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#### Powered by:

**Steiner Consulting Group** 

### Pork Market Trends:

- USDA survey of hog producers pointed to a potential backlog of 1.4 million hogs and generally plentiful supplies through Q4. Processing capacity remains a key challenge for the market.
- Pork wholesale prices have jumped in recent days, in part due to robust exports but also because domestic end users are looking to shore up their inventories going into the holiday season.
- Export sales to Mexico last week were over 15,000 MT and bone-in ham values closed the week at near 74 cents per pound, the highest since January.
- Ham inventories at the end of August were 27% lower than a year ago and 31% lower than the five year average.
- Pork belly prices continue to trade very firm. Fast food business has improved and processors have mostly depleted inventories, which were down 33% from last year on Aug 31.

#### **Chicken Market Trends:**

- Dark meat market remains extremely depressed, in part due to strong competition from other proteins in the meat case but also because low income consumers that normally tend to consumer more chicken are hit the hardest by the recession.
- Chicken per capita availability in 2020 is forecast at 96 pounds per person (retail weight), an all time record high and 17% higher than 10 years ago. For the same period, per capita beef availability is down 3.1% and pork availability is up 6.3%.
- Producers continue to limit the number of eggs/chicks they send into production despite a relatively large hatching flock. So far they have resisted reducing the hatching flock, which on September 1 was estimated 4.4% higher than last year. Egg sets in the last four weeks were up just 0.2% from last year and placements were down 0.6%.

### **Beef Market Trends:**

- Seasonally wholesale beef prices decline in September and so far prices have followed the seasonal trend. However, beef prices have not declined as much as some feared due to the pandemic. Data shows that unemployment in high income consumer demographic is up just 1% from last year. Low income unemployment is up 16%. We think this tends to disproportionately impact low value meat protein, including chicken.
- Feedlot survey showed that total supply on feed is 3.8% higher than last year, with most of the additional cattle ready or near ready for marketing. This should continue to keep the market well supplied in the near term.
- Beef exports are showing signs of improvement. Retailers are also booking more beef for retail features in October and November. Cattle and beef prices should move higher in Q4 but holiday demand remains a major wild card.

#### **Turkey Market Trends**

- Whole turkey supply remains tight. The supply of whole birds in cold storage at the end of August was 11% lower than the previous year.
- Turkey breast meat market remains steady. Fast food sandwich restaurants, one of the main buyers of turkey breast meat, continue to struggle and traffic remains down in the double digits from last year.
- Turkey poult placements in August were down 9.4% compared to a year ago. At this time producers have only a few more weeks to place birds for holiday demand. Whole bird prices continue to advance and the sharp increase in ham values will continue to support turkey prices into the holidays.
- Turkey thigh meat prices remain stable. Prices are up only 2% since July and they are still running about 25% below last year. Export demand remains weak.













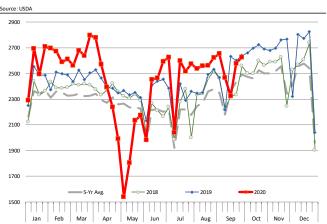
## **Pork Market - Supply Situation & Outlook**

## **Weekly Pork Production Statistics**

Source: USDA

| Source. OSDA       |                 | Slaughter        |               | Dressed Wt |              | Production     |               |
|--------------------|-----------------|------------------|---------------|------------|--------------|----------------|---------------|
|                    |                 | (1000 hd)        | % CH.         | LBS        | % CH.        | (Million lbs)  | % CH.         |
|                    |                 |                  |               |            |              |                |               |
| Year Ago           | 28-Sep-19       | 2,641            |               | 211.0      |              | 556.2          |               |
| This Week          | 26-Sep-20       | 2,627            | -0.5%         | 211.0      | 0.0%         | 552.6          | -0.6%         |
| Last Week          | 19-Sep-20       | 2,578            |               | 210.0      |              | 541.6          |               |
| This Week          | 26-Sep-20       | 2,627            | 1.9%          | 211.0      | 0.5%         | 552.6          | 2.0%          |
| YTD Last Year      | 28-Sep-19       | 93,871           |               | 212.9      |              | 19,957         |               |
| YTD This Year      | 26-Sep-20       | 94,959           | 1.2%          | 214.8      | 0.9%         | 20,341         | 1.9%          |
| Quarterly Hist     | ory + Forecasts | i                |               |            |              |                |               |
| Q1 2019            |                 | 31,870           |               | 213.9      |              | 6,817          |               |
| Q2 2019            |                 | 30,927           |               | 213.6      |              | 6,606          |               |
| Q3 2019            |                 | 32,088           |               | 207.9      |              | 6,670          |               |
| Q4 2019            |                 | 35,028           |               | 212.5      |              | ,<br>7,445     |               |
| Annual             |                 | 129,913          | Y/Y % CH.     | 212.0      | Y/Y % CH.    | 27,538         | Y/Y % CH.     |
| Q1 2020            |                 | 24 479           | 8.2%          | 215.4      | 0.7%         | 7.426          | 8.9%          |
| •                  |                 | 34,478           | -5.6%         | 215.4      |              | 7,426          |               |
| Q2 2020<br>Q3 2020 |                 | 29,185<br>33,372 | -5.6%<br>4.0% | 209.5      | 1.2%<br>0.8% | 6,311<br>6,991 | -4.5%<br>4.8% |
| Q4 2020            |                 | 35,372<br>35,273 | 4.0%<br>0.7%  | 214.5      | 0.8%         | 7,566          | 1.6%          |
| Annual             |                 | 132,308          | 1.8%          | 213.9      | 0.9%         | <b>28,294</b>  | 2.7%          |
| Ailliuai           |                 | 132,300          | 1.0/6         | 213.9      | 0.576        | 20,234         | 2.7/0         |
| Q1 2021            |                 | 33,430           | -3.0%         | 217.0      | 0.8%         | 7,254          | -2.3%         |
| Q2 2021            |                 | 30,644           | 5.0%          | 217.0      | 0.4%         | 6,650          | 5.4%          |
| Q3 2021            |                 | 33,706           | 1.0%          | 210.5      | 0.5%         | 7,095          | 1.5%          |
| Q4 2021            |                 | 35,416           | 0.4%          | 215.5      | 0.5%         | 7,632          | 0.9%          |
| Annual             |                 | 133,196          | 0.7%          | 215.0      | 0.5%         | 28,631         | 1.2%          |
|                    |                 |                  |               |            |              |                |               |

### WEEKLY HOG SLAUGHTER. '000 HEAD



## Barrow/Gilt Dressed Carcass Weights, 5-day Moving Avg. - All hogs Based on Daily MPR Report, LM\_HG201. Data through Sep 23, 2020. Analysis by Steiner Consulting

220





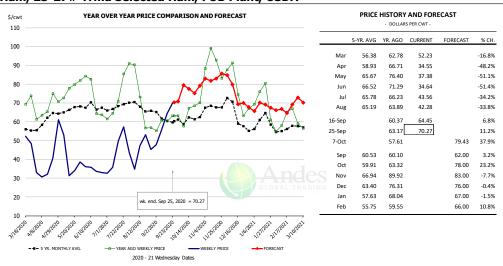




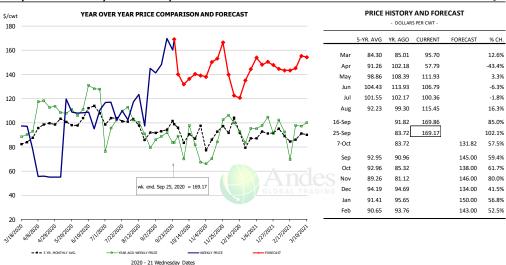




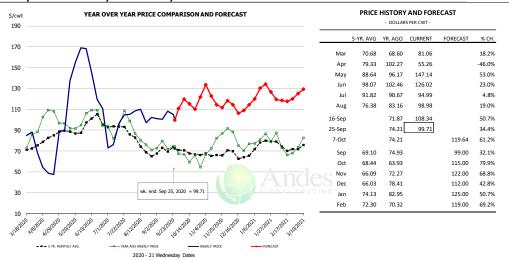
#### Ham, 23-27# Trmd Selected Ham, FOB Plant, USDA



#### Ham, Inner Shank, FOB Plant, USDA



#### Ham, Outer Shank, FOB Plant, USDA





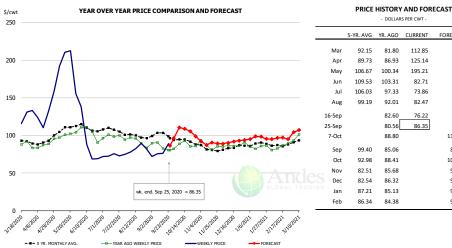












|  |        |           | - DOLLAN | S PER CWI - |          |        |
|--|--------|-----------|----------|-------------|----------|--------|
|  |        | 5-YR. AVG | YR. AGO  | CURRENT     | FORECAST | % CH.  |
|  | Mar    | 92.15     | 81.80    | 112.85      |          | 38.0%  |
|  | Apr    | 89.73     | 86.93    | 125.14      |          | 43.9%  |
| / \  | May    | 106.67    | 100.34   | 195.21      |          | 94.6%  |
|  | Jun    | 109.53    | 103.31   | 82.71       |          | -19.9% |
|  | Jul    | 106.03    | 97.33    | 73.86       |          | -24.1% |
|  | Aug    | 99.19     | 92.01    | 82.47       |          | -10.4% |
| $\wedge$ / $\setminus$   | 16-Sep |           | 82.60    | 76.22       |          | -7.7%  |
| V ,  | 25-Sep |           | 80.56    | 86.35       |          | 7.2%   |
| para de la companya del companya de la companya del companya de la | 7-Oct  |           | 88.80    |             | 110.54   | 24.5%  |
|  | Sep    | 99.40     | 85.06    |             | 80.00    | -5.9%  |
|  | Oct    | 92.98     | 88.41    |             | 109.00   | 23.3%  |
|  | Nov    | 82.51     | 85.68    |             | 91.00    | 6.2%   |
| And  | Dec    | 82.54     | 86.32    |             | 91.00    | 5.4%   |
| wk. end. Sep 25, 2020 = 86.35  | Jan    | 87.21     | 85.13    |             | 96.00    | 12.89  |
|  | Feb    | 86.34     | 84.38    |             | 96.00    | 13.8%  |
| REPUTED STATE OF THE PROPERTY PRICE TO STATE OF THE PROPERTY P |        |           |          |             |          |        |
| 2020-21 Wednesday Dates  |        |           |          |             |          |        |

#### Picnic, Picnic Cushion Meat Combo, FOB Plant, USDA PRICE HISTORY AND FORECAST YEAR OVER YEAR PRICE COMPARISON AND FORECAST 200 YR. AGO CURRENT 117.82 180 Mar 95.96 90.55 30.1% 95.73 108.03 89.55 -17.1% Apr 103.07 156.07 27.7% May 122.23 109.61 119.21 -2.5% 140 9.6% Aug 106.94 10.4% 120 25-Sep 96.55 13.4% 7-Oct 100.58 124.26 23.5% Sep 99.53 98.63 108.00 9.5% Oct 102.18 99.86 122.00 22.2% Nov 104.66 110.20 128.00 16.2% Dec 110.59 132.95 134.00 0.8% Jan 98.92 110.77 109.00 -1.6% wk. end. Sep 25, 2020 = 109.4 93.41 5.9% 2020-21 Wednesday Dates

#### Belly, Derind Belly 9-13#, FOB Plant, USDA

| Mar 145<br>Apr 134<br>May 134<br>Jun 166<br>Jul 188  |         | 5-YR. AVG<br>143.73<br>134.20 | YR. AGO<br>163.59 | CURRENT | FORECAST | % CH.  |
|--|---------|-------------------------------|-------------------|---------|----------|--------|
| A  | Apr     |                               | 163.59            | 07.20   |          |        |
|  |         | 134.20                        |                   | 87.28   |          | -46.6% |
|  | May     |                               | 189.69            | 61.41   |          | -67.6% |
| 0 \  |         | 134.52                        | 157.85            | 170.31  |          | 7.9%   |
|  | Jun     | 162.52                        | 141.43            | 119.55  |          | -15.5% |
|  | Jul     | 185.43                        | 151.44            | 120.00  |          | -20.8% |
|  | Aug     | 158.44                        | 178.30            | 130.99  |          | -26.5% |
|  | 16-Sep  |                               | 119.56            | 166.56  |          | 39.3%  |
|  | 25-Sep  |                               | 129.35            | 182.19  |          | 40.9%  |
|  | 7-Oct   |                               | 172.94            |         | 178.79   | 3.4%   |
| 00   | Sep     | 138.31                        | 123.69            |         | 169.00   | 36.6%  |
|  | Oct     | 155.33                        | 157.71            |         | 176.00   | 11.6%  |
| a Ande   | Nov     | 143.91                        | 141.92            |         | 160.00   | 12.7%  |
|  | Dec Dec | 134.96                        | 115.21            |         | 144.00   | 25.0%  |
| wk. end. Sep 25, 2020 = 182.19   | Jan     | 152.40                        | 118.61            |         | 155.00   | 30.7%  |
| ·  | Feb     | 155.44                        | 97.66             |         | 161.00   | 64.9%  |
| THE REAL PROPERTY AND THE REAL PROPERTY OF THE |         |                               |                   |         |          |        |
| - ■- 5 YR. MONTHLY AVG. —— YEAR AGO WEEKLY PRICE —— WEEKLY PRICE —— FORECAST   |         |                               |                   |         |          |        |



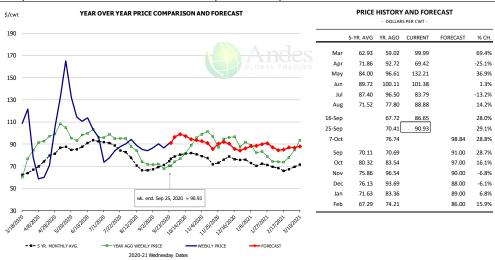




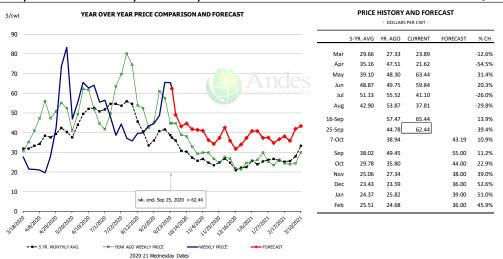




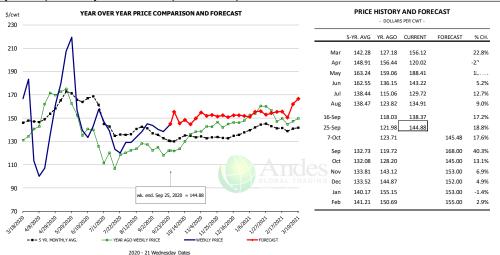




#### Trim, 42% Trim Combo, FOB Plant, USDA



#### Sparerib, Trmd Sparerib - MED, FOB Plant, USDA





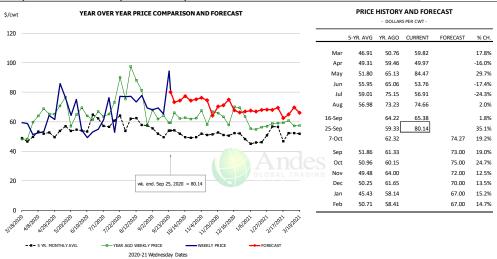








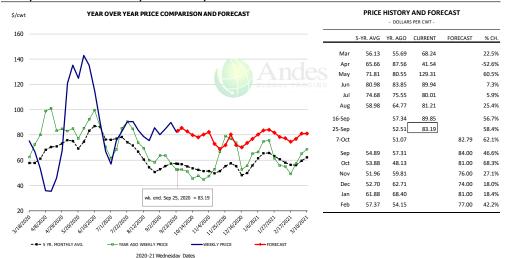
#### Jowl, Skinned Combo, FOB Plant, USDA



#### Loin, Boneless Sirloin, FOB Plant, USDA



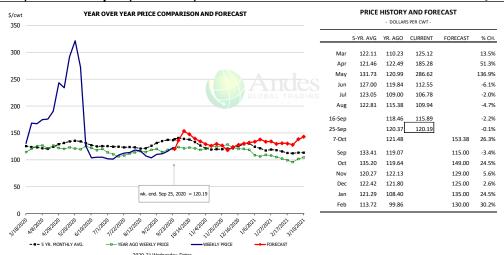
#### Trim, 72% Trim Combo, FOB Plant, USDA







### Loin, Bnls CC Strap-on, FOB Plant, USDA



#### Brisket Bones, Full, 30#, USDA, FRZ

2019-20 Wednesday Dates

| \$/cwt<br>120 - | YEAR OVER YEAR PRICE COMPARISON AND FORECAST   |        | PRICE     |         | AND FOR | ECAST    |       |
|-----------------|--|--------|-----------|---------|---------|----------|-------|
|                 |  |        | 5-YR. AVG | YR. AGO | CURRENT | FORECAST | % CH. |
| 110             |  | Mar    |           | 80.66   | 97.06   |          | 20.3% |
|                 | $\uparrow$ $\backslash$ $\backslash$ $\backslash$  | Apr    |           | 86.53   | 89.24   |          | 3.1%  |
| 100             |  | May    |           | 88.97   | 96.13   |          | 8.0%  |
|                 |  | Jun    |           | 83.27   | 95.90   |          | 15.2% |
| 90 -            |  | Jul    |           | 85.41   | 96.36   |          | 12.8% |
|                 | / / V / * - \/ \   | Aug    |           | 92.03   | 107.07  |          | 16.4% |
| 80 a            |  | 16-Sep |           | 88.69   | 102.92  |          | 16.0% |
| •               | , , , , , , , , , , , , , , , , , , ,  | 25-Sep |           | 90.10   | 100.45  |          | 11.5% |
| 70 -            |  | 7-Oct  |           | 89.69   |         | 100.38   | 11.9% |
|                 | $\Delta$ ndes  | Sep    |           | 88.14   |         | 105.00   | 19.1% |
| 60 -            |  | Oct    | 79.97     | 89.21   |         | 100.00   | 12.1% |
| 00              | GEOGRAL I HABITO   | Nov    | 79.95     | 93.17   |         | 95.00    | 2.0%  |
|                 |  | Dec    | 80.67     | 98.68   |         | 95.00    | -3.7% |
| 50              | v/k. end. Sep 25, 2020 = 100.45  | Jan    | 79.89     | 99.00   |         | 90.00    | -9.1% |
|                 |  | Feb    | 79.85     | 97.62   |         | 96.00    | -1.7% |
| 3/18/2020       | HERDER STREET ST |        |           |         |         |          |       |











## **Beef Market - Supply Situation & Outlook**

## **Weekly Beef Production Statistics**

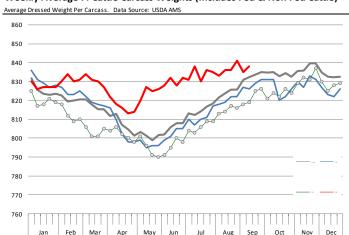
| Source: | USDA |
|---------|------|

| Source: USDA   |                 |           |           |            |           |               |           |
|----------------|-----------------|-----------|-----------|------------|-----------|---------------|-----------|
|                |                 | Slaughter |           | Dressed Wt |           | Production    |           |
|                |                 | (1000 hd) | % CH.     | LBS        | % CH.     | (Million lbs) | % CH.     |
| Year Ago       | 28-Sep-19       | 650.0     |           | 826.0      |           | 535.9         |           |
| This Week      | 26-Sep-20       | 651.0     | 0.2%      | 842.0      | 1.9%      | 546.6         | 2.0%      |
| Last Week      | 19-Sep-20       | 645.0     |           | 839.0      |           | 540.1         |           |
| This Week      | 26-Sep-20       | 651.0     | 0.9%      | 842.0      | 0.4%      | 546.6         | 1.2%      |
| YTD Last Year  | 28-Sep-19       | 24,571    |           | 806.1      |           | 19,807        |           |
| YTD This Year  | 26-Sep-20       | 23,505    | -4.3%     | 828.4      | 2.8%      | 19,471        | -1.7%     |
| Quarterly Hist | ory + Forecasts | <b>;</b>  |           |            |           |               |           |
|                |                 |           |           |            |           |               |           |
| Q1 2019        |                 | 7,935     |           | 808.3      |           | 6,414         |           |
| Q2 2019        |                 | 8,576     |           | 794.8      |           | 6,817         |           |
| Q3 2019        |                 | 8,542     |           | 810.5      |           | 6,923         |           |
| Q4 2019        |                 | 8,503     |           | 823.4      |           | 7,001         |           |
| Annual         |                 | 33,555    | Y/Y % CH. | 809.3      | Y/Y % CH. | 27,155        | Y/Y % CH. |
| Q1 2020        |                 | 8,399     | 5.9%      | 825.0      | 2.1%      | 6,929         | 8.0%      |
| Q2 2020        |                 | 7,393     | -13.8%    | 818.9      | 3.0%      | 6,054         | -11.2%    |
| Q3 2020        |                 | 8,712     | 2.0%      | 832.0      | 2.7%      | 7,249         | 4.7%      |
| Q4 2020        |                 | 8,588     | 1.0%      | 834.0      | 1.3%      | 7,162         | 2.3%      |
| Annual         |                 | 33,092    | -1.4%     | 827.5      | 2.2%      | 27,394        | 0.9%      |
|                |                 |           |           |            |           |               |           |
| Q1 2021        |                 | 8,351     | -0.6%     | 829.0      | 0.5%      | 6,923         | -0.1%     |
| Q2 2021        |                 | 8,169     | 10.5%     | 812.0      | -0.8%     | 6,633         | 9.6%      |
| Q3 2021        |                 | 8,277     | -5.0%     | 825.0      | -0.8%     | 6,828         | -5.8%     |
| Q4 2021        |                 | 7,947     | -7.5%     | 835.0      | 0.1%      | 6,635         | -7.4%     |
| Annual         |                 | 32,743    | -1.1%     | 825.3      | -0.3%     | 27,020        | -1.4%     |
|                |                 |           |           |            |           |               |           |

#### WEEKLY STEER AND HEIFER SLAUGHTER. '000 HEAD



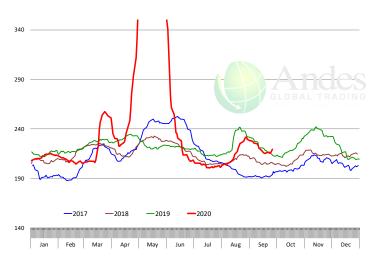
#### Weekly Average FI Cattle Carcass Weights (Includes Fed & Non Fed Cattle)



### **Beef Primal Values**

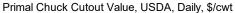


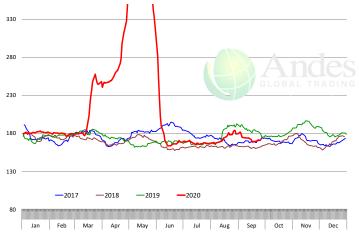
Beef Choice Cutout Value, USDA, Daily, \$/cwt



Primal Round Cutout Value, USDA, Daily, \$/cwt

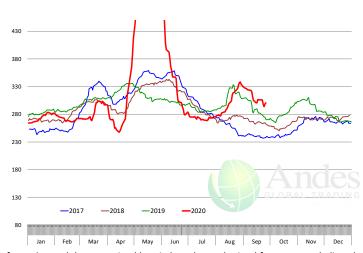
Primal Loin Cutout Value, USDA, Daily, \$/cwt







130





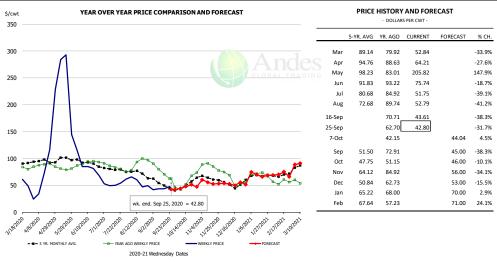
-2019



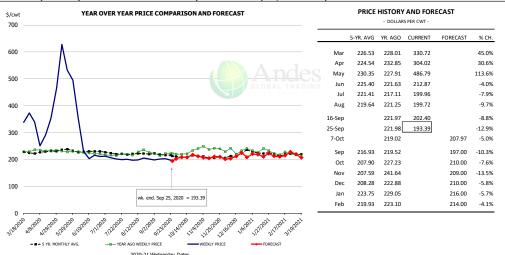




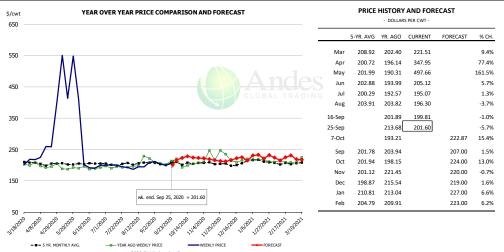




#### SELECT, 114A, 3 SHOULDER CLOD, TRIMMED, 1/4" MAX, USDA



#### SELECT, 170 GOOSENECK ROUND, 18-33, USDA





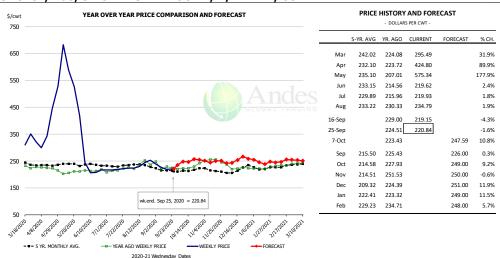








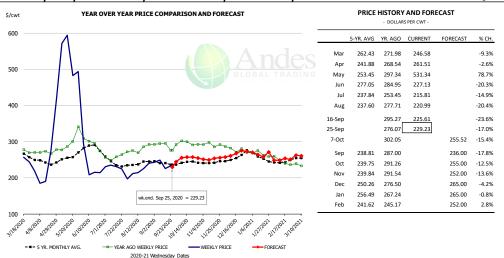
#### CHOICE, 168, 3 TOP INSIDE ROUND, 1/4" MAX, USDA



#### CHOICE, 184, 3 TOP BUTT, BONELESS, USDA



#### CHOICE, 120, 1 BRISKET, DECKLE-OFF, BONELESS, USDA





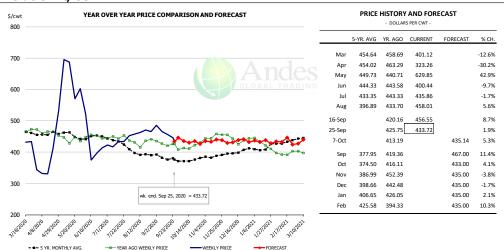








#### **Inside Skirt, USDA**













## **Broiler Market - Supply Situation & Outlook**

## **Weekly Broiler Production Statistics**

Source: USDA

| Source: USDA   |                 | Slaughter    |              | Dressed Wt |           | Production RTC |           |
|----------------|-----------------|--------------|--------------|------------|-----------|----------------|-----------|
|                |                 | (million hd) | % CH.        | LBS        | % CH.     | (Million lbs)  | % CH.     |
| Voor Ago       | 21 Can 10       | 175.0        |              | 4.78       |           | 836.5          |           |
| Year Ago       | 21-Sep-19       |              | 2.70/        |            | 4.30/     |                | 1 50/     |
| Last Week      | 19-Sep-20       | 170.3        | -2.7%        | 4.84       | 1.3%      | 824.3          | -1.5%     |
| Prev. Week     | 12-Sep-20       | 149.1        |              | 4.92       |           | 734.3          |           |
| Last Week      | 19-Sep-20       | 170.3        | 14.2%        | 4.84       | -1.7%     | 824.3          | 12.3%     |
| YTD Last Year  | 21-Sep-19       | 6,260        |              | 4.70       |           | 29,436         |           |
| YTD This Year  | 19-Sep-20       | 6,239        | -0.3%        | 4.78       | 1.7%      | 29,848         | 1.4%      |
| Quarterly Hist | orv + Forecasts | s            |              |            |           |                |           |
| , ,            | ,               |              |              |            |           |                |           |
| Q1 2019        |                 | 2,217        |              | 4.68       |           | 10,384         |           |
| Q2 2019        |                 | 2,302        |              | 4.76       |           | 10,945         |           |
| Q3 2019        |                 | 2,387        |              | 4.78       |           | 11,402         |           |
| Q4 2019        |                 | 2,319        |              | 4.82       |           | 11,175         |           |
| Annual         |                 | 9,224        | Y/Y % CH.    | 4.76       | Y/Y % CH. | 43,905         | Y/Y % CH. |
| 04 2020        |                 | 2.240        | 5.00/        | 4.70       | 2.20/     | 44 227         | 0.20/     |
| Q1 2020        |                 | 2,348        | 5.9%         | 4.79       | 2.2%      | 11,237         | 8.2%      |
| Q2 2020        |                 | 2,257        | -2.0%        | 4.84       | 1.9%      | 10,931         | -0.1%     |
| Q3 2020        |                 | 2,399        | 0.5%         | 4.80       | 0.5%      | 11,513         | 1.0%      |
| Q4 2020        |                 | 2,354        | 1.5%         | 4.85       | 0.7%      | 11,416         | 2.2%      |
| Annual         |                 | 9,357        | 1.4%         | 4.82       | 1.3%      | 45,097         | 2.7%      |
| Q1 2021        |                 | 2,265        | -3.5%        | 4.83       | 0.9%      | 10,939         | -2.6%     |
| Q2 2021        |                 | 2,279        | 1.0%         | 4.87       | 0.5%      | 11,100         | 1.5%      |
| Q3 2021        |                 | 2,425        | 1.1%         | 4.87       | 1.5%      | 11,809         | 2.6%      |
| Q4 2021        |                 | 2,354        | 0.0%         | 4.90       | 1.0%      | 11,535         | 1.0%      |
| Annual         |                 | 9,323        | -0.4%        | 4.87       | 1.0%      | 45,384         | 0.6%      |
|                |                 | -,-=-        | <b>3</b> , 5 |            | =:0,0     | ,              | 2.2,3     |

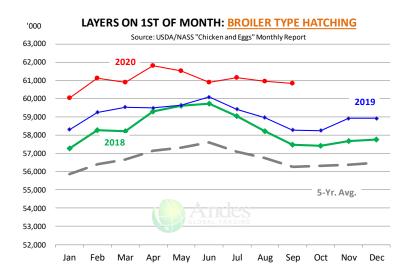




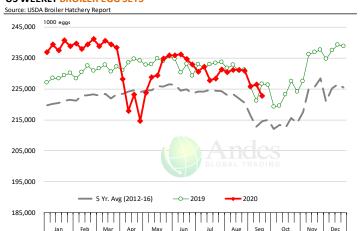




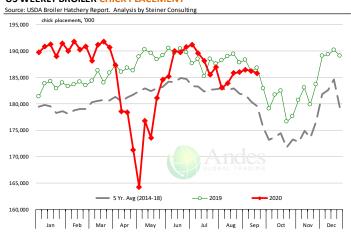


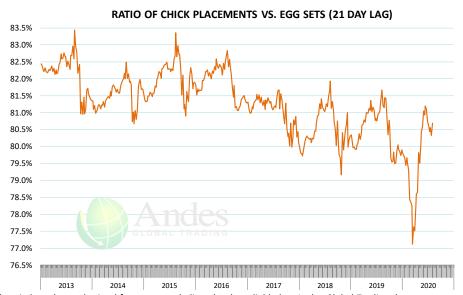


#### **US WEEKLY BROILER EGG SETS**



#### **US WEEKLY BROILER CHICK PLACEMENT**







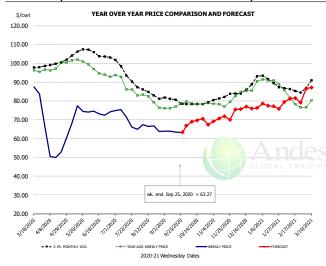






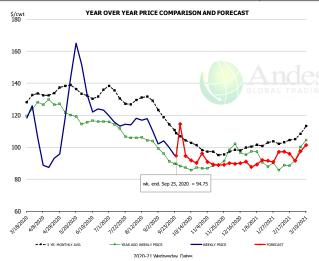


#### **BROILER, NATIONAL WHOLE BIRD PRICE, USDA**



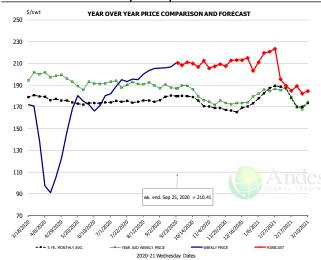
| PRICE HISTORY AND FORECAST - DOLLARS PER CWT - |           |         |         |          |        |  |  |  |  |  |
|--|-----------|---------|---------|----------|--------|--|--|--|--|--|
|  | 5-YR. AVG | YR. AGO | CURRENT | FORECAST | % CH.  |  |  |  |  |  |
| Mar  | 94.62     | 93.29   | 82.03   |          | -12.1% |  |  |  |  |  |
| Apr  | 99.30     | 97.58   | 56.09   |          | -42.5% |  |  |  |  |  |
| May  | 105.42    | 100.87  | 73.58   |          | -27.1% |  |  |  |  |  |
| Jun  | 104.14    | 94.60   | 73.60   |          | -22.2% |  |  |  |  |  |
| Jul  | 96.41     | 88.37   | 70.51   |          | -20.2% |  |  |  |  |  |
| Aug  | 84.56     | 80.35   | 66.11   |          | -17.7% |  |  |  |  |  |
| 16-Sep   |           | 76.91   | 63.48   |          | -17.5% |  |  |  |  |  |
| 25-Sep   |           | 78.48   | 63.27   |          | -19.4% |  |  |  |  |  |
| 7-Oct  |           | 78.71   |         | 68.96    | -12.4% |  |  |  |  |  |
| Sep  | 80.61     | 76.92   |         | 68.00    | -11.6% |  |  |  |  |  |
| Oct  | 78.39     | 78.81   |         | 69.00    | -12.4% |  |  |  |  |  |
| Nov  | 81.23     | 78.33   |         | 70.00    | -10.6% |  |  |  |  |  |
| Dec  | 85.63     | 84.63   |         | 76.00    | -10.2% |  |  |  |  |  |
| Jan  | 91.39     | 90.51   |         | 78.00    | -13.8% |  |  |  |  |  |
| Feb  | 85.61     | 80.64   |         | 80.00    | -0.8%  |  |  |  |  |  |

#### N.E. BROILER BREAST BONELESS-SKINLESS, USDA



|        | 5-YR. AVG | YR. AGO | CURRENT | FORECAST | % CH.  |
|--------|-----------|---------|---------|----------|--------|
| Mar    | 122.74    | 114.34  | 112.13  |          | -1.9%  |
| Apr    | 132.93    | 127.81  | 94.10   |          | -26.4% |
| May    | 137.63    | 120.51  | 144.59  |          | 20.0%  |
| Jun    | 132.73    | 115.97  | 125.50  |          | 8.2%   |
| Jul    | 132.87    | 110.82  | 115.31  |          | 4.1%   |
| Aug    | 129.48    | 105.01  | 115.70  |          | 10.2%  |
| 16-Sep |           | 91.19   | 99.94   |          | 9.6%   |
| 25-Sep |           | 89.61   | 94.75   |          | 5.7%   |
| 7-Oct  |           | 87.23   |         | 94.54    | 8.4%   |
| Sep    | 117.31    | 94.00   |         | 108.00   | 14.9%  |
| Oct    | 103.62    | 87.09   |         | 94.00    | 7.9%   |
| Nov    | 96.70     | 88.86   |         | 90.00    | 1.3%   |
| Dec    | 98.47     | 98.11   |         | 90.00    | -8.3%  |
| Jan    | 101.48    | 92.68   |         | 90.00    | -2.9%  |
| Feb    | 103.25    | 88.68   |         | 97.00    | 9.4%   |

#### N.E. BROILER WINGS, USDA, WT.AVG.



|        | 5-YR. AVG | YR. AGO | CURRENT | FORECAST | % CH.  |
|--------|-----------|---------|---------|----------|--------|
| Mar    | 176.96    | 189.04  | 171.23  |          | -9.4%  |
| Apr    | 178.40    | 199.35  | 110.87  |          | -44.4% |
| May    | 174.47    | 192.66  | 167.59  |          | -13.0% |
| Jun    | 173.60    | 191.81  | 172.40  |          | -10.1% |
| Jul    | 174.98    | 191.55  | 190.84  |          | -0.4%  |
| Aug    | 175.27    | 190.98  | 200.98  |          | 5.2%   |
| 16-Sep |           | 187.72  | 206.92  |          | 10.2%  |
| 25-Sep |           | 187.16  | 210.41  |          | 12.4%  |
| 7-Oct  |           | 189.25  |         | 211.00   | 11.5%  |
| Sep    | 178.83    | 188.12  |         | 206.00   | 9.5%   |
| Oct    | 177.95    | 184.20  |         | 210.00   | 14.0%  |
| Nov    | 169.43    | 174.03  |         | 208.00   | 19.5%  |
| Dec    | 167.70    | 173.45  |         | 213.00   | 22.8%  |
| Jan    | 181.54    | 183.79  |         | 213.00   | 15.9%  |
| Feb    | 182.69    | 180.77  |         | 193.00   | 6.8%   |

PRICE HISTORY AND FORECAST



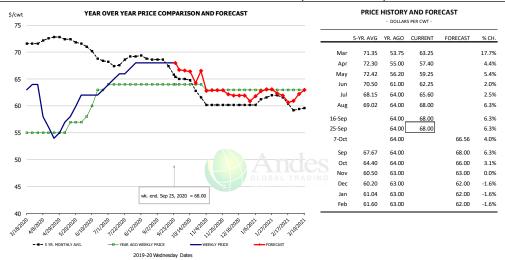








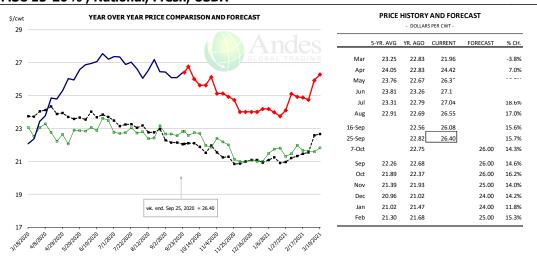




#### N.E. Broiler Drumsticks, USDA



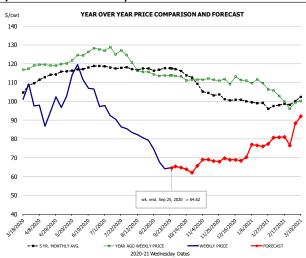
### MSC 15-20%, National, Fresh, USDA





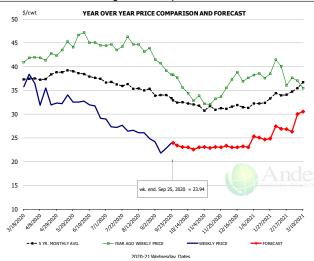


#### **B/S BROILER THIGHS, USDA**



| PRICE HISTORY AND FORECAST - DOLLARS PER CWT - |           |         |         |          |        |  |  |  |  |  |
|--|-----------|---------|---------|----------|--------|--|--|--|--|--|
|  | 5-YR. AVG | YR. AGO | CURRENT | FORECAST | % CH.  |  |  |  |  |  |
| Mar  | 102.46    | 116.85  | 102.50  |          | -12.3% |  |  |  |  |  |
| Apr  | 111.99    | 119.26  | 95.76   |          | -19.7% |  |  |  |  |  |
| May  | 115.80    | 121.04  | 108.31  |          | -10.5% |  |  |  |  |  |
| Jun  | 117.98    | 126.67  | 105.57  |          | -16.7% |  |  |  |  |  |
| Jul  | 118.19    | 126.51  | 90.46   |          | -28.5% |  |  |  |  |  |
| Aug  | 117.09    | 117.08  | 81.42   |          | -30.5% |  |  |  |  |  |
| 16-Sep   |           | 113.78  | 64.07   |          | -43.7% |  |  |  |  |  |
| 25-Sep   |           | 113.73  | 64.62   |          | -43.2% |  |  |  |  |  |
| 7-Oct  |           | 113.73  |         | 64.79    | -43.0% |  |  |  |  |  |
| Sep  | 117.08    | 113.81  |         | 64.00    | -43.8% |  |  |  |  |  |
| Oct  | 114.90    | 112.18  |         | 64.00    | -42.9% |  |  |  |  |  |
| Nov  | 105.31    | 111.47  |         | 69.00    | -38.1% |  |  |  |  |  |
| Dec  | 100.86    | 111.30  |         | 69.00    | -38.0% |  |  |  |  |  |
| Jan  | 98.97     | 109.59  |         | 77.00    | -29.7% |  |  |  |  |  |
| Feb  | 97.37     | 101.10  |         | 81.00    | -19.9% |  |  |  |  |  |

#### **N.E. BROILER LEG QUARTERS, USDA**



| PRICE HISTORY AND FORECAST - DOLLARS PER CWT - |           |         |         |          |        |  |  |  |
|--|-----------|---------|---------|----------|--------|--|--|--|
|  | 5-YR. AVG | YR. AGO | CURRENT | FORECAST | % CH.  |  |  |  |
| Mar  | 36.73     | 39.12   | 36.66   |          | -6.3%  |  |  |  |
| Apr  | 37.72     | 42.01   | 33.62   |          | -20.0% |  |  |  |
| May  | 39.04     | 44.38   | 32.83   |          | -26.0% |  |  |  |
| Jun  | 37.92     | 45.45   | 31.40   |          | -30.9% |  |  |  |
| Jul  | 36.57     | 44.63   | 27.52   |          | -38.3% |  |  |  |
| Aug  | 35.36     | 44.13   | 25.90   |          | -41.3% |  |  |  |
| 16-Sep   |           | 39.18   | 22.79   |          | -41.8% |  |  |  |
| 25-Sep   |           | 38.33   | 23.94   |          | -37.5% |  |  |  |
| 7-Oct  |           | 35.62   |         | 23.06    | -35.3% |  |  |  |
| Sep  | 33.90     | 39.93   |         | 23.00    | -42.4% |  |  |  |
| Oct  | 32.20     | 34.91   |         | 23.00    | -34.1% |  |  |  |
| Nov  | 31.20     | 32.78   |         | 23.00    | -29.8% |  |  |  |
| Dec  | 31.50     | 37.16   |         | 23.00    | -38.1% |  |  |  |
| Jan  | 32.18     | 38.10   |         | 25.00    | -34.4% |  |  |  |
| Feb  | 34.09     | 38.82   |         | 27.00    | -30.4% |  |  |  |











## **Turkey Market - Supply Situation & Outlook**

## **Weekly Turkey Production Statistics**

Source: USDA

| Source. OSDA   |                | Slaughter    |              | Dressed Wt     |              | Production RTC |           |
|----------------|----------------|--------------|--------------|----------------|--------------|----------------|-----------|
|                |                | (million hd) | % CH.        | LBS            | % CH.        | (Million lbs)  | % CH.     |
| Year Ago       | 21-Sep-19      | 4.375        |              | 25.89          |              | 113.3          |           |
| Last Week      | 19-Sep-20      | 3.942        | -9.9%        | 25.23          | -2.5%        | 99.5           | -12.2%    |
| Prev. Week     | 12-Sep-20      | 3.724        |              | 26.01          |              | 96.9           |           |
| Last Week      | 19-Sep-20      | 3.942        | 5.9%         | 25.23          | -3.0%        | 99.5           | 2.7%      |
| YTD Last Year  | 21-Sep-19      | 152.9        |              | 26.19          |              | 4,005          |           |
| YTD This Year  | 19-Sep-20      | 151.5        | -1.0%        | 25.92          | -1.0%        | 3,927          | -1.9%     |
| Quarterly Hist | ory + Forecast | s            |              |                |              |                |           |
|                |                |              |              |                |              |                |           |
| Q1 2019        |                | 55.0         |              | 26.30          |              | 1,446          |           |
| Q2 2019        |                | 56.1         |              | 25.85          |              | 1,451          |           |
| Q3 2019        |                | 57.9         |              | 25.09          |              | 1,453          |           |
| Q4 2019        |                | 58.6         |              | 25.05          |              | 1,467          |           |
| Annual         |                | 227.7        | Y/Y % CH.    | 25.57          | Y/Y % CH.    | 5,818          | Y/Y % CH. |
| Q1 2020        |                | 55.9         | 1.7%         | 26.27          | -0.1%        | 1,469          | 1.6%      |
| Q2 2020        |                | 52.7         | -6.1%        | 26.00          | 0.6%         | 1,369          | -5.6%     |
| Q3 2020        |                | 56.8         | -2.0%        | 25.29          | 0.8%         | 1,436          | -1.2%     |
| Q4 2020        |                | 58.9         | 0.5%         | 25.22          | 0.7%         | 1,486          | 1.3%      |
| Annual         |                | 224.3        | -1.5%        | 25.70          | 0.5%         | 5,760          | -1.0%     |
| 01 2021        |                | FF 7         | 0.40/        | 26.42          | 0.60/        | 1 472          | 0.20/     |
| Q1 2021        |                | 55.7<br>53.2 | -0.4%        | 26.43          | 0.6%         | 1,472          | 0.2%      |
| Q2 2021        |                | 53.2<br>57.3 | 0.9%<br>1.0% | 26.18<br>25.42 | 0.7%<br>0.5% | 1,391          | 1.6%      |
| Q3 2021        |                |              |              |                |              | 1,457          | 1.5%      |
| Q4 2021        |                | 58.7         | -0.4%        | 25.35          | 0.5%         | 1,488          | 0.1%      |
| Annual         |                | 224.9        | 0.3%         | 25.84          | 0.6%         | 5,808          | 0.8%      |



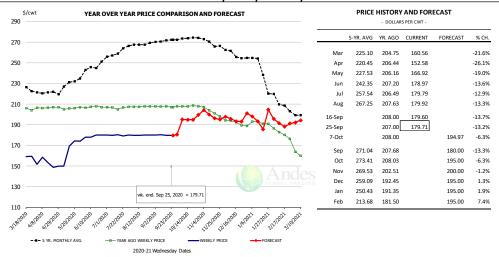




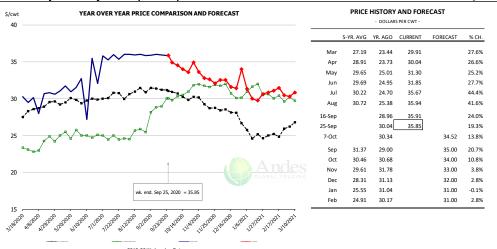




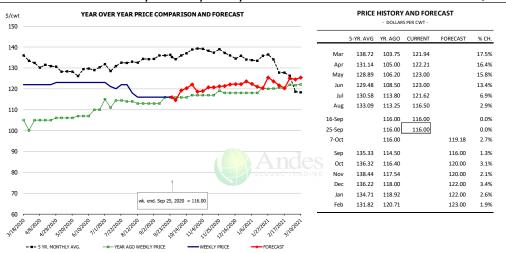
#### **BONELESS-SKINLESS TURKEY BREAST, TOM, FRESH, USDA**



#### Mech. Sep. Turkey-Fresh, USDA, WT.AVG.



#### TURKEY MEAT - SCAPULA, FROZEN, USDA, WT.AVG.





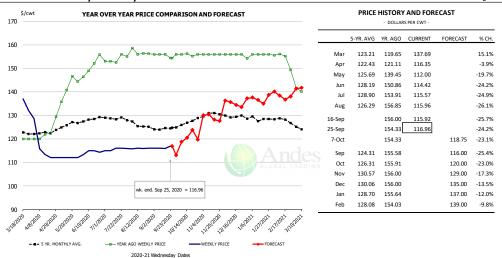








#### TURKEY THIGH, FRESH, USDA











## **Special Monthly Update - Cold Storage Inventories**

### **USDA STOCKS IN COLD STORAGE REPORT**

| 1,000 Pounds   1,00 | COMMODITY        | Stocks    | in All Warehouses |           | Percent O | f      |
|--|------------------|-----------|-------------------|-----------|-----------|--------|
| Prozes Pork  |                  | 31-Aug-19 | 31-Jul-20         | 31-Aug-20 | Aug-19    | Jul-20 |
| Picnics, Bone-In         10,063         7,089         7,610         76         10           Hams, Total         202,454         136,621         148,055         73         10           Bone-in         80,648         53,366         58,846         73         11           Boneless         121,806         83,255         89,209         73         10           Bellies         45,723         42,374         30,533         67         77           Loins, Total         42,371         37,189         39,714         94         10           Boneis         19,837         14,935         14,213         72         9           Boneless         22,534         22,254         25,501         113         11           Ribs         79,353         63,169         62,593         79         9         9           Butts         16,200         13,557         14,520         90         10           Other         85,780         48,099         53,645         63         11           Variety Meats         32,743         23,937         25,566         78         10           Total         606,784         460,635         467,682         77  |                  |           | 1,000 Pounds      |           |           |        |
| Hams, Total         202,454         136,621         148,055         73         100           Bone-in         80,648         53,366         58,846         73         111           Boneless         121,806         83,255         89,209         73         100           Bellies         45,723         42,374         30,533         67         77           Loins, Total         42,371         37,189         39,714         94         10           Bone-in         19,837         14,935         14,213         72         99           Boneless         22,534         22,254         25,501         113         111           Ribs         79,353         63,169         62,593         79         99           Butts         16,200         13,557         14,520         90         10           Trimmings         42,008         41,020         37,467         89         9           Other         85,780         48,069         53,645         63         11           Variety Meats         32,743         23,937         25,566         78         10           Frozen Beef         8         406,635         467,682         77         10     <  | Frozen Pork      |           |                   |           |           |        |
| Bone-in         80,648         53,366         58,846         73         111           Boneless         121,806         83,255         89,209         73         10           Bellies         45,723         42,374         30,533         67         7.           Loins, Total         42,371         37,189         39,714         94         10           Bone-in         19,837         14,935         14,213         72         9           Boneless         22,534         22,254         25,501         113         111           Ribs         79,353         63,169         62,593         79         99           Butts         16,200         13,557         14,520         90         10           Trimimings         42,008         41,020         37,467         89         9         9           Other         85,780         48,069         53,645         63         11         11         10 <t< td=""><td>Picnics, Bone-In</td><td>10,063</td><td>7,089</td><td>7,610</td><td>76</td><td>107</td></t<>   | Picnics, Bone-In | 10,063    | 7,089             | 7,610     | 76        | 107    |
| Boneless   121,806   83,255   89,209   73   10     Bellies   45,723   42,374   30,533   67   7.     Loins, Total   42,371   37,189   39,714   94   10     Bone-in   19,837   14,935   14,213   72   99     Boneless   22,534   22,254   25,501   113   11     Ribs   79,353   63,169   62,593   79   99     Butts   16,200   13,557   14,520   90   10     Trimmings   42,008   41,020   37,467   89   9     Other   85,780   48,069   53,645   63   11     Variety Meats   32,743   23,937   25,566   78   10     Total   606,784   460,635   467,682   77   10     Frozen Beef   80,089   47,610   47,979   96   10     Total   606,784   460,635   467,682   77   10     Frozen Beef   80,089   40,548   428,631   99   10     Beef Cuts   36,178   33,628   31,588   87   99     Total   469,876   440,176   460,219   98   10     Other   Veal   5,386   5,328   6,400   119   12     Lamb & Mutton   46,642   44,712   42,418   91   91     Total   52,028   50,040   48,818   94   91     Total   52,028   50,040   48,818   94   91    Total   69,763   50,239   50,883   73   10     Chicken   Brailers, Fryers, Roasters   73,078   79,798   80,496   110   100     Mings   69,763   50,239   50,883   73   10     Other Chicken   543,831   516,659   519,219   95   10    Turkey   Whole Turkey   322,864   285,191   288,407   89   10     Turkey   Whole Turkeys   322,864   285,191   288,407   89   10     Turkey   Whole Turkeys   322,864   285,191   288,407   89   10     Turkey   Whole Turkeys   322,864   285,191   288,407   89   90   91     Other Chicken   543,831   516,659   519,219   95   10     Total   563,076   522,325   531,763   94   10     Ducks   3,781   7,795   6,752   179   88  | Hams, Total      | 202,454   | 136,621           | 148,055   | 73        | 108    |
| Bellies         45,723         42,374         30,533         67         7.           Loins, Total         42,371         37,189         39,714         94         10           Bone-in         19,837         14,935         14,213         72         9           Boneless         22,534         22,254         25,501         113         111           Ribs         79,353         63,169         62,593         79         9         10           Butts         16,200         13,557         14,520         90         10           Trimmings         42,008         41,020         37,467         89         9           Other         85,780         48,069         53,645         63         11           Variety Meats         32,743         23,937         25,566         78         10           Unclassified         50,089         47,610         47,979         96         10           Total         606,784         460,635         467,682         77         10           Frozen Beef         Boneless         433,698         406,548         428,631         99         10           Other         Cuts         36,178         33,628  | Bone-in          | 80,648    | 53,366            | 58,846    | 73        | 110    |
| Loins, Total         42,371         37,189         39,714         94         10           Bone-in         19,837         14,935         14,213         72         9           Boneless         22,534         22,254         25,501         113         11           Ribs         79,353         63,169         62,593         79         9           Butts         16,200         13,557         14,520         90         10           Trimmings         42,008         41,020         37,467         89         9         9           Other         85,780         48,069         53,645         63         11           Variety Meats         32,743         23,937         25,566         78         10           Unclassified         50,089         47,610         47,979         96         10           Total         606,784         460,635         467,682         77         10           Frozen Beef<br>Boneless         433,698         406,548         428,631         99         10           Beef Cuts         36,178         33,628         31,588         87         99           Total         469,876         440,176         460,219         98 <td>Boneless</td> <td>121,806</td> <td>83,255</td> <td>89,209</td> <td>73</td> <td>107</td>   | Boneless         | 121,806   | 83,255            | 89,209    | 73        | 107    |
| Bone-in Boneless         19,837 22,534         14,935 22,54 25,501         113 111           Ribs         79,353 363,169 62,593 79 99         99           Butts         16,200 13,557 14,520 90 10           Trimmings         42,008 41,020 37,467 89 99         90           Other         85,780 48,069 53,645 63 11           Variety Meats         32,743 23,937 25,566 78 10           Unclassified         50,089 47,610 47,979 96 10           Total         606,784 460,635 467,682 77 10           Frozen Beef         80           Boneless         433,698 406,548 428,631 99 10           Beef Cuts         36,178 33,628 31,588 87 99           Total         469,876 440,176 460,219 98 10           Other         Veal         5,386 5,328 6,400 119 12           Lamb & Mutton         46,642 44,712 42,418 91 91         91           Total         52,028 50,040 48,818 94 99         96           Protal Red Meat         1,128,688 950,851 976,719 87 10           Chicken         Briegers, Fryers, Roasters         22,029 26,670 29,136 132 10           Briegers, Fryers, Roasters         22,029 26,670 29,136 132 10           Briegers and Breast Meat         180,884 203,487 203,247 112 10           Leg Quarters         73,078 79,98 80,496 110 10           Othe  | Bellies          | 45,723    | 42,374            | 30,533    | 67        | 72     |
| Boneless         22,534         22,254         25,501         113         11.           Ribs         79,353         63,169         62,593         79         99         10           Trimmings         16,200         13,557         14,520         90         10           Trimmings         42,008         41,020         37,467         89         9           Other         85,780         48,069         53,645         63         11.           Variety Meats         32,743         23,937         25,566         78         10           Unclassified         50,089         47,610         47,979         96         10           Total         606,784         460,635         467,682         77         10           Frozen Beef         8         86         8         428,631         99         10           Beef Cuts         36,178         33,628         31,588         87         9           Total         469,876         440,176         460,219         98         10           Other         Veal         5,386         5,328         6,400         119         12           Lomb & Mutton         46,642         44,712         42,  | Loins, Total     | 42,371    | 37,189            | 39,714    | 94        | 107    |
| Ribs         79,353         63,169         62,593         79         99           Butts         16,200         13,557         14,520         90         10           Trimmings         42,008         41,020         37,467         89         9           Other         85,780         48,069         53,645         63         11           Variety Meats         32,743         23,937         25,566         78         10           Unclassified         50,089         47,610         47,979         96         10           Total         606,784         460,635         467,682         77         10           Frozen Beef         Boneless         433,698         406,548         428,631         99         10           Beef Cuts         36,178         33,628         31,588         87         9           Total         469,876         440,176         460,219         98         10           Other         Veal         5,386         5,328         6,400         119         12           Lamb & Mutton         46,642         44,712         42,418         91         9           Total Red Meat         1,128,688         950,851         976   | Bone-in          | 19,837    | 14,935            | 14,213    | 72        | 95     |
| Butts         16,200         13,557         14,520         90         10           Trimmings         42,008         41,020         37,467         89         9           Other         85,780         48,069         53,645         63         11           Variety Meats         32,743         23,937         25,566         78         10           Unclassified         50,089         47,610         47,979         96         10           Total         606,784         460,635         467,682         77         10           Frozen Beef<br>Boneless         433,698         406,548         428,631         99         10           Beef Cuts         36,178         33,628         31,588         87         99         10           Other         Veal         469,876         440,176         460,219         98         10           Other         Veal         5,386         5,328         6,400         119         12           Lamb & Mutton         46,642         44,712         42,418         91         9           Total         52,028         50,040         48,818         94         9           Total Red Meat         1,128,688   | Boneless         | 22,534    | 22,254            | 25,501    | 113       | 115    |
| Trimmings         42,008         41,020         37,467         89         9           Other         85,780         48,069         53,645         63         11.           Variety Meats         32,743         23,937         25,566         78         10           Unclassified         50,089         47,610         47,979         96         10           Total         606,784         460,635         467,682         77         10           Frozen Beef         Boneless         433,698         406,548         428,631         99         10           Beef Cuts         36,178         33,628         31,588         87         9           Total         469,876         440,176         460,219         98         10           Other         Veal         5,386         5,328         6,400         119         12           Lamb & Mutton         46,642         44,712         42,418         91         9           Total         52,028         50,040         48,818         94         9           Total Red Meat         1,128,688         950,851         976,719         87         10           Chicken         8         90,293         20,3   | Ribs             | 79,353    | 63,169            | 62,593    | 79        | 99     |
| Other         85,780         48,069         53,645         63         11:           Variety Meats         32,743         23,937         25,566         78         10           Unclassified         50,089         47,610         47,979         96         10           Total         606,784         460,635         467,682         77         10           Frozen Beef         Boneless         433,698         406,548         428,631         99         10           Beef Cuts         36,178         33,628         31,588         87         99           Total         469,876         440,176         460,219         98         10           Other         Veal         5,386         5,328         6,400         119         12           Lamb & Mutton         46,642         44,712         42,418         91         99           Total         52,028         50,040         48,818         94         99           Total Red Meat         1,128,688         950,851         976,719         87         10           Chicken         Brollers, Fryers, Roasters         22,029         26,670         29,136         132         10           Breasts and Breast Meat </td <td>Butts</td> <td>16,200</td> <td>13,557</td> <td>14,520</td> <td>90</td> <td>107</td>  | Butts            | 16,200    | 13,557            | 14,520    | 90        | 107    |
| Variety Meats         32,743         23,937         25,566         78         10           Unclassified         50,089         47,610         47,979         96         10           Total         606,784         460,635         467,682         77         10           Frozen Beef         8         8         7         9         10           Boneless         433,698         406,548         428,631         99         10           Beef Cuts         36,178         33,628         31,588         87         9           Total         469,876         440,176         460,219         98         10           Other         Veal         5,386         5,328         6,400         119         12           Lamb & Mutton         46,642         44,712         42,418         91         91           Total         52,028         50,040         48,818         94         96           Total Red Meat         1,128,688         950,851         976,719         87         10           Chicken         Broilers, Fryers, Roasters         22,029         26,670         29,136         132         10           Breasts and Breast Meat         180,884   | Trimmings        | 42,008    | 41,020            | 37,467    | 89        | 91     |
| Unclassified         50,089         47,610         47,979         96         10           Total         606,784         460,635         467,682         77         10           Frozen Beef         Boneless         433,698         406,548         428,631         99         10           Beef Cuts         36,178         33,628         31,588         87         9           Total         469,876         440,176         460,219         98         10           Other         Veal         5,386         5,328         6,400         119         12           Lamb & Mutton         46,642         44,712         42,418         91         9           Total         52,028         50,040         48,818         94         9           Total Red Meat         1,128,688         950,851         976,719         87         10           Chicken         Broilers, Fryers, Roasters         22,029         26,670         29,136         132         10           Chicken         Breasts and Breast Meat         180,884         203,487         203,247         112         10           Leg Quarters         73,078         79,798         80,496         110         <  | Other            | 85,780    | 48,069            | 53,645    | 63        | 112    |
| Unclassified         50,089         47,610         47,979         96         10           Total         606,784         460,635         467,682         77         10           Frozen Beef         Boneless         433,698         406,548         428,631         99         10           Beef Cuts         36,178         33,628         31,588         87         9           Total         469,876         440,176         460,219         98         10           Other         Veal         5,386         5,328         6,400         119         12           Lamb & Mutton         46,642         44,712         42,418         91         9           Total         52,028         50,040         48,818         94         9           Total Red Meat         1,128,688         950,851         976,719         87         10           Chicken         Broilers, Fryers, Roasters         22,029         26,670         29,136         132         10           Chicken         Breasts and Breast Meat         180,884         203,487         203,247         112         10           Leg Quarters         73,078         79,798         80,496         110         <  | Variety Meats    | 32,743    | 23,937            | 25,566    | 78        | 107    |
| Total         606,784         460,635         467,682         77         10           Frozen Beef         Boneless         433,698         406,548         428,631         99         10           Beef Cuts         36,178         33,628         31,588         87         9           Total         469,876         440,176         460,219         98         10           Other         Veal         5,386         5,328         6,400         119         12           Lamb & Mutton         46,642         44,712         42,418         91         9           Total         52,028         50,040         48,818         94         9           Total Red Meat         1,128,688         950,851         976,719         87         10           Chicken         Broilers, Fryers, Roasters         22,029         26,670         29,136         132         10           Breasts and Breast Meat         180,884         203,487         203,247         112         10           Leg Quarters         73,078         79,798         80,496         110         10           Wings         69,763         50,239         50,883         73         10           Other Chicken<   | Unclassified     | 50,089    |                   |           | 96        | 101    |
| Boneless         433,698         406,548         428,631         99         100           Beef Cuts         36,178         33,628         31,588         87         99           Total         469,876         440,176         460,219         98         100           Other         Veal         5,386         5,328         6,400         119         120           Lamb & Mutton         46,642         44,712         42,418         91         99           Total         52,028         50,040         48,818         94         96           Total Red Meat         1,128,688         950,851         976,719         87         100           Chicken         8         950,851         976,719         87         100           Breasts and Breast Meat         180,884         203,487         203,247         112         100           Wings         69,763         50,239         50,883 <t< td=""><td>Total</td><td>606,784</td><td>460,635</td><td>467,682</td><td>77</td><td>102</td></t<>   | Total            | 606,784   | 460,635           | 467,682   | 77        | 102    |
| Boneless         433,698         406,548         428,631         99         100           Beef Cuts         36,178         33,628         31,588         87         99           Total         469,876         440,176         460,219         98         100           Other         Veal         5,386         5,328         6,400         119         120           Lamb & Mutton         46,642         44,712         42,418         91         99           Total         52,028         50,040         48,818         94         96           Total Red Meat         1,128,688         950,851         976,719         87         100           Chicken         8         950,851         976,719         87         100           Breasts and Breast Meat         180,884         203,487         203,247         112         100           Wings         69,763         50,239         50,883 <t< td=""><td>Frozen Beef</td><td></td><td></td><td></td><td></td><td></td></t<>   | Frozen Beef      |           |                   |           |           |        |
| Beef Cuts         36,178         33,628         31,588         87         99           Total         469,876         440,176         460,219         98         10           Other         Veal         5,386         5,328         6,400         119         126           Lamb & Mutton         46,642         44,712         42,418         91         91         91           Total         52,028         50,040         48,818         94         91         91           Total Red Meat         1,128,688         950,851         976,719         87         10           Chicken         Broilers, Fryers, Roasters         22,029         26,670         29,136         132         10           Breasts and Breast Meat         180,884         203,487         203,247         112         10           Leg Quarters         73,078         79,798         80,496         110         10           Wings         69,763         50,239         50,883         73         10           Other Chicken         543,831         516,659         519,219         95         10           Total         889,585         876,853         882,981         99         10   | <del></del>      | 433.698   | 406.548           | 428.631   | 99        | 105    |
| Total         469,876         440,176         460,219         98         10           Other         Veal         5,386         5,328         6,400         119         120           Lamb & Mutton         46,642         44,712         42,418         91         91           Total         52,028         50,040         48,818         94         91           Total Red Meat         1,128,688         950,851         976,719         87         10           Chicken         Broilers, Fryers, Roasters         22,029         26,670         29,136         132         10           Breasts and Breast Meat         180,884         203,487         203,247         112         10           Leg Quarters         73,078         79,798         80,496         110         10           Wings         69,763         50,239         50,883         73         10           Other Chicken         543,831         516,659         519,219         95         10           Total         889,585         876,853         882,981         99         10           Turkey         Whole Turkeys         322,864         285,191         288,407         89         10           Tur   | Beef Cuts        |           | •                 | •         |           | 94     |
| Other       Veal       5,386       5,328       6,400       119       120         Lamb & Mutton       46,642       44,712       42,418       91       91         Total       52,028       50,040       48,818       94       96         Total Red Meat       1,128,688       950,851       976,719       87       10         Chicken       Broilers, Fryers, Roasters       22,029       26,670       29,136       132       10         Breasts and Breast Meat       180,884       203,487       203,247       112       10         Leg Quarters       73,078       79,798       80,496       110       10         Wings       69,763       50,239       50,883       73       10         Other Chicken       543,831       516,659       519,219       95       10         Total       889,585       876,853       882,981       99       10         Turkey       Whole Turkeys       322,864       285,191       288,407       89       10         Turkey Breast       95,973       88,499       86,759       90       96         Other       144,239       148,635       156,597       109       10   |                  |           |                   |           |           | 105    |
| Veal         5,386         5,328         6,400         119         120           Lamb & Mutton         46,642         44,712         42,418         91         99           Total         52,028         50,040         48,818         94         99           Total Red Meat         1,128,688         950,851         976,719         87         10           Chicken         Broilers, Fryers, Roasters         22,029         26,670         29,136         132         10           Breasts and Breast Meat         180,884         203,487         203,247         112         10           Leg Quarters         73,078         79,798         80,496         110         10           Wings         69,763         50,239         50,883         73         10           Other Chicken         543,831         516,659         519,219         95         10           Total         889,585         876,853         882,981         99         10           Turkey         Whole Turkeys         322,864         285,191         288,407         89         10           Turkey Breast         95,973         88,499         86,759         90         99           Other <t< td=""><td></td><td>•</td><td>•</td><td>•</td><td></td><td></td></t<>   |                  | •         | •                 | •         |           |        |
| Lamb & Mutton         46,642         44,712         42,418         91         91           Total         52,028         50,040         48,818         94         96           Total Red Meat         1,128,688         950,851         976,719         87         100           Chicken         Broilers, Fryers, Roasters         22,029         26,670         29,136         132         100           Breasts and Breast Meat         180,884         203,487         203,247         112         100           Leg Quarters         73,078         79,798         80,496         110         100           Wings         69,763         50,239         50,883         73         100           Other Chicken         543,831         516,659         519,219         95         100           Total         889,585         876,853         882,981         99         10           Turkey         Whole Turkeys         322,864         285,191         288,407         89         10           Turkey Breast         95,973         88,499         86,759         90         93           Other         144,239         148,635         156,597         109         10           <  |                  | 5 386     | 5 328             | 6.400     | 119       | 120    |
| Total         52,028         50,040         48,818         94         96           Total Red Meat         1,128,688         950,851         976,719         87         103           Chicken         Broilers, Fryers, Roasters         22,029         26,670         29,136         132         106           Breasts and Breast Meat         180,884         203,487         203,247         112         100           Leg Quarters         73,078         79,798         80,496         110         10           Wings         69,763         50,239         50,883         73         10           Other Chicken         543,831         516,659         519,219         95         10           Total         889,585         876,853         882,981         99         10           Turkey         Whole Turkeys         322,864         285,191         288,407         89         10           Turkey Breast         95,973         88,499         86,759         90         93           Other         144,239         148,635         156,597         109         10           Total         563,076         522,325         531,763         94         10           Ducks  |                  |           |                   |           |           |        |
| Total Red Meat         1,128,688         950,851         976,719         87         103           Chicken<br>Broilers, Fryers, Roasters         22,029         26,670         29,136         132         103           Breasts and Breast Meat         180,884         203,487         203,247         112         100           Leg Quarters         73,078         79,798         80,496         110         10           Wings         69,763         50,239         50,883         73         10           Other Chicken         543,831         516,659         519,219         95         10           Total         889,585         876,853         882,981         99         10           Turkey         Whole Turkeys         322,864         285,191         288,407         89         10           Turkey Breast         95,973         88,499         86,759         90         96           Other         144,239         148,635         156,597         109         10           Total         563,076         522,325         531,763         94         10           Ducks         3,781         7,795         6,752         179         8  |                  |           |                   |           |           | 98     |
| Chicken       Broilers, Fryers, Roasters       22,029       26,670       29,136       132       105         Breasts and Breast Meat       180,884       203,487       203,247       112       100         Leg Quarters       73,078       79,798       80,496       110       10         Wings       69,763       50,239       50,883       73       10         Other Chicken       543,831       516,659       519,219       95       10         Total       889,585       876,853       882,981       99       10         Turkey       Whole Turkeys       322,864       285,191       288,407       89       10         Turkey Breast       95,973       88,499       86,759       90       96         Other       144,239       148,635       156,597       109       10         Total       563,076       522,325       531,763       94       10         Ducks       3,781       7,795       6,752       179       8   |                  |           |                   |           |           |        |
| Broilers, Fryers, Roasters       22,029       26,670       29,136       132       100         Breasts and Breast Meat       180,884       203,487       203,247       112       100         Leg Quarters       73,078       79,798       80,496       110       100         Wings       69,763       50,239       50,883       73       100         Other Chicken       543,831       516,659       519,219       95       100         Total       889,585       876,853       882,981       99       100         Turkey       Whole Turkeys       322,864       285,191       288,407       89       100         Turkey Breast       95,973       88,499       86,759       90       96         Other       144,239       148,635       156,597       109       100         Total       563,076       522,325       531,763       94       100         Ducks       3,781       7,795       6,752       179       8  | Total Red Meat   | 1,128,688 | 950,851           | 976,719   | 87        | 103    |
| Breasts and Breast Meat       180,884       203,487       203,247       112       100         Leg Quarters       73,078       79,798       80,496       110       100         Wings       69,763       50,239       50,883       73       100         Other Chicken       543,831       516,659       519,219       95       100         Total       889,585       876,853       882,981       99       100         Turkey       Whole Turkeys       322,864       285,191       288,407       89       100         Turkey Breast       95,973       88,499       86,759       90       90         Other       144,239       148,635       156,597       109       100         Total       563,076       522,325       531,763       94       100         Ducks       3,781       7,795       6,752       179       8  | <u>Chicken</u>   |           |                   |           |           |        |
| Leg Quarters       73,078       79,798       80,496       110       10         Wings       69,763       50,239       50,883       73       10         Other Chicken       543,831       516,659       519,219       95       10         Total       889,585       876,853       882,981       99       10         Turkey       Whole Turkeys         322,864       285,191       288,407       89       10         Turkey Breast       95,973       88,499       86,759       90       98         Other       144,239       148,635       156,597       109       10         Total       563,076       522,325       531,763       94       10         Ducks       3,781       7,795       6,752       179       8   |                  |           |                   |           |           | 109    |
| Wings       69,763       50,239       50,883       73       10         Other Chicken       543,831       516,659       519,219       95       10         Total       889,585       876,853       882,981       99       10         Turkey       Whole Turkeys       322,864       285,191       288,407       89       10         Turkey Breast       95,973       88,499       86,759       90       96         Other       144,239       148,635       156,597       109       10         Total       563,076       522,325       531,763       94       10         Ducks       3,781       7,795       6,752       179       8  |                  |           |                   |           |           | 100    |
| Other Chicken         543,831         516,659         519,219         95         100           Total         889,585         876,853         882,981         99         100           Turkey         Whole Turkeys         322,864         285,191         288,407         89         100           Turkey Breast         95,973         88,499         86,759         90         96           Other         144,239         148,635         156,597         109         100           Total         563,076         522,325         531,763         94         100           Ducks         3,781         7,795         6,752         179         8  |                  |           |                   |           |           | 101    |
| Total         889,585         876,853         882,981         99         100           Turkey         Whole Turkeys         322,864         285,191         288,407         89         100           Turkey Breast         95,973         88,499         86,759         90         90           Other         144,239         148,635         156,597         109         100           Total         563,076         522,325         531,763         94         100           Ducks         3,781         7,795         6,752         179         80  | _                | •         |                   |           |           | 101    |
| Turkey       Whole Turkeys     322,864     285,191     288,407     89     10:       Turkey Breast     95,973     88,499     86,759     90     96       Other     144,239     148,635     156,597     109     10:       Total     563,076     522,325     531,763     94     10:       Ducks     3,781     7,795     6,752     179     8  | Other Chicken    |           |                   |           |           | 100    |
| Whole Turkeys       322,864       285,191       288,407       89       10:         Turkey Breast       95,973       88,499       86,759       90       98         Other       144,239       148,635       156,597       109       10!         Total       563,076       522,325       531,763       94       10!         Ducks       3,781       7,795       6,752       179       8   | Total            | 889,585   | 876,853           | 882,981   | 99        | 101    |
| Turkey Breast         95,973         88,499         86,759         90         93           Other         144,239         148,635         156,597         109         103           Total         563,076         522,325         531,763         94         103           Ducks         3,781         7,795         6,752         179         8  | <u>Turkey</u>    |           |                   |           |           |        |
| Other         144,239         148,635         156,597         109         109           Total         563,076         522,325         531,763         94         100           Ducks         3,781         7,795         6,752         179         8   | Whole Turkeys    | 322,864   | 285,191           | 288,407   | 89        | 101    |
| Total         563,076         522,325         531,763         94         107           Ducks         3,781         7,795         6,752         179         8°  | Turkey Breast    | 95,973    | 88,499            | 86,759    | 90        | 98     |
| <b>Ducks</b> 3,781 7,795 6,752 179 8   | Other            | 144,239   | 148,635           | 156,597   | 109       | 105    |
|  | Total            | 563,076   | 522,325           | 531,763   | 94        | 102    |
| Total Poultry 1,456,442 1,406,973 1,421,496 98 10:   | Ducks            | 3,781     | 7,795             | 6,752     | 179       | 87     |
|  | Total Poultry    | 1,456,442 | 1,406,973         | 1,421,496 | 98        | 101    |

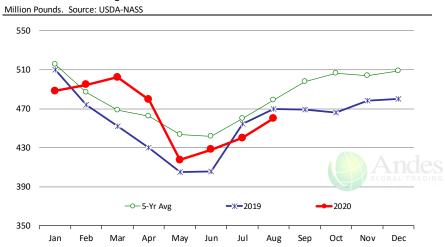




## **Special Monthly Update - Cold Storage Inventories**

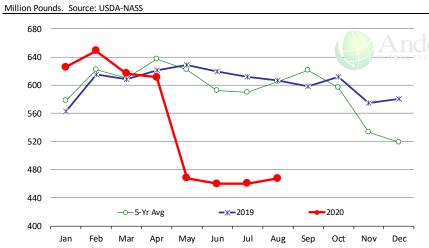


#### All Beef In Cold Storage at End of Month



|     | 2019 | 2020 | '20 vs. '19<br>%ch | F V= Au  | '20 vs. 5-Yr<br>%ch |
|-----|------|------|--------------------|----------|---------------------|
|     | 2019 | 2020 | 70CII              | 5-Yr Avg | 70CII               |
| Jan | 510  | 488  | -4.3%              | 515      | -5.3%               |
| Feb | 474  | 495  | 4.3%               | 487      | 1.6%                |
| Mar | 452  | 502  | 11.1%              | 469      | 7.2%                |
| Apr | 430  | 479  | 11.4%              | 462      | 3.7%                |
| May | 405  | 417  | 3.0%               | 444      | -5.9%               |
| Jun | 406  | 428  | 5.6%               | 442      | -3.1%               |
| Jul | 454  | 440  | -3.1%              | 460      | -4.3%               |
| Aug | 470  | 460  | -2.1%              | 479      | -3.9%               |
| Sep | 469  |      |                    | 498      |                     |
| Oct | 466  |      |                    | 506      |                     |
| Nov | 478  |      |                    | 504      |                     |
| Dec | 480  |      |                    | 509      |                     |

#### All Pork In Cold Storage at End of Month



|     |      |      | '20 vs. '19 |          | '20 vs. 5-Yr |
|-----|------|------|-------------|----------|--------------|
|     | 2019 | 2020 | %ch         | 5-Yr Avg | %ch          |
|     |      |      |             |          |              |
| Jan | 563  | 626  | 11.2%       | 578      | 8.3%         |
| Feb | 616  | 649  | 5.4%        | 622      | 4.4%         |
| Mar | 608  | 617  | 1.4%        | 610      | 1.1%         |
| Apr | 621  | 611  | -1.6%       | 637      | -4.0%        |
| May | 629  | 468  | -25.6%      | 622      | -24.8%       |
| Jun | 619  | 460  | -25.7%      | 592      | -22.3%       |
| Jul | 612  | 461  | -24.7%      | 590      | -21.9%       |
| Aug | 607  | 468  | -22.9%      | 605      | -22.7%       |
| Sep | 599  |      |             | 621      |              |
| Oct | 612  |      |             | 597      |              |
| Nov | 575  |      |             | 533      |              |
| Dec | 580  |      |             | 519      |              |
|     |      |      |             |          |              |

#### All Chicken In Cold Storage at End of Month

| on Pour | ius. 301 | arcc. Os | DA-INAS.     | ,        |            |   |               |    |               |     |        |
|---------|----------|----------|--------------|----------|------------|---|---------------|----|---------------|-----|--------|
| 1,000   |          |          |              |          |            |   |               |    |               |     | —*     |
| 950     | •        |          |              | _        |            |   |               |    |               |     |        |
| 900     |          |          |              | X        |            |   |               | */ | 0             | _0_ |        |
| 850     | *        | _ж_      | —ж           |          | <b>*</b> - |   | _*            |    |               |     |        |
| 800     |          |          |              |          |            |   |               |    |               |     |        |
| 750     |          |          |              |          |            |   |               |    |               | A   |        |
| 700     |          |          |              |          |            |   |               |    |               | GLO | BAL TR |
| 650     |          |          |              | F. V. A  | •          | - | <b>~</b> 2019 |    | <b>-</b> 2020 |     |        |
| 030     |          |          | -0-          | 5-Yr AVE |            |   |               |    |               |     |        |
| 600     |          | ı        | <del>-</del> | 5-Yr Avg | ;<br>T     |   |               | 1  |               | 1   | 1      |

|     |      |      | '20 vs. '19 |          | '20 vs. 5-Yr |
|-----|------|------|-------------|----------|--------------|
|     |      |      |             |          |              |
|     | 2019 | 2020 | %ch         | 5-Yr Avg | %ch          |
|     |      |      |             |          |              |
| Jan | 854  | 957  | 12.2%       | 809      | 18%          |
| Feb | 869  | 924  | 6.4%        | 814      | 14%          |
| Mar | 868  | 920  | 6.0%        | 807      | 14%          |
| Apr | 881  | 933  | 6.0%        | 819      | 14%          |
| May | 834  | 858  | 2.9%        | 808      | 6%           |
| Jun | 836  | 867  | 3.6%        | 814      | 6%           |
| Jul | 848  | 877  | 3.4%        | 823      | 7%           |
| Aug | 890  | 883  | -0.7%       | 830      | 6%           |
| Sep | 914  |      |             | 852      |              |
| Oct | 954  |      |             | 881      |              |
| Nov | 979  |      |             | 896      |              |
| Dec | 978  |      |             | 882      |              |







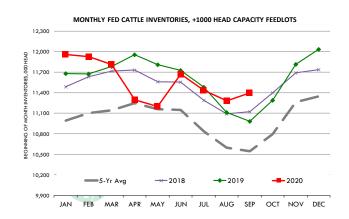


### **Special Monthly Update - Cattle on Feed**

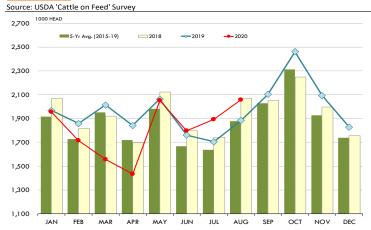


## U.S. ALL CATTLE ON FEED: 1,000+ CAPACITY FEEDLOTS

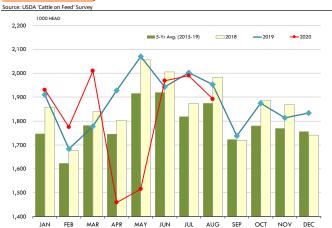
| Source: US                 | DA/NASS. | Analyst Estir | nates from | Urner Barry                     | ,         |            |  |
|----------------------------|----------|---------------|------------|---------------------------------|-----------|------------|--|
|                            | Numbe    | er, Thousan   | d Head     | Current Year as % of Year Prior |           |            |  |
|                            | 2018     | 2019          | 2020       | Actual                          | Estimates | Difference |  |
| Placed on Feed During Aug  | 2,070    | 1,884         | 2,057      | 109.2                           | 105.9     | 3.3        |  |
| Fed Cattle Marketed in Aug | 1,983    | 1,953         | 1,892      | 96.9                            | 96.6      | 0.3        |  |
|                            |          |               |            |                                 |           |            |  |
| On Feed September 1        | 11,125   | 10,982        | 11,394     | 103.8                           | 103.4     | 0.4        |  |



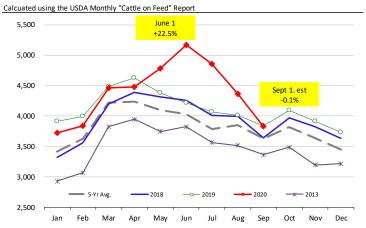
#### **PLACEMENTS OF CATTLE ON FEED, +1000 CAPACITY FEEDLOTS**



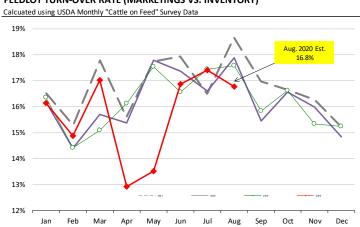
#### **CATTLE MARKETINGS**, +1000 CAPACITY FEEDLOTS



#### INVENTORY OF CATTLE THAT HAVE BEEN ON FEED FOR 120 DAYS OR MORE



#### FEEDLOT TURN-OVER RATE (MARKETINGS VS. INVENTORY)







Urner Barry Survey of

|  | orner barry barrey or        |
|--|------------------------------|
| USDA HOGS AND PIGS REPORT: SEPTEMBER 1, 2020 | ANALYST PRE-REPORT ESTIMATES |

| CATECODY               | 2010   | 2010   | 2020   | 2024  | 2020 AS %<br>OF 2018 | 2020 AS %<br>OF 2019 | 2021 AS %<br>OF 2020 | Par   |       | Δισ   | USDA<br>vs. Est. |
|------------------------|--------|--------|--------|-------|----------------------|----------------------|----------------------|-------|-------|-------|------------------|
| CATEGORY               | 2018   | 2019   | 2020   | 2021  | OF 2018              | OF 2013              | OF 2020              | Rar   | ige   | Avg.  | V3. L3t.         |
| ALL HOGS AND PIGS      | 74,556 | 78,583 | 79,099 |       | 106.1%               | 100.7%               |                      | 96.9  | 102.6 | 100.1 | 0.6              |
| KEPT FOR BREEDING      | 6,330  | 6,431  | 6,333  |       | 100.0%               | 98.5%                |                      | 96.7  | 98.9  | 97.5  | 1.0              |
| KEPT FOR MARKET        | 68,226 | 72,153 | 72,766 |       | 106.7%               | 100.8%               |                      | 96.9  | 103.0 | 100.6 | 0.2              |
| 180 Pounds and over    | 12,100 | 12,899 | 14,169 |       | 117.1%               | 109.8%               |                      | 101.0 | 106.6 | 103.3 | 6.5              |
| 120 - 179 Pounds       | 13,986 | 14,654 | 15,547 |       | 111.2%               | 106.1%               |                      | 98.1  | 105.1 | 102.3 | 3.8              |
| 50 - 119 Pounds        | 20,099 | 21,224 | 20,490 |       | 101.9%               | 96.5%                |                      | 95.4  | 102.0 | 99.8  | -3.3             |
| Under 50 Pounds        | 22,040 | 23,376 | 22,559 |       | 102.4%               | 96.5%                |                      | 95.0  | 100.5 | 98.6  | -2.1             |
| SOW FARROWINGS         |        |        |        |       |                      |                      |                      |       |       |       |                  |
| DEC - FEB 1,2          | 2,977  | 3,099  | 3,158  | 3,111 | 106.1%               | 101.9%               | 98.5%                | 99.1  | 101.5 | 97.0  | 1.5              |
| MAR - MAY              | 3,064  | 3,133  | 3,172  |       | 103.5%               | 101.2%               |                      |       |       |       |                  |
| DEC - MAY 1            | 6,041  | 6,233  | 6,330  |       | 104.8%               | 101.6%               |                      |       |       |       |                  |
| JUN - AUG              | 3,172  | 3,275  | 3,180  |       | 100.3%               | 97.1%                |                      | 95.1  | 96.9  | 95.7  | 1.4              |
| SEP - NOV <sup>3</sup> | 3,205  | 3,265  | 3,118  |       | 97.3%                | 95.5%                |                      | 94.3  | 97.2  | 95.5  | 0.0              |
| JUN - NOV <sup>4</sup> | 6,377  | 6,540  | 6,298  |       | 98.8%                | 96.3%                |                      |       |       |       |                  |
| PIG CROP               |        |        |        |       |                      |                      |                      |       |       |       |                  |
| DEC - FEB <sup>1</sup> | 31,497 | 33,163 | 34,734 |       | 110.3%               | 104.7%               |                      |       |       |       |                  |
| MAR - MAY              | 32,556 | 34,454 | 34,933 |       | 107.3%               | 101.4%               |                      |       |       |       |                  |
| DEC - MAY 1            | 64,053 | 67,617 | 69,668 |       | 108.8%               | 103.0%               |                      |       |       |       |                  |
| JUN - AUG              | 34,019 | 36,369 | 35,115 |       | 103.2%               | 96.6%                |                      | 93.2  | 96.0  | 95.1  | 1.5              |
| SEP - NOV              | 34,496 | 36,205 |        |       |                      |                      |                      |       |       |       |                  |
| JUN - NOV              | 68,515 | 72,575 |        |       |                      |                      |                      |       |       |       |                  |
| PIGS PER LITTER        |        |        |        |       |                      |                      |                      |       |       |       |                  |
| DEC - FEB 1            | 10.58  | 10.70  | 11.00  |       | 104.0%               | 102.8%               |                      |       |       |       |                  |
| MAR - MAY              | 10.63  | 11.00  | 11.01  |       | 103.6%               | 100.1%               |                      |       |       |       |                  |
| DEC - MAY 1            | 10.60  | 10.85  | 11.01  |       | 103.9%               | 101.5%               |                      |       |       |       |                  |
| JUN - AUG              | 10.72  | 11.11  | 11.04  |       | 103.0%               | 99.4%                |                      | 99.7  | 100.4 | 100.1 | -0.7             |
| SEP - NOV              | 10.76  | 11.09  |        |       |                      |                      |                      |       |       |       |                  |
| JUN - NOV              | 10.74  | 11.10  |        |       |                      |                      |                      |       |       |       |                  |









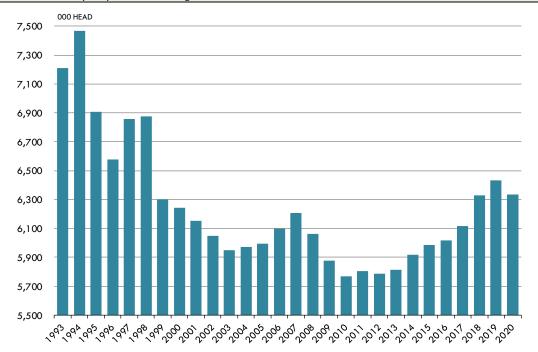


### September 1 Inventory of All Hogs and Pigs. 1993 - 2020

80,000 000 HEAD 79,099
75,000
65,000
60,000
60,000
60,000
60,000
60,000
60,000
60,000

### September 1 Inventory of Hogs Kept for Breeding. 1993 - 2020

Source: USDA. Analysis by Steiner Consulting











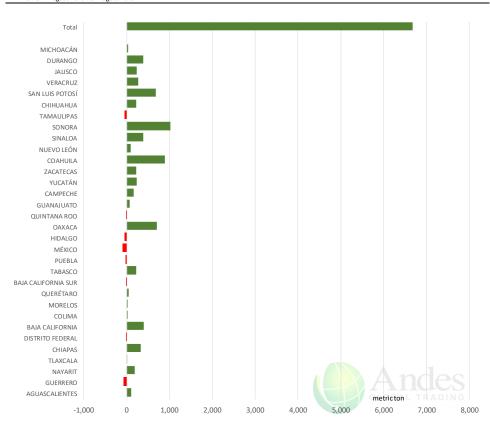




## **Mexico Beef Production**

#### CONTRIBUTION TO YEAR/YEAR CHANGE IN MEXICO BEEF PRODUCTION

METRIC TON.August 2020 VS. August 2019



### **Mexico Pork Prices**

#### Precio Promedio Semanal de Cerdo en Obrador en Mexico

| W/E: 8/21/2020 | Ultimo | Anterior | Cambio |  |
|----------------|--------|----------|--------|--|
| Peso / 1 USD   | 21.98  | 21.97    |        |  |
|                | USD/KG | USD/KG   |        |  |
| Pie LAB Rastro | 1.39   | 1.39     | 0.00   |  |
| Carne en Canal | 2.16   | 2.16     | 0.00   |  |
| Cabeza         | 1.05   | 1.07     | -0.02  |  |
| Espaldilla     | 2.05   | 1.98     | 0.07   |  |
| Pecho          | 2.66   | 2.62     | 0.04   |  |
| Entrecot       | 2.00   | 2.00     | 0.00   |  |
| Tocino         | 3.00   | 2.80     | 0.20   |  |
| Pierna         | 2.66   | 2.64     | 0.02   |  |
| Cuero          | 1.21   | 2.21     | -1.00  |  |
|                |        |          |        |  |

Fuente: SNIIM



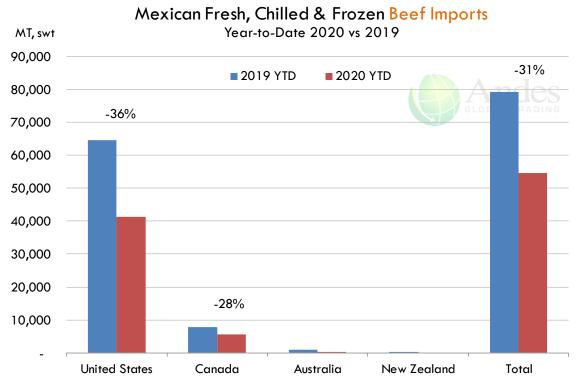




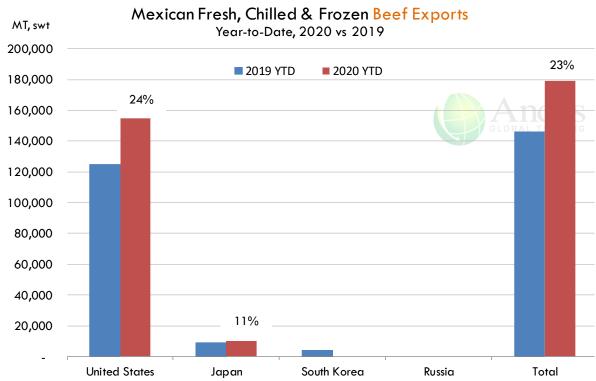


### **Mexico Beef Imports**





### **Mexico Beef Exports**





## **Colombia Meat Price Reference**

| INDICADO                           | ORES  | septiembre<br>25 | septiembre<br>24 | septiembre<br>23 | septiembre<br>22 | septiembre<br>21 | septiembre<br>18 | septiembre<br>17 | septiembre<br>16 | septiembre<br>15 |
|------------------------------------|-------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
|                                    | Extra | \$5.100 😑        | \$5.100 😲        | \$5.150 😑        | \$5.150 😑        | \$5.150 😑        | \$5.150 😑        | \$5.150 😑        | \$5.150 😑        | \$5.150          |
| /acuno Macho                       | 1a    | \$4.900 😑        | \$4.900 😑        | \$4.900 😑        | \$4.900 😑        | \$4.900 😃        | \$4.950 ⊖        | \$4.950 😑        | \$4.950 😑        | \$4.950          |
| en pie (\$/kg)                     | 2a    | \$4.700 😝        | \$4.700 🚳        | \$4.550 😑        | \$4.550 😑        | \$4.550 😲        | \$4.750 😑        | \$4.750 🚳        | \$4.700 😑        | \$4.700          |
| 11 11                              | 1a    | \$3.950 ⊖        | \$3.950 🖰        | \$4.100 😝        | \$4.100 😑        | \$4.100 😑        | \$4.100 😑        | \$4.100 🔕        | \$4.050 😑        | \$4.050          |
| Vacuno<br>Iembra en pie<br>(\$/kg) | 2a    | \$3.550 ⊖        | \$3.550 😲        | \$3.750 ⊖        | \$3.750 ⊖        | \$3.750 😲        | \$3.800 ⊖        | \$3.800 🕢        | \$3.750 ⊖        | \$3.750          |
| Vacuno                             | 1a    | \$10.240 😑       | \$10.240 🖨       | \$10.240 🖨       | \$10.240 🖨       | \$10.240 🖨       | \$10.240 🖨       | \$10.240 🔕       | \$10.000 🖨       | \$10.000         |
| Canal (\$/kg)                      | 2a    | \$9.880 ⊖        | \$9.880 🖰        | \$10.000 🖨       | \$10.000 😑       | \$10.000 😑       | \$10.000 🖨       | \$10.000 🚳       | \$9.440 ⊖        | \$9.440          |
|                                    | Extra | \$5.900 🖯        | \$5.900 🕠        | \$5.850 ⊖        | \$5.850 ⊖        | \$5.850 🕥        | \$5.800 ⊖        | \$5.800 🕥        | \$5.750 ⊖        | \$5.750          |
| Porcino en pie                     | 1a    | \$5.300 😑        | \$5.300 📀        | \$5.150 😝        | \$5.150 😑        | \$5.150 📀        | \$5.100 😑        | \$5.100 🚳        | \$5.000 😑        | \$5.000          |
| (\$/kg)                            | 2a    | \$3.300 ⊖        | \$3.300 🖨        | \$3.300 ⊖        | \$3.300 ⊖        | \$3.300 ⊖        | \$3.300 ⊖        | \$3.300 🚳        | \$3.250 ⊖        | \$3.250          |
| <b>T</b> lh                        | 1a    | \$8.264 😑        | \$8.264 🕢        | \$8.204 😑        | \$8.204 😑        | \$8.204 🕢        | \$8.164 🖨        | \$8.164 😲        | \$8.192 😑        | \$8.192          |
| <b>"</b> "                         | 2a    | \$7.624 😑        | \$7.624 🕢        | \$7.544 😑        | \$7.544 😑        | \$7.544 🕢        | \$7.456 😑        | \$7.456 🕢        | \$7.200 😑        | \$7.200          |

Source: Frigorifico Guadalupe

COP/kg













# World Hog Prices Various Styles, Dressed Wt. & Live Wt.

Prices in US\$ Equivalent

|              |   |             | This Week | Prev. Wk. | Year Ago  |            |       |
|--------------|---|-------------|-----------|-----------|-----------|------------|-------|
|              |   |             | 18-Sep-20 | 11-Sep-20 | 20-Sep-19 |            | % ch. |
|              | US Lean Hog Carcass, IA/MN, (US\$/kg)       | carcass wt. | 1.36      | 1.12      | 0.99      | †          | 37%   |
| *            | CAN Hog Carcass (US\$/kg)                   | carcass wt. | 1.20      | 1.11      | 1.03      | 1          | 17%   |
| *            | EU-28 Slaughter Pigs, 70-87 kg, (US\$/kg)   | carcass wt. | 1.69      | 1.78      | 2.01      | 1          | -16%  |
|              | Denmark Slaughter Pigs, 70-87 kg, (US\$/kg) | carcass wt. | 1.88      | 1.91      | 1.95      | Ţ          | -3%   |
|              | Germany Slaughter Pigs, 70-87 kg, (US\$/kg) | carcass wt. | 1.57      | 1.75      | 2.10      | Ţ          | -25%  |
| <u>***</u>   | Spain Slaughter Pigs, 70-87 kg, (US\$/kg)   | carcass wt. | 1.87      | 1.87      | 2.00      | <u>}</u> † | -6%   |
|              | France Slaughter Pigs, 70-87 kg, (US\$/kg)  | carcass wt. | 1.78      | 1.77      | 1.98      | 1          | -10%  |
| •            | Argentina Live Hogs, (US\$/kg)              | liveweight  | 1.21      | 1.22      | 0.98      | †          | 24%   |
| <b>\( \)</b> | Brazil Live Hogs, (US\$/kg)                 | liveweight  | 1.47      | 1.47      | 1.09      | 1          | 35%   |
| *            | Chile Live Hogs, (US\$/kg)                  | liveweight  | 2.04      | 1.97      | 1.59      | t          | 29%   |
| <b>(</b>     | Mexico Live Pigs, (US\$/kg)                 | liveweight  | 1.05      | 1.05      | 1.30      | Ţ          | -20%  |
| *}           | China Hog Carcass, (US\$/kg)                | carcass wt. | 6.94      | 6.97      | 5.13      | 1          | 35%   |
|              |   |             |           |           |           |            |       |







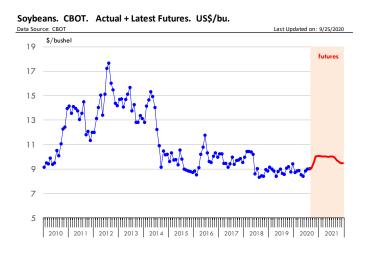
### **Global Commodities**



| Futures<br>Contracts | Current<br>Week | Prior<br>Week | Ch. From<br>Last Week | Last Year | Ch. From<br>Last Year |  |
|----------------------|-----------------|---------------|-----------------------|-----------|-----------------------|--|
|                      | 25-Sep-20       | 18-Sep-20     |                       | 27-Sep-19 |                       |  |
| Corn Future          | <u>es</u>       |               |                       |           |                       |  |
| Dec '20              | 365.25          | 378.50        | -13.25                | 371.50    | -6.25                 |  |
| Mar '21              | 373.25          | 387.50        | -14.25                | 383.75    | -10.50                |  |
| May '21              | 378.75          | 392.75        | -14.00                | 391.00    | -12.25                |  |
| Jul '21              | 382.50          | 395.50        | ↓ -13.00              | 396.50    | -14.00                |  |



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|----------------------|-----------------|---------------|-----------------------|-----------|-----------------------|--------|
|                      | 25-Sep-20       | 18-Sep-20     |                       | 27-Sep-19 |                       |        |
| Soybean Fu           | <u>utures</u>   |               |                       |           |                       |        |
| Nov '20              | 1002.50         | 1043.50       | -41.00                | 883.00    | 1                     | 119.50 |
| Jan '21              | 1006.25         | 1047.25       | -41.00                | 897.50    | 1                     | 108.75 |
| Mar '21              | 1001.25         | 1038.00       | -36.75                | 910.00    | t                     | 91.25  |
| Jul '21              | 1002.00         | 1030.25       | -28.25                | 929.50    | 1                     | 72.50  |





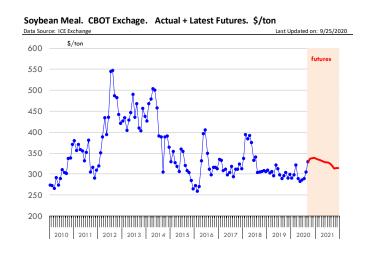




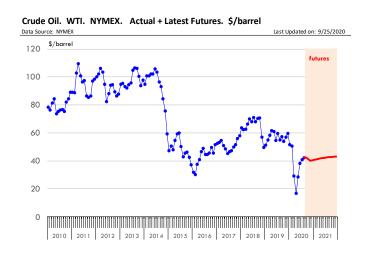




| Futures<br>Contracts | Current<br>Week | Prior<br>Week | Ch. From<br>Last Week | Last Year | Ch. From<br>Last Year |       |
|----------------------|-----------------|---------------|-----------------------|-----------|-----------------------|-------|
|                      | 25-Sep-20       | 18-Sep-20     |                       | 27-Sep-19 |                       |       |
| Soybean M            | leal Futures    |               |                       |           |                       |       |
| Dec '20              | 338.60          | 342.10        | -3.50                 | 295.10    | 1                     | 43.50 |
| Mar '21              | 333.10          | 339.10        | -6.00                 | 300.90    | †                     | 32.20 |
| May '21              | 328.80          | 335.10        | -6.30                 | 305.50    | 1                     | 23.30 |
| Jul '21              | 327.80          | 334.30        | -6.50                 | 310.20    | 1                     | 17.60 |



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|----------------------|-----------------|---------------|-----------------------|-----------|-----------------------|--|
|                      | 25-Sep-20       | 18-Sep-20     |                       | 27-Sep-19 |                       |  |
| Crude Oil F          | utures (WT      | <u>U</u>      |                       |           |                       |  |
| Nov '20              | 40.12           | 41.32         | <b>↓</b> -1.20        | 55.91     | -15.79                |  |
| Dec '20              | 40.38           | 41.61         | -1.23                 | 55.79     | -15.41                |  |
| Jan '21              | 40.68           | 41.93         | ↓ -1.25               | 55.43     | -14.75                |  |
| Mar '21              | 41.31           | 42.54         | -1.23                 | 54.49     | <b>↓</b> -13.18       |  |













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