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## Powered by:

**Steiner Consulting Group** 

## **Pork Market Trends:**

- Good domestic and export demand continues to underpin wholesale pork prices. Low prices during the summer appear to have "bought' some of this demand in the near term, with belly prices continuing to trend higher.
- Bone in ham prices saw a decline in the last two weeks, largely due to the Chinese holidays that kept buyers away from the market. This week the tone has changed, and prices have started to slowly climb up again.
- Weekly pork export sales Ending on Oct. 1 were over 60,000 MT on strong sales to China and Mexico. This was the highest sales week for pork on record.
- US pork packers appear to have responded to the recovery in demand by ramping up slaughter, which last week was 2.730 million head, the highest since March. If packers are able to sustain such slaughter, it should help limit wholesale price inflation, especially once holiday orders are covered.

## **Chicken Market Trends:**

- Labor remains a major challenge for all packers, including chicken producers. Market participants noting that packers continue to struggle to run production lines at full capacity. In the case of chicken, we continue to see wide spreads between the price of whole birds or bone-in parts vs. boneless and well-trimmed retail cuts.
- Broiler slaughter in recent weeks has been under year ago levels. Egg sets and chick placements in the last four weeks have averaged 0.1% and 0.3% higher, respectively.
- Very tight freezer inventories, fewer limits on indoor dining and the start of the football season have contributed to a sharp spike in wing prices.
- Leg quarters and dark chicken meat prices were weak through the summer due to strong competition from other proteins. Supply cuts and recovery in export demand has helped bolster leg quarter prices in the last two weeks.

## **Beef Market Trends:**

- There is increasing uncertainty about foodservice demand in the next three months. A recent CDC report noted that dining out was one of the riskiest activities during the pandemic.
- Despite foodservice industry struggles, steak cuts continue to outperform end cuts (rounds, chucks) as well as grinding heef
- Round beef prices have yet to see the uptick that we normally see in October, possibly due to more competition at retail but also because retailers look to feature more middle meats which have higher sticker prices and thus generate more revenue.
- Lean grinding beef prices were sharply lower last week even as cow slaughter remains 5% under last year. Higher imports, uneven foodservice demand and declines in school lunch demand have contributed to the weakness.

#### **Turkey Market Trends**

- US turkey producers continue to struggle with weak demand for turkey breast meat at foodservice. Expected higher feed costs in 2021 and demand uncertainty is expected to keep production in check.
- USDA is currently forecasting turkey production for next year up just 0.5% from 2020 and down 0.8% from 2019. Per capita availability in 2021 is forecast down 1.9% compared to 2019, reflecting the decline in production, higher exports and increase in population.
- Whole bird prices remain firm as freezer stocks at the end of September are expected to be 8-10% below year ago. Turkey exports in August continued to struggle, down 16.6% from a year ago. Year to date turkey exports are down 16%, in large part due to the supply disruptions in April, May and June but also because of the limited supply available in the domestic market.













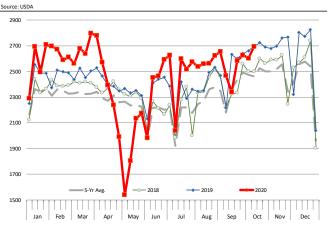
## **Pork Market - Supply Situation & Outlook**

## **Weekly Pork Production Statistics**

Source: USDA

Source. OSDA		Slaughter		Dressed Wt		Production	
		(1000 hd)	% CH.	LBS	% CH.	(Million lbs)	% CH.
	10.0 . 10			242.0			
Year Ago	12-Oct-19	2,697	4.00/	212.0	2 22/	571.0	4.40/
This Week	10-Oct-20	2,730	1.2%	212.0	0.0%	579.1	1.4%
Last Week	3-Oct-20	2,603		211.0		549.2	
This Week	10-Oct-20	2,730	4.9%	212.0	0.5%	579.1	5.4%
YTD Last Year	12-Oct-19	99,229		212.8		21,089	
YTD This Year	10-Oct-20	100,276	1.1%	214.7	0.9%	21,477	1.8%
Quarterly Hist	ory + Forecasts	1					
Q1 2019		31,870		213.9		6,817	
Q2 2019		30,927		213.9		6,615	
Q3 2019		32,088		208.6		6,694	
Q4 2019		35,028		212.5		7,445	
Annual		129,913	Y/Y % CH.	212.2	Y/Y % CH.	27,572	Y/Y % CH.
04 2020		24.470	0.207	245.4	0.70/	7.426	0.00/
Q1 2020		34,478	8.2%	215.4	0.7%	7,426	8.9%
Q2 2020		29,184	-5.6%	216.2	1.1%	6,311	-4.6%
Q3 2020		33,372	4.0%	209.5	0.4%	6,991	4.4%
Q4 2020		35,273	0.7%	214.5	0.9%	7,566	1.6%
Annual		132,308	1.8%	213.9	0.8%	28,294	2.6%
01 2021		22.264	2 50/	217.0	0.00/	7 240	2.00/
Q1 2021		33,261	-3.5%	217.0	0.8%	7,218	-2.8%
Q2 2021		30,498	4.5%	216.0	-0.1%	6,588	4.4%
Q3 2021		33,305	-0.2%	210.0	0.2%	6,994	0.0%
Q4 2021		35,347	0.2%	215.5	0.5%	7,617	0.7%
Annual		132,411	0.1%	214.6	0.3%	28,416	0.4%

### WEEKLY HOG SLAUGHTER. '000 HEAD



# Barrow/Gilt Dressed Carcass Weights, 5-day Moving Avg. - All hogs Based on Daily MPR Report, LM\_HG201. Data through Oct 7, 2020. Analysis by Steiner Consulting

210 210 200 200 -2017 -2018 -2019 -2020

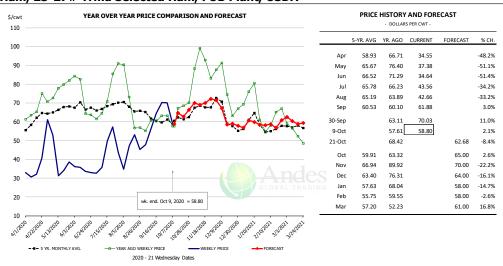




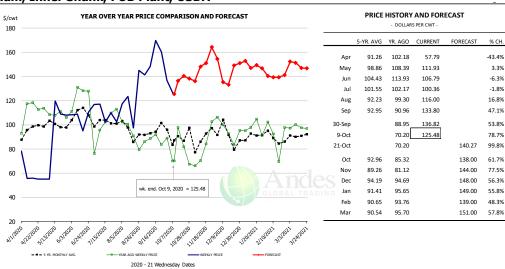




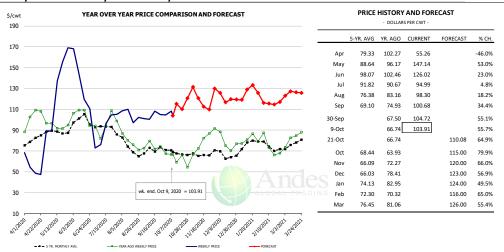
## Ham, 23-27# Trmd Selected Ham, FOB Plant, USDA



#### Ham, Inner Shank, FOB Plant, USDA



#### Ham, Outer Shank, FOB Plant, USDA



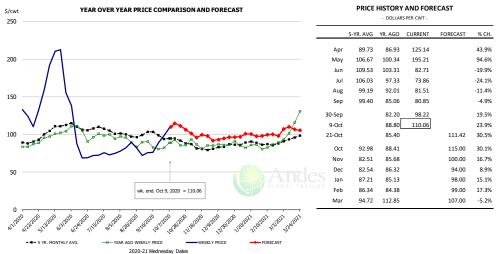








## Loin, 1/4 Trimmed Loin VAC, FOB Plant, USDA



	OVER TEACHRICE COMPARISONARD FORECAST	PRICE HISTORY AND FORECAST - DOLLARS PER CWT -						
0 ————	5-YR AVG YR AGO CU	JRRENT FORECAST	% CH.					
	Apr 95.73 108.03	89.55	-17.1%					
Λ	May 103.07 122.23	156.07	27.7%					
) — /\ <u>a</u>	Jun 109.61 119.21	116.19	-2.5%					
<i>)</i>	Jul 106.65 103.04	106.65	3.5%					
	Aug 99.38 100.65	110.06	9.3%					
′ / \	Sep 99.53 98.63	110.26	11.8%					
		117.48	20.1%					
portor		122.92	22.2%					
V	21-Oct 101.96	132.29	29.7%					
1	Oct 102.18 99.86	134.00	34.2%					
, <del>\</del>	Nov 104.66 110.20	134.00	21.6%					
ľ	Dec 110.59 132.95	134.00	0.8%					
) —	Jan 98.92 110.77	112.00	1.1%					
,	wk. end. Oct 9, 2020 = 122.92 Feb 93.41 100.13	109.00	8.9%					
_	Mar 98.86 117.82	117.00	-0.7%					
TADA ATATATA SI SILATATA SI SILATATA SILATATA	Ange Stage retain the tree thinking the tree that the tree the tree tree trees the tree the tree the tree trees the tree trees the tree trees the							

## Belly, Derind Belly 9-13#, FOB Plant, USDA

\$/cwt	YEAR OVER YEAR PRICE COMPARISON AND FORECAST	PRICE HISTORY AND FORECAST - DOLLARS PER CWT -					
			5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.
250		Apr	134.20	189.69	61.41		-67.6%
1	)	May	134.52	157.85	170.31		7.9%
- 1	8	Jun	162.52	141.43	119.55		-15.5%
200	^	Jul	185.43	151.44	120.00		-20.8%
d 7		Aug	158.44	178.30	131.40		-26.3%
V		Sep	138.31	123.69	166.81		34.9%
150		30-Sep		151.82	176.06		16.0%
		9-Oct		172.94	195.92		13.3%
		21-Oct		144.20		186.29	29.2%
100	N <sub>w</sub> d	Oct	155.33	157.71		192.00	21.7%
- 1		Nov	143.91	141.92		174.00	22.6%
. J	$\Delta$ nde	Dec	134.96	115.21		161.00	39.7%
50	GLOBAL TRADI	Jan	152.40	118.61		160.00	34.9%
	wk. end. Oct 9, 2020 = 195.92	Feb	155.44	97.66		165.00	69.0%
	WK. Elid. Oct 9, 2020 = 195.92	Mar	143.76	87.28		160.00	83.3%
AILIDED AILITED SILERD	of struct, structure and struc						
5 YR. M	MONTHLY AVG. —— YEAR AGO WEEKLY PRICE —— WEEKLY PRICE → FORECAST						
	2020-21 Wednesday Dates						



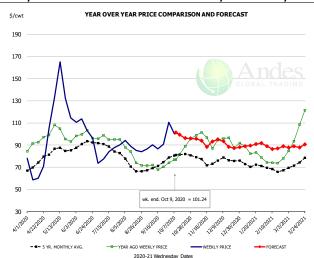






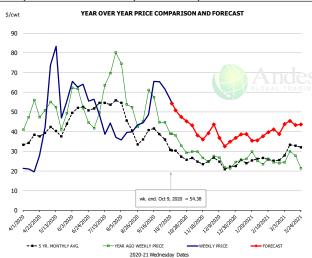


#### Trim, Picnic Meat Combo Cushion Out, FOB Plant, USDA



	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH
Apr	71.86	92.72	69.42		-25.19
May	84.00	96.61	132.21		36.99
Jun	89.72	100.11	101.38		1.39
Jul	87.40	96.50	83.79		-13.29
Aug	71.52	77.80	88.79		14.19
Sep	70.11	70.69	89.70		26.99
30-Sep		73.87	110.45		49.59
9-Oct		76.74	101.24		31.99
21-Oct		89.07		96.26	8.19
Oct	80.32	83.54		99.00	18.59
Nov	75.86	96.54		93.00	-3.79
Dec	76.13	93.69		91.00	-2.99
Jan	71.63	83.36		90.00	8.09
Feb	67.29	74.21		88.00	18.69
Mar	72.48	99.99		89.00	-11.09

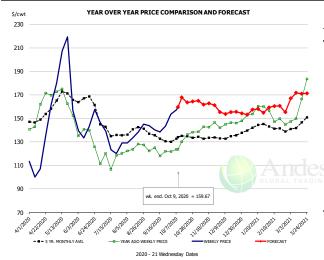
### Trim, 42% Trim Combo, FOB Plant, USDA



	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.
Apr	35.16	47.51	21.62		-54.5%
May	39.10	48.30	63.44		31.4%
Jun	48.87	49.75	59.84		20.3%
Jul	51.13	55.52	41.10		-26.0%
Aug	42.90	53.87	37.86		-29.7%
Sep	38.02	49.45	56.26		13.8%
30-Sep		44.84	61.73		37.7%
9-Oct		38.94	54.38		39.7%
21-Oct		32.76		47.42	44.8%
Oct	29.78	35.80		50.00	39.7%
Nov	25.06	27.34		40.00	46.3%
Dec	23.43	23.59		37.00	56.8%
Jan	24.37	25.82		37.00	43.3%
Feb	25.51	24.68		39.00	58.0%
Mar	29.71	23.89		44.00	84.2%

PRICE HISTORY AND FORECAST

## Sparerib, Trmd Sparerib - MED, FOB Plant, USDA



	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.
Apr	148.91	156.44	120.02		-23.3%
May	163.24	159.06	188.41		
Jun	162.55	136.15	143.22		5.2%
Jul	138.44	115.06	129.72		12.7%
Aug	138.47	123.82	135.12		9.1%
Sep	132.73	119.72	142.38		18.9%
30-Sep		121.74	153.48		26.1%
9-Oct		123.71	159.67		29.1%
21-Oct		136.17		163.54	20.1%
Oct	132.08	128.20		164.00	27.9%
Nov	133.81	143.12		163.00	13.9%
Dec	133.52	144.87		155.00	7.0%
Jan	140.17	155.15		155.00	-0.1%
Feb	141.21	150.69		160.00	6.2%
Mar	142.33	156.12		169.00	8.3%

PRICE HISTORY AND FORECAST



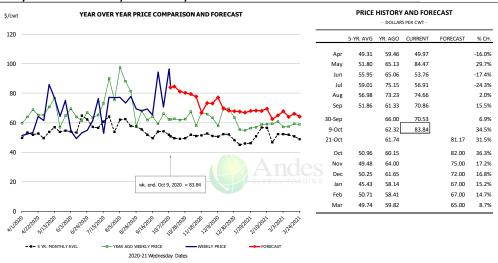




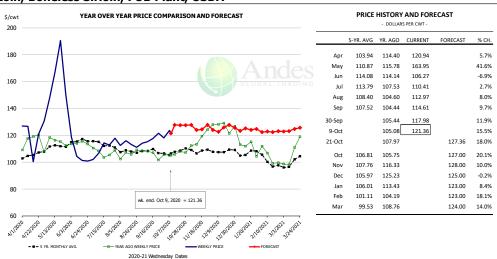




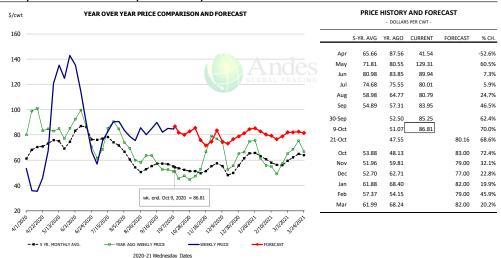
#### Jowl, Skinned Combo, FOB Plant, USDA



## Loin, Boneless Sirloin, FOB Plant, USDA



## Trim, 72% Trim Combo, FOB Plant, USDA





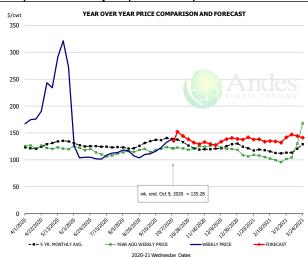






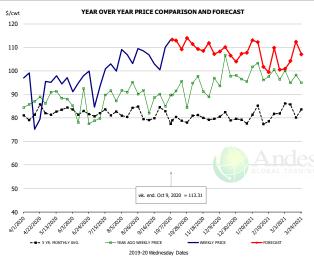


## Loin, Bnls CC Strap-on, FOB Plant, USDA



PRICE HISTORY AND FORECAST - DOLLARS PER CWT -										
5-YR. AVG YR. AGO CURRENT FORECAST % CH.										
Apr	121.46	122.49	185.28		51.3%					
May	131.73	120.99	286.62		136.9%					
Jun	127.00	119.84	112.55		-6.1%					
Jul	123.05	109.00	106.78		-2.0%					
Aug	122.81	115.38	109.80		-4.8%					
Sep	133.41	119.07	115.34		-3.1%					
30-Sep		123.60	132.64		7.3%					
9-Oct		121.48	135.28		11.4%					
21-Oct		121.54		144.11	18.6%					
Oct	135.20	119.64		154.00	28.7%					
Nov	120.27	122.13		132.00	8.1%					
Dec	122.42	121.80		135.00	10.8%					
Jan	121.29	108.40		139.00	28.2%					
Feb	113.72	99.86		134.00	34.2%					
Mar	118.47	125.12		143.00	14.3%					

## Brisket Bones, Full, 30#, USDA, FRZ



- DOLLARS PER CWT -										
	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.					
Apr		86.53	89.24		3.1%					
May		88.97	96.13		8.0%					
Jun		83.27	95.90		15.2%					
Jul		85.41	96.36		12.8%					
Aug		92.03	107.07		16.4%					
Sep		88.14	105.73		20.0%					
30-Sep		84.99	110.06		29.5%					
9-Oct		89.69	113.31		26.3%					
21-Oct		95.53		109.19	14.3%					
Oct		89.21		115.00	28.9%					
Nov	79.95	93.17		110.00	18.1%					
Dec	80.67	98.68		108.00	9.4%					
Jan	79.89	99.00		108.00	9.1%					
Feb	79.85	97.62		105.00	7.6%					
Mar	83.75	97.06		105.00	8.2%					











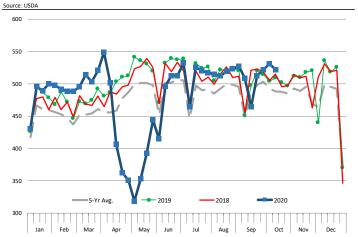
## **Beef Market - Supply Situation & Outlook**

## **Weekly Beef Production Statistics**

`~:	irce:	I IC	$\neg$

Source: USDA							
		Slaughter		Dressed Wt		Production	
		(1000 hd)	% CH.	LBS	% CH.	(Million lbs)	% CH.
Year Ago	12-Oct-19	648.0		824.0		533.1	
_			4.70/		2.20/		0.40/
This Week	10-Oct-20	637.0	-1.7%	843.0	2.3%	535.3	0.4%
Last Week	3-Oct-20	665.0		841.0		558.1	
This Week	10-Oct-20	637.0	-4.2%	843.0	0.2%	535.3	-4.1%
YTD Last Year	12-Oct-19	25,864		806.8		20,868	
YTD This Year	10-Oct-20	24,814	-4.1%	829.1	2.8%	20,573	-1.4%
Quarterly Hist	ory + Forecasts	i					
Q1 2019		7,935		808.3		6,414	
Q2 2019		8,576		794.8		6,817	
Q2 2013 Q3 2019		8,542		810.5		6,923	
Q4 2019		8,503		823.4		7,001	
Annual		33,555	Y/Y % CH.	809.3	Y/Y % CH.	27,155	Y/Y % CH.
		55,555	.,.,	333.5	.,	,	., . ,
Q1 2020		8,399	5.9%	825.0	2.1%	6,929	8.0%
Q2 2020		7,393	-13.8%	818.9	3.0%	6,054	-11.2%
Q3 2020		8,670	1.5%	827.0	2.0%	7,170	3.6%
Q4 2020		8,554	0.6%	831.0	0.9%	7,108	1.5%
Annual		33,016	-1.6%	825.5	2.0%	27,261	0.4%
Q1 2021		8,144	-3.0%	829.0	0.5%	6,751	-2.6%
Q2 2021		7,984	8.0%	811.0	-1.0%	6,475	7.0%
Q2 2021 Q3 2021		8,262	-4.7%	822.0	-0.6%	6,792	-5.3%
Q4 2021		8,176	-4.4%	835.0	0.5%	6,827	-4.0%
Annual		32,566	-1.4%	<b>824.3</b>	-0.1%	26,845	-1.5%
Aiiiuui		32,300	-1.7/0	024.5	-0.1/0	20,043	-1.5/0

## WEEKLY STEER AND HEIFER SLAUGHTER. '000 HEAD



## Weekly Average FI Cattle Carcass Weights (Includes Fed & Non Fed Cattle)





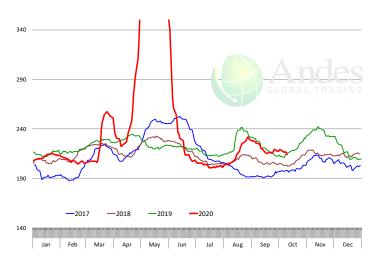




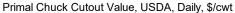
## **Beef Primal Values**

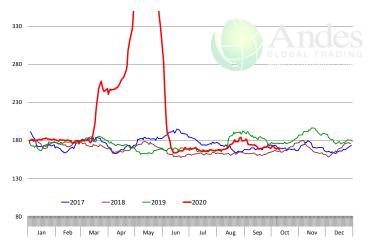


Beef Choice Cutout Value, USDA, Daily, \$/cwt

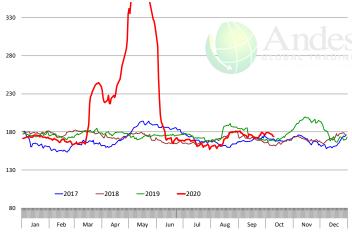


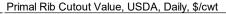
Primal Round Cutout Value, USDA, Daily, \$/cwt

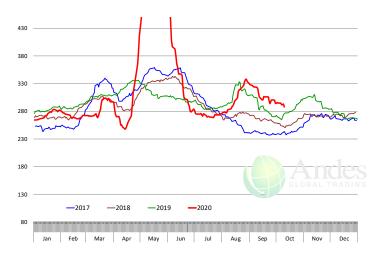


























% CH.

30.6%

113.6%

-4.0%

-7.9%

-9.6%

-24.8%

-9.5%

-10.7%

-7.0%

-7.6%

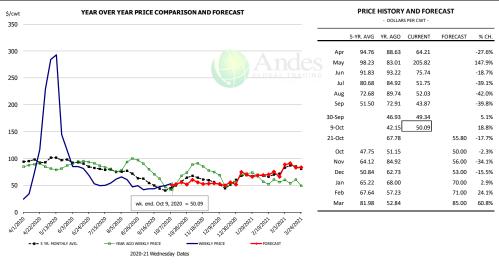
-13.5%

-5.8%

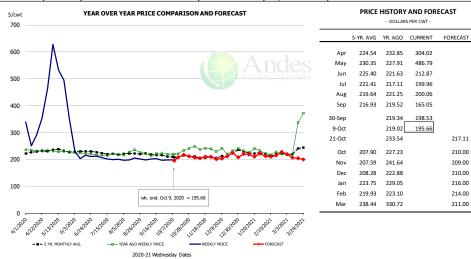
-5 7%

-4.1%

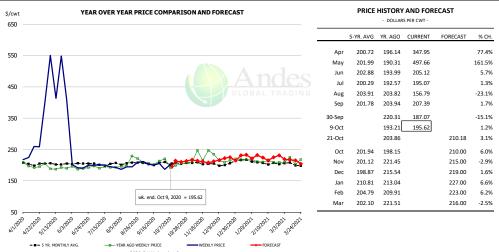
-36.2%



### SELECT, 114A, 3 SHOULDER CLOD, TRIMMED, 1/4" MAX, USDA



## SELECT, 170 GOOSENECK ROUND, 18-33, USDA





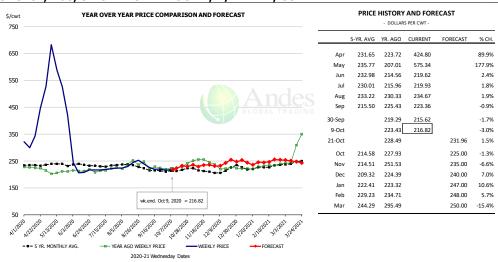








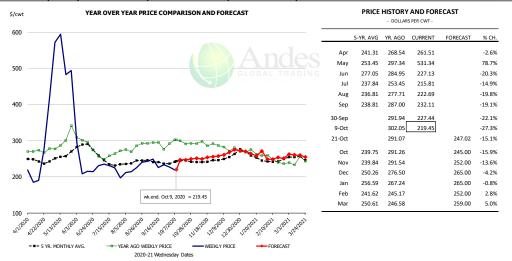
#### CHOICE, 168, 3 TOP INSIDE ROUND, 1/4" MAX, USDA



#### CHOICE, 184, 3 TOP BUTT, BONELESS, USDA



### CHOICE, 120, 1 BRISKET, DECKLE-OFF, BONELESS, USDA





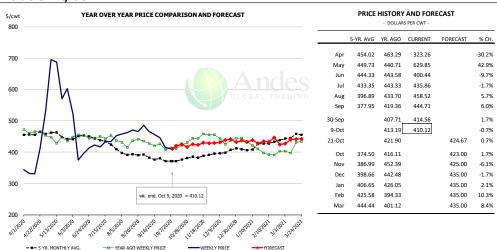








## **Inside Skirt, USDA**













## **Broiler Market - Supply Situation & Outlook**

# **Weekly Broiler Production Statistics**

Source: USDA

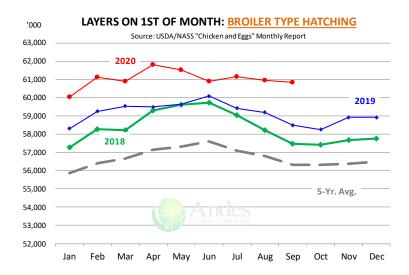
Source: USDA		Slaughter		Dressed Wt		Production RTC	
		(million hd)	% CH.	LBS	% CH.	(Million lbs)	% CH.
Year Ago	5-Oct-19	175.4		4.78		838.6	
Last Week	3-Oct-19	1/5.4 169.7	-3.3%	4.78 4.89	2.4%	830.6	-0.9%
Last Week	3-001-20	109.7	-3.3%	4.09	2.470	650.0	-0.9%
Prev. Week	26-Sep-20	170.6		4.89		834.8	
Last Week	3-Oct-20	169.7	-0.5%	4.89	0.0%	830.6	-0.5%
YTD Last Year	5-Oct-19	6,611		4.71		31,124	
YTD This Year	3-Oct-20	6,580	-0.5%	4.79	1.7%	31,513	1.3%
<b>Quarterly Hist</b>	orv + Forecast	S					
Quarterly Inco	.,						
Q1 2019		2,217		4.68		10,384	
Q2 2019		2,302		4.76		10,945	
Q3 2019		2,387		4.78		11,402	
Q4 2019		2,319		4.82		11,175	
Annual		9,224	Y/Y % CH.	4.76	Y/Y % CH.	43,905	Y/Y % CH.
0.4.0000		2.242	= 00/	4.70	0.00/	44.007	0.007
Q1 2020		2,348	5.9%	4.79	2.2%	11,237	8.2%
Q2 2020		2,257	-2.0%	4.84	1.9%	10,931	-0.1%
Q3 2020		2,339	-2.0%	4.80	0.5%	11,227	-1.5%
Q4 2020		2,342	1.0%	4.85	0.7%	11,360	1.7%
Annual		9,286	0.7%	4.82	1.3%	44,754	1.9%
Q1 2021		2,323	-1.1%	4.81	0.5%	11,172	-0.6%
Q2 2021		2,234	-1.1%	4.87	0.5%	10,880	-0.5%
Q3 2021		2,386	2.0%	4.84	0.3%	11,547	2.9%
Q4 2021		2,350	0.3%	4.88	0.6%	11,466	0.9%
Annual		9,292	0.3%	4.85	0.6%	<b>45,064</b>	0.7%
Ailliadi		3,232	0.1/0	4.03	0.070	73,007	0.770



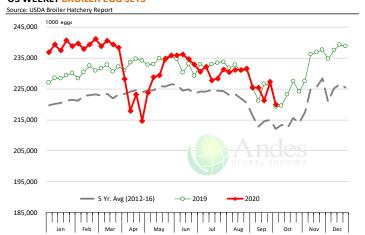






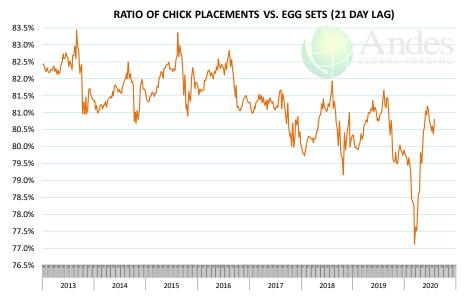


### **US WEEKLY BROILER EGG SETS**



#### **US WEEKLY BROILER CHICK PLACEMENT**







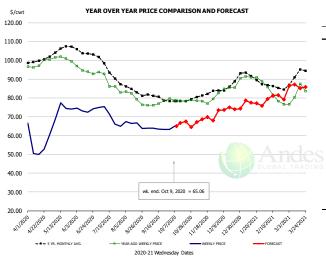






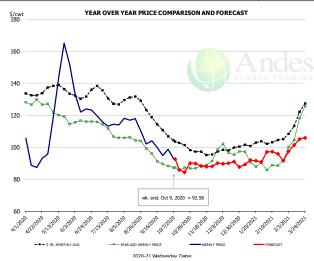


### **BROILER, NATIONAL WHOLE BIRD PRICE, USDA**



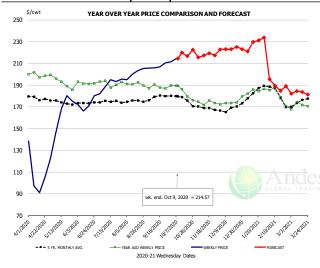
- DOLLARS PER CWT -										
	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH					
Apr	99.30	97.58	56.09		-42.5%					
May	105.42	100.87	73.58		-27.1%					
Jun	104.14	94.60	73.60		-22.29 -20.29 -17.79 -17.39					
Jul	96.41	88.37	70.51		-20.29					
Aug	84.56	80.35	66.11		-17.79					
Sep	80.61	76.92	63.57		-17.39					
30-Sep		79.61	63.24		-20.69					
9-Oct		78.71	65.06		-17.39					
21-Oct		78.31		67.45	-13.99					
Oct	78.39	78.81		66.00	-16.39					
Nov	81.23	78.33		68.00	-13.29					
Dec	85.63	84.63		74.00	-12.69					
Jan	91.39	90.51		78.00	-13.89					
Feb	85.61	80.64		80.00	-0.89					
Mar	91.26	82.03		86.00	4.89					

### N.E. BROILER BREAST BONELESS-SKINLESS, USDA



	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.
Apr	132.93	127.81	94.10		-26.4%
May	137.63	120.51	144.59		20.0%
Jun	132.73	115.97	125.50		8.2%
Jul	132.87	110.82	115.31		4.1%
Aug	129.48	105.01	115.70		10.2%
Sep	117.31	94.00	99.85		6.2%
30-Sep		88.21	98.64		11.8%
9-Oct		87.23	92.58		6.1%
21-Oct		87.25		84.35	-3.3%
Oct	103.62	87.09		88.00	1.0%
Nov	96.70	88.86		89.00	0.2%
Dec	98.47	98.11		90.00	-8.3%
Jan	101.48	92.68		90.00	-2.9%
Feb	103.25	88.68		97.00	9.4%
Mar	117.27	112.13		101.00	-9.9%

### N.E. BROILER WINGS, USDA, WT.AVG.



	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.
Apr	178.40	199.35	110.87		-44.4%
May	174.47	192.66	167.59		-13.0%
Jun	173.60	191.81	172.40		-10.1%
Jul	174.98	191.55	190.84		-0.4% 5.2% 10.6% 11.3% 13.4% 20.7%
Aug	175.27	190.98	200.98		5.2%
Sep	178.83	188.12	208.06		10.6%
30-Sep		189.79	211.31		11.3%
9-Oct		189.25	214.57		13.4%
21-Oct		179.49		216.64	20.7%
Oct	177.95	184.20		220.00	19.4%
Nov	169.43	174.03		218.00	25.3%
Dec	167.70	173.45		223.00	28.6%
Jan	181.54	183.79		223.00	21.3%
Feb	182.69	180.77		193.00	6.8%
Mar	174.20	171.23		182.00	6.3%

PRICE HISTORY AND FORECAST











31.0%

36.9%

13.3%

-11.9%

-11.7%

-9.8%

-9.6%

-2.4%

1.7%

39.00 39.00

39.00 39.00 -5.4%

46.00

53.82

46.98

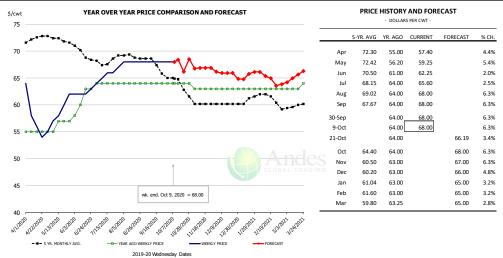
39.75

36.90

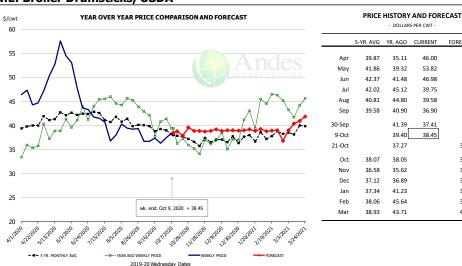
37.41

38.45

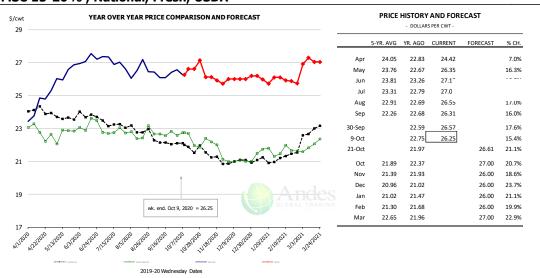
#### NE BONELESS BREAST BROILER WHITE TRIM MEAT, UNDER 15%, FRESH



#### **N.E. Broiler Drumsticks, USDA**



## MSC 15-20%, National, Fresh, USDA





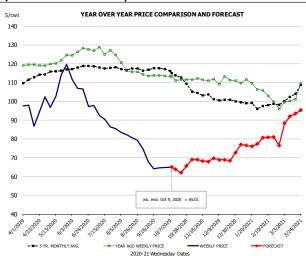






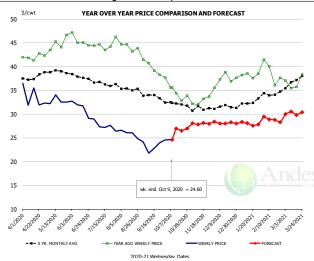


### **B/S BROILER THIGHS, USDA**



	PRICE		AND FOR	ECAST	
		- DOLLAR	S PER CWT -		
	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.
Apr	111.99	119.26	95.76		-19.7%
May	115.80	121.04	108.31		-10.5%
Jun	117.98	126.67	105.57		-16.7%
Jul	118.19	126.51	90.46		-28.5%
Aug	117.09	117.08	81.42		-30.5%
Sep	117.08	113.81	67.15		-41.0%
30-Sep		113.53	64.71		-43.0%
9-Oct		113.29	65.01		-42.6%
21-Oct		113.29		62.00	-45.3%
Oct	114.90	112.18		64.00	-42.9%
Nov	105.31	111.47		69.00	-38.1%
Dec	100.86	111.30		69.00	-38.0%
Jan	98.97	109.59		77.00	-29.7%
Feb	97.37	101.10		81.00	-19.9%
Mar	103.03	102.50		91.00	-11.2%

### **N.E. BROILER LEG QUARTERS, USDA**



	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH
Apr	37.72	42.01	33.62		-20.0%
May	39.04	44.38	32.83		-26.0%
Jun	37.92	45.45	31.40		-30.9%
Jul	36.57	44.63	27.52		-38.3%
Aug	35.36	44.13	25.90		-41.3%
Sep	33.90	39.93	23.45		-41.3%
30-Sep		37.71	24.57		-34.8%
9-Oct		35.62	24.60		-30.9%
21-Oct		32.85		26.50	-19.3%
Oct	32.20	34.91		27.00	-22.7%
Nov	31.20	32.78		28.00	-14.6%
Dec	31.50	37.16		28.00	-24.7%
Jan	32.18	38.10		28.00	-26.5%
Feb	34.09	38.82		29.00	-25.3%
Mar	36.64	36.66		30.00	-18.2%

PRICE HISTORY AND FORECAST











## **Turkey Market - Supply Situation & Outlook**

## **Weekly Turkey Production Statistics**

Source: USDA

Source: USDA		Slaughter		Dressed Wt		Production RTC	
		(million hd)	% CH.	LBS	% CH.	(Million lbs)	% CH.
Year Ago	5-Oct-19	4.327		25.13		108.8	
Last Week	3-Oct-20	4.111	-5.0%	25.35	0.9%	104.2	-4.2%
Prev. Week	26-Sep-20	4.019		24.79		99.6	
Last Week	3-Oct-20	4.111	2.3%	25.35	2.2%	104.2	4.6%
YTD Last Year	5-Oct-19	161.6		26.14		4,225	
YTD This Year	3-Oct-20	159.6	-1.3%	25.88	-1.0%	4,131	-2.2%
Quarterly Hist	ory + Forecast	s					
Q1 2019		55.0		26.30		1,446	
Q2 2019		56.1		25.85		1,446 1,451	
Q2 2019 Q3 2019		57.9		25.09		1,453	
Q4 2019		58.6		25.05		1,467	
Annual		227.7	Y/Y % CH.	25.57	Y/Y % CH.	5,818	Y/Y % CH.
			. =-/				
Q1 2020		55.9	1.7%	26.27	-0.1%	1,469	1.6%
Q2 2020		52.7	-6.1%	26.00	0.6%	1,369	-5.6%
Q3 2020		57.6	-0.5%	25.31	0.9%	1,459	0.4%
Q4 2020		57.4	-2.0%	25.22	0.7%	1,449	-1.2%
Annual		223.7	-1.8%	25.70	0.5%	5,746	-1.2%
Q1 2021		55.3	-1.1%	26.38	0.4%	1,459	-0.7%
Q2 2021		56.4	7.0%	26.13	0.5%	1,473	7.5%
Q3 2021		58.5	1.5%	25.47	0.6%	1,490	2.1%
Q4 2021		58.2	1.4%	25.35	0.5%	1,477	1.9%
Annual		228.4	2.1%	25.83	0.5%	5,898	2.6%

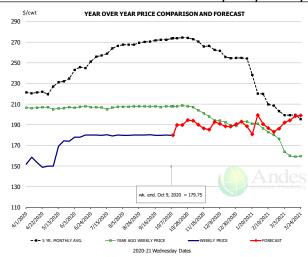






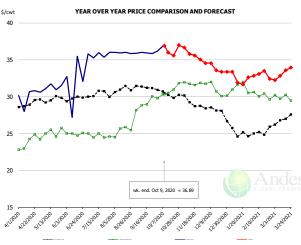


### **BONELESS-SKINLESS TURKEY BREAST, TOM, FRESH, USDA**



	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.
Apr	220.45	206.44	152.58		-26.1%
May	227.53	206.16	166.92		-19.0%
Jun	242.35	207.20	178.97		-13.6%
Jul	257.54	206.49	179.79		-12.9%
Aug	267.25	207.63	179.92		-13.3%
Sep	271.04	207.68	179.93		-13.4%
30-Sep		207.75	180.00		-13.4%
9-Oct		208.00	179.75		-13.6%
21-Oct		208.40		189.81	-8.9%
Oct	273.41	208.03		190.00	-8.7%
Nov	269.53	202.51		190.00	-6.2%
Dec	259.09	192.45		190.00	-1.3%
Jan	250.43	191.35		190.00	-0.7%
Feb	213.68	181.50		190.00	4.7%
Mar	198.80	160.56		195.00	21.4%

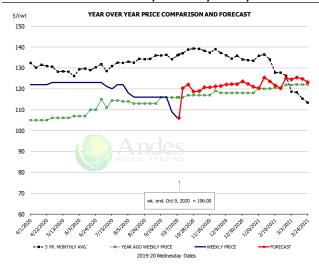
## Mech. Sep. Turkey-Fresh, USDA, WT.AVG.



	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.
Apr	28.91	23.73	30.04		26.6%
May	29.65	25.01	31.30		25.2%
Jun	29.69	24.95	31.85		27.7%
Jul	30.22	24.70	35.67		44.4%
Aug	30.72	25.38	35.94		41.6%
Sep	31.37	29.00	35.97		24.0%
30-Sep		29.77	36.19		21.6%
9-Oct		30.34	36.89		21.6%
21-Oct		30.96		35.57	14.9%
Oct	30.46	30.68		36.00	17.3%
Nov	29.61	31.78		36.00	13.3%
Dec	28.31	31.13		34.00	9.2%
Jan	25.55	31.04		33.00	6.3%
Feb	24.91	30.17		33.00	9.4%
Mar	26.76	29.91		33.00	10.3%

DDICE HISTORY AND ECDECAST

#### TURKEY MEAT - SCAPULA, FROZEN, USDA, WT.AVG.



	5-YR. AVG	YR. AGO	CURRENT	FORECAST	% CH.
Apr	131.14	105.00	122.21		16.4%
May	128.89	106.20	123.00		15.8%
Jun	129.48	108.50	123.00		13.4%
Jul	130.58	113.80	121.62		6.9%
Aug	133.09	113.25	116.50		2.9%
Sep	135.33	114.50	114.60		0.1%
30-Sep		116.00	109.00		-6.0%
9-Oct		116.00	106.00		-8.6%
21-Oct		117.00		122.01	4.3%
Oct	136.32	116.40		120.00	3.1%
Nov	138.44	117.54		120.00	2.1%
Dec	136.22	118.00		122.00	3.4%
Jan	134.71	118.92		122.00	2.6%
Feb	131.82	120.71		123.00	1.9%
Mar	118.38	121.94		125.00	2.5%



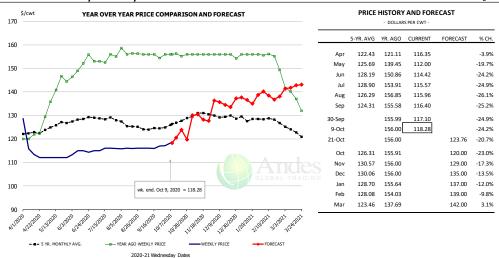








## TURKEY THIGH, FRESH, USDA











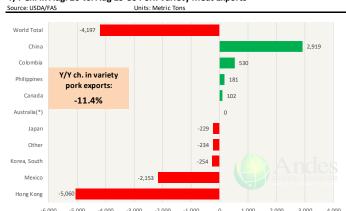


## **Special Monthly Update - Pork Exports**

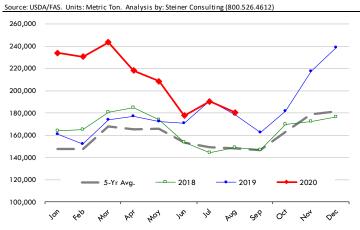
## Y/Y Ch. in Aug. 20 vs. Aug 19 US Fr, Froz & Pres Pork Export Volume



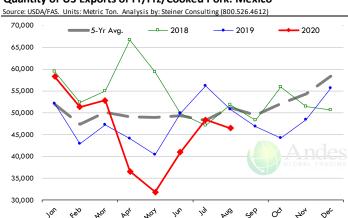
### Y/Y Ch. in Aug. 20 vs. Aug 19 US Pork Variety Meat Exports



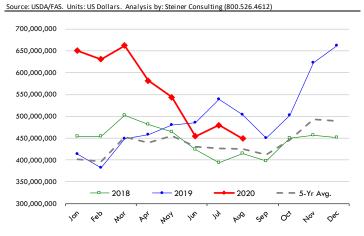
## Quantity of US Exports of Fr/Frz/Cooked Pork: World Total



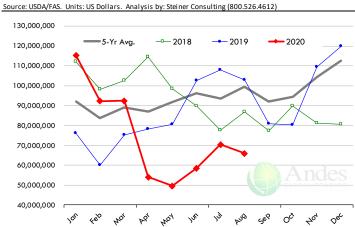
#### Quantity of US Exports of Fr/Frz/Cooked Pork: Mexico



#### \$ Value of US Exports of Fr/Frz/Cooked Pork: World Total



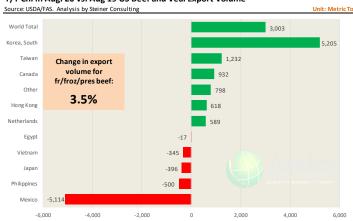
#### \$ Value of US Exports of Fr/Frz/Cooked Pork: Mexico



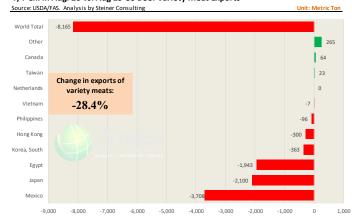
## **Special Monthly Update - Beef Exports**



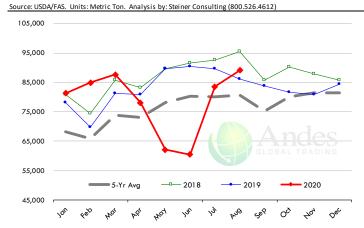
#### Y/Y Ch. in Aug. 20 vs. Aug 19 US Beef and Veal Export Volume



#### Y/Y Ch. in Aug. 20 vs. Aug 19 US Beef Variety Meat Exports

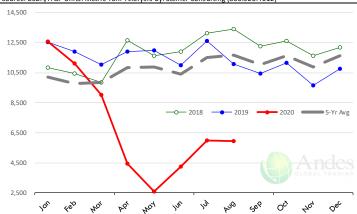


### Quantity of US Exports of Fr/Frz/Pres Beef & Veal: World Total

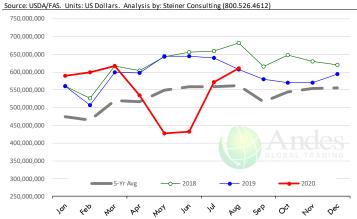


#### Quantity of US Exports of Fr/Frz/Pres Beef: Mexico

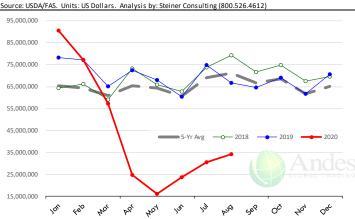
Source: USDA/FAS. Units: Metric Ton. Analysis by: Steiner Consulting (800.526.4612)



## \$ Value of US Exports of Fr/Frz/Pres Beef: World Total



## \$ Value of US Exports of Fr/Frz/Pres Beef: Mexico







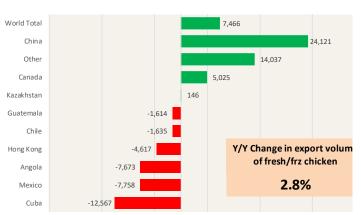


## **Special Monthly Update - Chicken Exports**



### Y/Y Ch. in Aug. 20 vs. Aug 19 US Fresh/Frozen Broiler Meat Exports

Source: USDA/FAS. Analysis by Steiner Consulting Units: N



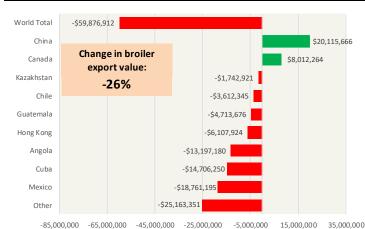
5,000

15,000

25,000

### Y/Y Ch. in Aug. 20 vs. Aug 19 US Broiler Export Value (\$)

urce: USDA/FAS Units: US \$

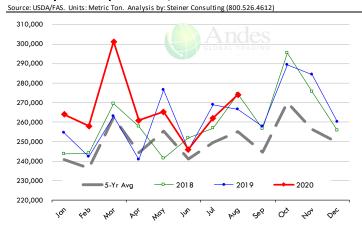


### Quantity of US Exports of Fr/Frz Chicken: World Total

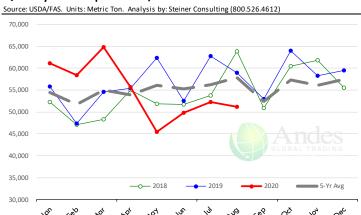
-5,000

-15,000

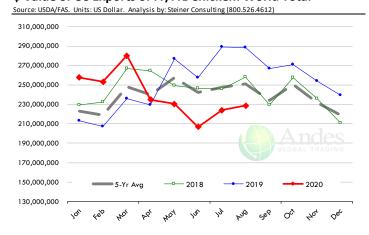
-25,000



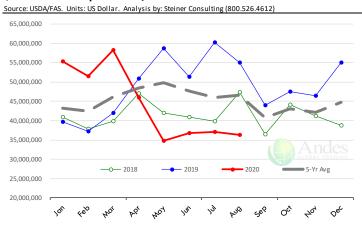
#### Quantity of US Exports of Fr/Frz Chicken: Mexico



### \$ Value of US Exports of Fr/Frz Chicken: World Total



#### \$ Value of US Exports of Fr/Frz Chicken: Mexico





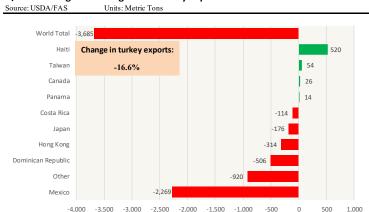




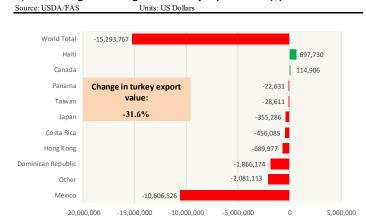


## **Special Monthly Update - Turkey Exports**

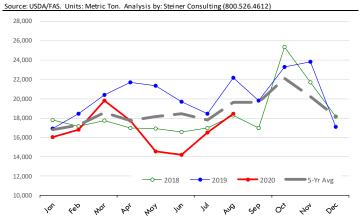
#### Y/Y Ch. in Aug. 20 vs. Aug 19 US Turkey Exports



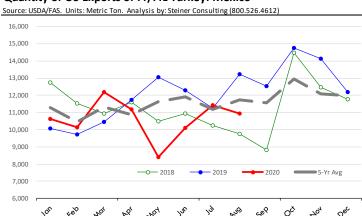
#### Y/Y Ch. in Aug. 20 vs. Aug 19 US Turkey Export Value (\$)



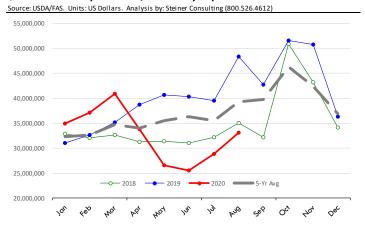
## Quantity of US Exports of Fr/Frz Turkey: World Total



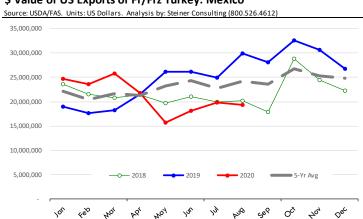
#### Quantity of US Exports of Fr/Frz Turkey: Mexico



#### \$ Value of US Exports of Fr/Frz Turkey Export Value: World Total



#### \$ Value of US Exports of Fr/Frz Turkey: Mexico

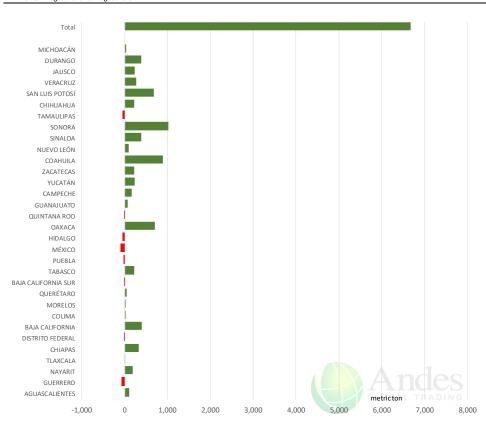




## **Mexico Beef Production**

#### CONTRIBUTION TO YEAR/YEAR CHANGE IN MEXICO BEEF PRODUCTION

METRIC TON. August 2020 VS. August 2019



## **Mexico Pork Prices**

### Precio Promedio Semanal de Cerdo en Obrador en Mexico

W/E: 8/21/2020	Ultimo	Anterior	Cambio
Peso / 1 USD	21.98	21.97	
	USD/KG	USD/KG	
Pie LAB Rastro	1.39	1.39	0.00
Carne en Canal	2.16	2.16	0.00
Cabeza	1.05	1.07	-0.02
Espaldilla	2.05	1.98	0.07
Pecho	2.66	2.62	0.04
Entrecot	2.00	2.00	0.00
Tocino	3.00	2.80	0.20
Pierna	2.66	2.64	0.02
Cuero	1.21	2.21	-1.00
Fuente: SNIIM			



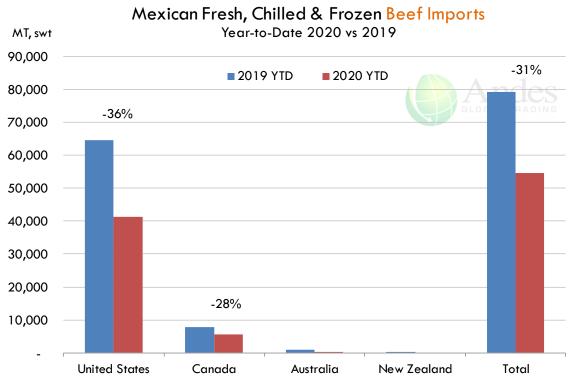




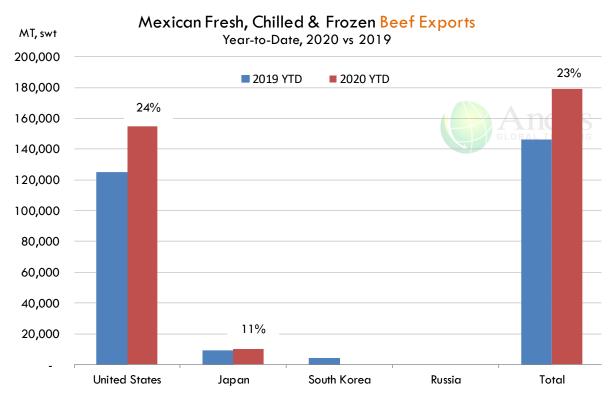


## **Mexico Beef Imports**





## **Mexico Beef Exports**





## **Colombia Meat Price Reference**

INDICAD	ORES	octubre 9	octubre 8	octubre 7	octubre 6	octubre 5	octubre 2	octubre 1	septiembre 30	septiembre 29
-	Extra	\$5.250 😑	\$5.250 😑	\$5.250 😑	\$5.250 😑	\$5.250 🚳	\$5.200 😑	\$5.200 🕢	\$5.150 😑	\$5.150
Vacuno Macho	1a	\$5.050 ⊖	\$5.050 😑	\$5.050 😑	\$5.050 ⊖	\$5.050 🚳	\$5.000 😑	\$5.000 🚳	\$4.950 😑	\$4.950
en pie (\$/kg)	2a	\$4.800 😑	\$4.800 🚳	\$4.700 😑	\$4.700 😑	\$4.700 🚳	\$4.600 😑	\$4.600 😲	\$4.750 😑	\$4.750
11 11	1a	\$4.200 🖨	\$4.200 🚳	\$4.100 🖨	\$4.100 🖨	\$4.100 🚳	\$4.000 🖨	\$4.000 📀	\$3.950 ⊖	\$3.950
Vacuno Hembra en pie (\$/kg)	2a	\$4.100 🖨	\$4.100 🕢	\$3.800 🖨	\$3.800 🖨	\$3.800 🗿	\$3.700 🖨	\$3.700 🖨	\$3.700 🖨	\$3.700
Vacuno	1a	\$10.240 🖨	\$10.240 😑	\$10.240 😑	\$10.240 🖨	\$10.240 😑	\$10.240 😑	\$10.240 🖨	\$10.240 😝	\$10.240
Canal (\$/kg)	2a	\$9.880 😑	\$9.880 🖨	\$9.880 🖨	\$9.880 ⊖	\$9.880 🖨	\$9.880 🖨	\$9.880 ⊖	\$9.880 ⊖	\$9.880
	Extra	\$6.050 😑	\$6.050 🚳	\$6.000 😑	\$6.000 😑	\$6.000 🚳	\$5.900 😑	\$5.900 😑	\$5.900 😑	\$5.900
Porcino en pie	1a	\$5.550 😑	\$5.550 🚳	\$5.450 🖨	\$5.450 🖨	\$5.450 🚳	\$5.300 🖨	\$5.300 🖨	\$5.300 😑	\$5.300
(\$/kg)	2a	\$3.550 😑	\$3.550 📀	\$3.350 ⊖	\$3.350 ⊖	\$3.350 📀	\$3.300 ⊖	\$3.300 🔮	\$3.350 ⊖	\$3.350
<b>U</b> lu	1a	\$8.488 😑	\$8.488 🞧	\$8.464 😑	\$8.464 😑	\$8.464 🕠	\$8.308 😑	\$8.308 😲	\$8.320 😑	\$8.320
1000	2a	\$7.900 😑	\$7.900 🚳	\$7.796 😑	\$7.796 😑	\$7.796 🚳	\$7.668 😑	\$7.668 😃	\$7.704 😑	\$7.704

Source: Frigorifico Guadalupe

COP/kg













# World Hog Prices Various Styles, Dressed Wt. & Live Wt.

Prices in US\$ Equivalent

			This Week	Prev. Wk.	Year Ago		
			2-Oct-20	25-Sep-20	4-Oct-19		% ch.
	US Lean Hog Carcass, IA/MN, (US\$/kg)	carcass wt.	1.44	1.42	1.13	t	27%
*	CAN Hog Carcass (US\$/kg)	carcass wt.	1.38	1.31	1.04	t	33%
*	EU-28 Slaughter Pigs, 70-87 kg, (US\$/kg)	carcass wt.	1.65	1.65	2.00	ţ	-17%
	Denmark Slaughter Pigs, 70-87 kg, (US\$/kg)	carcass wt.	1.82	1.82	1.96	Ţ	-7%
	Germany Slaughter Pigs, 70-87 kg, (US\$/kg)	carcass wt.	1.55	1.54	2.09	ţ	-26%
<u> </u>	Spain Slaughter Pigs, 70-87 kg, (US\$/kg)	carcass wt.	1.84	1.84	1.99	<u>S</u> +	-8%
	France Slaughter Pigs, 70-87 kg, (US\$/kg)	carcass wt.	1.77	1.76	1.99	1	-11%
•	Argentina Live Hogs, (US\$/kg)	liveweight	1.26	1.28	1.19	1	6%
<b>\( \)</b>	Brazil Live Hogs, (US\$/kg)	liveweight	1.40	1.43	1.16	t	21%
*	Chile Live Hogs, (US\$/kg)	liveweight	2.03	1.99	1.69	t	20%
<b>*</b>	Mexico Live Pigs, (US\$/kg)	liveweight	1.00	0.98	1.29	ţ	-23%
*}	China Hog Carcass, (US\$/kg)	carcass wt.	6.70	6.71	5.54	t	21%





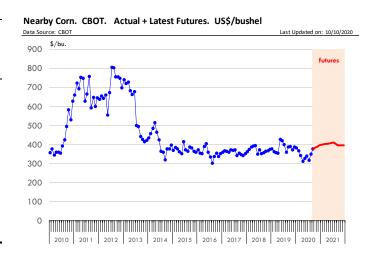




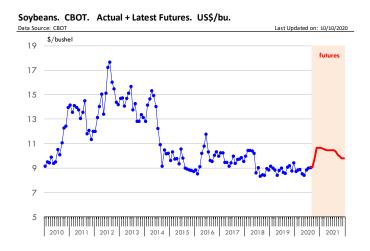
## **Global Commodities**



Futures Contracts	Current Week	Prior Week	Ch. From Last Week		Last Year	Ch. From Last Year	
	9-Oct-20	2-Oct-20			11-Oct-19		
Corn Future	<u>es</u>						
Dec '20	395.00	379.75	1	15.25	397.75	ţ	-2.75
Mar '21	402.25	389.25	†	13.00	407.75	ļ	-5.50
May '21	406.50	394.75	1	11.75	412.75	ļ	-6.25
Jul '21	409.50	398.50	1	11.00	416.50	ļ	-7.00



Futures Contracts	Current Week	Prior Week	Ch. From Last Week		Last Year		Ch. From Last Year	
	9-Oct-20	2-Oct-20			11-Oct-19			
Soybean Fu	<u>ıtures</u>							
Nov '20	1065.50	1020.75	†	44.75	936.00	†	129.50	
Jan '21	1065.75	1024.75	†	41.00	950.50	†	115.25	
Mar '21	1048.25	1018.75	†	29.50	961.00	†	87.25	
Jul '21	1045.25	1020.75	†	24.50	976.75	†	68.50	



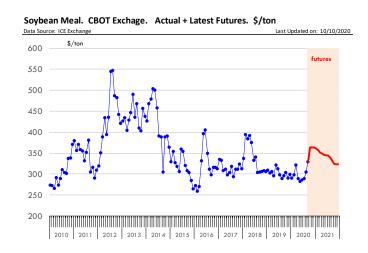




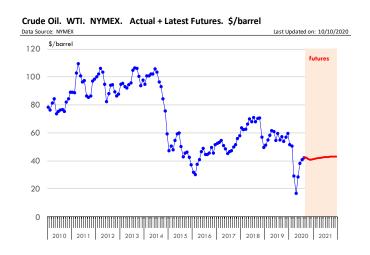
## **Global Commodities**



Futures Contracts	Current Week	Prior Week	Ch. From Last Week		Last Year		Ch. From Last Year	
	9-Oct-20	2-Oct-20			11-Oct-19			
Soybean M	eal Futures							
Dec '20	363.70	351.90	1	11.80	310.80	†	52.90	
Mar '21	351.80	346.90	†	4.90	316.60	1	35.20	
May '21	345.80	343.00	1	2.80	320.20	1	25.60	
Jul '21	344.10	341.90	1	2.20	324.10	1	20.00	



Futures Contracts	Current Week	Prior Week	Ch. From Last Week		Last Year		Ch. From Last Year	
	9-Oct-20	2-Oct-20			11-Oct-19			
Crude Oil Futures (WTI)								
Nov '20	40.60	37.05	1	3.55	54.70	ţ	-14.10	
Dec '20	40.91	37.34	1	3.57	54.78	1	-13.87	
Jan '21	41.27	37.74	1	3.53	54.72	ţ	-13.45	
Mar '21	41.90	38.55	†	3.35	54.34	1	-12.44	













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