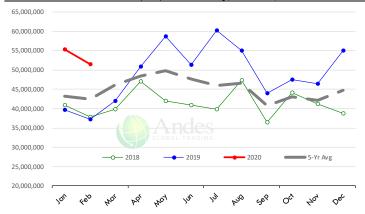
### Quantity of US Exports of Fr/Frz Chicken: Mexico

Source: USDA/FAS. Units: Metric Ton. Analysis by: Steiner Consulting (800.526.4612)



### \$ Value of US Exports of Fr/Frz Chicken: Mexico

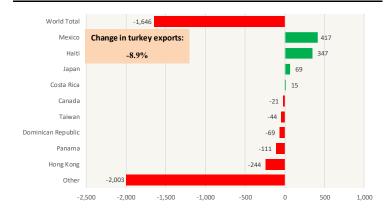
Source: USDA/FAS. Units: US Dollar. Analysis by: Steiner Consulting (800.526.4612)



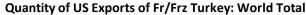




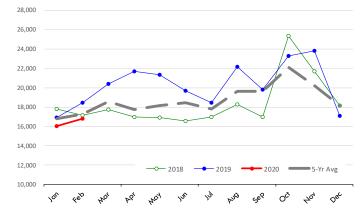
### **Special Monthly Update - Turkey Exports**



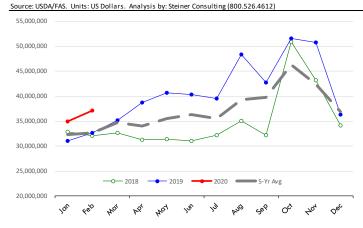
#### Y/Y Ch. in Feb. 20 vs. Feb 19 US Turkey Exports Source: USDA/FAS Units: Metric Tons



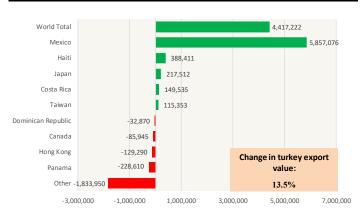
Source: USDA/FAS. Units: Metric Ton. Analysis by: Steiner Consulting (800.526.4612)



\$ Value of US Exports of Fr/Frz Turkey Export Value: World Total

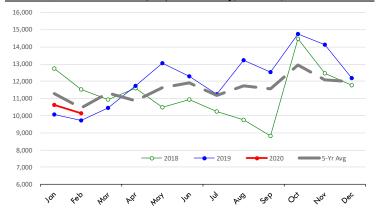


Y/Y Ch. in Feb. 20 vs. Feb 19 US Turkey Export Value (\$) Source: USDA/FAS Units: US Dollars



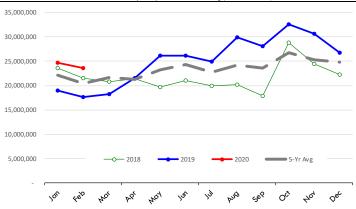
### Quantity of US Exports of Fr/Frz Turkey: Mexico

Source: USDA/FAS. Units: Metric Ton. Analysis by: Steiner Consulting (800.526.4612)



### \$ Value of US Exports of Fr/Frz Turkey: Mexico

Source: USDA/FAS. Units: US Dollars. Analysis by: Steiner Consulting (800.526.4612)



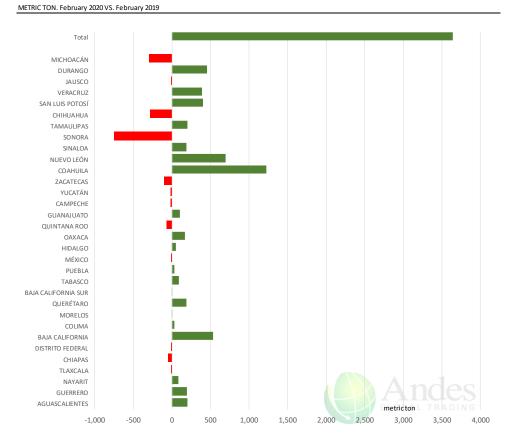
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# **Mexico Beef Production**

CONTRIBUTION TO YEAR/YEAR CHANGE IN MEXICO BEEF PRODUCTION



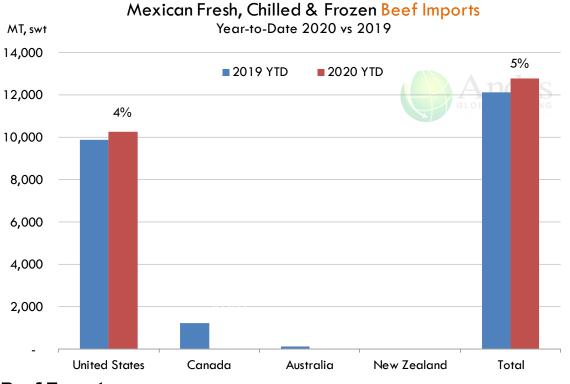
## **Mexico Pork Prices**

### Precio Promedio Semanal de Cerdo en Obrador en Mexico

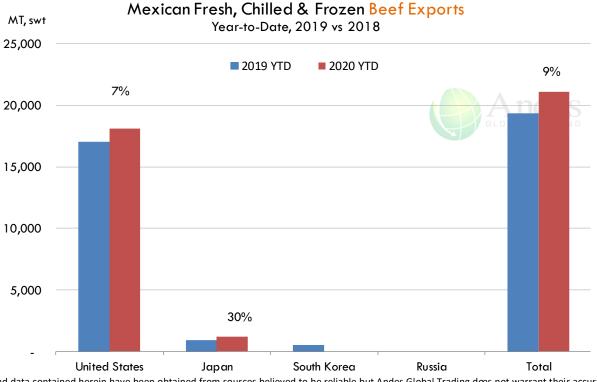
W/E: 4/3/2020	Ultimo	Anterior	Cambio
Peso / 1 USD	24.99	23.39	
	USD/KG	USD/KG	
Pie LAB Rastro	1.29	1.38	-0.09
Carne en Canal	1.88	2.03	-0.15
Cabeza	1.02	1.09	-0.07
Espaldilla	2.28	2.48	-0.20
Pecho	2.22	2.39	-0.17
Entrecot	2.24	2.39	-0.15
Tocino	2.60	2.78	-0.18
Pierna	2.48	2.67	-0.19
Cuero	1.10	1.18	-0.08
Fuente: SNIIM			



### **Mexico Beef Imports**



### **Mexico Beef Exports**









## **Colombia Meat Price Reference**

INDICADO	RES	abril 8	abril 7	abril 6	abril 3	abril 2	abril 1	marzo 31	marzo 30	marzo 27
	Extra	\$4.950 😑	\$4.950 😑	\$4.950 😑	\$4.950 😑	\$4.950 😑	\$4.950 😑	\$4.950 😑	\$4.950 🔮	\$5.000
Vacuno Macho	1a	\$4.650 😑	\$4.650 😑	\$4.650 😑	\$4.650 😑	\$4.650 🔮	\$4.700 😑	\$4.700 😑	\$4.700 🔮	\$4.750
en pie (\$/kg)	2a	\$4.350 😑	\$4.350 😑	\$4.350 😑	\$4.350 😑	\$4.350 😑	\$4.350 😑	\$4.350 😑	\$4.350 🔮	\$4.400
	1a	\$3.850 <del>⊜</del>	\$3.850 😑	\$3.850 😑	\$3.850 😑	\$3.850 🔮	\$3.900 😑	\$3.900 <del>©</del>	\$3.900 🔮	\$3.950
Vacuno Hembra en pie (\$/kg)	2a	\$3.600 <del>©</del>	\$3.600 😑	\$3.600 <del>©</del>	\$3.600 <del>O</del>	\$3.600 😑	\$3.600 😑	\$3.600 😑	\$3.600 <del>O</del>	\$3.600
Vacuno	1a	\$9.920 <del>O</del>	\$9.920 😑	\$9.920 😑	\$9.920 😑	\$9.920 😑	\$9.920 😑	\$9.920 😑	\$9.920 😑	\$9.920
Canal (\$/kg)	2a	\$9.600 <del>O</del>	\$9.600 <del>O</del>	\$9.600 <del>O</del>	\$9.600 <del>©</del>	\$9.600 <del>©</del>	\$9.600 <del>O</del>	\$9.600 <del>O</del>	\$9.600 <del>©</del>	\$9.600
	Extra	\$5.000 😑	\$5.000 😑	\$5.000 🔮	\$5.050 😑	\$5.050 😋	\$5.200 😑	\$5.200 😑	\$5.200 🔮	\$5.400
Porcino en pie	1a	\$4.500 😑	\$4.500 😑	\$4.500 🔮	\$4.600 😑	\$4.600 😋	\$4.800 😑	\$4.800 😑	\$4.800 🔮	\$4.900
(\$/kg)	2a	\$4.050 😑	\$4.050 😑	\$4.050 🔮	\$4.250 😑	\$4.250 🔮	\$4.350 😑	\$4.350 😑	\$4.350 🔮	\$4.600
<b>Ti</b> h	1a	\$7.412 😑	\$7.412 😑	\$7.412 🕢	\$7.304 😑	\$7.304 🔮	\$7.368 😑	\$7.368 😑	\$7.368 🔮	\$7.460
<b>Main</b>	2a	\$6.624 <del> </del>	\$6.624 😑	\$6.624 📀	\$6.588 😑	\$6.588 😋	\$6.860 😑	\$6.860 😑	\$6.860 😋	\$6.916
Porcino canal (\$/kg)	<b>b</b>									

Source: Frigorifico Guadalupe COP/kg





# World Hog Prices Various Styles, Dressed Wt. & Live Wt.

Prices in US\$ Equivalent

			This Week	Prev. Wk.	Year Ago		
			3-Apr-20	27-Mar-20	5-Apr-19		% ch.
	US Lean Hog Carcass, IA/MN, (US\$/kg)	carcass wt.	1.12	1.31	1.69	Ļ	-34%
*	CAN Hog Carcass (US\$/kg)	carcass wt.	1.16	1.20	1.40	Ļ	-17%
	EU-28 Slaughter Pigs, 70-87 kg, (US\$/kg)	carcass wt.	2.01	2.08	1.78	Ť	13%
	Denmark Slaughter Pigs, 70-87 kg, (US\$/kg)	carcass wt.	2.18	2.26	1.62	t	35%
	Germany Slaughter Pigs, 70-87 kg, (US\$/kg)	carcass wt.	2.11	2.18	1.91	t	10%
	Spain Slaughter Pigs, 70-87 kg, (US\$/kg)	carcass wt.	2.03	2.10	11.72	S t	18%
	France Slaughter Pigs, 70-87 kg, (US\$/kg)	carcass wt.	1.80	1.86	1.61	t	12%
	Argentina Live Hogs, (US\$/kg)	liveweight	1.20	1.21	0.99	Ť	21%
	Brazil Live Hogs, (US\$/kg)	liveweight	0.88	1.05	1.05	Ţ	-17%
*	Chile Live Hogs, (US\$/kg)	liveweight	1.01	1.08	1.38	Ļ	-27%
۶	Mexico Live Pigs, (US\$/kg)	liveweight	0.90	1.02	1.51	Ļ	-40%
*:	China Hog Carcass, (US\$/kg)	carcass wt.	6.54	6.71	3.13	Ť	109%





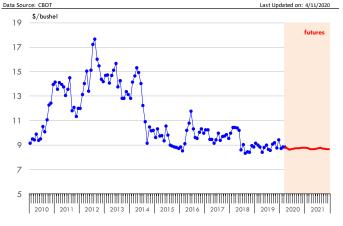
Futures Contracts	Current Week 9-Apr-20	Prior Week 3-Apr-20	•	Ch. From Last Week 11-Apr-19		Ch. From Last Year	
<u>Corn Future</u>	<u>es</u>						
May '20	331.75	330.75	Ť	1.00	360.00	ţ	-28.25
Jul '20	336.75	336.75	ţ	0.00	368.75	ţ	-32.00
Sep '20	341.75	342.25	ţ	-0.50	376.75	ţ	-35.00
Dec '20	350.75	350.75	Ļ	0.00	388.50	Ļ	-37.75

Nearby Corn. CBOT. Actual + Latest Futures. US\$/bushel



Futures Contracts	Current Week 9-Apr-20	Prior Week 3-Apr-20		Ch. From Last Year Last Week 11-Apr-19		Ch. From Last Year	
Soybean Fu	·	3-Api-20			11-Αρι-13		
May '20	863.50	854.25	1	9.25	895.25	ţ	-31.75
Jul '20	871.00	859.50	Ť	11.50	908.75	ţ	-37.75
Sep '20	872.25	860.50	1	11.75	919.00	ţ	-46.75
Nov '20	875.75	861.50	1	14.25	928.25	Ļ	-52.50

Soybeans. CBOT. Actual + Latest Futures. US\$/bu.



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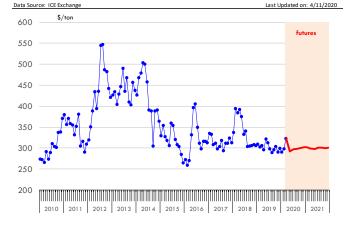


### **Global Commodities**



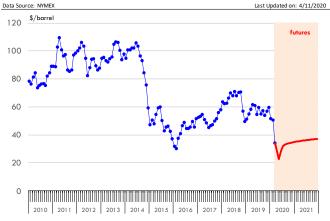
Futures Contracts	Current Week 9-Apr-20	Prior Week 3-Apr-20	Ch. From Last Week	Last feal	
<u>Soybean M</u>	eal Futures				
May '20	292.50	303.20	<b>↓</b> -10.70	307.20	<b>↓</b> -14.70
Jul '20	297.80	303.30	↓ -5.50	311.00	↓ -13.20
Sep '20	298.80	302.70	↓ -3.90	314.20	<b>↓</b> -15.40
Dec '20	302.50	303.50	<b>↓</b> -1.00	318.40	↓ -15.90

Soybean Meal. ICE Exchage. Actual + Latest Futures. \$/ton



Futures Contracts	Current Week	Prior Week	Ch. From Last Week	Last Year	Ch. From Last Year
	9-Apr-20	3-Apr-20		11-Apr-19	
<u>Crude Oil Fu</u>	itures (WTI	2			
May '20	22.76	28.34	<b>↓</b> -5.58	63.58	↓ -40.82
Jul '20	32.00	32.33	<b>↓</b> -0.33	63.73	↓ -31.73
Sep '20	33.58	33.37	1 0.21	63.58	↓ -30.00
Nov '20	34.35	33.90	1 0.45	63.13	J -28.78





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México

Oficinas 209-210

Monterrey, NL, CP 64710

Av. Morones prieto # 2805

Teléfono: +52 554 770 7770

Pte, Col. Lomas de San Francisco

# **Estados Unidos**

Miami, FL 33137 2800 Biscayne Blvd. Suite 555 Teléfono: + 1 (305) 290-3720 Fax: +1 (313) 486-6784 E-mail: info@andesgt.com

# Colombia Bogotá D.C.

Teléfono: +57 (1) 382 6784

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