

NEWSLETTER SEPTEMBER 15/2020

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Summary

Pork Statistics

#### Pork Market Trends:

- Hog futures market has been in a frenzy in the last two weeks as cash hog prices have moved counter seasonally higher. Light hog carcass weights also suggest producers are current in their marketings, at least in the near term.

- Germany announced that it had found a wild boar infected with African Swine Fever within its borders. Immediately following this South Korea and Vietnam announced they would suspend pork imports from Germany. Over the weekend, China also announced it would stop buying German pork. So far this year China has accounted for over 60% of German pork exports and Germany was the third largest pork supplier to China.

- Chinese buyers are expected to replace German supply by sourcing more pork from Spain, Denmark, US and Brazil. Pork prices in China are near record levels and seasonally demand improves ahead of Chinese New Year in January.

#### **Chicken Market Trends:**

- The market for dark meat is heavily oversupplied at this time. Protein supplies at retail are currently at record levels and there is stiff competition at a time when consumer demand has slowed down. Retail features are currently geared towards higher priced items in order to maintain revenue targets.

- Chicken export demand has been lackluster, which disproportionately impacts dark meat markets. July chicken exports were 2.5% lower than a year ago. Cuba was a key market last year but this year exports were down 55%. Similarly, exports to Angola, another key market for low value chicken items, were down 63% in July. Some of the reduction was offset by exports to Canada, which jumped 43%. However, Canada tends to buy more white meat to support foodservice demand. Exports to Mexico in July were down 17%.

#### Beef Market Trends:

- Beef prices have been moving lower, which is normal after the Labor Day holiday. However, high value steak cuts remain above year ago levels on robust retail demand. Ground beef is facing more competition in the retail case given ample supplies and lower prices for chicken and pork products.

- Beef exports have slowed down in recent weeks and beef supplies are expected to be near or even above year ago levels. We think feedlots placed more cattle on feed in August while marketings were lower. Our expectation is for on feed inventories on September 1 to be up 3% vs. 2019.

- The price of fat beef trimmings (50CL) remain weak as cattle carcass weights are up by more than 3% from a year ago. The slowdown in export sales has also pressured brisket and short plate prices.

#### **Turkey Market Trends**

- Whole turkey supplies remain very tight and this continues to underpin whole turkey prices. Producers have significantly limited the number of poults and thus they need to grow birds to heavier weights to offset the reduction in unit numbers. Whole turkey prices should continue to move higher and peak in November.

- Turkey breast meat prices remain steady. Increased competition and lower pork prices continue to limit price inflation for turkey breast meat. Fast food demand remains below year ago levels, further constraining prices.

- Turkey exports in July were 11% lower than a year ago. Mexico accounted for almost 70% of all US turkey exports and July shipments were actually 2% higher than last year. However, exports to most smaller markets were down in double digits.





### **Pork Price Forecasts** 3-7 **Beef Statistics** 8 **Beef Price Forecasts** 9-12 Chicken Statistics 13-14 **Chicken Forecasts** 15-17 **Turkey Statistics** 18 **Turkey Forecasts** 19-20 Exports 21-24 **MX** Statistics 25-26 Colombia Pork Prices 27 **Global Pork Prices** 28 **Commodity Futures** 29-30

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**Steiner** Consulting Group









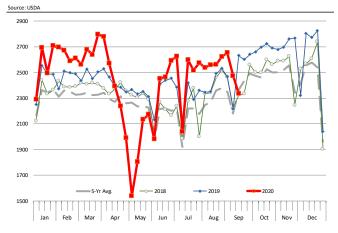
### **Pork Market - Supply Situation & Outlook**

### **Weekly Pork Production Statistics**

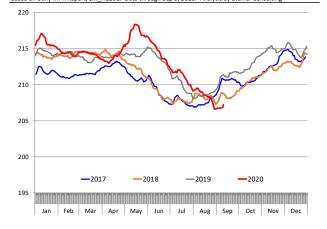
Source: USDA

		Slaughter			Production		
		(1000 hd)	% CH.	LBS	% CH.	(Million lbs)	% CH.
		0.000					
Year Ago	14-Sep-19	2,632		208.0		553.5	
This Week	12-Sep-20	2,335	-11.3%	211.0	1.4%	491.5	-11.2%
Last Week	5-Sep-20	2,475		211.0		522.2	
This Week	12-Sep-20	2,335	-5.7%	211.0	0.0%	491.5	-5.9%
YTD Last Year	14-Sep-19	88,629		213.1		18,854	
YTD This Year	12-Sep-20	89,759	1.3%	215.1	0.9%	19,249	2.1%
Quarterly Hist	ory + Forecasts						
Q1 2019		31,870		213.9		6,817	
Q2 2019		30,927		213.6		6,606	
Q3 2019		32,088		207.9		6,670	
Q4 2019		35,028		212.5		7,445	
Annual		129,913	Y/Y % CH.	212.0	Y/Y % CH.	27,538	Y/Y % CH.
Q1 2020		34,478	8.2%	215.4	0.7%	7,426	8.9%
Q2 2020		29,185	-5.6%	216.2	1.2%	6,311	-4.5%
Q3 2020		33,372	4.0%	209.5	0.8%	6,991	4.8%
Q4 2020		35,273	0.7%	214.5	0.9%	7,566	1.6%
Annual		132,308	1.8%	213.9	0.9%	28,294	2.7%
Q1 2021		33,430	-3.0%	217.0	0.8%	7,254	-2.3%
Q2 2021		30,644	5.0%	217.0	0.4%	6,650	5.4%
Q3 2021		33,706	1.0%	210.5	0.5%	7,095	1.5%
Q4 2021		35,416	0.4%	215.5	0.5%	7,632	0.9%
Annual		133,196	0.7%	215.0	0.5%	28,631	1.2%

#### WEEKLY HOG SLAUGHTER. '000 HEAD



Barrow/Gilt Dressed Carcass Weights, 5-day Moving Avg. - All hogs Based on Daily MPR Report, LM\_HG201. Data through Sep 9, 2020. Analysis by Steiner Consulting







% CH

-16.8%

-48.2%

-51.1%

-51.4%

-34.2%

-33.8%

-13.5%

-3.4%

-0.9%

59.23 -6.2%

59.00 -1.8%

67.00 5.8%

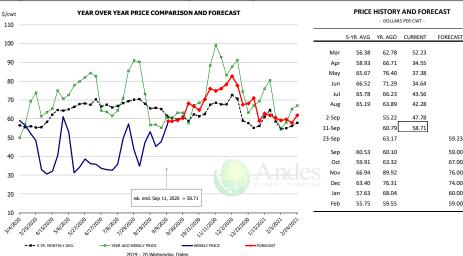
76.00 -15.5%

74.00 -3.0%

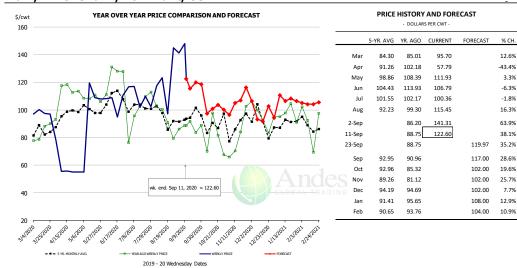
60.00 -11.8%

59.00

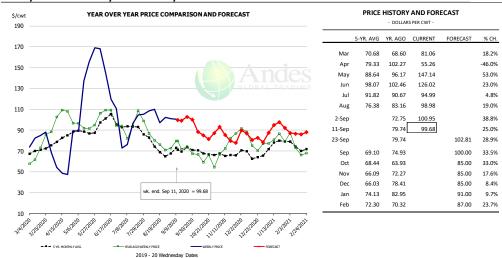




#### Ham, Inner Shank, FOB Plant, USDA



#### Ham, Outer Shank, FOB Plant, USDA







% CH.

38.0%

43.9%

94.6%

-19.9%

-24.1%

-10.4%

-19.7%

-16.7%

-0.8%

-8.3%

-3.9%

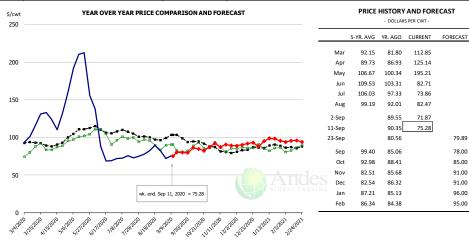
6.2%

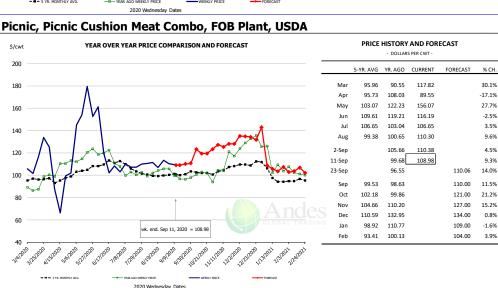
5.4%

12.8%

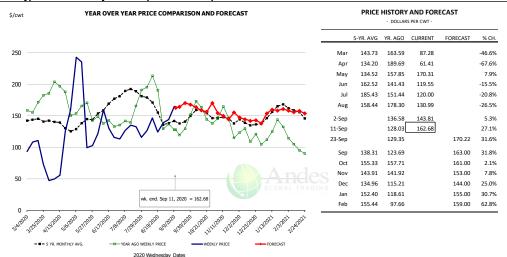
12.6%

#### Loin, 1/4 Trimmed Loin VAC, FOB Plant, USDA





#### Belly, Derind Belly 9-13#, FOB Plant, USDA







#### Trim, Picnic Meat Combo Cushion Out, FOB Plant, USDA

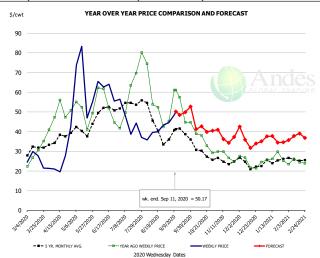


		- DOLLAR	S PER CWT -		
	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.
Mar	62.93	59.02	99.99		69.4%
Apr	71.86	92.72	69.42		-25.1%
May	84.00	96.61	132.21		36.9%
Jun	89.72	100.11	101.38		1.3%
Jul	87.40	96.50	83.79		-13.2%
Aug	71.52	77.80	88.88		14.2%
2-Sep		71.31	86.55		21.4%
11-Sep		72.08	87.45		21.3%
23-Sep		70.41		89.76	27.5%
Sep	70.11	70.69		87.00	23.1%
Oct	80.32	83.54		91.00	8.9%
Nov	75.86	96.54		88.00	-8.8%
Dec	76.13	93.69		88.00	-6.1%
Jan	71.63	83.36		82.00	-1.6%
Feb	67.29	74.21		82.00	10.5%

PRICE HISTORY AND FORECAST

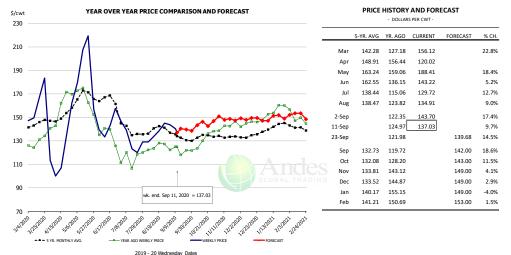
#### Trim, 42% Trim Combo, FOB Plant, USDA

2020 Wee



PRICE HISTORY AND FORECAST - DOLLARS PER CWT -								
	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.			
Mar	29.66	27.33	23.89		-12.6%			
Apr	35.16	47.51	21.62		-54.5%			
May	39.10	48.30	63.44		31.4%			
Jun	48.87	49.75	59.84		20.3%			
Jul	51.13	55.52	41.10		-26.0%			
Aug	42.90	53.87	37.81		-29.8%			
2-Sep		45.35	44.59		-1.7%			
11-Sep		61.18	50.17		-18.0%			
23-Sep		44.78		49.80	11.2%			
Sep	38.02	49.45		50.00	1.1%			
Oct	29.78	35.80		42.00	17.3%			
Nov	25.06	27.34		38.00	39.0%			
Dec	23.43	23.59		36.00	52.6%			
Jan	24.37	25.82		36.00	39.4%			
Feb	25.51	24.68		37.00	49.9%			

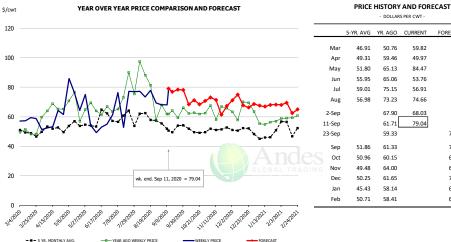
#### Sparerib, Trmd Sparerib - MED, FOB Plant, USDA







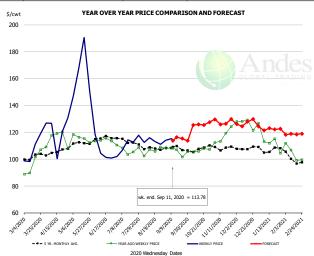
#### Jowl, Skinned Combo, FOB Plant, USDA



	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.
Ma	r 46.91	50.76	59.82		17.8%
Ap	r 49.31	59.46	49.97		-16.0%
Ma	y 51.80	65.13	84.47		29.7%
Jur	n 55.95	65.06	53.76		-17.4%
Ju	l 59.01	75.15	56.91		-24.3%
Au	g 56.98	73.23	74.66		2.0%
2-Sep	5	67.90	68.03		0.2%
11-Sep	5	61.71	79.04		28.1%
23-Sep	<b>b</b>	59.33		78.35	32.1%
Sep	51.86	61.33		79.00	28.8%
S Oc	t 50.96	60.15		69.00	14.7%
G No	v 49.48	64.00		69.00	7.8%
De	c 50.25	61.65		70.00	13.5%
Jar	45.43	58.14		67.00	15.2%
Fet	50.71	58.41		67.00	14.7%

#### Loin, Boneless Sirloin, FOB Plant, USDA

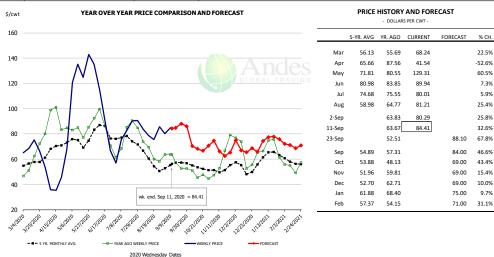
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		- DOLLAR	S PER CWT -		
	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.
Mar	101.86	95.29	108.76		14.1%
Apr	103.94	114.40	120.94		5.7%
May	110.87	115.78	163.95		41.6%
Jun	114.08	114.14	106.27		-6.9%
Jul	113.79	107.53	110.41		2.7%
Aug	108.40	104.60	112.94		8.0%
2-Sep		108.14	113.98		5.4%
11-Sep		108.15	113.78		5.2%
23-Sep		101.68		115.32	13.4%
Sep	107.52	104.44		115.00	10.1%
Oct	106.81	105.75		125.00	18.2%
Nov	107.76	116.33		130.00	11.8%
Dec	105.97	125.23		127.00	1.4%
Jan	106.01	113.43		121.00	6.7%
Feb	101.11	104.19		119.00	14.2%

PRICE HISTORY AND FORECAST

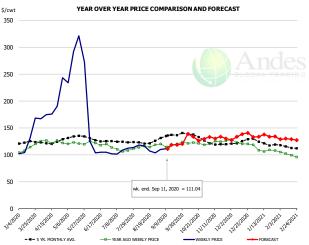
#### Trim, 72% Trim Combo, FOB Plant, USDA







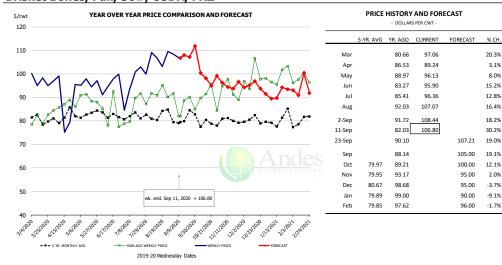
#### Loin, Bnls CC Strap-on, FOB Plant, USDA



2020 Wed

- DOLLARS PER CWT -								
	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.			
Mar	122.11	110.23	125.12		13.5%			
Apr	121.46	122.49	185.28		51.3%			
May	131.73	120.99	286.62		136.9%			
Jun	127.00	119.84	112.55		-6.1%			
Jul	123.05	109.00	106.78		-2.0%			
Aug	122.81	115.38	109.94		-4.7%			
2-Sep		120.35	110.33		-8.3%			
11-Sep		114.47	111.04		-3.0%			
23-Sep		120.37		118.78	-1.3%			
Sep	133.41	119.07		115.00	-3.4%			
Oct	135.20	119.64		135.00	12.8%			
Nov	120.27	122.13		133.00	8.9%			
Dec	122.42	121.80		135.00	10.8%			
Jan	121.29	108.40		135.00	24.5%			
Feb	113.72	99.86		129.00	29.2%			

#### Brisket Bones, Full, 30#, USDA, FRZ







## **Beef Market - Supply Situation & Outlook**

### **Weekly Beef Production Statistics**

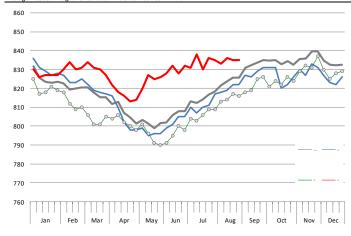
Source: USDA

		Slaughter		Dressed Wt		Production	
		(1000 hd)	% CH.	LBS	% CH.	(Million lbs)	% CH.
Year Ago	14-Sep-19	636.1		819.0		519.8	
This Week	12-Sep-20	574.0	-9.8%	838.0	2.3%	479.7	-7.7%
Last Week	5-Sep-20	633.0		835.0		527.3	
This Week	12-Sep-20	574.0	-9.3%	838.0	0.4%	479.7	-9.0%
YTD Last Year	14-Sep-19	23,260		805.1		18,727	
YTD This Year	12-Sep-20	22,200	-4.6%	827.5	2.8%	18,371	-1.9%
Quarterly Histo	ory + Forecasts						
Q1 2019		7,935		808.3		6,414	
Q2 2019		8,576		794.8		6,817	
Q3 2019		8,542		810.5		6,923	
Q4 2019		8,503		823.4		7,001	
Annual		33,555	Y/Y % CH.	809.3	Y/Y % CH.	27,155	Y/Y % CH.
Q1 2020		8,399	5.9%	825.0	2.1%	6,929	8.0%
Q2 2020		7,393	-13.8%	818.9	3.0%	6,054	-11.2%
Q3 2020		8,712	2.0%	832.0	2.7%	7,249	4.7%
Q4 2020		8,588	1.0%	834.0	1.3%	7,162	2.3%
Annual		33,092	-1.4%	827.5	2.2%	27,394	0.9%
Q1 2021		8,351	-0.6%	829.0	0.5%	6,923	-0.1%
Q2 2021		8,169	-0.0%	812.0	-0.8%	6,633	-0.1% 9.6%
Q3 2021		8,277	-5.0%	825.0	-0.8%	6,828	-5.8%
Q4 2021		7,947	-7.5%	835.0	0.1%	6,635	-7.4%
Annual		32,743	-1.1%	825.3	-0.3%	27,020	-1.4%

#### WEEKLY STEER AND HEIFER SLAUGHTER. '000 HEAD



Weekly Average FI Cattle Carcass Weights (Includes Fed & Non Fed Cattle)
Average Dressed Weight Per Carcass. Data Source: USDA AMS

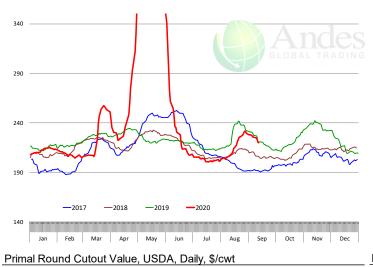


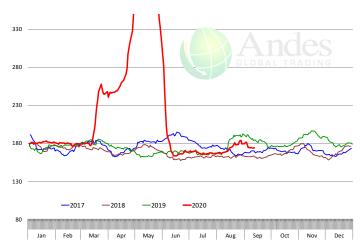


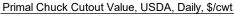
# **Beef Primal Values**

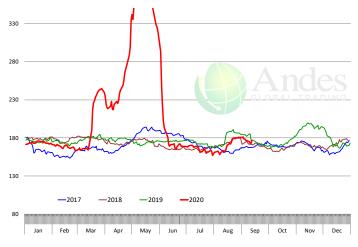


Beef Choice Cutout Value, USDA, Daily, \$/cwt

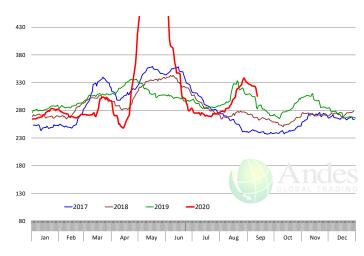








Primal Loin Cutout Value, USDA, Daily, \$/cwt



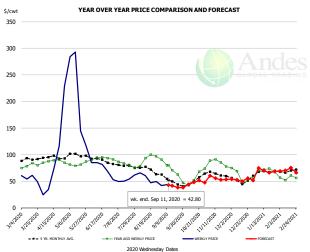
Primal Rib Cutout Value, USDA, Daily, \$/cwt







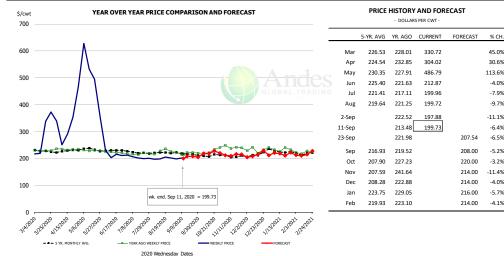
#### **50CL BEEF TRIM, FRESH, NATIONAL, USDA**



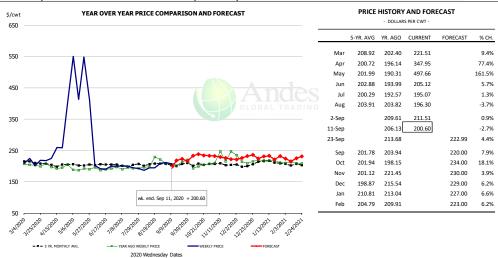
	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.
Mar	89.14	79.92	52.84		-33.9%
Apr	94.76	88.63	64.21		-27.6%
May	98.23	83.01	205.82		147.9%
Jun	91.83	93.22	75.74		-18.7%
Jul	80.68	84.92	51.75		-39.1%
Aug	72.68	89.74	52.79		-41.2%
2-Sep		90.75	42.08		-53.6%
11-Sep		80.28	42.80		-46.7%
23-Sep		62.70		38.16	-39.1%
Sep	51.50	72.91		43.00	-41.0%
Oct	47.75	51.15		46.00	-10.1%
Nov	64.12	84.92		56.00	-34.1%
Dec	50.84	62.73		53.00	-15.5%
Jan	65.22	68.00		70.00	2.9%
Feb	67.64	57.23		71.00	24.1%

PRICE HISTORY AND FORECAST

#### SELECT, 114A, 3 SHOULDER CLOD, TRIMMED, 1/4" MAX, USDA



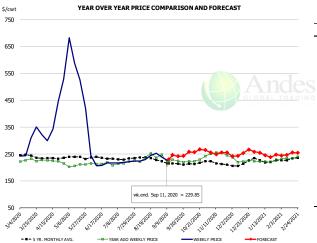
#### SELECT, 170 GOOSENECK ROUND, 18-33, USDA





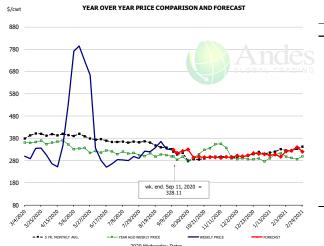


#### CHOICE, 168, 3 TOP INSIDE ROUND, 1/4" MAX, USDA



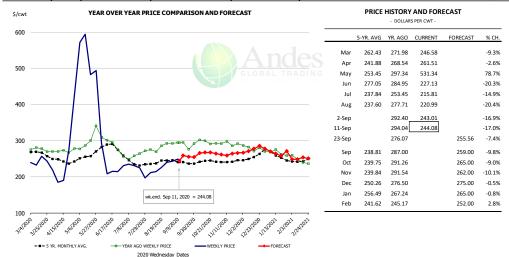
- DOLLARS PER CWT -								
	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.			
Mar	242.02	224.08	295.49		31.9%			
Apr	232.10	223.72	424.80		89.9%			
May	235.10	207.01	575.34		177.9%			
Jun	233.15	214.56	219.62		2.4%			
Jul	229.89	215.96	219.93		1.8%			
Aug	233.22	230.33	234.79		1.9%			
2-Sep		246.84	239.19		-3.1%			
11-Sep		218.76	229.85		5.1%			
23-Sep		224.51		241.53	7.6%			
Sep	215.50	225.43		246.00	9.1%			
Oct	214.58	227.93		259.00	13.6%			
Nov	214.51	251.53		255.00	1.4%			
Dec	209.32	224.39		251.00	11.9%			
Jan	222.41	223.32		249.00	11.5%			
Feb	229.23	234.71		248.00	5.7%			

### 2020 Wednesday Dates CHOICE, 184, 3 TOP BUTT, BONELESS, USDA



- DOLLARS PER CWT -									
	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.				
Mar	387.63	359.74	321.79		-10.6%				
Apr	394.58	362.64	339.85		-6.3%				
May	390.84	331.52	715.47		115.8%				
Jun	367.24	319.84	315.66		-1.3%				
Jul	361.82	310.31	284.65		-8.3%				
Aug	351.38	305.79	331.19		8.3%				
2-Sep		304.95	331.51		8.7%				
11-Sep		298.16	328.11		10.0%				
23-Sep		297.03		322.09	8.4%				
Sep	321.40	290.62		328.00	12.9%				
Oct	288.54	306.74		294.00	-4.2%				
Nov	293.64	319.02		295.00	-7.5%				
Dec	295.32	284.76		298.00	4.7%				
Jan	315.37	293.18		304.00	3.7%				
Feb	323.92	295.13		320.00	8.4%				

#### CHOICE, 120, 1 BRISKET, DECKLE-OFF, BONELESS, USDA







-9.7%

-1.7%

5.6%

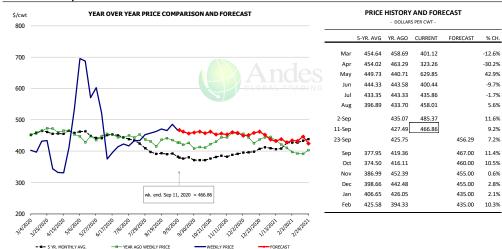
9.2% 7.2%

0.6%

2.8%

2.1%

#### Inside Skirt, USDA



2019-20 Wednesday Dates

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### **Broiler Market - Supply Situation & Outlook**

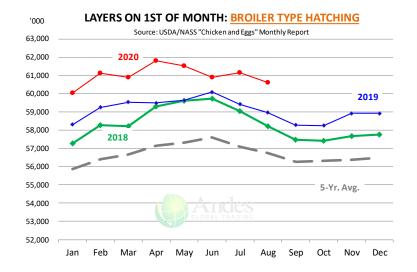
### **Weekly Broiler Production Statistics**

Source: USDA

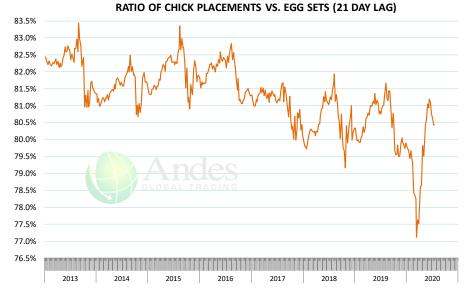
		Slaughter		Dressed Wt		Production RTC	
		(million hd)	% CH.	LBS	% CH.	(Million lbs)	% CH.
	7.6	140.0		4.70		714 0	
Year Ago	7-Sep-19	148.9		4.78		711.9	
Last Week	5-Sep-20	173.9	16.7%	4.85	1.4%	843.0	18.4%
Prev. Week	29-Aug-20	169.1		4.83		817.5	
Last Week	5-Sep-20	173.9	2.8%	4.85	0.3%	843.0	3.1%
YTD Last Year	7-Sep-19	5,911		4.70		27,768	
YTD This Year	5-Sep-20	5,920	0.1%	4.78	1.7%	28,289	1.9%
Quarterly Hist	ory + Forecast	S					
04 2010		2 247		4.60		40.204	
Q1 2019		2,217		4.68		10,384	
Q2 2019		2,302		4.76		10,945	
Q3 2019		2,387		4.78		11,402	
Q4 2019		2,319		4.82		11,175	
Annual		9,224	Y/Y % CH.	4.76	Y/Y % CH.	43,905	Y/Y % CH.
Q1 2020		2,348	5.9%	4.79	2.2%	11,237	8.2%
Q2 2020		2,257	-2.0%	4.84	1.9%	10,931	-0.1%
Q3 2020		2,399	0.5%	4.80	0.5%	11,513	1.0%
Q4 2020		2,354	1.5%	4.85	0.7%	11,416	2.2%
Annual		9,357	1.4%	4.82	1.3%	45,097	2.7%
Q1 2021		2,265	-3.5%	4.83	0.9%	10,939	-2.6%
Q2 2021		2,279	1.0%	4.87	0.5%	11,100	1.5%
Q3 2021		2,425	1.1%	4.87	1.5%	11,809	2.6%
Q4 2021		2,354	0.0%	4.90	1.0%	11,535	1.0%
Annual		9,323	-0.4%	4.87	1.0%	45,384	0.6%

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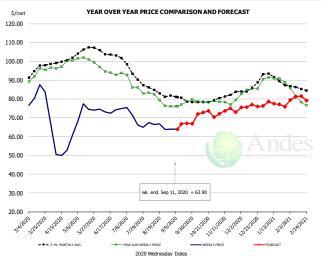
US WEEKLY BROILER EGG SETS US WEEKLY BROILER CHICK PLACEMENT Source: USDA Broiler Hatchery Report ce: USDA Broiler Hatchery Report. Analysis by Steiner Consulti Sou 1000 eggs chick placements, '000 245.000 195,000 190.000 235,000 185,00 225,000 180.000 215,000 175,000 205 000 170,000 195.000 165,000 5 Yr. Avg (2012-16) -0-2019 2020 5 Yr. Avg (2014-18) 2019 2020 185,000 160,000 Ш Ш Ш 111 1111 Арі Aug Sep Oct Dec Feb Mar Apr May Jun Jul





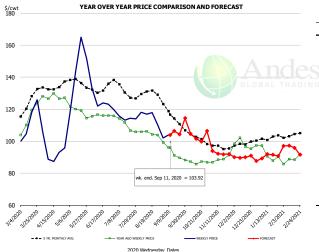


#### **BROILER, NATIONAL WHOLE BIRD PRICE, USDA**



PRICE HISTORY AND FORECAST - DOLLARS PER CWT -							
	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.		
Mar	94.62	93.29	82.03		-12.1%		
Apr	99.30	97.58	56.09		-42.5%		
May	105.42	100.87	73.58		-27.1%		
Jun	104.14	94.60	73.60		-22.2%		
Jul	96.41	88.37	70.51		-20.2%		
Aug	84.56	80.35	66.11		-17.7%		
2-Sep		76.08	63.98		-15.9%		
11-Sep		76.19	63.90		-16.1%		
23-Sep		78.48		67.08	-14.5%		
Sep	80.61	76.92		68.00	-11.6%		
Oct	78.39	78.81		72.00	-8.6%		
Nov	81.23	78.33		73.00	-6.8%		
Dec	85.63	84.63		76.00	-10.2%		
Jan	91.39	90.51		78.00	-13.8%		
Feb	85.61	80.64		80.00	-0.8%		

#### N.E. BROILER BREAST BONELESS-SKINLESS, USDA



	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.
Mar	122.74	114.34	112.13		-1.9%
Apr	132.93	127.81	94.10		-26.4%
May	137.63	120.51	144.59		20.0%
Jun	132.73	115.97	125.50		8.2%
Jul	132.87	110.82	115.31		4.1%
Aug	129.48	105.01	115.70		10.2%
2-Sep		99.09	102.01		2.9%
11-Sep		96.10	103.92		8.1%
23-Sep		89.61		104.36	16.5%
Sep	117.31	94.00		108.00	14.9%
Oct	103.62	87.09		104.00	19.4%
Nov	96.70	88.86		93.00	4.7%
Dec	98.47	98.11		90.00	-8.3%
Jan	101.48	92.68		90.00	-2.9%
Feb	103.25	88.68		97.00	9.4%
	Apr May Jun Jul Aug 2-Sep 11-Sep 23-Sep Oct Nov Dec Jan	Mar 122.74 Apr 132.93 May 137.63 Jun 132.73 Jul 132.87 Aug 129.48 2-Sep 23-Sep 23-Sep Sep 117.31 Oct 103.62 Nov 96.70 Dec 98.47 Jan 101.48	Mar         122.74         114.34           Apr         132.93         127.81           May         137.63         120.51           Jun         132.73         115.97           Jul         132.87         110.82           Aug         129.48         105.01           2-Sep         99.09           13-Sep         96.10           23-Sep         89.61           Sep         117.31         94.00           Oct         103.62         87.09           Nov         96.70         88.86           Dec         98.47         98.11           Jan         101.48         92.68	Mar         122.74         114.34         112.13           Apr         132.93         127.81         94.10           May         137.63         120.51         144.59           Jun         132.73         115.97         125.50           Jul         132.87         110.82         115.31           Aug         129.48         105.01         115.70           2Sep         99.09         102.01         103.92           23-Sep         89.61         58.61           Sep         117.31         94.00           Oct         103.62         87.09           Nov         96.70         88.86           Dec         98.47         98.11           Jan         101.48         92.68	Mar         122.74         114.34         112.13           Apr         132.93         127.81         94.10           May         137.63         120.51         144.59           Jun         132.73         115.97         125.50           Jul         132.87         110.82         115.31           Aug         129.48         105.01         115.70           2-Sep         99.09         102.01           11-Sep         96.10         103.92           23-Sep         89.61         104.36           Sep         117.31         94.00         108.00           Oct         103.62         87.09         104.00           Nov         96.70         88.86         93.00           Dec         98.47         98.11         90.00           Jan         101.48         92.68         90.00

% CH.

-9.4%

-44.4%

-13.0%

-10.1%

-0.4%

5.2%

10.1%

8.0%

12.1%

9.5%

11.8%

16.1%

19.3%

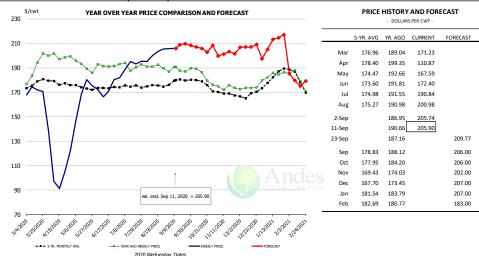
12.6%

1.2%

PRICE HISTORY AND FORECAST

DOLLARS PER CWT

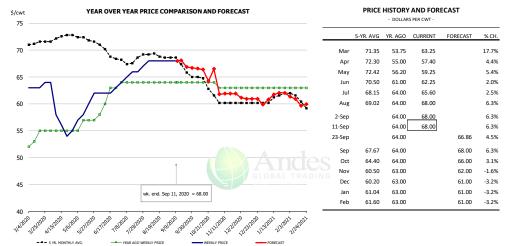
#### N.E. BROILER WINGS, USDA, WT.AVG.





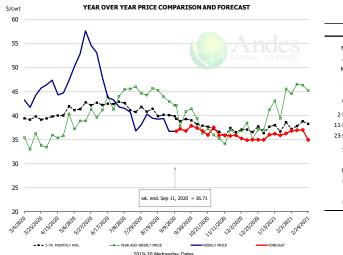


#### NE BONELESS BREAST BROILER WHITE TRIM MEAT, UNDER 15%, FRESH



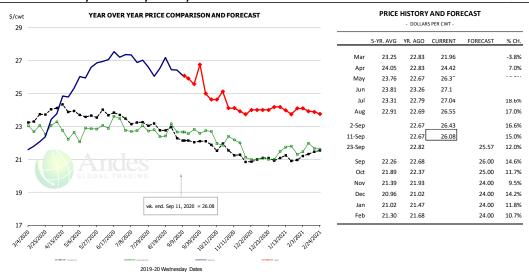
#### N.E. Broiler Drumsticks, USDA

2019



PRICE HISTORY AND FORECAST DOLLARS PER CWT -									
	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.				
Mar	39.39	34.59	43.71		26.3%				
Apr	39.87	35.11	46.00		31.0%				
May	41.86	39.32	53.82		36.9%				
Jun	42.37	41.48	46.98		13.3%				
Jul	42.02	45.12	39.75		-11.9%				
Aug	40.81	44.80	39.58		-11.7%				
2-Sep		42.93	36.69		-14.5%				
11-Sep		42.11	36.71		-12.8%				
23-Sep		40.83		36.80	-9.9%				
Sep	39.58	40.90		37.00	-9.5%				
Oct	38.07	38.05		37.00	-2.8%				
Nov	36.58	35.62		36.00	1.1%				
Dec	37.12	36.89		35.00	-5.1%				
Jan	37.34	41.23		36.00	-12.7%				
Feb	38.06	45.64		37.00	-18.9%				
reu	38.00	43.04		37.00	-10.9%				

#### MSC 15-20%, National, Fresh, USDA







#### **B/S BROILER THIGHS, USDA**

\$/cwt

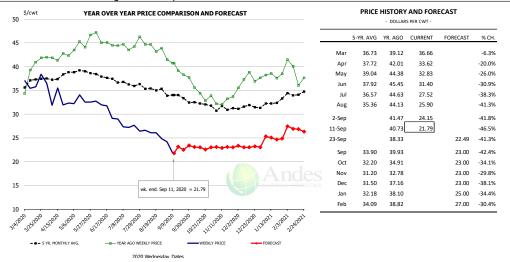
PRICE HISTORY AND EORECAST



YEAR OVER YEAR PRICE COMPARISON AND FORECAST

	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH
Mar	102.46	116.85	102.50		-12.3%
Apr	111.99	119.26	95.76		-19.7%
May	115.80	121.04	108.31		-10.5%
Jun	117.98	126.67	105.57		-16.7%
Jul	118.19	126.51	90.46		-28.5%
Aug	117.09	117.08	81.42		-30.5%
2-Sep		114.25	74.62		-34.7%
11-Sep		113.48	67.72		-40.3%
23-Sep		113.48		71.86	-36.7%
Sep	117.08	113.81		72.00	-36.7%
Oct	114.90	112.18		77.00	-31.4%
Nov	105.31	111.47		82.00	-26.4%
Dec	100.86	111.30		82.00	-26.3%
Jan	98.97	109.59		86.00	-21.5%
Feb	97.37	101.10		91.00	-10.0%

#### **N.E. BROILER LEG QUARTERS, USDA**







### **Turkey Market - Supply Situation & Outlook**

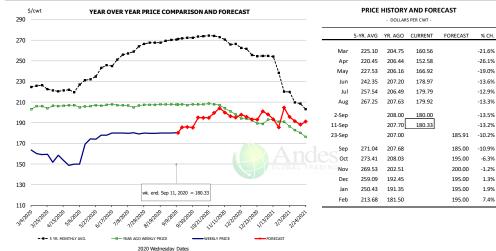
### **Weekly Turkey Production Statistics**

Source: USDA							
		Slaughter		Dressed Wt		Production RTC	
		(million hd)	% CH.	LBS	% CH.	(Million lbs)	% CH.
Year Ago	7-Sep-19	3.449		25.00		86.2	
Last Week	5-Sep-20	4.088	18.5%	24.83	-0.7%	101.5	17.7%
Prev. Week	29-Aug-20	4.523		24.80		112.2	
Last Week	5-Sep-20	4.088	-9.6%	24.83	0.1%	101.5	-9.5%
YTD Last Year	7-Sep-19	144.5		26.20		3,785	
YTD This Year	5-Sep-20	143.8	-0.4%	25.94	-1.0%	3,731	-1.4%
Quarterly Hist	orv + Forecast	s					
Q1 2019		55.0		26.30		1,446	
Q2 2019		56.1		25.85		1,451	
Q3 2019		57.9		25.09		1,453	
Q4 2019		58.6		25.05		1,467	
Annual		227.7	Y/Y % CH.	25.57	Y/Y % CH.	5,818	Y/Y % CH.
04 2020		55.0	4 70/	26.27	0.40/	4.460	4 60/
Q1 2020		55.9	1.7%	26.27	-0.1%	1,469	1.6%
Q2 2020		52.7	-6.1%	26.00	0.6%	1,369	-5.6%
Q3 2020		56.8	-2.0%	25.29	0.8%	1,436	-1.2%
Q4 2020		58.9	0.5%	25.22	0.7%	1,486	1.3%
Annual		224.3	-1.5%	25.70	0.5%	5,760	-1.0%
Q1 2021		55.7	-0.4%	26.43	0.6%	1,472	0.2%
Q2 2021		53.2	0.9%	26.18	0.7%	1,391	1.6%
Q3 2021		57.3	1.0%	25.42	0.5%	1,457	1.5%
Q3 2021 Q4 2021		58.7	-0.4%	25.35	0.5%	1,488	0.1%
Annual		224.9	-0.4%	<b>25.84</b>	0.5%	5,808	0.1%
Annual		224.9	0.3%	25.84	0.0%	5,808	0.8%





#### BONELESS-SKINLESS TURKEY BREAST, TOM, FRESH, USDA

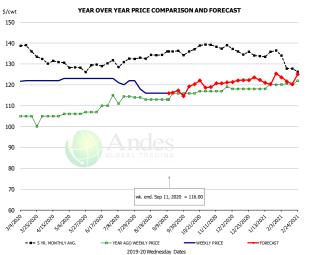


Mech. Sep. Turkey-Fresh, USDA, WT.AVG.



PRICE HISTORY AND FORECAST										
	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.					
Mar	27.19	23.44	29.91		27.6%					
Apr	28.91	23.73	30.04		26.6%					
May	29.65	25.01	31.30		25.2%					
Jun	29.69	24.95	31.85		27.7%					
Jul	30.22	24.70	35.67		44.4%					
Aug	30.72	25.38	35.94		41.6%					
2-Sep		28.17	35.88		27.4%					
11-Sep		28.83	36.00		24.9%					
23-Sep		30.04		34.75	15.7%					
Sep	31.37	29.00		35.00	20.7%					
Oct	30.46	30.68		33.00	7.6%					
Nov	29.61	31.78		32.00	0.7%					
Dec	28.31	31.13		31.00	-0.4%					
Jan	25.55	31.04		31.00	-0.1%					
Feb	24.91	30.17		31.00	2.8%					



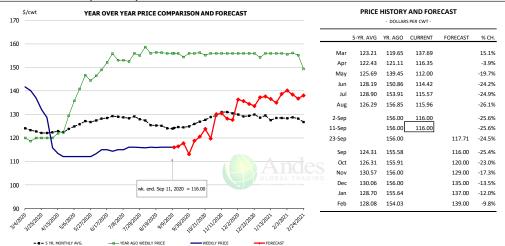


	PRICE HISTORY AND FORECAST - DOLLARS PER CWT -										
	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.						
Mar	138.72	103.75	121.94		17.5%						
Apr	131.14	105.00	122.21		16.4%						
May	128.89	106.20	123.00		15.8%						
Jun	129.48	108.50	123.00		13.4%						
Jul	130.58	113.80	121.62		6.9%						
Aug	133.09	113.25	116.50		2.9%						
2-Sep		113.00	116.00		2.7%						
11-Sep		113.00	116.00		2.7%						
23-Sep		116.00		117.22	1.1%						
Sep	135.33	114.50		116.00	1.3%						
Oct	136.32	116.40		120.00	3.1%						
Nov	138.44	117.54		120.00	2.1%						
Dec	136.22	118.00		122.00	3.4%						
Jan	134.71	118.92		122.00	2.6%						
Feb	131.82	120.71		123.00	1.9%						





#### TURKEY THIGH, FRESH, USDA



2020 Wednesday Dates

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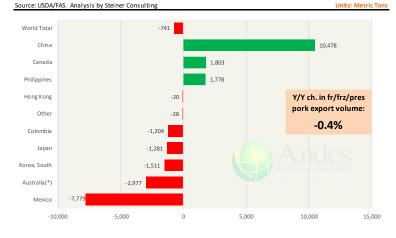


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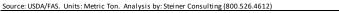


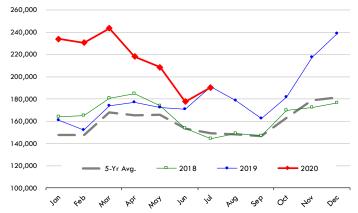
### **Special Monthly Update - Pork Exports**

Y/Y Ch. in Jul. 20 vs. Jul 19 US Fr, Froz & Pres Pork Export Volume

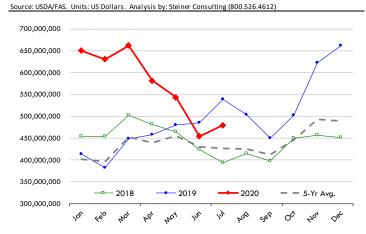


Quantity of US Exports of Fr/Frz/Cooked Pork: World Total

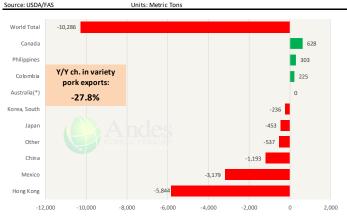




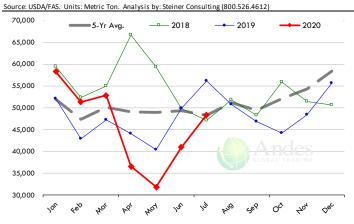
#### \$ Value of US Exports of Fr/Frz/Cooked Pork: World Total



Y/Y Ch. in Jul. 20 vs. Jul 19 US Pork Variety Meat Exports

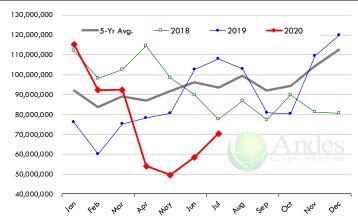


Quantity of US Exports of Fr/Frz/Cooked Pork: Mexico



#### \$ Value of US Exports of Fr/Frz/Cooked Pork: Mexico

Source: USDA/FAS. Units: US Dollars. Analysis by: Steiner Consulting (800.526.4612)





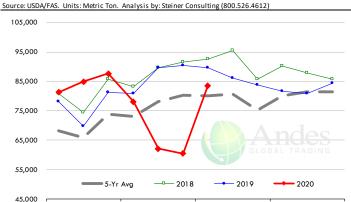


### **Special Monthly Update - Beef Exports**



Y/Y Ch. in Jul. 20 vs. Jul 19 US Beef and Veal Export Volume

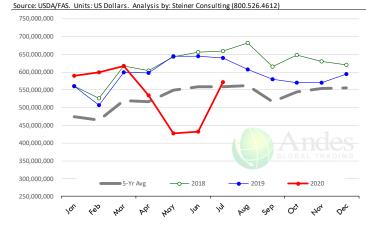
#### Quantity of US Exports of Fr/Frz/Pres Beef & Veal: World Total



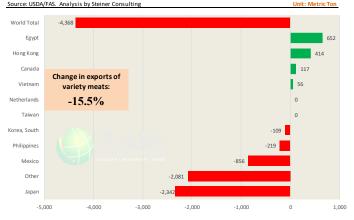
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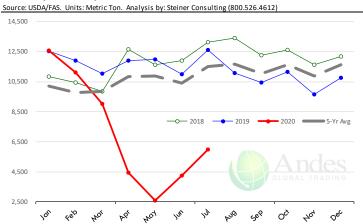
#### \$ Value of US Exports of Fr/Frz/Pres Beef: World Total



#### Y/Y Ch. in Jul. 20 vs. Jul 19 US Beef Variety Meat Exports

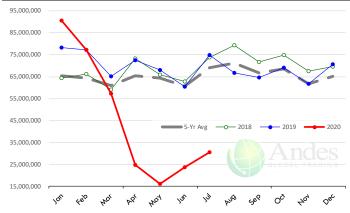


#### Quantity of US Exports of Fr/Frz/Pres Beef: Mexico



#### \$ Value of US Exports of Fr/Frz/Pres Beef: Mexico

Source: USDA/FAS. Units: US Dollars. Analysis by: Steiner Consulting (800.526.4612)

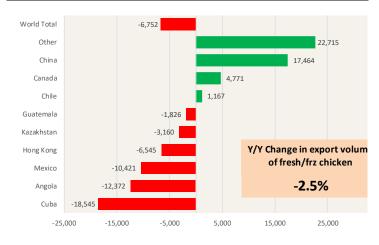




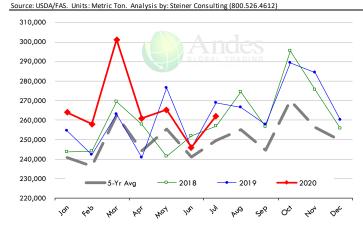


### **Special Monthly Update - Chicken Exports**

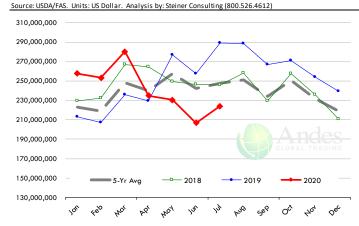
# Y/Y Ch. in Jul. 20 vs. Jul 19 US Fresh/Frozen Broiler Meat Exports Source: USDA/FAS. Analysis by Steiner Consulting Uni



Quantity of US Exports of Fr/Frz Chicken: World Total

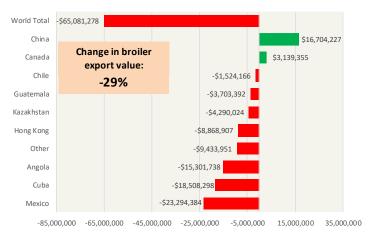


#### **\$** Value of US Exports of Fr/Frz Chicken: World Total



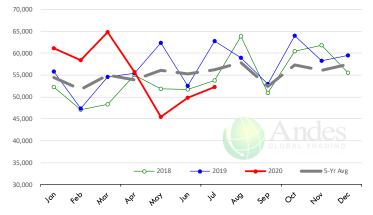
#### Y/Y Ch. in Jul. 20 vs. Jul 19 US Broiler Export Value (\$)

Source: USDA/FAS Units: US \$



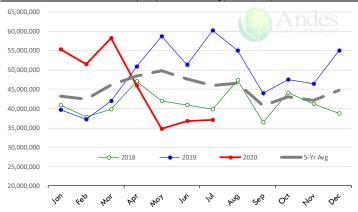
#### Quantity of US Exports of Fr/Frz Chicken: Mexico

Source: USDA/FAS. Units: Metric Ton. Analysis by: Steiner Consulting (800.526.4612)



#### \$ Value of US Exports of Fr/Frz Chicken: Mexico

Source: USDA/FAS. Units: US Dollar. Analysis by: Steiner Consulting (800.526.4612)







### **Special Monthly Update - Turkey Exports**

Y/Y Ch. in Jul. 20 vs. Jul 19 US Turkey Exports

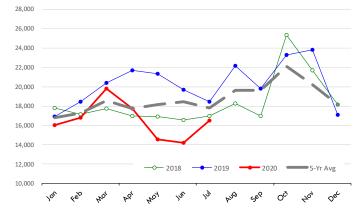
Units: Metric Ton

Source: USDA/FAS

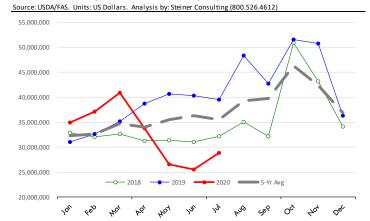
#### World Total -1,951 Haiti Change in turkey exports: 190 Mexico 175 -10.6% 99 Dominican Republic Canada -76 Taiwan -121 lanar -142 -197 Panama Costa Rica -254 Hong Kong -282 -1 642 Ot -2,500 -2,000 -1,500 -1,000 -500 1,000 0 500

#### Quantity of US Exports of Fr/Frz Turkey: World Total

Source: USDA/FAS. Units: Metric Ton. Analysis by: Steiner Consulting (800.526.4612)

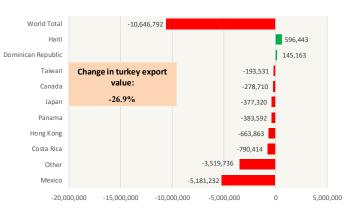


#### \$ Value of US Exports of Fr/Frz Turkey Export Value: World Total



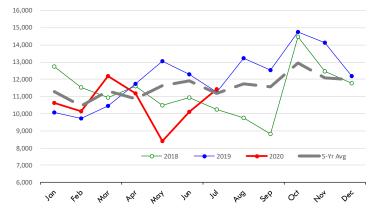
#### Y/Y Ch. in Jul. 20 vs. Jul 19 US Turkey Export Value (\$)

Source: USDA/FAS Units: US Dollar



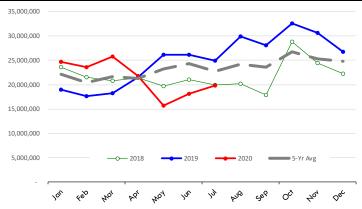
#### Quantity of US Exports of Fr/Frz Turkey: Mexico

Source: USDA/FAS. Units: Metric Ton. Analysis by: Steiner Consulting (800.526.4612)



#### \$ Value of US Exports of Fr/Frz Turkey: Mexico

Source: USDA/FAS. Units: US Dollars. Analysis by: Steiner Consulting (800.526.4612)

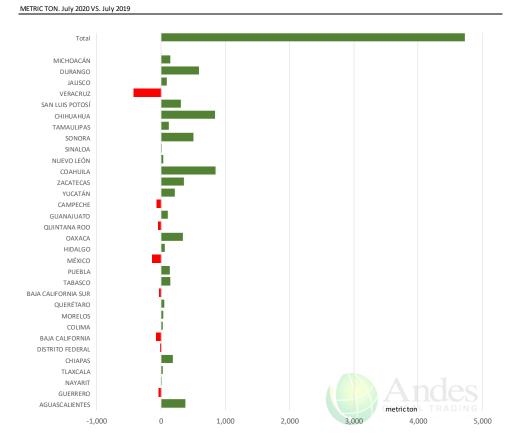






## **Mexico Beef Production**

CONTRIBUTION TO YEAR/YEAR CHANGE IN MEXICO BEEF PRODUCTION



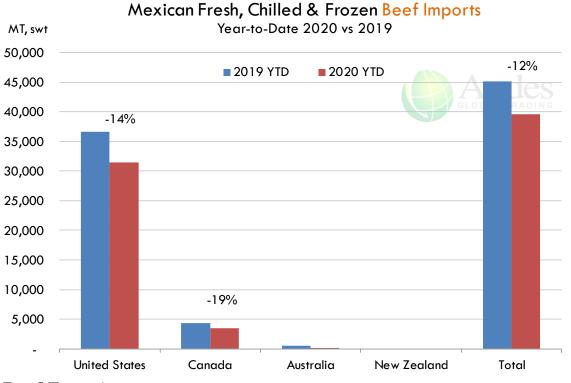
### **Mexico Pork Prices**

#### Precio Promedio Semanal de Cerdo en Obrador en Mexico

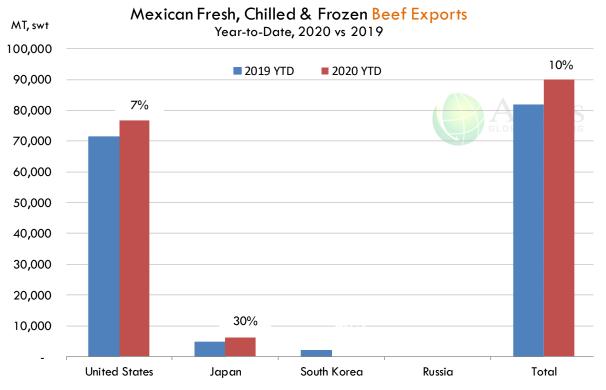
W/E: 8/21/2020 Ultimo		Anterior	Cambio
Peso / 1 USD	21.98	21.97	
	USD/KG	USD/KG	
Pie LAB Rastro	1.39	1.39	0.00
Carne en Canal	2.16	2.16	0.00
Cabeza	1.05	1.07	-0.02
Espaldilla	2.05	1.98	0.07
Pecho	2.66	2.62	0.04
Entrecot	2.00	2.00	0.00
Tocino	3.00	2.80	0.20
Pierna	2.66	2.64	0.02
Cuero	1.21	2.21	-1.00
Fuente: SNIIM			



### **Mexico Beef Imports**



### **Mexico Beef Exports**



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### **Colombia Meat Price Reference**

INDICAD	DRES	septiembre 11	septiembre 10	septiembre 9	septiembre 8	septiembre 7	septiembre 4	septiembre 3	septiembre 2	septiembre 1
	Extra	\$5.150 😑	\$5.150 😑	\$5.150 😑	\$5.150 😑	\$5.150 📀	\$5.100 😑	\$5.100 😑	\$5.100 😑	\$5.100
Vacuno Macho	1a	\$4.900 😑	\$4.900 😑	\$4.900 😑	\$4.900 😑	\$4.900 😑	\$4.900 😑	\$4.900 📀	\$4.850 😑	\$4.850
en pie (\$/kg)	2a	\$4.650 😑	\$4.650 😑	\$4.650 😑	\$4.650 😑	\$4.650 📀	\$4.600 😑	\$4.600 📀	\$4.550 😑	\$4.550
	1a	\$3.950 <del>©</del>	\$3.950 🕢	\$3.900 😑	\$3.900 😑	\$3.900 😑	\$3.900 😑	\$3.900 😑	\$3.900 😑	\$3.900
Vacuno Hembra en pie (\$/kg)	2a	\$3.700 😑	\$3.700 😑	\$3.700 <del>©</del>	\$3.700 😑	\$3.700 😑	\$3.700 😑	\$3.700 😑	\$3.700 😑	\$3.700
Vacuno	1a	\$10.000 😑	\$10.000 🔮	\$10.160 <del>G</del>	\$10.160 😑	\$10.160 📀	\$9.708 <del>O</del>	\$9.708 <del>O</del>	\$9.708 <del>©</del>	\$9.708
Canal (\$/kg)	2a	\$9.680 <del>O</del>	\$9.680 🔮	\$9.920 <del>O</del>	\$9.920 😑	\$9.920 📀	\$9.720 <del>O</del>	\$9.720 <del> </del>	\$9.720 <del>O</del>	\$9.720
	Extra	\$5.700 😑	\$5.700 😑	\$5.700 😑	\$5.700 😑	\$5.700 😑	\$5.700 😑	\$5.700 😑	\$5.700 😑	\$5.700
Porcino en pie	1a	\$4.900 😑	\$4.900 😑	\$4.900 😑	\$4.900 😑	\$4.900 😑	\$4.900 😑	\$4.900 📀	\$4.850 😑	\$4.850
(\$/kg)	2a	\$3.200 😑	\$3.200 😑	\$3.200 😑	\$3.200 😑	\$3.200 😑	\$3.200 😑	\$3.200 😑	\$3.200 😑	\$3.200
<b>U</b> lu	1a	\$8.024 <del>G</del>	\$8.024 📀	\$7.984 😑	\$7.984 😑	\$7.984 📀	\$7.980 😑	\$7.980 📀	\$7.968 😑	\$7.968
<b>Maa</b> ta	2a	\$7.200 😑	\$7.200 📀	\$7.132 😑	\$7.132 😑	\$7.132 😑	\$7.132 😑	\$7.132 📀	\$7.088 😑	\$7.088
Porcino canal (\$/kg)										

Source: Frigorifico Guadalupe COP/kg





# World Hog Prices Various Styles, Dressed Wt. & Live Wt.

Prices in US\$ Equivalent

			This Week	Prev. Wk.	Year Ago		
			4-Sep-20	28-Aug-20	6-Sep-19		% ch.
	US Lean Hog Carcass, IA/MN, (US\$/kg)	carcass wt.	0.99	0.94	1.21	Ŧ	-18%
*	CAN Hog Carcass (US\$/kg)	carcass wt.	1.03	1.03	1.21	Ļ	-15%
*	EU-28 Slaughter Pigs, 70-87 kg, (US\$/kg)	carcass wt.	1.79	1.79	2.02	Ļ	-12%
	Denmark Slaughter Pigs, 70-87 kg, (US\$/kg)	carcass wt.	1.89	1.88	1.97	Ļ	-4%
	Germany Slaughter Pigs, 70-87 kg, (US\$/kg)	carcass wt.	1.80	1.81	2.12	Ŧ	-15%
- <u>18</u>	Spain Slaughter Pigs, 70-87 kg, (US\$/kg)	carcass wt.	1.88	1.90	12.01	S↓	-6%
	France Slaughter Pigs, 70-87 kg, (US\$/kg)	carcass wt.	1.75	1.74	1.94	ĕ	-10%
۲	Argentina Live Hogs, (US\$/kg)	liveweight	1.10	1.11	0.98	t	13%
	Brazil Live Hogs, (US\$/kg)	liveweight	1.44	1.38	1.05	Ť	37%
*	Chile Live Hogs, (US\$/kg)	liveweight	1.96	1.92	1.60	Ť	22%
۲	Mexico Live Pigs, (US\$/kg)	liveweight	1.05	1.07	1.47	Ļ	-29%
*1	China Hog Carcass, (US\$/kg)	carcass wt.	7.01	6.97	4.92	Ť	43%



### **Global Commodities**



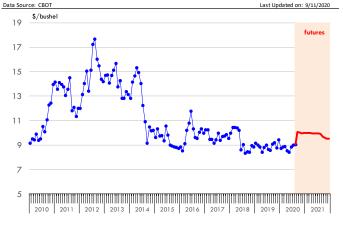
Futures Contracts	Current Week 11-Sep-20	Prior Week 4-Sep-20	Ch. From Last Week		Last Year 13-Sep-19		Ch. From Last Year	
<u>Corn Futur</u>	•	·			•			
Sep '20	365.00	347.25	1	17.75	355.50	1	9.50	
Dec '20	368.50	358.00	Ť	10.50	368.75	ţ	-0.25	
Mar '21	378.25	368.50	t	9.75	381.50	ţ	-3.25	
May '21	384.50	374.75	t	9.75	390.50	Ļ	-6.00	

Nearby Corn. CBOT. Actual + Latest Futures. US\$/bushel



Futures Contracts	Current Week	Prior Week	Ch. From Last Week		Last Year	Last Year	
	11-Sep-20	4-Sep-20			13-Sep-19		
<u>Soybean Fu</u>	<u>itures</u>						
Sep '20	1005.50	969.50	Ť	36.00	884.75	1	120.75
Nov '20	996.00	968.00	1	28.00	898.75	1	97.25
Jan '21	999.25	973.50	1	25.75	912.25	1	87.00
Mar '21	996.75	973.75	1	23.00	924.00	1	72.75

Soybeans. CBOT. Actual + Latest Futures. US\$/bu.





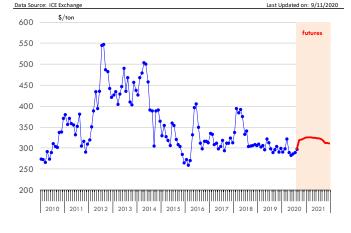
### **Global Commodities**



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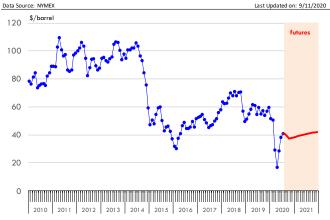
Futures Contracts	Current Week	Prior Week	Ch. From Last Week		Last Year	Last	
Soybean N	11-Sep-20 Ieal Futures	4-Sep-20			13-Sep-19		
Sep '20	318.40	309.80	Ť	8.60	298.20	t	20.20
Dec '20	324.60	317.20	t	7.40	301.50	t	23.10
Mar '21	325.70	319.00	t	6.70	306.50	t	19.20
May '21	324.10	318.40	t	5.70	310.60	t	13.50

Soybean Meal. CBOT Exchage. Actual + Latest Futures. \$/ton



Futures Contracts	Current Week	Prior Week	Ch. From Last Week	Last Year	Ch. From Last Year
	11-Sep-20	4-Sep-20		13-Sep-19	
Crude Oil Futures (WTI)					
Nov '20	37.63	40.15	↓ -2.52	54.80	↓ -17.17
Dec '20	38.04	40.59	<b>↓</b> -2.55	54.59	J -16.55
Jan '21	38.52	41.02	<b>↓</b> -2.50	54.27	J -15.75
Mar '21	39.43	41.83	<b>↓</b> -2.40	53.61	<b>↓</b> -14.18







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