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## **Pork Market Trends:**

- Rising COVID cases in counties where hog plants are located continue to negatively impact labor availability. However, packers last week managed to get slaughter above 2.7 million head. The main labor bottlenecks continue to be trim and fabrication lines, limiting the supply of items such as boneless hams, backribs, and 72CL trimmings.
- Belly prices have posted a sharp correction as the high prices finally have started to filter through to end users. The increase in slaughter combined with demand rationing prices eventually caused prices to return to more normal levels.
- Ham prices remain well supported even as the value of the ham primal is extremely volatile. Export demand remains strong in the near term, with USDA reporting over 14,000 MT of pork sold to Mexico last week.
- Loin prices seasonally decline in November as retailers fill the case with holiday items and slaughter is at annual highs.

### **Chicken Market Trends:**

- Broiler egg sets and chick placements continue to drift lower as producers look to match supply to available demand. Egg sets for the week ending October 31 were 2.7% lower than a year ago and in the last four weeks egg sets have declined an average of 1.2%. Chick placements were down 0.3% last week but in the last four weeks they have also declined by 1.3%.
- Broiler producers are expected to keep slaughter/ production below year ago levels in Q4, according to USDA. Breast meat prices remain weak as COVID has affected the demand of school lunch programs and quick service restaurants.
- Dark meat prices are also weak as export demand in some key markets remains disappointing. MSC values, however, have been greatly supported by strong demand for chicken nuggets going into US government Food Box program.

## **Beef Market Trends:**

- Cattle slaughter was slightly under year ago levels last week, primarily due to fewer cows coming to market. Dairy prices have been very firm in recent weeks, which has limited the number of dairy cows going to slaughter.
- Feedlots have become increasingly more current in their marketing and this has helped keep fed cattle prices steady even as wholesale beef prices have declined.
- Seasonally the price of beef round cuts, such as insides and goosenecks, usually trends higher in late October and November. This year's run seems to be occurring later in November and December.
- Uncertainty about foodservice demand is keeping the price of steak cuts, such as ribeyes and tenderloins in check but current prices are by no means bargains.

#### **Turkey Market Trends**

- Turkey supply is expected to be limited in the final quarter of the year. Producers reduced turkey poult placements in Q3 by 5.3% from the previous year. The supply of whole turkeys in the freezer at the end of September was 11.5% lower than a year ago.
- While there is some uncertainty about Thanksgiving parties this year, the consensus is that whole turkey supplies are tight and prices will remain well above year ago levels through the holidays.
- Turkey breast meat prices remain stable. Foodservice/deli shop demand is lackluster at best and market remains well supplied despite the reduction in slaughter.
- MST prices continue to be well supported due to higher prices of competing pork and chicken products.
- Turkey thigh meat prices are steady to higher as supply availability has declined.













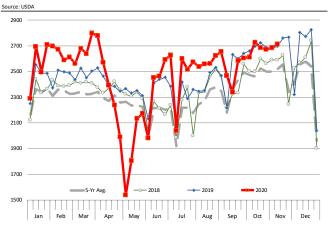
# **Pork Market - Supply Situation & Outlook**

# **Weekly Pork Production Statistics**

Source: USDA

| Source. OSDA       |                 | Slaughter                |                     | Dressed Wt            |                     | Production             |                     |
|--------------------|-----------------|--------------------------|---------------------|-----------------------|---------------------|------------------------|---------------------|
|                    |                 | (1000 hd)                | % CH.               | LBS                   | % CH.               | (Million lbs)          | % CH.               |
|                    |                 |                          |                     |                       |                     |                        |                     |
| Year Ago           | 9-Nov-19        | 2,698                    | 0.60/               | 214.0                 | 2 22/               | 577.9                  | 4 = 0 /             |
| This Week          | 7-Nov-20        | 2,713                    | 0.6%                | 216.0                 | 0.9%                | 586.4                  | 1.5%                |
| Last Week          | 31-Oct-20       | 2,683                    |                     | 215.0                 |                     | 577.8                  |                     |
| This Week          | 7-Nov-20        | 2,713                    | 1.1%                | 216.0                 | 0.5%                | 586.4                  | 1.5%                |
| YTD Last Year      | 9-Nov-19        | 110,018                  |                     | 212.7                 |                     | 23,387                 |                     |
| YTD This Year      | 7-Nov-20        | 111,041                  | 0.9%                | 214.6                 | 0.9%                | 23,822                 | 1.9%                |
| Quarterly Hist     | ory + Forecasts | 3                        |                     |                       |                     |                        |                     |
| Q1 2019            |                 | 31,870                   |                     | 213.9                 |                     | 6,817                  |                     |
| Q2 2019            |                 | 30,927                   |                     | 213.9                 |                     | 6,615                  |                     |
| Q3 2019            |                 | 32,088                   |                     | 208.6                 |                     | 6,694                  |                     |
| Q4 2019            |                 | 35,028                   |                     | 212.5                 |                     | ,<br>7,445             |                     |
| Annual             |                 | 129,913                  | Y/Y % CH.           | 212.2                 | Y/Y % CH.           | 27,572                 | Y/Y % CH.           |
| 0.4.0000           |                 |                          | 0.007               | 245.4                 | <b>2 7</b> 2/       | <b>-</b>               | 0.00/               |
| Q1 2020            |                 | 34,478                   | 8.2%                | 215.4                 | 0.7%                | 7,426                  | 8.9%                |
| Q2 2020            |                 | 29,184                   | -5.6%               | 216.2                 | 1.1%                | 6,311                  | -4.6%               |
| Q3 2020            |                 | 33,375                   | 4.0%                | 211.2                 | 1.2%                | 7,049                  | 5.3%                |
| Q4 2020            |                 | 35,273                   | 0.7%                | 214.5                 | 0.9%                | 7,566                  | 1.6%                |
| Annual             |                 | 132,311                  | 1.8%                | 214.3                 | 1.0%                | 28,352                 | 2.8%                |
| 01 2021            |                 | 22 261                   | -3.5%               | 217.0                 | 0.8%                | 7 210                  | 2.00/               |
| Q1 2021<br>Q2 2021 |                 | 33,261<br>30,644         | -3.5%<br>5.0%       | 217.0                 | -0.1%               | 7,218<br>6,619         | -2.8%<br>4.9%       |
| -                  |                 | ,                        |                     |                       |                     |                        |                     |
| Q3 2021            |                 | 33,308                   | -0.2%               | 210.0                 | -0.6%<br>0.5%       | 6,995                  | -0.8%               |
| Q4 2021<br>Annual  |                 | 35,347<br><b>132,560</b> | 0.2%<br><b>0.2%</b> | 215.5<br><b>214.6</b> | 0.5%<br><b>0.1%</b> | 7,617<br><b>28,449</b> | 0.7%<br><b>0.3%</b> |
| Aiiiludi           |                 | 132,300                  | U. Z 70             | 214.0                 | 0.170               | 20,443                 | 0.5%                |

### WEEKLY HOG SLAUGHTER. '000 HEAD

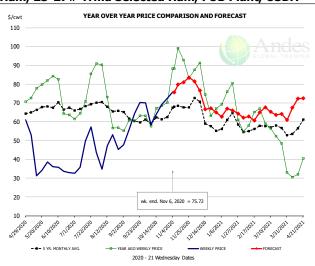


#### Barrow/Gilt Dressed Carcass Weights, 5-day Moving Avg. - All hogs



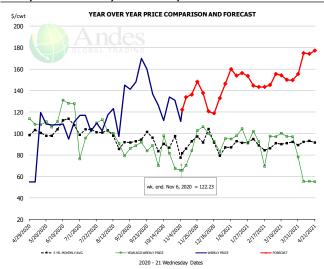


### Ham, 23-27# Trmd Selected Ham, FOB Plant, USDA



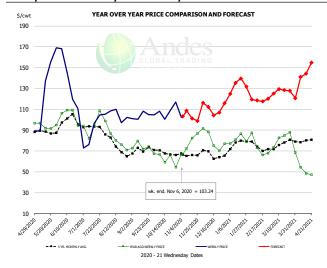
|        | 5-YR. AVG | YR. AGO | CURRENT | FORECAST | % CH   |
|--------|-----------|---------|---------|----------|--------|
| May    | 65.67     | 76.40   | 37.38   |          | -51.19 |
| Jun    | 66.52     | 71.29   | 34.64   |          | -51.49 |
| Jul    | 65.78     | 66.23   | 43.56   |          | -34.29 |
| Aug    | 65.19     | 63.89   | 42.66   |          | -33.29 |
| Sep    | 60.53     | 60.10   | 61.88   |          | 3.09   |
| Oct    | 59.91     | 63.32   | 64.93   |          | 2.59   |
| 28-Oct |           | 70.21   | 72.38   |          | 3.19   |
| 6-Nov  |           | 88.36   | 75.72   |          | -14.39 |
| 18-Nov |           | 92.82   |         | 80.99    | -12.79 |
| Nov    | 66.94     | 89.92   |         | 81.00    | -9.99  |
| Dec    | 63.40     | 76.31   |         | 73.00    | -4.39  |
| Jan    | 57.63     | 68.04   |         | 64.00    | -5.99  |
| Feb    | 55.75     | 59.55   |         | 62.00    | 4.19   |
| Mar    | 57.20     | 52.23   |         | 66.00    | 26.49  |
| Apr    | 55.85     | 34.55   |         | 69.00    | 99.79  |

#### Ham, Inner Shank, FOB Plant, USDA



|        | 5 VP 4 VC | VD 460  | CURRENT | FORFOLGE | 0/ 611 |
|--------|-----------|---------|---------|----------|--------|
|        | 5-YR. AVG | YR. AGO | CURRENT | FORECAST | % CH   |
| May    | 98.86     | 108.39  | 111.93  |          | 3.3%   |
| Jun    | 104.43    | 113.93  | 106.79  |          | -6.3%  |
| Jul    | 101.55    | 102.17  | 100.36  |          | -1.8%  |
| Aug    | 92.23     | 99.30   | 116.00  |          | 16.8%  |
| Sep    | 92.95     | 90.96   | 133.80  |          | 47.1%  |
| Oct    | 92.96     | 85.32   | 129.52  |          | 51.8%  |
| 28-Oct |           | 67.47   | 131.16  |          | 94.49  |
| 6-Nov  |           | 65.98   | 122.23  |          | 85.39  |
| 18-Nov |           | 65.98   |         | 136.37   | 106.79 |
| Nov    | 89.26     | 81.12   |         | 130.00   | 60.29  |
| Dec    | 94.19     | 94.69   |         | 132.00   | 39.49  |
| Jan    | 91.41     | 95.65   |         | 156.00   | 63.1%  |
| Feb    | 90.65     | 93.76   |         | 143.00   | 52.59  |
| Mar    | 90.54     | 95.70   |         | 154.00   | 60.99  |
| Apr    | 88.93     | 57.79   |         | 173.00   | 199.49 |

#### Ham, Outer Shank, FOB Plant, USDA



|        | 5-YR. AVG | YR. AGO | CURRENT | FORECAST | % CH.  |
|--------|-----------|---------|---------|----------|--------|
| May    | 88.64     | 96.17   | 147.14  |          | 53.0%  |
| Jun    | 98.07     | 102.46  | 126.02  |          | 23.0%  |
| Jul    | 91.82     | 90.67   | 94.99   |          | 4.8%   |
| Aug    | 76.38     | 83.16   | 98.30   |          | 18.2%  |
| Sep    | 69.10     | 74.93   | 100.68  |          | 34.4%  |
| Oct    | 68.44     | 63.93   | 103.36  |          | 61.7%  |
| 28-Oct |           | 54.59   | 116.83  |          | 114.0% |
| 6-Nov  |           | 66.71   | 103.24  |          | 54.8%  |
| 18-Nov |           | 66.71   |         | 101.29   | 51.8%  |
| Nov    | 66.09     | 72.27   |         | 108.00   | 49.4%  |
| Dec    | 66.03     | 78.41   |         | 110.00   | 40.3%  |
| Jan    | 74.13     | 82.95   |         | 130.00   | 56.7%  |
| Feb    | 72.30     | 70.32   |         | 119.00   | 69.2%  |
| Mar    | 76.45     | 81.06   |         | 128.00   | 57.9%  |
| Apr    | 79.02     | 55.26   |         | 144.00   | 160.6% |

PRICE HISTORY AND FORECAST



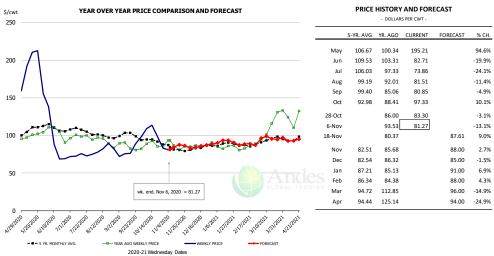












| wt                     | YEAR OVER YEAR PRICE COMPARISON AND FORECAST   |       | PRICE     |         | AND FOR<br>IS PER CWT - | ECAST    |       |
|------------------------|--|-------|-----------|---------|-------------------------|----------|-------|
| 00 ————                |  |       | 5-YR. AVG | YR. AGO | CURRENT                 | FORECAST | % CH. |
| 80                     |  | May   | 103.07    | 122.23  | 156.07                  |          | 27.7% |
| Λ                      |  | Jun   | 109.61    | 119.21  | 116.19                  |          | -2.5% |
| o /\_                  |  | Jul   | 106.65    | 103.04  | 106.65                  |          | 3.5%  |
| / VI                   |  | Aug   | 99.38     | 100.65  | 110.06                  |          | 9.3%  |
| o / \                  |  | Sep   | 99.53     | 98.63   | 110.26                  |          | 11.8% |
| 1 1                    |  | Oct   | 102.18    | 99.86   | 120.71                  |          | 20.9% |
| 0                      | 2  | 8-Oct |           | 93.84   | 120.44                  |          | 28.3% |
| 4000                   |  | 6-Nov |           | 104.58  | 117.85                  |          | 12.7% |
| , I, V                 | 1  | 8-Nov |           | 121.20  |                         | 121.13   | -0.1% |
|                        | 2-a-a-a-a-a-a-a-a-a-a-a-a-a-a-a-a-a-a-a  | Nov   | 104.66    | 110.20  |                         | 120.00   | 8.9%  |
| 0 —                    | <b>*</b>   | Dec   | 110.59    | 132.95  |                         | 125.00   | -6.0% |
|                        | †  | Jan   | 98.92     | 110.77  |                         | 117.00   | 5.6%  |
| 0                      | <u> </u>   | Feb   | 93.41     | 100.13  |                         | 109.00   | 8.9%  |
| U                      | wk. end. Nov 6, 2020 = 117.85  | Mar   | 98.86     | 117.82  |                         | 118.00   | 0.1%  |
| 0                      |  | Apr   | 97.15     | 89.55   |                         | 119.00   | 32.9% |
| O SHORED GIORDED TILLE | The state of the s |       |           |         |                         |          |       |

### Belly, Derind Belly 9-13#, FOB Plant, USDA

| \$/cwt                     | YEAR OVER YEAR PRICE COMPARISON AND FORECAST   |        | PRICE     |         | AND FOR | ECAST    |        |
|----------------------------|--|--------|-----------|---------|---------|----------|--------|
|                            |  |        | 5-YR. AVG | YR. AGO | CURRENT | FORECAST | % CH.  |
| 250                        |  | May    | 134.52    | 157.85  | 170.31  |          | 7.9%   |
| Λ                          | Andes  | Jun    | 162.52    | 141.43  | 119.55  |          | -15.5% |
| - 11                       | GLOBAL TRADING   | Jul    | 185.43    | 151.44  | 120.00  |          | -20.8% |
| 200                        |  | Aug    | 158.44    | 178.30  | 131.40  |          | -26.3% |
| - / /                      |  | Sep    | 138.31    | 123.69  | 166.81  |          | 34.9%  |
| 1 /                        | A A A A A A A A A A A A A A A A A A A  | Oct    | 155.33    | 157.71  | 191.45  |          | 21.4%  |
| 150                        |  | 28-Oct |           | 137.81  | 142.60  |          | 3.5%   |
| -/\ /                      |  | 6-Nov  |           | 145.02  | 141.16  |          | -2.7%  |
| 17                         |  | 18-Nov |           | 146.63  |         | 136.61   | -6.8%  |
| 100                        | u <sub>m</sub> d \   | Nov    | 143.91    | 141.92  |         | 145.00   | 2.2%   |
|                            | la de la companya de   | Dec    | 134.96    | 115.21  |         | 142.33   | 23.5%  |
| 50                         | <u>لم</u> ر \  | Jan    | 152.40    | 118.61  |         | 154.60   | 30.3%  |
| 50                         |  | Feb    | 155.44    | 97.66   |         | 154.60   | 58.3%  |
|                            | wk. end. Nov 6, 2020 = 141.16  | Mar    | 143.76    | 87.28   |         | 150.92   | 72.9%  |
|                            | WK. ERG. NOV 6, 2020 = 141.16  | Apr    | 130.38    | 61.41   |         | 143.56   | 133.8% |
| ATPHERED STRIFTED BITCHERE | A TUTOR TOTAGE OF TUTOR OF TUTOR OF THE BOTH THE THE THE TUTOR THE TOTAGE TOTAG |        |           |         |         |          |        |
| 5 YR. M                    |  |        |           |         |         |          |        |
|                            | 2020-21 Wednesday Dates  |        |           |         |         |          |        |







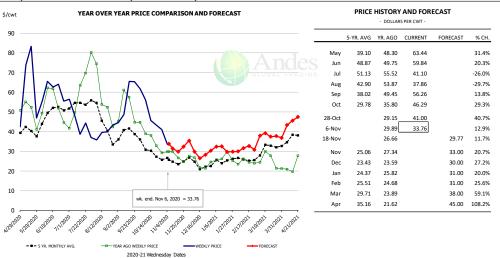




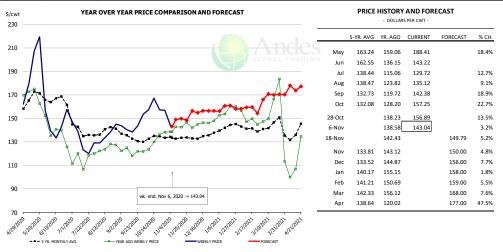
#### Trim, Picnic Meat Combo Cushion Out, FOB Plant, USDA



#### Trim, 42% Trim Combo, FOB Plant, USDA



### Sparerib, Trmd Sparerib - MED, FOB Plant, USDA





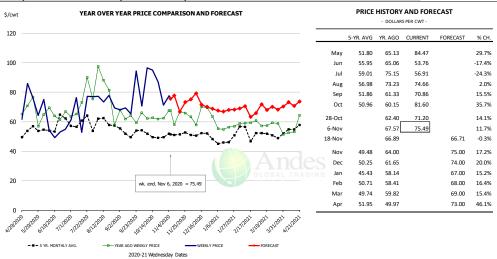




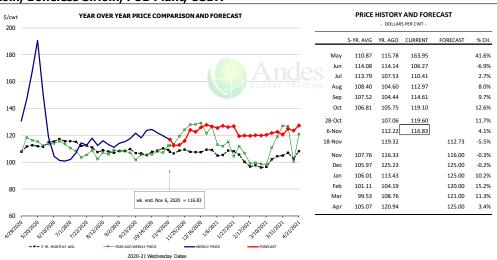




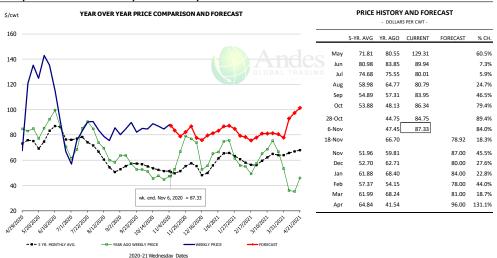
#### Jowl, Skinned Combo, FOB Plant, USDA



#### Loin, Boneless Sirloin, FOB Plant, USDA



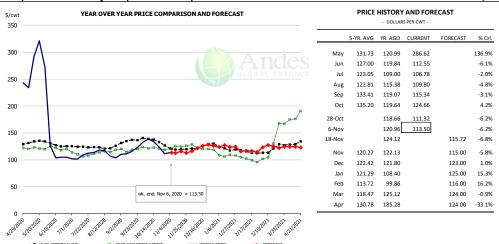
#### Trim, 72% Trim Combo, FOB Plant, USDA



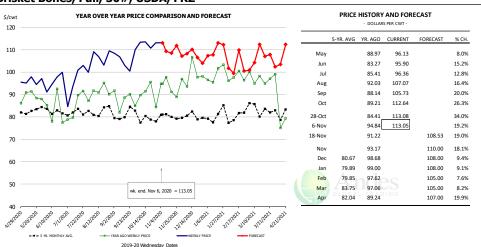




#### Loin, Bnls CC Strap-on, FOB Plant, USDA



#### Brisket Bones, Full, 30#, USDA, FRZ

















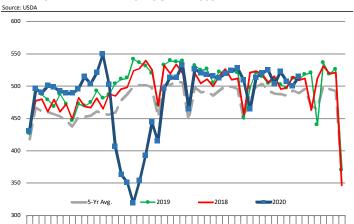
# **Beef Market - Supply Situation & Outlook**

# **Weekly Beef Production Statistics**

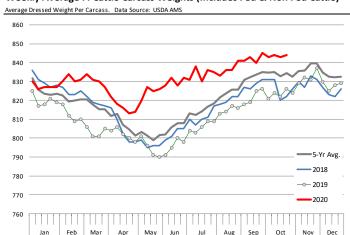
| COURCO! | LICDV |  |
|---------|-------|--|

| Source: USDA   |                 |                |           |            |           |               |           |
|----------------|-----------------|----------------|-----------|------------|-----------|---------------|-----------|
|                |                 | Slaughter      |           | Dressed Wt |           | Production    |           |
|                |                 | (1000 hd)      | % CH.     | LBS        | % CH.     | (Million lbs) | % CH.     |
| Year Ago       | 9-Nov-19        | 657.0          |           | 829.0      |           | 543.0         |           |
| This Week      | 7-Nov-20        | 647.0          | -1.5%     | 844.0      | 1.8%      | 545.1         | 0.4%      |
| Last Week      | 31-Oct-20       | 638.0          |           | 844.0      |           | 537.3         |           |
| This Week      | 7-Nov-20        | 647.0          | 1.4%      | 844.0      | 0.0%      | 545.1         | 1.5%      |
| YTD Last Year  | 9-Nov-19        | 28,463         |           | 808.3      |           | 23,008        |           |
| YTD This Year  | 7-Nov-20        | 27,401         | -3.7%     | 830.5      | 2.7%      | 22,755        | -1.1%     |
| Quarterly Hist | ory + Forecasts | 3              |           |            |           |               |           |
| Q1 2019        |                 | 7,935          |           | 808.3      |           | 6,414         |           |
| Q2 2019        |                 | 7,955<br>8,576 |           | 794.8      |           | 6,817         |           |
| Q3 2019        |                 | 8,542          |           | 810.5      |           | 6,923         |           |
| Q4 2019        |                 | 8,503          |           | 823.4      |           | 7,001         |           |
| Annual         |                 | 33,555         | Y/Y % CH. | 809.3      | Y/Y % CH. | 27,155        | Y/Y % CH. |
|                |                 | ·              | ·         |            |           | ·             | •         |
| Q1 2020        |                 | 8,399          | 5.9%      | 825.0      | 2.1%      | 6,929         | 8.0%      |
| Q2 2020        |                 | 7,393          | -13.8%    | 818.9      | 3.0%      | 6,054         | -11.2%    |
| Q3 2020        |                 | 8,535          | -0.1%     | 833.0      | 2.8%      | 7,110         | 2.7%      |
| Q4 2020        |                 | 8,554          | 0.6%      | 831.0      | 0.9%      | 7,108         | 1.5%      |
| Annual         |                 | 32,881         | -2.0%     | 827.0      | 2.2%      | 27,202        | 0.2%      |
|                |                 |                |           |            |           |               |           |
| Q1 2021        |                 | 8,144          | -3.0%     | 829.0      | 0.5%      | 6,751         | -2.6%     |
| Q2 2021        |                 | 8,132          | 10.0%     | 811.0      | -1.0%     | 6,595         | 8.9%      |
| Q3 2021        |                 | 8,322          | -2.5%     | 822.0      | -1.3%     | 6,841         | -3.8%     |
| Q4 2021        |                 | 8,210          | -4.0%     | 835.0      | 0.5%      | 6,855         | -3.6%     |
| Annual         |                 | 32,808         | -0.2%     | 824.3      | -0.3%     | 27,042        | -0.6%     |
|                |                 |                |           |            |           |               |           |

#### WEEKLY STEER AND HEIFER SLAUGHTER. '000 HEAD



#### Weekly Average FI Cattle Carcass Weights (Includes Fed & Non Fed Cattle)



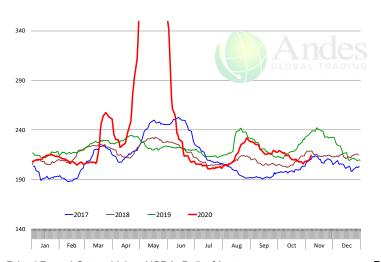




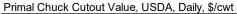
## **Beef Primal Values**

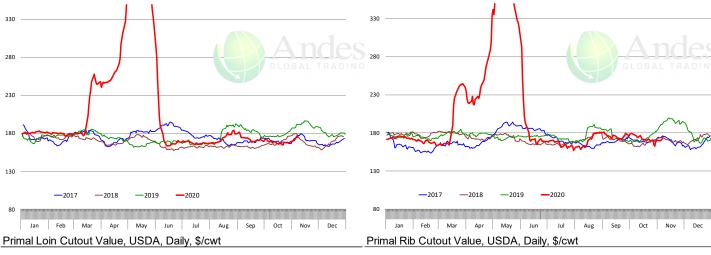


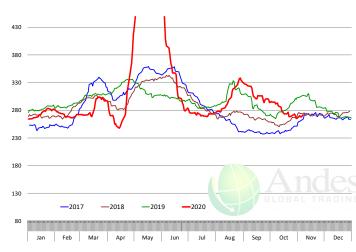
Beef Choice Cutout Value, USDA, Daily, \$/cwt

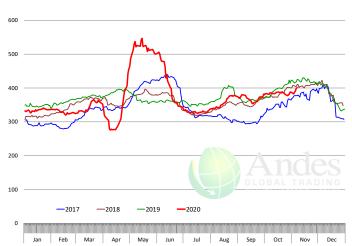


Primal Round Cutout Value, USDA, Daily, \$/cwt











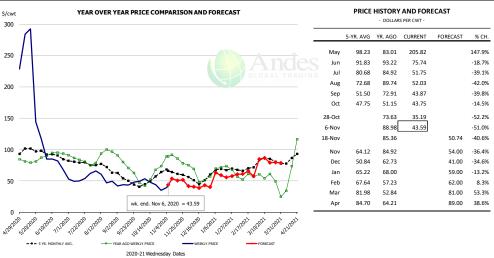




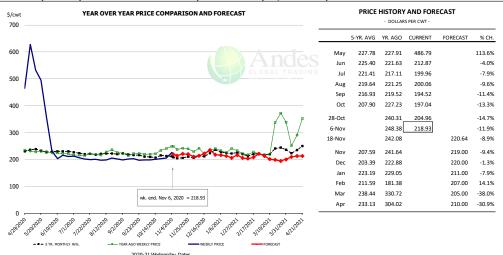




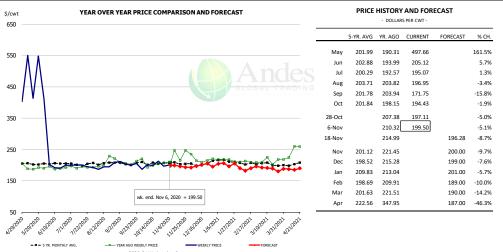




#### SELECT, 114A, 3 SHOULDER CLOD, TRIMMED, 1/4" MAX, USDA



### SELECT, 170 GOOSENECK ROUND, 18-33, USDA





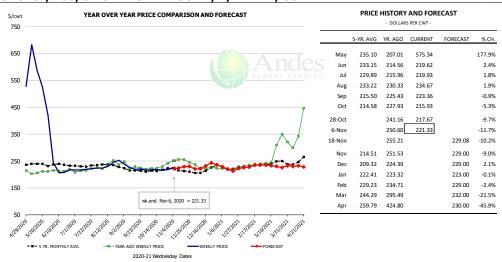




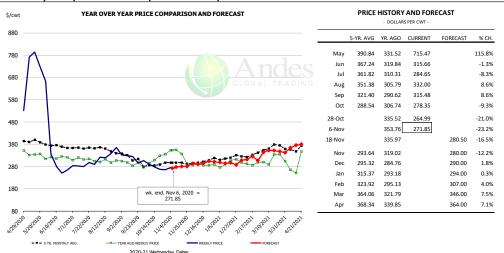




#### CHOICE, 168, 3 TOP INSIDE ROUND, 1/4" MAX, USDA



#### **CHOICE, 184, 3 TOP BUTT, BONELESS, USDA**



#### CHOICE, 120, 1 BRISKET, DECKLE-OFF, BONELESS, USDA





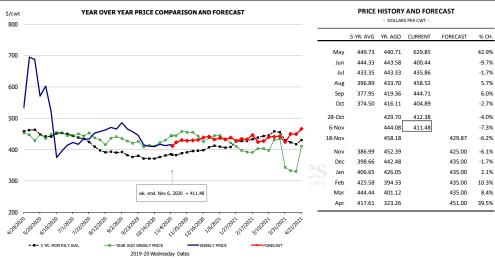






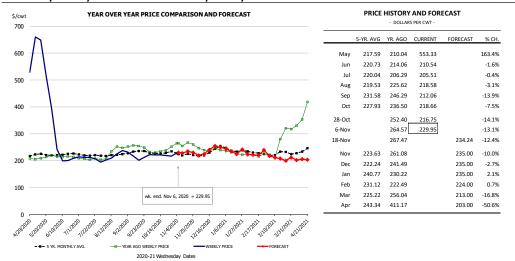






#### CHOICE, 167A, 4 KNUCKLE, PEELED, USDA YEAR OVER YEAR PRICE COMPARISON AND FORECAST PRICE HISTORY AND FORECAST 249.67 May 241.78 240.85 223.51 231.84 3.7% 245.03 239.42 239.14 -0.1% Aug 240.59 254.00 242.45 -4.5% Oct 234.15 244 27 226.49 -7 3% 380 28-Oct 249.94 223.10 -10.7% 6-Nov 258.65 237.71 -8.1% 18-Nov 271.51 237.98 -12.3% 263.99 -8.7% Nov 233.90 241.00 Dec 226.45 235.00 -4.0% -4.0% 254.99 260.40 250.00 Jan 244.00 250.99 246.00 -10.6% wk.end. Nov 6, 2020 = 237.71 245.00 -33.1% 258.96 2020-21 Wedr

#### CHOICE, 171B, 3 OUTSIDE ROUND, FLAT, USDA

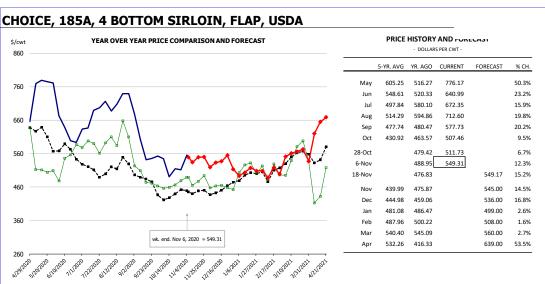












## 2020-21 Wedne Outside Skirt, USDA YEAR OVER YEAR PRICE COMPARISON AND FORECAST PRICE HISTORY AND FOR DOLLARS PER CWT 40 5-YR. AVG YR. AGO CURRENT FORECAST Jul Aug Nov Dec Jan Feb wk, end, Nov 6, 2020 = 0.00 Mar 22 Apr











# **Broiler Market - Supply Situation & Outlook**

# **Weekly Broiler Production Statistics**

Source: USDA

| Source: USDA       |                | Slaughter      |                | Dressed Wt   |              | Production RTC   |                |
|--------------------|----------------|----------------|----------------|--------------|--------------|------------------|----------------|
|                    |                | (million hd)   | % CH.          | LBS          | % CH.        | (Million lbs)    | % CH.          |
| Year Ago           | 2-Nov-19       | 173.0          |                | 4.82         |              | 833.5            |                |
| Last Week          | 31-Oct-20      | 166.4          | -3.8%          | 4.80         | -0.3%        | 799.4            | -4.1%          |
| Prev. Week         | 24-Oct-20      | 167.4          |                | 4.86         |              | 814.0            |                |
| Last Week          | 31-Oct-20      | 166.4          | -0.6%          | 4.80         | -1.2%        | 799.4            | -1.8%          |
| YTD Last Year      | 2-Nov-19       | 7,305          |                | 4.72         |              | 34,500           |                |
| YTD This Year      | 31-Oct-20      | 7,250          | -0.8%          | 4.80         | 1.6%         | 34,781           | 0.8%           |
| Quarterly Hist     | ory + Forecast | s              |                |              |              |                  |                |
| •                  | •              |                |                |              |              |                  |                |
| Q1 2019            |                | 2,217          |                | 4.68         |              | 10,384           |                |
| Q2 2019            |                | 2,302          |                | 4.76         |              | 10,945           |                |
| Q3 2019            |                | 2,387          |                | 4.78         |              | 11,402           |                |
| Q4 2019            |                | 2,319          |                | 4.82         |              | 11,175           |                |
| Annual             |                | 9,224          | Y/Y % CH.      | 4.76         | Y/Y % CH.    | 43,905           | Y/Y % CH.      |
| Q1 2020            |                | 2,348          | 5.9%           | 4.79         | 2.2%         | 11,237           | 8.2%           |
| Q2 2020            |                | 2,257          | -2.0%          | 4.84         | 1.9%         | 10,931           | -0.1%          |
| Q3 2020            |                | 2,349          | -1.6%          | 4.84         | 1.2%         | 11,357           | -0.4%          |
| Q4 2020            |                | 2,342          | 1.0%           | 4.85         | 0.7%         | 11,360           | 1.7%           |
| Annual             |                | 9,295          | 0.8%           | 4.83         | 1.5%         | 44,885           | 2.2%           |
| 01 2021            |                | 2 222          | 1 10/          | 4.01         | 0.50/        | 11 172           | 0.6%           |
| Q1 2021<br>Q2 2021 |                | 2,323<br>2,234 | -1.1%<br>-1.0% | 4.81<br>4.87 | 0.5%<br>0.5% | 11,172<br>10,880 | -0.6%<br>-0.5% |
| Q2 2021<br>Q3 2021 |                | •              | -1.0%<br>2.0%  | 4.87<br>4.84 | 0.5%         | 11,594           | -0.5%<br>2.1%  |
|                    |                | 2,396          |                |              |              | •                |                |
| Q4 2021            |                | 2,350          | 0.3%           | 4.88         | 0.6%         | 11,466           | 0.9%           |
| Annual             |                | 9,302          | 0.1%           | 4.85         | 0.4%         | 45,112           | 0.5%           |

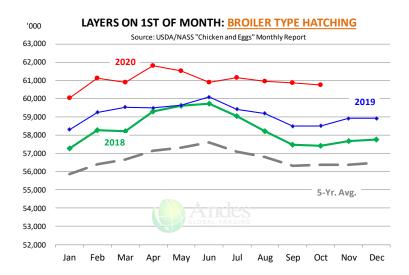




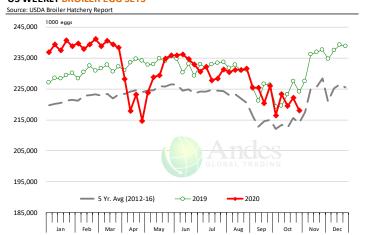






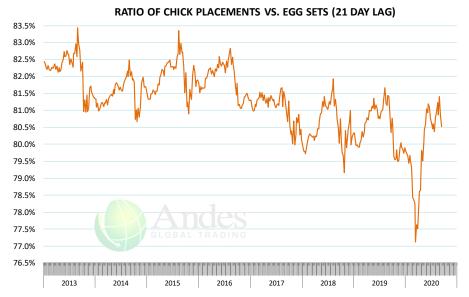


#### **US WEEKLY BROILER EGG SETS**



#### **US WEEKLY BROILER CHICK PLACEMENT**







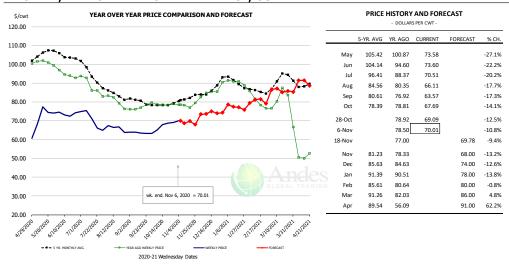




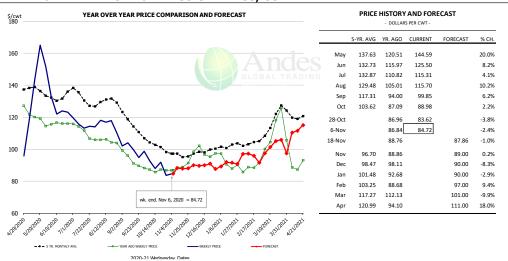




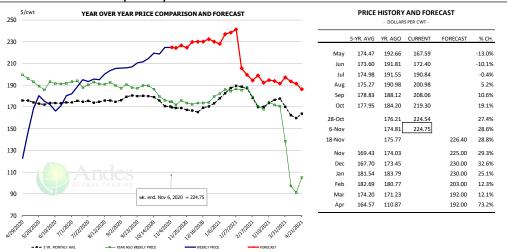
#### **BROILER, NATIONAL WHOLE BIRD PRICE, USDA**



#### N.E. BROILER BREAST BONELESS-SKINLESS, USDA



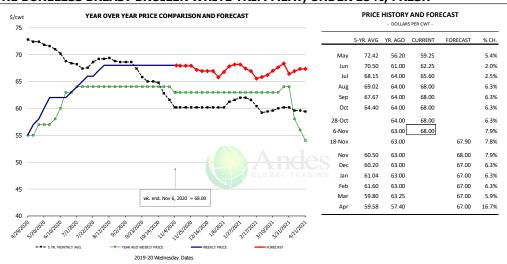
#### N.E. BROILER WINGS, USDA, WT.AVG.



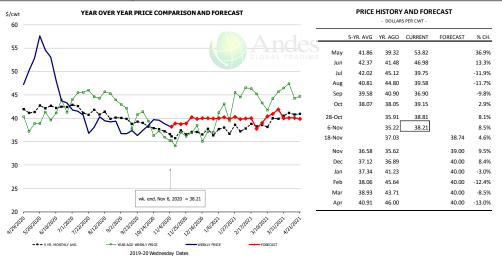




### NE BONELESS BREAST BROILER WHITE TRIM MEAT, UNDER 15%, FRESH



#### N.E. Broiler Drumsticks, USDA



#### MSC 15-20%, National, Fresh, USDA



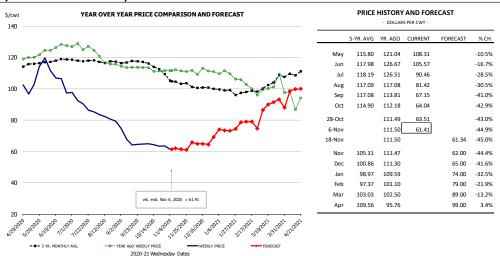




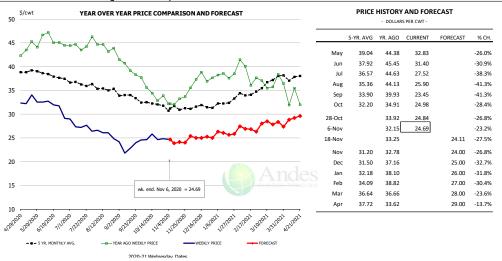




### **B/S BROILER THIGHS, USDA**



#### N.E. BROILER LEG QUARTERS, USDA



#### WOGS, 3 and Up, USDA







# **Turkey Market - Supply Situation & Outlook**

# **Weekly Turkey Production Statistics**

Source: USDA

| Source. OSDA    |                | Slaughter    |           | Dressed Wt |           | Production RTC |           |
|-----------------|----------------|--------------|-----------|------------|-----------|----------------|-----------|
|                 |                | (million hd) | % CH.     | LBS        | % CH.     | (Million lbs)  | % CH.     |
|                 |                |              |           |            |           |                |           |
| Year Ago        | 2-Nov-19       | 5.182        |           | 24.28      |           | 125.8          |           |
| Last Week       | 31-Oct-20      | 4.715        | -9.0%     | 24.12      | -0.6%     | 113.7          | -9.6%     |
| Prev. Week      | 24-Oct-20      | 4.930        |           | 22.82      |           | 112.5          |           |
| Last Week       | 31-Oct-20      | 4.715        | -4.4%     | 24.12      | 5.7%      | 113.7          | 1.1%      |
| YTD Last Year   | 2-Nov-19       | 180.8        |           | 25.98      |           | 4,697          |           |
| YTD This Year   | 31-Oct-20      | 177.7        | -1.7%     | 25.66      | -1.2%     | 4,562          | -2.9%     |
| Quarterly Histo | ory + Forecast | s            |           |            |           |                |           |
|                 |                |              |           |            |           |                |           |
| Q1 2019         |                | 55.0         |           | 26.30      |           | 1,446          |           |
| Q2 2019         |                | 56.1         |           | 25.85      |           | 1,451          |           |
| Q3 2019         |                | 57.9         |           | 25.09      |           | 1,453          |           |
| Q4 2019         |                | 58.6         |           | 25.05      |           | 1,467          |           |
| Annual          |                | 227.7        | Y/Y % CH. | 25.57      | Y/Y % CH. | 5,818          | Y/Y % CH. |
|                 |                |              |           |            |           |                |           |
| Q1 2020         |                | 55.9         | 1.7%      | 26.27      | -0.1%     | 1,469          | 1.6%      |
| Q2 2020         |                | 52.7         | -6.1%     | 26.00      | 0.6%      | 1,369          | -5.6%     |
| Q3 2020         |                | 56.8         | -1.9%     | 25.58      | 2.0%      | 1,454          | 0.0%      |
| Q4 2020         |                | 57.4         | -2.0%     | 25.22      | 0.7%      | 1,449          | -1.2%     |
| Annual          |                | 222.9        | -2.1%     | 25.77      | 0.8%      | 5,741          | -1.3%     |
| 04 2024         |                | 54.2         | 2.00/     | 26.20      | 0.40/     | 4 420          | 2.70/     |
| Q1 2021         |                | 54.2         | -3.0%     | 26.38      | 0.4%      | 1,430          | -2.7%     |
| Q2 2021         |                | 55.3         | 5.0%      | 26.13      | 0.5%      | 1,445          | 5.5%      |
| Q3 2021         |                | 57.1         | 0.5%      | 25.73      | 0.6%      | 1,470          | 1.1%      |
| Q4 2021         |                | 57.4         | -0.1%     | 25.35      | 0.5%      | 1,455          | 0.4%      |
| Annual          |                | 224.0        | 0.5%      | 25.90      | 0.5%      | 5,800          | 1.0%      |



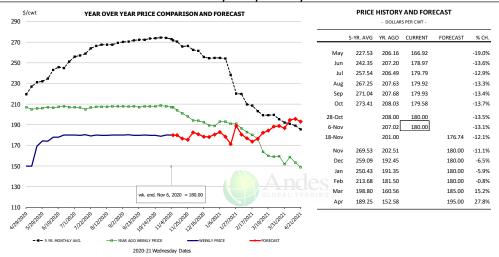




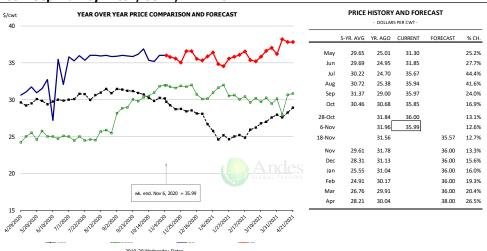




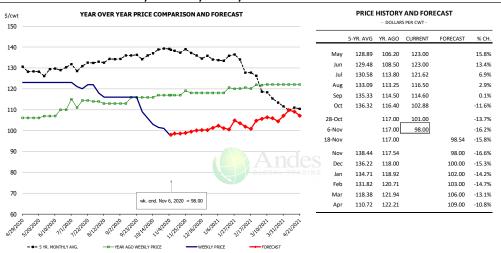
#### **BONELESS-SKINLESS TURKEY BREAST, TOM, FRESH, USDA**



#### Mech. Sep. Turkey-Fresh, USDA, WT.AVG.



#### TURKEY MEAT - SCAPULA, FROZEN, USDA, WT.AVG.





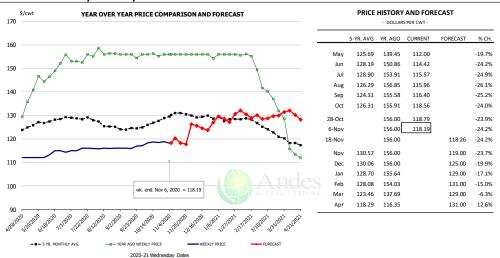








### TURKEY THIGH, FRESH, USDA









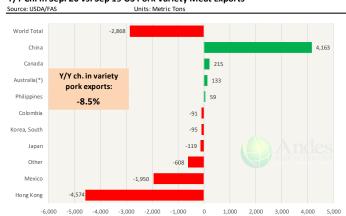


## **Special Monthly Update - Pork Exports**

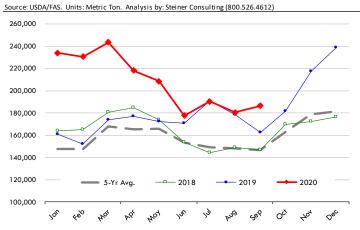
#### Y/Y Ch. in Sep. 20 vs. Sep 19 US Fr, Froz & Pres Pork Export Volume



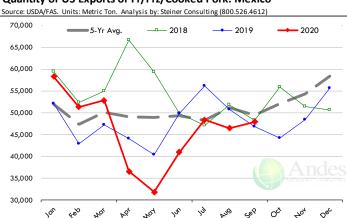
### Y/Y Ch. in Sep. 20 vs. Sep 19 US Pork Variety Meat Exports



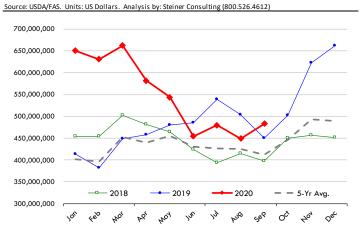
### Quantity of US Exports of Fr/Frz/Cooked Pork: World Total



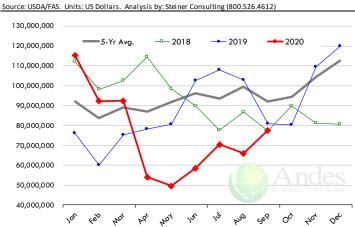
#### Quantity of US Exports of Fr/Frz/Cooked Pork: Mexico



#### \$ Value of US Exports of Fr/Frz/Cooked Pork: World Total



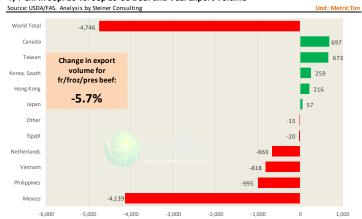
#### \$ Value of US Exports of Fr/Frz/Cooked Pork: Mexico



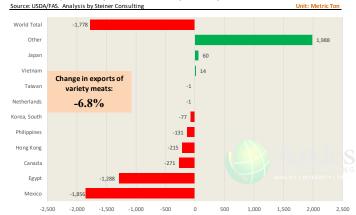
## **Special Monthly Update - Beef Exports**



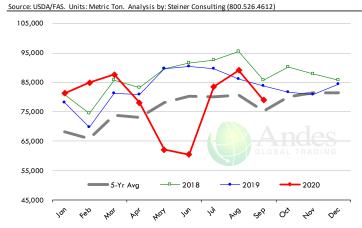
#### Y/Y Ch. in Sep. 20 vs. Sep 19 US Beef and Veal Export Volume



#### Y/Y Ch. in Sep. 20 vs. Sep 19 US Beef Variety Meat Exports

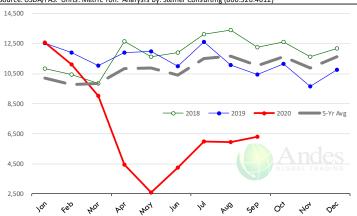


#### Quantity of US Exports of Fr/Frz/Pres Beef & Veal: World Total

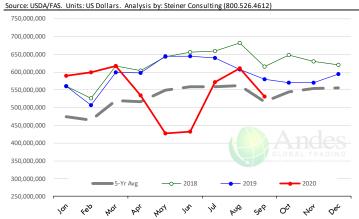


#### Quantity of US Exports of Fr/Frz/Pres Beef: Mexico

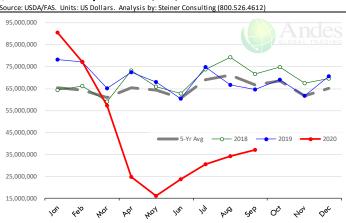
Source: USDA/FAS. Units: Metric Ton. Analysis by: Steiner Consulting (800.526.4612)



### \$ Value of US Exports of Fr/Frz/Pres Beef: World Total



#### \$ Value of US Exports of Fr/Frz/Pres Beef: Mexico



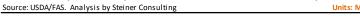
## **Special Monthly Update - Chicken Exports**



15.000.000

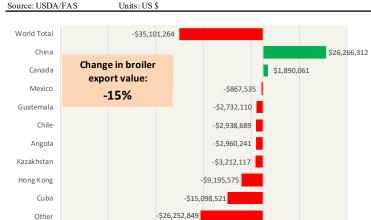
35.000.000

#### Y/Y Ch. in Sep. 20 vs. Sep 19 US Fresh/Frozen Broiler Meat Exports

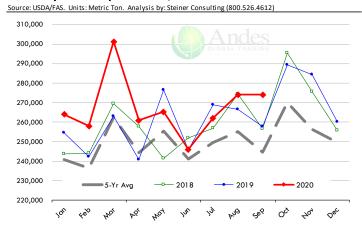


#### World Total 16,289 China Mexico 2,733 1,327 Angola Chile -686 -1,455 Guatemala Y/Y Change in export volum Kazakhstan -2,493 of fresh/frz chicken -3.233 Other 6.3% Hong Kong -5,600 -13,607 Cuba -25,000 -15,000 -5,000 5,000 15,000 25,000 35,000

#### Y/Y Ch. in Sep. 20 vs. Sep 19 US Broiler Export Value (\$)

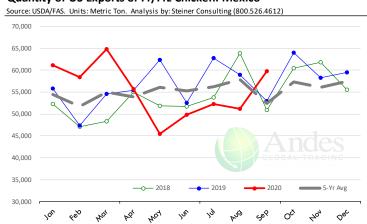


#### Quantity of US Exports of Fr/Frz Chicken: World Total

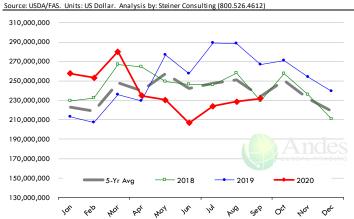


#### Quantity of US Exports of Fr/Frz Chicken: Mexico

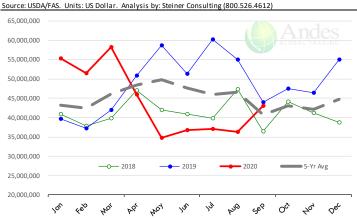
-85,000,000 -65,000,000 -45,000,000 -25,000,000 -5,000,000



## \$ Value of US Exports of Fr/Frz Chicken: World Total



### \$ Value of US Exports of Fr/Frz Chicken: Mexico







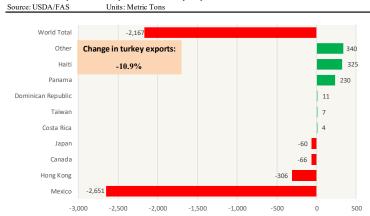






## **Special Monthly Update - Turkey Exports**

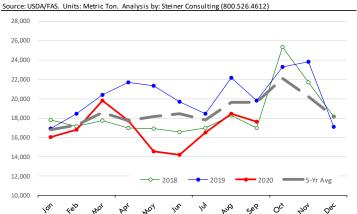
### Y/Y Ch. in Sep. 20 vs. Sep 19 US Turkey Exports



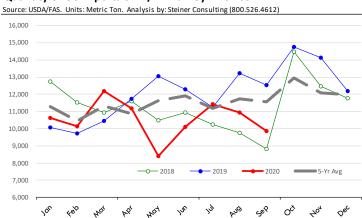
#### Y/Y Ch. in Sep. 20 vs. Sep 19 US Turkey Export Value (\$)



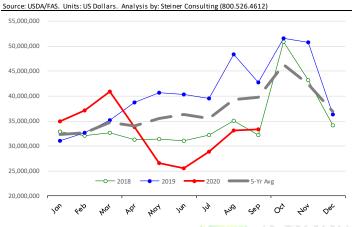
## Quantity of US Exports of Fr/Frz Turkey: World Total



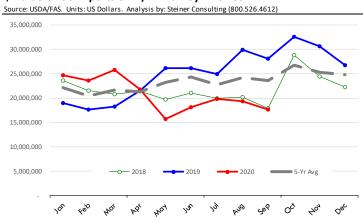
#### Quantity of US Exports of Fr/Frz Turkey: Mexico



### \$ Value of US Exports of Fr/Frz Turkey Export Value: World Total



## \$ Value of US Exports of Fr/Frz Turkey: Mexico







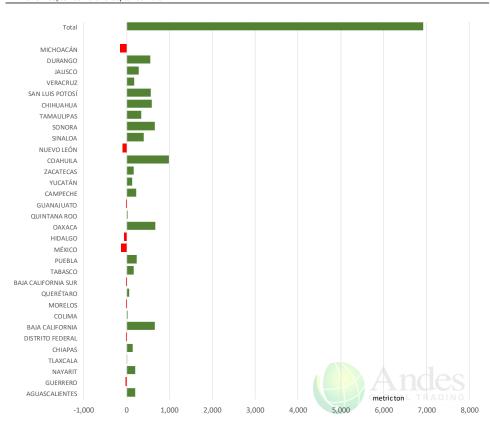




## **Mexico Beef Production**

#### CONTRIBUTION TO YEAR/YEAR CHANGE IN MEXICO BEEF PRODUCTION

METRIC TON. September 2020 VS. September 2019



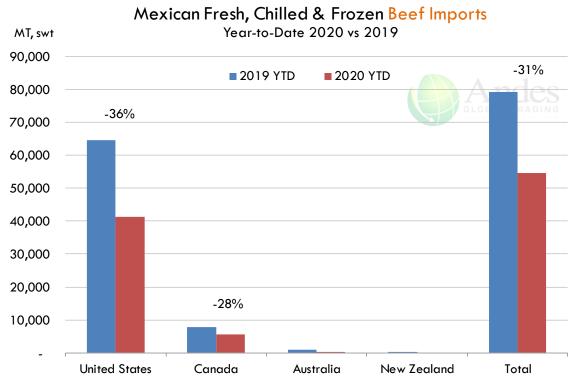
## **Mexico Pork Prices**

### Precio Promedio Semanal de Cerdo en Obrador en Mexico

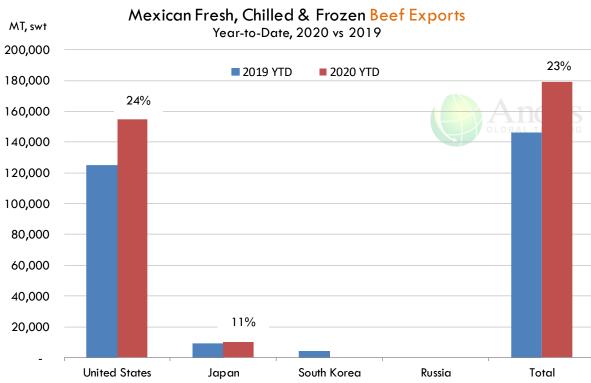
| W/E: 8/21/2020 | Ultimo | Anterior | Cambio |
|----------------|--------|----------|--------|
| Peso / 1 USD   | 21.98  | 21.97    |        |
|                | USD/KG | USD/KG   |        |
| Pie LAB Rastro | 1.39   | 1.39     | 0.00   |
| Carne en Canal | 2.16   | 2.16     | 0.00   |
| Cabeza         | 1.05   | 1.07     | -0.02  |
| Espaldilla     | 2.05   | 1.98     | 0.07   |
| Pecho          | 2.66   | 2.62     | 0.04   |
| Entrecot       | 2.00   | 2.00     | 0.00   |
| Tocino         | 3.00   | 2.80     | 0.20   |
| Pierna         | 2.66   | 2.64     | 0.02   |
| Cuero          | 1.21   | 2.21     | -1.00  |
| Fuente: SNIIM  |        |          |        |

## **Mexico Beef Imports**





## **Mexico Beef Exports**













## **Colombia Meat Price Reference**

| INDICADO                                     | RES   | noviembre 6 | noviembre 5 | noviembre 4 | noviembre 3 | octubre 30 | octubre 29 | octubre 28 | octubre 27 | octubre 26 |
|--|-------|-------------|-------------|-------------|-------------|------------|------------|------------|------------|------------|
|  | Extra | \$5.200 ⊖   | \$5.200 🚳   | \$5.150 🚳   | \$5.100 ⊖   | \$5.100 😑  | \$5.100 😲  | \$5.200 ⊖  | \$5.200 ⊖  | \$5.200    |
| Vacuno Macho                                 | 1a    | \$4.950 😑   | \$4.950 🚳   | \$4.800 😲   | \$4.900 😑   | \$4.900 😑  | \$4.900 😲  | \$5.050 😑  | \$5.050 😑  | \$5.050    |
| en pie (\$/kg)                               | 2a    | \$4.750 😑   | \$4.750 🕠   | \$4.450 😲   | \$4.700 😑   | \$4.700 😑  | \$4.700 😑  | \$4.700 😑  | \$4.700 😲  | \$4.750    |
| it. It                                       | 1a    | \$4.100 🖨   | \$4.100 😃   | \$4.150 🔕   | \$4.000 ⊖   | \$4.000 😑  | \$4.000 🔮  | \$4.150 😑  | \$4.150 😑  | \$4.150    |
| Vacuno<br>Hembra en pie<br>(\$/kg)           | 2a    | \$3.800 😑   | \$3.800 🚳   | \$3.450 😲   | \$3.650 ⊖   | \$3.650 ⊖  | \$3.650 😲  | \$3.800 ⊖  | \$3.800 🔾  | \$3.700    |
| Vacuno                                       | 1a    | \$10.400 😝  | \$10.400 😑  | \$10.400 😑  | \$10.400 ⊖  | \$10.400 😑 | \$10.400 😑 | \$10.400 😑 | \$10.400 📀 | \$10.280   |
| Canal (\$/kg)                                | 2a    | \$10.280 😑  | \$10.280 😑  | \$10.280 😑  | \$10.280 😑  | \$10.280 😑 | \$10.280 😑 | \$10.280 😑 | \$10.280 🔕 | \$10.000   |
|  | Extra | \$6.550 ⊜   | \$6.550 🚳   | \$6.500 ⊖   | \$6.500 🚳   | \$6.450 😑  | \$6.450 🚳  | \$6.350 😑  | \$6.350 😑  | \$6.350    |
| Porcino en pie                               | 1a    | \$6.100 😑   | \$6.100 🚳   | \$6.050 ⊖   | \$6.050 🚳   | \$6.000 😑  | \$6.000 🚳  | \$5.800 😑  | \$5.800 😑  | \$5.800    |
| (\$/kg)                                      | 2a    | \$4.200 😑   | \$4.200 📀   | \$4.000 😑   | \$4.000 😑   | \$4.000 😑  | \$4.000 🚳  | \$3.800 😑  | \$3.800 😑  | \$3.800    |
| Th   | 1a    | \$9.468 😑   | \$9.468 🚳   | \$9.312 😑   | \$9.312 📀   | \$9.192 😑  | \$9.192 😲  | \$9.272 😑  | \$9.272 😑  | \$9.272    |
| <b>*</b> *********************************** | 2a    | \$8.852 😑   | \$8.852 🕢   | \$8.520 😑   | \$8.520 😯   | \$8.348 😑  | \$8.348 🗘  | \$8.332 😑  | \$8.332 😑  | \$8.332    |

Source: Frigorifico Guadalupe COP/kg







# World Hog Prices Various Styles, Dressed Wt. & Live Wt.

Prices in US\$ Equivalent

| Carcass, IA/MN, (US\$/kg) cass (US\$/kg) iter Pigs, 70-87 kg, (US\$/kg) ughter Pigs, 70-87 kg, (US\$/kg) | carcass wt. carcass wt. carcass wt. carcass wt.                  | 1.40<br>1.37<br>1.63  | 23-Oct-20<br>1.45<br>1.42<br>1.66   | 1.08<br>1.14<br>2.05   | †<br>†   | % ch. 29% 21%  |
|--|--|---|---|--|--|--|
| cass (US\$/kg)<br>iter Pigs, 70-87 kg, (US\$/kg)   | carcass wt.  | 1.37<br>1.63  | 1.42  | 1.14   |  |  |
| nter Pigs, 70-87 kg, (US\$/kg)   | carcass wt.  | 1.63  |   |  | t  | 21%  |
|  |  |   | 1.66  | 2.05   |  |  |
| ughter Pigs, 70-87 kg, (US\$/kg)   | carcass wt.  |   |   |  | Ţ  | -21%   |
|  |  | 1.81  | 1.84  | 2.12   | 1  | -15%   |
| ughter Pigs, 70-87 kg, (US\$/kg)   | carcass wt.  | 1.54  | 1.56  | 2.13   | 1  | -28%   |
| ter Pigs, 70-87 kg, (US\$/kg)  | carcass wt.  | 1.82  | 1.86  | 1.99   | § †  | -8%  |
| hter Pigs, 70-87 kg, (US\$/kg)   | carcass wt.  | 1.74  | 1.77  | 2.02   | 1  | -14%   |
| ve Hogs, (US\$/kg)   | liveweight   | 1.37  | 1.37  | 1.20   | 1  | 14%  |
| ogs, (US\$/kg)   | liveweight   | 1.65  | 1.60  | 1.26   | 1  | 31%  |
| ogs, (US\$/kg)   | liveweight   | 1.89  | 2.00  | 1.74   | t  | 9%   |
| Pigs, (US\$/kg)  | liveweight   | 1.02  | 1.04  | 1.32   | Ţ  | -23%   |
| arcass, (US\$/kg)  | carcass wt.  | 5.86  | 6.10  | 7.42   | 1  | -21%   |
|  | ve Hogs, (US\$/kg) ogs, (US\$/kg) ogs, (US\$/kg) Pigs, (US\$/kg) | ve Hogs, (US\$/kg) liveweight  ogs, (US\$/kg) liveweight  ogs, (US\$/kg) liveweight  Pigs, (US\$/kg) liveweight | ve Hogs, (US\$/kg) liveweight 1.37  ogs, (US\$/kg) liveweight 1.65  ogs, (US\$/kg) liveweight 1.89  Pigs, (US\$/kg) liveweight 1.02 | ve Hogs, (US\$/kg)       liveweight       1.37       1.37         ogs, (US\$/kg)       liveweight       1.65       1.60         ogs, (US\$/kg)       liveweight       1.89       2.00         Pigs, (US\$/kg)       liveweight       1.02       1.04 | ve Hogs, (US\$/kg)       liveweight       1.37       1.37       1.20         ogs, (US\$/kg)       liveweight       1.65       1.60       1.26         ogs, (US\$/kg)       liveweight       1.89       2.00       1.74         Pigs, (US\$/kg)       liveweight       1.02       1.04       1.32 | ve Hogs, (US\$/kg)       liveweight       1.37       1.37       1.20       ↑         ogs, (US\$/kg)       liveweight       1.65       1.60       1.26       ↑         ogs, (US\$/kg)       liveweight       1.89       2.00       1.74       ↑         Pigs, (US\$/kg)       liveweight       1.02       1.04       1.32       ↓ |









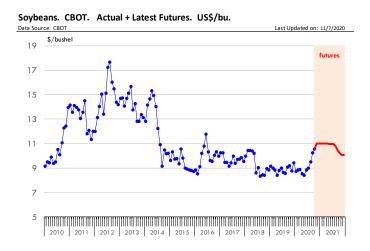
### **Global Commodities**



| Futures<br>Contracts | Current<br>Week | Prior<br>Week | Ch. From<br>Last Week |       | Last Year | Ch. From<br>Last Year |       |
|----------------------|-----------------|---------------|-----------------------|-------|-----------|-----------------------|-------|
|                      | 6-Nov-20        | 30-Oct-20     |                       |       | 8-Nov-19  |                       |       |
| Corn Future          | <u>es</u>       |               |                       |       |           |                       |       |
| Dec '20              | 406.75          | 398.50        | 1                     | 8.25  | 377.25    | †                     | 29.50 |
| Mar '21              | 413.75          | 403.25        | †                     | 10.50 | 386.50    | †                     | 27.25 |
| May '21              | 417.75          | 406.00        | †                     | 11.75 | 393.50    | †                     | 24.25 |
| Jul '21              | 420.25          | 407.25        | 1                     | 13.00 | 399.75    | 1                     | 20.50 |



| Futures<br>Contracts | Current<br>Week | Prior<br>Week | Ch. From<br>Last Week |       | Last Year | Ch. From<br>Last Year |        |
|----------------------|-----------------|---------------|-----------------------|-------|-----------|-----------------------|--------|
|                      | 6-Nov-20        | 30-Oct-20     |                       |       | 8-Nov-19  |                       |        |
| Soybean Futures      |                 |               |                       |       |           |                       |        |
| Nov '20              | 1098.50         | 1056.50       | 1                     | 42.00 | 919.50    | 1                     | 179.00 |
| Jan '21              | 1101.50         | 1056.25       | †                     | 45.25 | 931.00    | 1                     | 170.50 |
| Mar '21              | 1099.25         | 1048.00       | †                     | 51.25 | 944.00    | 1                     | 155.25 |
| Jul '21              | 1094.75         | 1043.25       | †                     | 51.50 | 966.00    | 1                     | 128.75 |





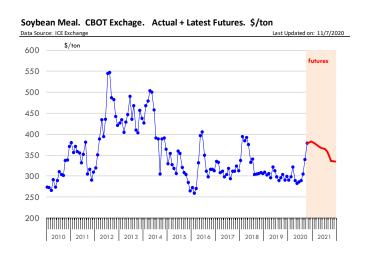




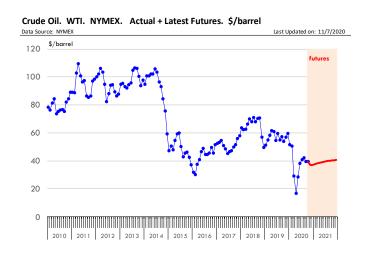
## **Global Commodities**



| Futures<br>Contracts | Current<br>Week | Prior<br>Week | Ch. From<br>Last Week |       | Last Year | - | Ch. From<br>Last Year |  |
|----------------------|-----------------|---------------|-----------------------|-------|-----------|---|-----------------------|--|
|                      | 6-Nov-20        | 30-Oct-20     |                       |       | 8-Nov-19  |   |                       |  |
| Soybean M            | eal Futures     |               |                       |       |           |   |                       |  |
| Dec '20              | 382.40          | 378.60        | 1                     | 3.80  | 304.90    | Ť | 77.50                 |  |
| Mar '21              | 373.20          | 360.20        | †                     | 13.00 | 309.80    | † | 63.40                 |  |
| May '21              | 366.90          | 351.70        | †                     | 15.20 | 312.60    | † | 54.30                 |  |
| Jul '21              | 364.50          | 349.80        | 1                     | 14.70 | 315.90    | 1 | 48.60                 |  |



| Futures<br>Contracts | Current<br>Week | Prior Ch. From<br>Week Last Week |   | Last Year | Ch. From<br>Last Year |   |        |
|----------------------|-----------------|----------------------------------|---|-----------|-----------------------|---|--------|
|                      | 6-Nov-20        | 30-Oct-20                        |   |           | 8-Nov-19              |   |        |
| <u>Crude Oil F</u>   | utures (WT      | <u>u)</u>                        |   |           |                       |   |        |
| Dec '20              | 37.14           | 35.79                            | 1 | 1.35      | 57.24                 | ļ | -20.10 |
| Jan '21              | 37.49           | 36.15                            | 1 | 1.34      | 57.26                 | ļ | -19.77 |
| Mar '21              | 38.34           | 37.00                            | 1 | 1.34      | 56.77                 | ļ | -18.43 |
| May '21              | 39.10           | 37.76                            | 1 | 1.34      | 55.99                 | Ţ | -16.89 |













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